

ITN Technical Proposal Summary Worksheet

ITN NO: 10-ITN-001-SS PROJECT NAME: Unemployment Compensation Claims and Benefits Information System Agency for Workforce Innovation (AWI) Office of Procurement and Contract Administration 107 East Madison Street, B-047 Caldwell Building Tallahassee, Florida 32399-4128 Date: July 16, 2010	Technical Response Summary																SUBTOTAL - 1 (Technical)	SUBTOTAL - 2 (Cost)	TOTAL SCORE	
	Management Summary & Solution											Respondent's History, Experience and Team								
	Approach	Project Management	Project Schedule	Project Management Plans	Solution Overview	System Development	Technical Description	Warranty, Maintenance and Operations	Value Added Services - Innovative Ideas	Attachment Q – Requirements Response Matrix (functional)	Attachment Q – Requirements Response Matrix (Non-functional)	Respondent's History and Experience	Company Profile	D&B SQR Risk Rating	Attachment G – Reference Questionnaire	Resumes and Experience				SB2386 - Local Preference
Respondent	50	30	20	30	80	60	60	30	20	80	40	50	40	10	30	40	30	700	300	1000
Accenture	35.5	25.5	14.5	24.3	66.1	49.3	50.5	23.0	15.1	59.9	34.3	43.1	35.5	5.0	22.3	38.0	0.0	541.7	49.0	590.8
CapGemini	38.8	24.3	14.8	22.3	61.3	43.8	40.8	23.0	3.0	55.4	29.0	36.1	29.8	1.0	19.5	31.5	0.0	474.1	37.1	511.2
Deloitte	46.3	25.0	17.3	25.3	68.6	47.8	51.8	23.8	13.6	65.0	34.0	45.0	34.5	5.0	26.0	36.5	0.0	565.2	64.7	629.9
HCL	33.5	20.5	12.8	22.3	52.4	41.3	38.3	18.5	12.5	57.8	27.0	38.9	27.0	7.0	18.5	25.0	0.0	453.2	70.0	523.2
IBM	42.8	24.5	15.3	24.5	68.1	50.5	49.0	25.3	15.9	60.9	31.5	40.5	36.0	5.0	24.3	38.3	0.0	552.2	35.0	587.2
TATA	35.3	25.5	12.3	25.0	62.4	48.8	48.0	24.5	13.8	60.1	31.0	38.5	31.0	9.0	20.0	31.8	0.0	516.8	32.7	549.5
Yang Ent	27.0	18.3	9.3	17.3	26.1	31.5	25.5	17.0	9.6	27.1	16.3	20.6	19.5	10.0	17.3	16.3	29.8	338.2	144.9	483.1

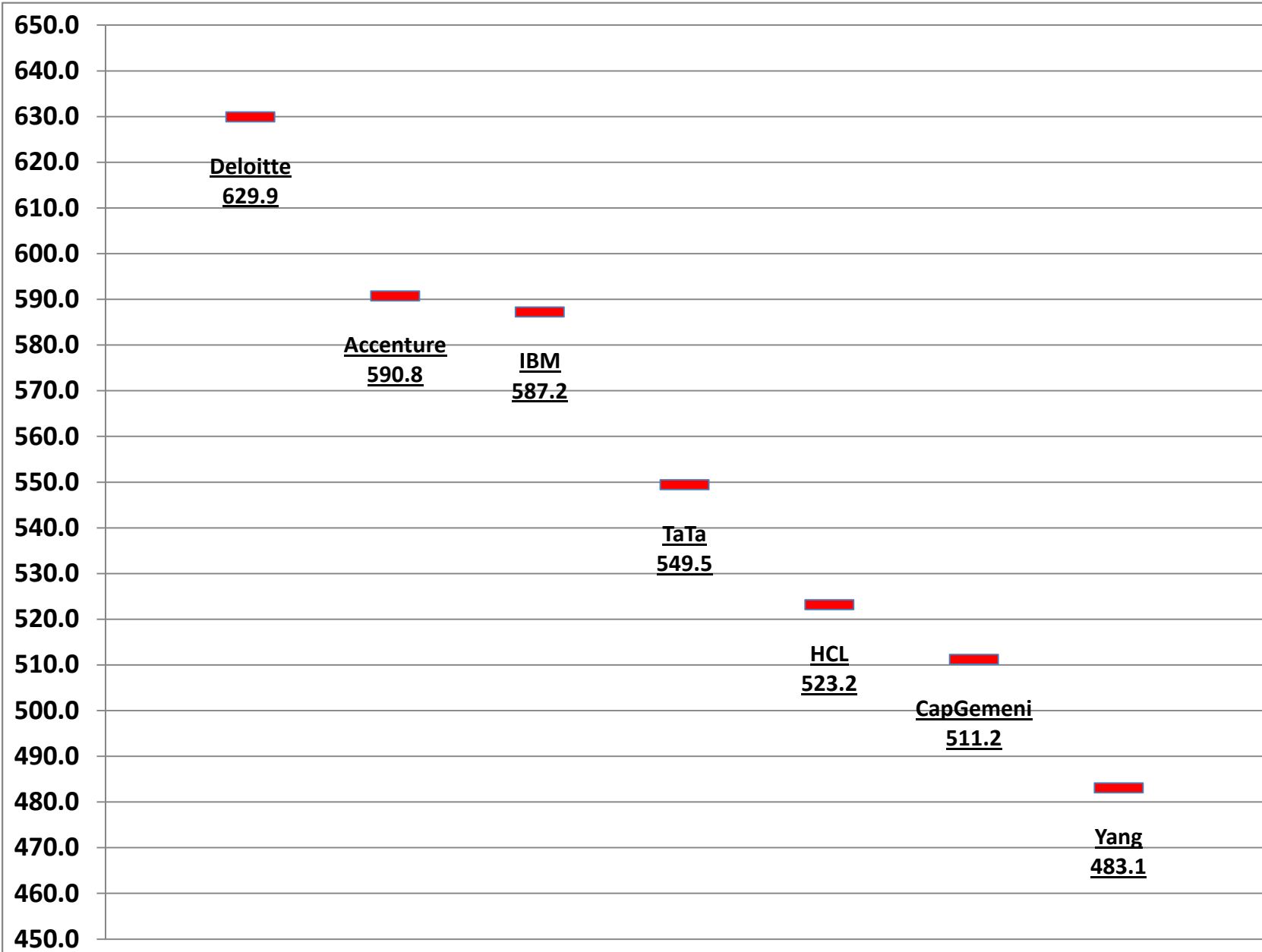
Evaluation Committee:

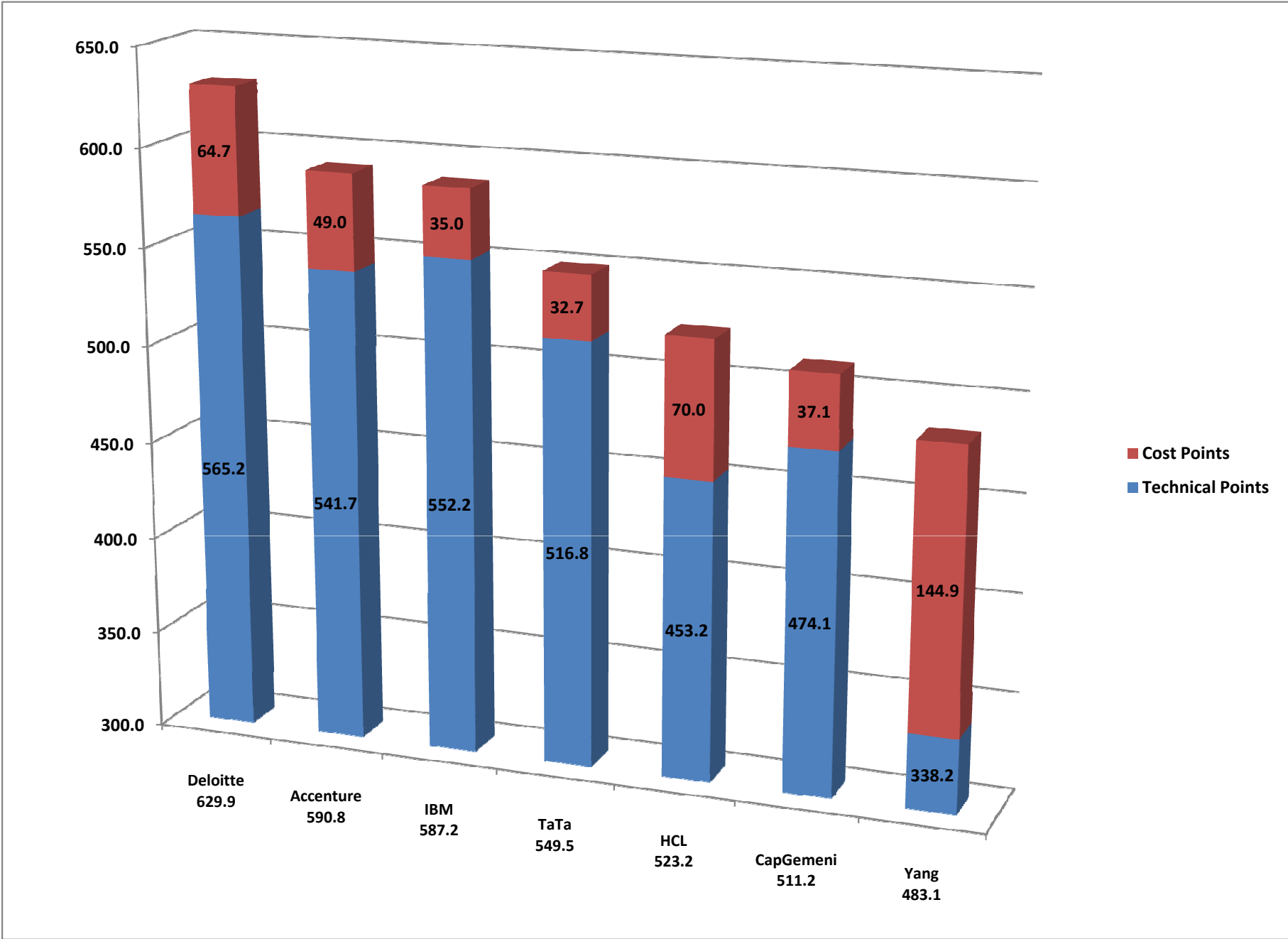
Tom McCullion
 Ron McCranie
 Denise Haney
 Donna Winsloe
 Bahram Samani
 Dorothy Johnson
 Rick Ashton
 Gail Griffin-Hall
 Audra Wiggins
 Johnnie Patronis
 Benny Callazo
 Robin Nichols
 Eddy Harden
 Peggy Conklin
 Amanda Moore
 Sondra Timpson
 Ernest Spangler
 John Herndon
 Dianne Parcell

ITN Technical Proposal Summary Worksheet

Respondent	Total Score
Deloitte	629.9
Accenture	590.8
IBM	587.2
TaTa	549.5
HCL	523.2
CapGemeni	511.2
Yang	483.1

	Technical Points	Cost Points	Total
Deloitte 629.9	565.2	64.7	629.9
Accenture 590.8	541.7	49.0	590.8
IBM 587.2	552.2	35.0	587.2
TaTa 549.5	516.8	32.7	549.5
HCL 523.2	453.2	70.0	523.2
CapGemeni 511.2	474.1	37.1	511.2
Yang 483.1	338.2	144.9	483.1
Geo Solutions 0	0.0	0.0	0.0
WiPro 0	0.0	0.0	0.0





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Response Tab	Response Section	Max. Points	Evaluator 1	Evaluator 2	Evaluator 3	Evaluator 4	Evaluator 5	Evaluator 6	Evaluator 7	Evaluator 8	Evaluator 9	Evaluator 10	Evaluator 11	Evaluator 12	Evaluator 13	Evaluator 14	Evaluator 15
4.1	Approach	50	30	30			40		42								
4.2	Project Management	30	28	21			27		26								
4.3	Project Schedule	20	15	16			14		13								
4.4	Project Management Plans	30	26	24			27		20								
5.1	Solution Overview	80						66		69	73	60	49	75	60	70	75
5.2	System Development	60			51		51	45	50								
5.3	Technical Description	60			55		48	50	49								
5.4	Warranty, Maintenance and Operations	30			25		24	20	23								
5.5	Value Added Services - Innovative Ideas	20						17		17	18	16	10	17	14	14	13
6.1	Respondent's History and Experience	50						42		50	48	41	30	50	41	41	35
6.2	Company Profile	40	36	36		34	36										
7.1	Resumes and Experience	40	38	40			36		38								
7.1	SB2386 - Local Preference	30	0	0			0		0								
Att. G	Attachment G – Reference Questionnaire	30	23	24		21	21										
Att. H	D&B SQR	10															
Att. Q	Attachment Q – Functional Req. Response Matrix	80						62		64	67	40	40	75	63	49	65
Att. Q	Attachment Q – Non-Functionals	40			30		36	33	38								
		700															
Att. S	Cost Response	300															
		1000	TOTAL POSSIBLE POINTS														

Key to evaluators:

Tech1 Donna	Tech2 Ron	Tech3 Ernie	Tech4 John	Tech5 Tom	Tech6/Fx4 Denise	Tech7 Bahram	Fx1 Audra	Fx2 Gail	Fx3 Peggy	Fx5 Dorothy	Fx6 Amanda	Fx7 Sondra	Fx8 Dianne	Fx9 Robin
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ITN Technical Proposal Summary Worksheet

Response Tab	Response Section	Max. Points	Evaluator 16	Evaluator 17	Evaluator 18	Evaluator 19	Evaluator 20	Averaged and Weighted Section Score				
4.1	Approach	50						35.5				
4.2	Project Management	30						25.5				
4.3	Project Schedule	20						14.5				
4.4	Project Management Plans	30						24.3				
5.1	Solution Overview	80	50	70	59	76	66.1					
5.2	System Development	60						49.3				
5.3	Technical Description	60						50.5				
5.4	Warranty, Maintenance and Operations	30						23.0				
5.5	Value Added Services - Innovative Ideas	20	9	13	14	17	15.1					
6.1	Respondent's History and Experience	50	40	45	41	45	43.1					
6.2	Company Profile	40						35.5				
7.1	Resumes and Experience	40						38.0				
7.1	SB2386 - Local Preference	30						0.0				
Att. G	Attachment G – Reference Questionnaire	30						22.3				
Att. H	D&B SQR	10						5.0				
Att. Q	Attachment Q – Functional Req. Response Matrix	80						55	70	53	68	59.9
Att. Q	Attachment Q – Non-Functionals	40										
		700										
Att. S	Cost Response	300										49
		1000						590.8				
								Technical Score				
								Cost Score				
								TOTAL SCORE				

Fx10 Rick	Fx11 Benny	Fx12 Johnnie	Fx13 Eddy	Purchasing
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Response Tab	Response Section	Max. Points	Evaluator 1	Evaluator 2	Evaluator 3	Evaluator 4	Evaluator 5	Evaluator 6	Evaluator 7	Evaluator 8	Evaluator 9	Evaluator 10	Evaluator 11	Evaluator 12	Evaluator 13	Evaluator 14
4.1	Approach	50	46	32			35		42							
4.2	Project Management	30	29	20			21		27							
4.3	Project Schedule	20	16	16			10		17							
4.4	Project Management Plans	30	18	24			21		26							
5.1	Solution Overview	80						45		49	76	75	75	64	66	48
5.2	System Development	60			40		42	40	53							
5.3	Technical Description	60			40		36	36	51							
5.4	Warranty, Maintenance and Operations	30			20		21	24	27							
5.5	Value Added Services - Innovative Ideas	20						0		0	16	0	0	0	13	0
6.1	Respondent's History and Experience	50						32		30	48	38	26	40	41	30
6.2	Company Profile	40	38	21		32	28									
7.1	Resumes and Experience	40	37	20			36		33							
7.1	SB2386 - Local Preference	30	0	0			0		0							
Att. G	Attachment G – Reference Questionnaire	30	23	15		19	21									
Att. H	D&B SQR	10														
Att. Q	Attachment Q – Functional Req. Response Matrix	80						50		49	68	64	60	30	61	48
Att. Q	Attachment Q – Non-Functionals	40			30		24	32	30							
		700														
Att. S	Cost Response	300														
		1000	TOTAL POSSIBLE POINTS													

Key to evaluators:

Tech1 Donna	Tech2 Ron	Tech3 Ernie	Tech4 John	Tech5 Tom	Tech6/Fx4 Denise	Tech7 Bahram	Fx1 Audra	Fx2 Gall	Fx3 Peggy	Fx5 Dorothy	Fx6 Amanda	Fx7 Sondra	Fx8 Dianne
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ITN Technical Proposal Summary Worksheet

Response Tab	Response Section	Max. Points	Evaluator 15	Evaluator 16	Evaluator 17	Evaluator 18	Evaluator 19	Evaluator 20	Averaged and Weighted Section Score					
4.1	Approach	50								38.8				
4.2	Project Management	30												24.3
4.3	Project Schedule	20												14.8
4.4	Project Management Plans	30												22.3
5.1	Solution Overview	80							60	55	60	53	64	61.3
5.2	System Development	60								43.8				
5.3	Technical Description	60												40.8
5.4	Warranty, Maintenance and Operations	30												23.0
5.5	Value Added Services - Innovative Ideas	20	0	5	0	4	0		3.0					
6.1	Respondent's History and Experience	50	40	41	45	30	30		36.1					
6.2	Company Profile	40								29.8				
7.1	Resumes and Experience	40												31.5
7.1	SB2386 - Local Preference	30												0.0
Att. G	Attachment G – Reference Questionnaire	30								19.5				
Att. H	D&B SQR	10											1	1.0
Att. Q	Attachment Q – Functional Req. Response Matrix	80	62	49	60	45	64		55.4					
Att. Q	Attachment Q – Non-Functionals	40								29.0				
		700												474.1
Att. S	Cost Response	300							37	37.1				
		1000												511.2
									Technical Score					
									Cost Score					
									TOTAL SCORE					

Fx9 Robin	Fx10 Rick	Fx11 Benny	Fx12 Johnnie	Fx13 Eddy	Purchasing
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ITN Technical Proposal Summary Worksheet

Response Tab	Response Section	Max. Points	Evaluator 1	Evaluator 2	Evaluator 3	Evaluator 4	Evaluator 5	Evaluator 6	Evaluator 7	Evaluator 8	Evaluator 9	Evaluator 10	Evaluator 11	Evaluator 12	Evaluator 13	Evaluator 14	
4.1	Approach	50	46	45			45		49								
4.2	Project Management	30	28	16			27		29								
4.3	Project Schedule	20	18	16			16		19								
4.4	Project Management Plans	30	27	18			27		29								
5.1	Solution Overview	80						65		64	70	71	64	75	70	80	
5.2	System Development	60			38		54	40	59								
5.3	Technical Description	60			50		48	50	59								
5.4	Warranty, Maintenance and Operations	30			20		24	22	29								
5.5	Value Added Services - Innovative Ideas	20						13		16	16	10	4	15	12	14	
6.1	Respondent's History and Experience	50						45		44	47	49	45	43	48	45	
6.2	Company Profile	40	37	32		33	36										
7.1	Resumes and Experience	40	38	33			36		39								
7.1	SB2386 - Local Preference	30	0	0			0		0								
Att. G	Attachment G – Reference Questionnaire	30	26	27		24	27										
Att. H	D&B SQR	10															
Att. Q	Attachment Q – Functional Req. Response Matrix	80						60			65	68	65	57	75	64	75
Att. Q	Attachment Q – Non-Functionals	40			30		36	32	38								
		700															
Att. S	Cost Response	300															
		1000	TOTAL POSSIBLE POINTS														

Key to evaluators:

Tech1 Donna	Tech2 Ron	Tech3 Ernie	Tech4 John	Tech5 Tom	Tech6/Fx4 Denise	Tech7 Bahram	Fx1 Audra	Fx2 Gall	Fx3 Peggy	Fx5 Dorothy	Fx6 Amanda	Fx7 Sondra	Fx8 Dianne
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Response Tab	Response Section	Max. Points	Evaluator 15	Evaluator 16	Evaluator 17	Evaluator 18	Evaluator 19	Evaluator 20	Averaged and Weighted Section Score	
4.1	Approach	50								46.3
4.2	Project Management	30								25.0
4.3	Project Schedule	20								17.3
4.4	Project Management Plans	30								25.3
5.1	Solution Overview	80	75	53	65	64	78		68.6	
5.2	System Development	60								47.8
5.3	Technical Description	60								51.8
5.4	Warranty, Maintenance and Operations	30								23.8
5.5	Value Added Services - Innovative Ideas	20	13	15	13	15	18		13.6	
6.1	Respondent's History and Experience	50	40	42	45	42	45		45.0	
6.2	Company Profile	40								34.5
7.1	Resumes and Experience	40								36.5
7.1	SB2386 - Local Preference	30								0.0
Att. G	Attachment G – Reference Questionnaire	30								26.0
Att. H	D&B SQR	10							5	5.0
Att. Q	Attachment Q – Functional Req. Response Matrix	80	72	50	65	61	70		65.0	
Att. Q	Attachment Q – Non-Functionals	40								34.0
		700								565.2
Att. S	Cost Response	300							65	64.7
		1000								629.9
										Technical Score
										Cost Score
										TOTAL SCORE

Fx9 Robin	Fx10 Rick	Fx11 Benny	Fx12 Johnnie	Fx13 Eddy	Purchasing
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ITN Technical Proposal Summary Worksheet

Response Tab	Response Section	Max. Points	Evaluator 1	Evaluator 2	Evaluator 3	Evaluator 4	Evaluator 5	Evaluator 6	Evaluator 7	Evaluator 8	Evaluator 9	Evaluator 10	Evaluator 11	Evaluator 12	Evaluator 13	Evaluator 14	Evaluator 15	
4.1	Approach	50	30	29			35		40									
4.2	Project Management	30	24	13			21		24									
4.3	Project Schedule	20	13	12			14		12									
4.4	Project Management Plans	30	25	24			21		19									
5.1	Solution Overview	80					45				60	73	67	55	40	16	55	70
5.2	System Development	60			52			39	24	50								
5.3	Technical Description	60			45			36	30	42								
5.4	Warranty, Maintenance and Operations	30			20			21	12	21								
5.5	Value Added Services - Innovative Ideas	20					15			14		16	12	0	12	13	10	16
6.1	Respondent's History and Experience	50					30				47	47	46	40	40	31	15	50
6.2	Company Profile	40	32	16			32	28										
7.1	Resumes and Experience	40	25	16			32			27								
7.1	SB2386 - Local Preference	30	0	0			0			0								
Att. G	Attachment G – Reference Questionnaire	30	23	15			15	21										
Att. H	D&B SQR	10																
Att. Q	Attachment Q – Functional Req. Response Matrix	80					48				61	71	65	52	60	38	48	70
Att. Q	Attachment Q – Non-Functionals	40			25			32	18	33								
		700																
Att. S	Cost Response	300																
		1000	TOTAL POSSIBLE POINTS															

Key to evaluators:

Tech1 Donna	Tech2 Ron	Tech3 Ernie	Tech4 John	Tech5 Tom	Tech6/Fx4 Denise	Tech7 Bahram	Fx1 Audra	Fx2 Gail	Fx3 Peggy	Fx5 Dorothy	Fx6 Amanda	Fx7 Sondra	Fx8 Dianne	Fx9 Robin
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ITN Technical Proposal Summary Worksheet

Response Tab	Response Section	Max. Points	Evaluator 16	Evaluator 17	Evaluator 18	Evaluator 19	Evaluator 20	Averaged and Weighted Section Score		
4.1	Approach	50							33.5	
4.2	Project Management	30							20.5	
4.3	Project Schedule	20							12.8	
4.4	Project Management Plans	30							22.3	
5.1	Solution Overview	80	50	64	50	33		52.4		
5.2	System Development	60							41.3	
5.3	Technical Description	60							38.3	
5.4	Warranty, Maintenance and Operations	30							18.5	
5.5	Value Added Services - Innovative Ideas	20	11	13	10	16		12.5		
6.1	Respondent's History and Experience	50	40	45	35	30		38.9		
6.2	Company Profile	40							27.0	
7.1	Resumes and Experience	40							25.0	
7.1	SB2386 - Local Preference	30							0.0	
Att. G	Attachment G – Reference Questionnaire	30							18.5	
Att. H	D&B SQR	10						7	7.0	
Att. Q	Attachment Q – Functional Req. Response Matrix	80	60	65	54	55		57.8		
Att. Q	Attachment Q – Non-Functionals	40							27.0	
		700							453.2	Technical Score
Att. S	Cost Response	300						70	70.0	Cost Score
		1000							523.2	TOTAL SCORE

Fx10 Rick	Fx11 Benry	Fx12 Johnnie	Fx13 Eddy	Purchasing
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ITN Technical Proposal Summary Worksheet

Response Tab	Response Section	Max. Points	Evaluator 1	Evaluator 2	Evaluator 3	Evaluator 4	Evaluator 5	Evaluator 6	Evaluator 7	Evaluator 8	Evaluator 9	Evaluator 10	Evaluator 11	Evaluator 12	Evaluator 13	Evaluator 14
4.1	Approach	50	45	40			38		48							
4.2	Project Management	30	24	21			24		29							
4.3	Project Schedule	20	12	16			14		19							
4.4	Project Management Plans	30	18	24			27		29							
5.1	Solution Overview	80						60		74	71	73	60	68	65	50
5.2	System Development	60			48		57	40	57							
5.3	Technical Description	60			45		51	45	55							
5.4	Warranty, Maintenance and Operations	30			25		24	24	28							
5.5	Value Added Services - Innovative Ideas	20						17		18	15	15	13	17	17	17
6.1	Respondent's History and Experience	50						30		50	45	35	30	48	42	30
6.2	Company Profile	40	36	36		36	36									
7.1	Resumes and Experience	40	39	40			36		38							
7.1	SB2386 - Local Preference	30	0	0			0		0							
Att. G	Attachment G – Reference Questionnaire	30	24	27		25	21									
Att. H	D&B SQR	10														
Att. Q	Attachment Q – Functional Req. Response Matrix	80						50		64	64	65	38	70	64	50
Att. Q	Attachment Q – Non-Functionals	40			30		28	30	38							
		700														
Att. S	Cost Response	300														
		1000	TOTAL POSSIBLE POINTS													

Key to evaluators:

Tech1 Donna	Tech2 Ron	Tech3 Ernie	Tech4 John	Tech5 Tom	Tech6/Fx4 Denise	Tech7 Bahram	Fx1 Audra	Fx2 Gail	Fx3 Peggy	Fx5 Dorothy	Fx6 Amanda	Fx7 Sondra	Fx8 Dianne
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ITN Technical Proposal Summary Worksheet

Response Tab	Response Section	Max. Points	Evaluator 15	Evaluator 16	Evaluator 17	Evaluator 18	Evaluator 19	Evaluator 20	Averaged and Weighted Section Score						
4.1	Approach	50								42.8					
4.2	Project Management	30												24.5	
4.3	Project Schedule	20												15.3	
4.4	Project Management Plans	30												24.5	
5.1	Solution Overview	80	62	63	78	60	78		68.1						
5.2	System Development	60								50.5					
5.3	Technical Description	60												49.0	
5.4	Warranty, Maintenance and Operations	30												25.3	
5.5	Value Added Services - Innovative Ideas	20	14	10	19	14	16		15.9						
6.1	Respondent's History and Experience	50	40	36	48	41	41		40.5						
6.2	Company Profile	40								36.0					
7.1	Resumes and Experience	40												38.3	
7.1	SB2386 - Local Preference	30												0.0	
Att. G	Attachment G – Reference Questionnaire	30								24.3					
Att. H	D&B SQR	10											5	5.0	
Att. Q	Attachment Q – Functional Req. Response Matrix	80	60	48	75	52	72		60.9						
Att. Q	Attachment Q – Non-Functionals	40								31.5					
		700												552.2	Technical Score
Att. S	Cost Response	300							35	35.0	Cost Score				
		1000												587.2	TOTAL SCORE

Fx9 Robin	Fx10 Rick	Fx11 Benry	Fx12 Johnnie	Fx13 Eddy	Purchasing
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ITN Technical Proposal Summary Worksheet

Response Tab	Response Section	Max. Points	Evaluator 1	Evaluator 2	Evaluator 3	Evaluator 4	Evaluator 5	Evaluator 6	Evaluator 7	Evaluator 8	Evaluator 9	Evaluator 10	Evaluator 11	Evaluator 12	Evaluator 13	Evaluator 14										
4.1	Approach	50	28	25			40		48																	
4.2	Project Management	30	26	21			27		28																	
4.3	Project Schedule	20	13	6			12		18																	
4.4	Project Management Plans	30	24	21			27		28																	
5.1	Solution Overview	80					65			49	70	65	50	72	49	33										
5.2	System Development	60					47			42	50	56														
5.3	Technical Description	60					50			48	40	54														
5.4	Warranty, Maintenance and Operations	30					25			24	22	27														
5.5	Value Added Services - Innovative Ideas	20											15			15	17	12	0	12	13	9				
6.1	Respondent's History and Experience	50	41	40	47	35		25	40				20			30										
6.2	Company Profile	40	32	28	32	32																				
7.1	Resumes and Experience	40	30	28	36	33																				
7.1	SB2386 - Local Preference	30	0	0	0	0																				
Att. G	Attachment G – Reference Questionnaire	30	20	18		18	24																			
Att. H	D&B SQR	10																								
Att. Q	Attachment Q – Functional Req. Response Matrix	80																								62
Att. Q	Attachment Q – Non-Functionals	40					30	32	26	36																
		700																								
Att. S	Cost Response	300																								
		1000	TOTAL POSSIBLE POINTS																							

Key to evaluators:

Tech1 Donna	Tech2 Ron	Tech3 Ernie	Tech4 John	Tech5 Tom	Tech6/Fx4 Denise	Tech7 Bahram	Fx1 Audra	Fx2 Gail	Fx3 Peggy	Fx5 Dorothy	Fx6 Amanda	Fx7 Sondra	Fx8 Dianne
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ITN Technical Proposal Summary Worksheet

Response Tab	Response Section	Max. Points	Evaluator 15	Evaluator 16	Evaluator 17	Evaluator 18	Evaluator 19	Evaluator 20	Averaged and Weighted Section Score					
4.1	Approach	50								35.3				
4.2	Project Management	30												25.5
4.3	Project Schedule	20												12.3
4.4	Project Management Plans	30												25.0
5.1	Solution Overview	80							78	62	73	66	64	62.4
5.2	System Development	60								48.8				
5.3	Technical Description	60												48.0
5.4	Warranty, Maintenance and Operations	30												24.5
5.5	Value Added Services - Innovative Ideas	20	20	10	17	16	16		13.8					
6.1	Respondent's History and Experience	50	45	38	45	42	41		38.5					
6.2	Company Profile	40								31.0				
7.1	Resumes and Experience	40												31.8
7.1	SB2386 - Local Preference	30												0.0
Att. G	Attachment G – Reference Questionnaire	30												20.0
Att. H	D&B SQR	10							9	9.0				
Att. Q	Attachment Q – Functional Req. Response Matrix	80							75	64	70	66	65	60.1
Att. Q	Attachment Q – Non-Functionals	40								31.0				
		700												516.8
Att. S	Cost Response	300							33	32.7				
		1000												549.5
										Technical Score				
										Cost Score				
										TOTAL SCORE				

Fx9 Robin	Fx10 Rick	Fx11 Benny	Fx12 Johnnie	Fx13 Eddy	Purchasing
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ITN Technical Proposal Summary Worksheet

Response Tab	Response Section	Max. Points	Evaluator 1	Evaluator 2	Evaluator 3	Evaluator 4	Evaluator 5	Evaluator 6	Evaluator 7	Evaluator 8	Evaluator 9	Evaluator 10	Evaluator 11	Evaluator 12	Evaluator 13	Evaluator 14
4.1	Approach	50	28	30			20		30							
4.2	Project Management	30	19	18			15		21							
4.3	Project Schedule	20	12	5			6		14							
4.4	Project Management Plans	30	18	18			15		18							
5.1	Solution Overview	80						32		35	35	15	25	10	33	16
5.2	System Development	60			36		18	24	48							
5.3	Technical Description	60			30		18	24	30							
5.4	Warranty, Maintenance and Operations	30			25		12	10	21							
5.5	Value Added Services - Innovative Ideas	20						8		12	10	10	5	12	17	4
6.1	Respondent's History and Experience	50						25		21	25	23	21	20	21	10
6.2	Company Profile	40	24	18		16	20									
7.1	Resumes and Experience	40	17	12			16		20							
7.1	Sb2386 - Local Preference	30	29	30			30		30							
Att. G	Attachment G - Reference Questionnaire	30	26	15		13	15									
Att. H	D&B SQR	10														
Att. Q	Attachment Q - Functional Req. Response Matrix	80						40		33	35	14	0	0	60	17
Att. Q	Attachment Q - Non-Functionals	40			20		0	20	25							
		700														
Att. S	Cost Response	300														
		1000	TOTAL POSSIBLE POINTS													

Key to evaluators:

Tech1 Donna	Tech2 Ron	Tech3 Ernie	Tech4 John	Tech5 Tom	Tech6/Fx4 Denise	Tech7 Bahram	Fx1 Audra	Fx2 Gail	Fx3 Peggy	Fx5 Dorothy	Fx6 Amanda	Fx7 Sondra	Fx8 Dianne
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ITN Technical Proposal Summary Worksheet

Response Tab	Response Section	Max. Points	Evaluator 15	Evaluator 16	Evaluator 17	Evaluator 18	Evaluator 19	Evaluator 20	Averaged and Weighted Section Score	
4.1	Approach	50								27.0
4.2	Project Management	30								18.3
4.3	Project Schedule	20								9.3
4.4	Project Management Plans	30								17.3
5.1	Solution Overview	80	25	16	49	15	16		26.1	
5.2	System Development	60								31.5
5.3	Technical Description	60								25.5
5.4	Warranty, Maintenance and Operations	30								17.0
5.5	Value Added Services - Innovative Ideas	20	6	8	11	7	9		9.6	
6.1	Respondent's History and Experience	50	5	20	40	8	11		20.6	
6.2	Company Profile	40								19.5
7.1	Resumes and Experience	40								16.3
7.1	Sb2386 - Local Preference	30								29.8
Att. G	Attachment G – Reference Questionnaire	30								17.3
Att. H	D&B SQR	10							10	10.0
Att. Q	Attachment Q – Functional Req. Response Matrix	80	20	32	48	5	33		27.1	
Att. Q	Attachment Q – Non-Functionals	40								16.3
		700								338.2
Att. S	Cost Response	300							145	144.9
		1000								483.1
										Technical Score
										Cost Score
										TOTAL SCORE

Fx9 Robin	Fx10 Rick	Fx11 Benny	Fx12 Johnnie	Fx13 Eddy	Purchasing
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ITN Technical Proposal Summary Worksheet

Respondent	Lowest Price	Respondent Price	Respondent Technical Score	Max Technical Score	Max Cost Points	Cost Score
Accenture	\$ 13,785,330	\$ 65,294,493	541.7	700	300	49.0
CapGemini	\$ 13,785,330	\$ 75,411,322	474.1	700	300	37.1
Deloitte	\$ 13,785,330	\$ 51,571,414	565.2	700	300	64.7
HCL of America	\$ 13,785,330	\$ 38,243,681	453.2	700	300	70.0
IBM	\$ 13,785,330	\$ 93,212,414	552.2	700	300	35.0
TATA	\$ 13,785,330	\$ 93,476,958	516.8	700	300	32.7
Yang Enterprises	\$ 13,785,330	\$ 13,785,330	338.2	700	300	144.9

(Lowest Price / Respondent Price) * (Respondent Technical Score / Max Technical Score) * Max Cost Points = Cost Score

Respondent	Part 1 Total	Part 2 Total	Total
Accenture	\$ 48,231,642	\$ 17,062,851	\$ 65,294,493
CapGemini	\$ 65,499,451	\$ 9,911,871	\$ 75,411,322
Deloitte	\$ 39,203,726	\$ 12,367,688	\$ 51,571,414
HCL of America	\$ 30,023,530	\$ 8,220,151	\$ 38,243,681
IBM	\$ 65,315,293	\$ 27,897,121	\$ 93,212,414
TATA	\$ 59,450,028	\$ 34,026,930	\$ 93,476,958
Yang Enterprises	\$ 12,385,330	\$ 1,400,000	\$ 13,785,330

ITN Technical Proposal Summary Worksheet

Response Tab	ITN Section #	ITN Section Title	Max. Points	Claims 40%					Appeals 20%				Benefit Payment Control 10%				Adjudication 30%				Weighted Average Score	
				Fx1 Audra	Fx2 Gail	Fx3 Peggy	Fx4 Denise	Claims Avg.	Fx5 Dorothy	Fx6 Amanda	Fx7 Sondra	Appeals Avg.	Fx8 Dianne	Fx9 Robin	Fx10 Rick	BPC Avg.	Fx11 Benny	Fx12 Johnnie	Fx13 Eddy	Adj Avg.		
Respondent	Management Summary and Solution																					
	Tab 5 - Proposed Solution		180																			
Accenture	5.1	B.7.1 Tab 5.1	Solution Overview	80	69	73	60	66	67.0	49	75	60	61.3	70	75	50	65.0	70	59	76	68.3	66.1
Accenture	5.5	B.7.1 Tab 5	Value Added Services - Innovative Ideas	20	17	18	16	17	17.0	10	17	14	13.7	14	13	9	12.0	13	14	17	14.7	15.1
Accenture	8.16 Att Q	B.7.1 Tab 8	Attachment Q - Functional Req. Response Matrix	80	64	67	40	62	58.3	40	75	63	59.3	49	65	55	56.3	70	53	68	63.7	59.9
	Respondent's History, Experience, and Team																					
	Tab 6 - Company Profile and Experience		50																			
Accenture	6.1	B.7.1 Tab 6	Respondent's History and Experience	50	50	48	41	42	45.3	30	50	41	40.3	41	35	40	38.7	45	41	45	43.7	43.1
Respondent	Management Summary and Solution																					
	Tab 5 - Proposed Solution		180																			
CapGemini	5.1	B.7.1 Tab 5.1	Solution Overview	80	49	76	75	45	61.3	75	64	66	68.3	48	60	55	54.3	60	53	64	59.0	61.3
CapGemini	5.5	B.7.1 Tab 5	Value Added Services - Innovative Ideas	20	0	16	0	0	4.0	0	0	13	4.3	0	0	5	1.7	0	4	0	1.3	3.0
CapGemini	8.16 Att Q	B.7.1 Tab 8	Attachment Q - Functional Req. Response Matrix	80	49	68	64	50	57.8	60	30	61	50.3	48	62	49	53.0	60	45	64	56.3	55.4
	Respondent's History, Experience, and Team																					
	Tab 6 - Company Profile and Experience		50																			
CapGemini	6.1	B.7.1 Tab 6	Respondent's History and Experience	50	30	48	38	32	37.0	26	40	41	35.7	30	40	41	37.0	45	30	30	35.0	36.1
Respondent	Management Summary and Solution																					
	Tab 5 - Proposed Solution		180																			
Dellotie	5.1	B.7.1 Tab 5.1	Solution Overview	80	64	70	71	65	67.5	64	75	70	69.7	80	75	53	69.3	65	64	78	69.0	68.6
Dellotie	5.5	B.7.1 Tab 5	Value Added Services - Innovative Ideas	20	16	16	10	13	13.8	4	15	12	10.3	14	13	15	14.0	13	15	18	15.3	13.6
Dellotie	8.16 Att Q	B.7.1 Tab 8	Attachment Q - Functional Req. Response Matrix	80	65	68	65	60	64.5	57	75	64	65.3	75	72	50	65.7	65	61	70	65.3	65.0
	Respondent's History, Experience, and Team																					
	Tab 6 - Company Profile and Experience		50																			
Dellotie	6.1	B.7.1 Tab 6	Respondent's History and Experience	50	44	47	49	45	46.3	45	43	48	45.3	45	40	42	42.3	45	42	45	44.0	45.0
Respondent	Management Summary and Solution																					
	Tab 5 - Proposed Solution		180																			
HCL of America	5.1	B.7.1 Tab 5.1	Solution Overview	80	60	73	67	45	61.3	55	40	16	37.0	55	70	50	58.3	64	50	33	49.0	52.4
HCL of America	5.5	B.7.1 Tab 5	Value Added Services - Innovative Ideas	20	14	16	12	15	14.3	0	12	13	8.3	10	16	11	12.3	13	10	16	13.0	12.5
HCL of America	8.16 Att Q	B.7.1 Tab 8	Attachment Q - Functional Req. Response Matrix	80	61	71	65	48	61.3	52	60	38	50.0	48	70	60	59.3	65	54	55	58.0	57.8
	Respondent's History, Experience, and Team																					
	Tab 6 - Company Profile and Experience		50																			
HCL of America	6.1	B.7.1 Tab 6	Respondent's History and Experience	50	47	47	46	30	42.5	40	40	31	37.0	15	50	40	35.0	45	35	30	36.7	38.9
Respondent	Management Summary and Solution																					
	Tab 5 - Proposed Solution		180																			
IBM	5.1	B.7.1 Tab 5.1	Solution Overview	80	74	71	73	60	69.5	60	68	65	64.3	50	62	63	58.3	78	60	78	72.0	68.1
IBM	5.5	B.7.1 Tab 5	Value Added Services - Innovative Ideas	20	18	15	15	17	16.3	13	17	17	15.7	17	14	10	13.7	19	14	16	16.3	15.9
IBM	8.16 Att Q	B.7.1 Tab 8	Attachment Q - Functional Req. Response Matrix	80	64	64	65	50	60.8	38	70	64	57.3	50	60	48	52.7	75	52	72	66.3	60.9
	Respondent's History, Experience, and Team																					
	Tab 6 - Company Profile and Experience		50																			
IBM	6.1	B.7.1 Tab 6	Respondent's History and Experience	50	50	45	35	30	40.0	30	48	42	40.0	30	40	36	35.3	48	41	41	43.3	40.5
Respondent	Management Summary and Solution																					
	Tab 5 - Proposed Solution		180																			
TATA	5.1	B.7.1 Tab 5.1	Solution Overview	80	49	70	65	65	62.3	50	72	49	57.0	33	78	62	57.7	73	66	64	67.7	62.4
TATA	5.5	B.7.1 Tab 5	Value Added Services - Innovative Ideas	20	15	17	12	15	14.8	0	12	13	8.3	9	20	10	13.0	17	16	16	16.3	13.8
TATA	8.16 Att Q	B.7.1 Tab 8	Attachment Q - Functional Req. Response Matrix	80	62	68	60	62	63.0	49	55	33	45.7	32	75	64	57.0	70	66	65	67.0	60.1
	Respondent's History, Experience, and Team																					
	Tab 6 - Company Profile and Experience		50																			
TATA	6.1	B.7.1 Tab 6	Respondent's History and Experience	50	40	47	35	41	40.8	25	40	20	28.3	30	45	38	37.7	45	42	41	42.7	38.5
Respondent	Management Summary and Solution																					
	Tab 5 - Proposed Solution		180																			
Yang Enterprises	5.1	B.7.1 Tab 5.1	Solution Overview	80	35	35	15	32	29.3	25	10	33	22.7	16	25	16	19.0	49	15	16	26.7	26.1
Yang Enterprises	5.5	B.7.1 Tab 5	Value Added Services - Innovative Ideas	20	12	10	10	8	10.0	5	12	17	11.3	4	6	8	6.0	11	7	9	9.0	9.6
Yang Enterprises	8.16 Att Q	B.7.1 Tab 8	Attachment Q - Functional Req. Response Matrix	80	33	35	14	40	30.5	0	0	60	20.0	17	20	32	23.0	48	5	33	28.7	27.1
	Respondent's History, Experience, and Team																					
	Tab 6 - Company Profile and Experience		50																			
Yang Enterprises	6.1	B.7.1 Tab 6	Respondent's History and Experience	50	21	25	23	25	23.5	21	20	21	20.7	10	5	20	11.7	40	8	11	19.7	20.6

ITN Technical Proposal Summary Worksheet

Section Score
141.1
66.1
15.1
59.9
43.1
43.1
119.7
61.3
3.0
55.4
36.1
36.1
147.2
68.6
13.6
65.0
45.0
45.0
122.8
52.4
12.5
57.8
38.9
38.9
144.9
68.1
15.9
60.9
40.5
40.5
136.3
62.4
13.8
60.1
38.5
38.5
62.8
26.1
9.6
27.1
20.6
20.6

ITN Technical Proposal Summary Worksheet

Response Tab	ITN Section #	ITN Section Title	Max. Points	Claims	Claims	Claims	Claims	Claims	Claims	Claims
				Accenture	CapGemini	Deloitte	HCL of America	IBM	TATA	Yang Enterprises
Management Summary and Solution										
Tab 5 - Proposed Solution			180							
5.1	B.7.1 Tab 5.1	Solution Overview	80	69	49	64	60	74	49	35
5.5	B.7.1 Tab 5	Value Added Services - Innovative Ideas	20	17	0	16	14	18	15	12
8.16 Att Q	B.7.1 Tab 8	Attachment Q – Functional Req. Response Matrix	80	64	49	65	61	64	62	33
Respondent's History, Experience, and Team										
Tab 6 - Company Profile and Experience			50							
6.1	B.7.1 Tab 6	Respondent's History and Experience	50	50	30	44	47	50	40	21

ITN Technical Proposal Summary Worksheet

Response Tab	ITN Section #	ITN Section Title	Max. Points	Claims	Claims	Claims	Claims	Claims	Claims	Claims
				Accenture	CapGemini	Deloitte	HCL of America	IBM	TATA	Yang Enterprises
Management Summary and Solution										
Tab 5 - Proposed Solution			180							
5.1	B.7.1 Tab 5.1	Solution Overview	80	73	76	70	73	71	70	35
5.5	B.7.1 Tab 5	Value Added Services - Innovative Ideas	20	18	16	16	16	15	17	10
8.16 Att Q	B.7.1 Tab 8	Attachment Q – Functional Req. Response Matrix	80	67	68	68	71	64	68	35
Respondent's History, Experience, and Team										
Tab 6 - Company Profile and Experience			50							
6.1	B.7.1 Tab 6	Respondent's History and Experience	50	48	48	47	47	45	47	25

ITN Technical Proposal Summary Worksheet

Response Tab	ITN Section #	ITN Section Title	Max. Points	Claims	Claims	Claims	Claims	Claims	Claims	Claims
				Accenture	CapGemini	Deloitte	HCL of America	IBM	TATA	Yang Enterprises
Management Summary and Solution										
Tab 5 - Proposed Solution			180							
5.1	B.7.1 Tab 5.1	Solution Overview	80	60	75	71	67	73	65	15
5.5	B.7.1 Tab 5	Value Added Services - Innovative Ideas	20	16	0	10	12	15	12	10
8.16 Att Q	B.7.1 Tab 8	Attachment Q – Functional Req. Response Matrix	80	40	64	65	65	65	60	14
Respondent's History, Experience, and Team										
Tab 6 - Company Profile and Experience			50							
6.1	B.7.1 Tab 6	Respondent's History and Experience	50	41	38	49	46	35	35	23

ITN Technical Proposal Summary Worksheet

Response Tab	ITN Section #	ITN Section Title	Max. Points	Claims	Claims	Claims	Claims	Claims	Claims	Claims
				Accenture	CapGemini	Deloitte	HCL of America	IBM	TATA	Yang Enterprises
Management Summary and Solution										
Tab 5 - Proposed Solution			180							
5.1	B.7.1 Tab 5.1	Solution Overview	80	66	45	65	45	60	65	32
5.5	B.7.1 Tab 5	Value Added Services - Innovative Ideas	20	17	0	13	15	17	15	8
8.16 Att Q	B.7.1 Tab 8	Attachment Q – Functional Req. Response Matrix	80	62	50	60	48	50	62	40
Respondent's History, Experience, and Team										
Tab 6 - Company Profile and Experience			50							
6.1	B.7.1 Tab 6	Respondent's History and Experience	50	42	32	45	30	30	41	25

ITN Technical Proposal Summary Worksheet

Response Tab	ITN Section #	ITN Section Title	Max. Points	Appeals	Appeals	Appeals	Appeals	Appeals	Appeals	Appeals
				Accenture	CapGemini	Deloitte	HCL of America	IBM	TATA	Yang Enterprises
Management Summary and Solution										
Tab 5 - Proposed Solution			180							
5.1	B.7.1 Tab 5.1	Solution Overview	80	49	75	64	55	60	50	25
5.5	B.7.1 Tab 5	Value Added Services - Innovative Ideas	20	10	0	4	0	13	0	5
8.16 Att Q	B.7.1 Tab 8	Attachment Q – Functional Req. Response Matrix	80	40	60	57	52	38	49	0
Respondent's History, Experience, and Team										
Tab 6 - Company Profile and Experience			50							
6.1	B.7.1 Tab 6	Respondent's History and Experience	50	30	26	45	40	30	25	21

ITN Technical Proposal Summary Worksheet

Response Tab	ITN Section #	ITN Section Title	Max. Points	Appeals	Appeals	Appeals	Appeals	Appeals	Appeals	Appeals
				Accenture	CapGemini	Deloitte	HCL of America	IBM	TATA	Yang Enterprises
Management Summary and Solution										
Tab 5 - Proposed Solution			180							
5.1	B.7.1 Tab 5.1	Solution Overview	80	75	64	75	40	68	72	10
5.5	B.7.1 Tab 5	Value Added Services - Innovative Ideas	20	17	0	15	12	17	12	12
8.16 Att Q	B.7.1 Tab 8	Attachment Q – Functional Req. Response Matrix	80	75	30	75	60	70	55	0
Respondent's History, Experience, and Team										
Tab 6 - Company Profile and Experience			50							
6.1	B.7.1 Tab 6	Respondent's History and Experience	50	50	40	43	40	48	40	20

ITN Technical Proposal Summary Worksheet

Response Tab	ITN Section #	ITN Section Title	Max. Points	Appeals	Appeals	Appeals	Appeals	Appeals	Appeals	Appeals
				Accenture	CapGemini	Deloitte	HCL of America	IBM	TATA	Yang Enterprises
Management Summary and Solution										
Tab 5 - Proposed Solution			180							
5.1	B.7.1 Tab 5.1	Solution Overview	80	60	66	70	16	65	49	33
5.5	B.7.1 Tab 5	Value Added Services - Innovative Ideas	20	14	13	12	13	17	13	17
8.16 Att Q	B.7.1 Tab 8	Attachment Q – Functional Req. Response Matrix	80	63	61	64	38	64	33	60
Respondent's History, Experience, and Team										
Tab 6 - Company Profile and Experience			50							
6.1	B.7.1 Tab 6	Respondent's History and Experience	50	41	41	48	31	42	20	21

ITN Technical Proposal Summary Worksheet

Response Tab	ITN Section #	ITN Section Title	Max. Points	BPC	BPC	BPC	BPC	BPC	BPC	BPC
				Accenture	CapGemini	Deloitte	HCL of America	IBM	TATA	Yang Enterprises
Management Summary and Solution										
Tab 5 - Proposed Solution			180							
5.1	B.7.1 Tab 5.1	Solution Overview	80	70	48	80	55	50	33	16
5.5	B.7.1 Tab 5	Value Added Services - Innovative Ideas	20	14	0	14	10	17	9	4
8.16 Att Q	B.7.1 Tab 8	Attachment Q – Functional Req. Response Matrix	80	49	48	75	48	50	32	17
Respondent's History, Experience, and Team										
Tab 6 - Company Profile and Experience			50							
6.1	B.7.1 Tab 6	Respondent's History and Experience	50	41	30	45	15	30	30	10

ITN Technical Proposal Summary Worksheet

Response Tab	ITN Section #	ITN Section Title	Max. Points	BPC	BPC	BPC	BPC	BPC	BPC	BPC
				Accenture	CapGemini	Deloitte	HCL of America	IBM	TATA	Yang Enterprises
Management Summary and Solution										
Tab 5 - Proposed Solution			180							
5.1	B.7.1 Tab 5.1	Solution Overview	80	75	60	75	70	62	78	25
5.5	B.7.1 Tab 5	Value Added Services - Innovative Ideas	20	13	0	13	16	14	20	6
8.16 Att Q	B.7.1 Tab 8	Attachment Q – Functional Req. Response Matrix	80	65	62	72	70	60	75	20
Respondent's History, Experience, and Team										
Tab 6 - Company Profile and Experience			50							
6.1	B.7.1 Tab 6	Respondent's History and Experience	50	35	40	40	50	40	45	5

ITN Technical Proposal Summary Worksheet

Response Tab	ITN Section #	ITN Section Title	Max. Points	BPC	BPC	BPC	BPC	BPC	BPC	BPC
				Accenture	CapGemini	Deloitte	HCL of America	IBM	TATA	Yang Enterprises
Management Summary and Solution										
Tab 5 - Proposed Solution			180							
5.1	B.7.1 Tab 5.1	Solution Overview	80	50	55	53	50	63	62	16
5.5	B.7.1 Tab 5	Value Added Services - Innovative Ideas	20	9	5	15	11	10	10	8
8.16 Att Q	B.7.1 Tab 8	Attachment Q – Functional Req. Response Matrix	80	55	49	50	60	48	64	32
Respondent's History, Experience, and Team										
Tab 6 - Company Profile and Experience			50							
6.1	B.7.1 Tab 6	Respondent's History and Experience	50	40	41	42	40	36	38	20

ITN Technical Proposal Summary Worksheet

Response Tab	ITN Section #	ITN Section Title	Max. Points	Adjudication	Adjudication	Adjudication	Adjudication	Adjudication	Adjudication	Adjudication
				Accenture	CapGemini	Deloitte	HCL of America	IBM	TATA	Yang Enterprises
Management Summary and Solution										
Tab 5 - Proposed Solution			180							
5.1	B.7.1 Tab 5.1	Solution Overview	80	70	60	65	64	78	73	49
5.5	B.7.1 Tab 5	Value Added Services - Innovative Ideas	20	13	0	13	13	19	17	11
8.16 Att Q	B.7.1 Tab 8	Attachment Q – Functional Req. Response Matrix	80	70	60	65	65	75	70	48
Respondent's History, Experience, and Team										
Tab 6 - Company Profile and Experience			50							
6.1	B.7.1 Tab 6	Respondent's History and Experience	50	45	45	45	45	48	45	40

ITN Technical Proposal Summary Worksheet

Response Tab	ITN Section #	ITN Section Title	Max. Points	Adjudication	Adjudication	Adjudication	Adjudication	Adjudication	Adjudication	Adjudication
				Accenture	CapGemini	Deloitte	HCL of America	IBM	TATA	Yang Enterprises
Management Summary and Solution										
Tab 5 - Proposed Solution			180							
5.1	B.7.1 Tab 5.1	Solution Overview	80	59	53	64	50	60	66	15
5.5	B.7.1 Tab 5	Value Added Services - Innovative Ideas	20	14	4	15	10	14	16	7
8.16 Att Q	B.7.1 Tab 8	Attachment Q – Functional Req. Response Matrix	80	53	45	61	54	52	66	5
Respondent's History, Experience, and Team										
Tab 6 - Company Profile and Experience			50							
6.1	B.7.1 Tab 6	Respondent's History and Experience	50	41	30	42	35	41	42	8

ITN Technical Proposal Summary Worksheet

Response Tab	ITN Section #	ITN Section Title	Max. Points	Adjudication	Adjudication	Adjudication	Adjudication	Adjudication	Adjudication	Adjudication
				Accenture	CapGemini	Deloitte	HCL of America	IBM	TATA	Yang Enterprises
Management Summary and Solution										
Tab 5 - Proposed Solution			180							
5.1	B.7.1 Tab 5.1	Solution Overview	80	76	64	78	33	78	64	16
5.5	B.7.1 Tab 5	Value Added Services - Innovative Ideas	20	17	0	18	16	16	16	9
8.16 Att Q	B.7.1 Tab 8	Attachment Q – Functional Req. Response Matrix	80	68	64	70	55	72	65	33
Respondent's History, Experience, and Team										
Tab 6 - Company Profile and Experience			50							
6.1	B.7.1 Tab 6	Respondent's History and Experience	50	45	30	45	30	41	41	11

ITN Technical Proposal Summary Worksheet

Response Tab	ITN Section #	ITN Section Title	Max. Points	Project Management			Financials			Technical			Average Score	Section Score
				Tech5 Tom	Tech1 Donna	Tech2 Ron	Tech3 Ernest	Tech4 John	Tech5 Tom	Tech5 Tom	Tech6 Denise	Tech7 Bahram		
Respondent	Management Summary and Solution													
	Tab 4 - Project Approach and Methodology													
Accenture	4.1	B.7.1 Tab 4.1	50	40	30	30					42	35.5	35.5	
Accenture	4.2	B.7.1 Tab 4.2	30	27	28	21					26	25.5	25.5	
Accenture	4.3	B.7.1 Tab 4.3	20	14	15	16					13	14.5	14.5	
Accenture	4.4	B.7.1 Tab 4.4	30	27	26	24					20	24.3	24.3	
Accenture	Tab 5 - Proposed Solution													
Accenture	5.2	B.7.1 Tab 5.2	60				51			51	45	50	49.3	
Accenture	5.3	B.7.1 Tab 5.3	60				55			48	50	49	50.5	
Accenture	5.4	B.7.1 Tab 5.4	30				25			24	20	23	23.0	
Accenture	8.16 Att Q	B.7.1 Tab 8	40				30			36	33	38	34.3	
Accenture	Respondent's History, Experience, and Team													
Accenture	Tab 6 - Company Profile and Experience													
Accenture	6.2	B.7.1 Tab 6	40		36	36		34	36				35.5	
Accenture	8.8	B.7.1 Tab 8	30		23	24		21	21				22.3	
Accenture	Tab 7 - Personnel													
Accenture	7.1	B.7.1 Tab 7	40	36	38	40					38	38.0	38.0	
Accenture	7.1	B.7.1 Tab 7	30	0	0	0					0	0.0	0.0	
Respondent	Management Summary and Solution													
	Tab 4 - Project Approach and Methodology													
CapGemini	4.1	B.7.1 Tab 4.1	50	35	46	32					42	38.8	38.8	
CapGemini	4.2	B.7.1 Tab 4.2	30	21	29	20					27	24.3	24.3	
CapGemini	4.3	B.7.1 Tab 4.3	20	10	16	16					17	14.8	14.8	
CapGemini	4.4	B.7.1 Tab 4.4	30	21	18	24					26	22.3	22.3	
CapGemini	Tab 5 - Proposed Solution													
CapGemini	5.2	B.7.1 Tab 5.2	60				40			42	40	53	43.8	
CapGemini	5.3	B.7.1 Tab 5.3	60				40			36	36	51	40.8	
CapGemini	5.4	B.7.1 Tab 5.4	30				20			21	24	27	23.0	
CapGemini	8.16 Att Q	B.7.1 Tab 8	40				30			24	32	30	29.0	
CapGemini	Respondent's History, Experience, and Team													
CapGemini	Tab 6 - Company Profile and Experience													
CapGemini	6.2	B.7.1 Tab 6	50		38	21		32	28				29.8	
CapGemini	8.8	B.7.1 Tab 8	30		23	15		19	21				19.5	
CapGemini	Tab 7 - Personnel													
CapGemini	7.1	B.7.1 Tab 7	40	36	37	20					33	31.5	31.5	
CapGemini	7.1	B.7.1 Tab 7	30	0	0	0					0	0.0	0.0	
Respondent	Management Summary and Solution													
	Tab 4 - Project Approach and Methodology													
Deliotte	4.1	B.7.1 Tab 4.1	50	45	46	45					49	46.3	46.3	
Deliotte	4.2	B.7.1 Tab 4.2	30	27	28	16					29	25.0	25.0	
Deliotte	4.3	B.7.1 Tab 4.3	20	16	18	16					19	17.3	17.3	
Deliotte	4.4	B.7.1 Tab 4.4	30	27	27	18					29	25.3	25.3	
Deliotte	Tab 5 - Proposed Solution													
Deliotte	5.2	B.7.1 Tab 5.2	60				38			54	40	59	47.8	
Deliotte	5.3	B.7.1 Tab 5.3	60				50			48	50	59	51.8	
Deliotte	5.4	B.7.1 Tab 5.4	30				20			24	22	29	23.8	

ITN Technical Proposal Summary Worksheet

Response Tab	ITN Section #	ITN Section Title	Max. Points	Project Management			Financials		Technical			Average Score	Section Score	
Deloitte	8.16 Att Q	B.7.1 Tab 8	Attachment Q – Non-Functionals	40				30		36	32	38	34.0	34.0
Respondent's History, Experience, and Team														
Tab 6 - Company Profile and Experience														
Deloitte	6.2	B.7.1 Tab 6	Company Profile	50		37	32		33	36			34.5	34.5
Deloitte	8.8	B.7.1 Tab 8	Attachment G – Reference Questionnaire	30		26	27		24	27			26.0	26.0
Tab 7 - Personnel														
Deloitte	7.1	B.7.1 Tab 7	Resumes and Experience	40	36	38	33				39		36.5	36.5
Deloitte	7.1	B.7.1 Tab 7	SB2386 - Local Preference	30	0	0	0				0		0.0	0.0

Respondent	Management Summary and Solution													
Tab 4 - Project Approach and Methodology														
HCL of America	4.1	B.7.1 Tab 4.1	Approach	50	35	30	29				40		33.5	33.5
HCL of America	4.2	B.7.1 Tab 4.2	Project Management	30	21	24	13				24		20.5	20.5
HCL of America	4.3	B.7.1 Tab 4.3	Project Schedule	20	14	13	12				12		12.8	12.8
HCL of America	4.4	B.7.1 Tab 4.4	Project Management Plans	30	21	25	24				19		22.3	22.3
Tab 5 - Proposed Solution														
HCL of America	5.2	B.7.1 Tab 5.2	System Development	60				52		39	24	50	41.3	41.3
HCL of America	5.3	B.7.1 Tab 5.3	Technical Description	60				45		36	30	42	38.3	38.3
HCL of America	5.4	B.7.1 Tab 5.4	Warranty, Maintenance and Operations	30				20		21	12	21	18.5	18.5
HCL of America	8.16 Att Q	B.7.1 Tab 8	Attachment Q – Non-Functionals	40				25		32	18	33	27.0	27.0
Respondent's History, Experience, and Team														
Tab 6 - Company Profile and Experience														
HCL of America	6.2	B.7.1 Tab 6	Company Profile	50		32	16		32	28			27.0	27.0
HCL of America	8.8	B.7.1 Tab 8	Attachment G – Reference Questionnaire	30		23	15		15	21			18.5	18.5
Tab 7 - Personnel														
HCL of America	7.1	B.7.1 Tab 7	Resumes and Experience	40	32	25	16				27		25.0	25.0
HCL of America	7.1	B.7.1 Tab 7	SB2386 - Local Preference	30	0	0	0				0		0.0	0.0

Respondent	Management Summary and Solution													
Tab 4 - Project Approach and Methodology														
IBM	4.1	B.7.1 Tab 4.1	Approach	50	38	45	40				48		42.8	42.8
IBM	4.2	B.7.1 Tab 4.2	Project Management	30	24	24	21				29		24.5	24.5
IBM	4.3	B.7.1 Tab 4.3	Project Schedule	20	14	12	16				19		15.3	15.3
IBM	4.4	B.7.1 Tab 4.4	Project Management Plans	30	27	18	24				29		24.5	24.5
Tab 5 - Proposed Solution														
IBM	5.2	B.7.1 Tab 5.2	System Development	60				48		57	40	57	50.5	50.5
IBM	5.3	B.7.1 Tab 5.3	Technical Description	60				45		51	45	55	49.0	49.0
IBM	5.4	B.7.1 Tab 5.4	Warranty, Maintenance and Operations	30				25		24	24	28	25.3	25.3
IBM	8.16 Att Q	B.7.1 Tab 8	Attachment Q – Non-Functionals	40				30		28	30	38	31.5	31.5
Respondent's History, Experience, and Team														
Tab 6 - Company Profile and Experience														
IBM	6.2	B.7.1 Tab 6	Company Profile	50		36	36		36	36			36.0	36.0
IBM	8.8	B.7.1 Tab 8	Attachment G – Reference Questionnaire	30		24	27		25	21			24.3	24.3
Tab 7 - Personnel														
IBM	7.1	B.7.1 Tab 7	Resumes and Experience	40	36	39	40				38		38.3	38.3
IBM	7.1	B.7.1 Tab 7	SB2386 - Local Preference	30	0	0	0				0		0.0	0.0

Respondent	Management Summary and Solution													
Tab 4 - Project Approach and Methodology														
TATA	4.1	B.7.1 Tab 4.1	Approach	50	40	28	25				48		35.3	35.3
TATA	4.2	B.7.1 Tab 4.2	Project Management	30	27	26	21				28		25.5	25.5
TATA	4.3	B.7.1 Tab 4.3	Project Schedule	20	12	13	6				18		12.3	12.3

ITN Technical Proposal Summary Worksheet

Response Tab	ITN Section #	ITN Section Title	Max. Points	Project Management			Financials		Technical			Average Score	Section Score		
TATA	4.4	B.7.1 Tab 4.4	Project Management Plans	30	27	24	21			28	25.0	25.0			
Tab 5 - Proposed Solution												152.3			
TATA	5.2	B.7.1 Tab 5.2	System Development	60				47			42	50	56	48.8	48.8
TATA	5.3	B.7.1 Tab 5.3	Technical Description	60				50			48	40	54	48.0	48.0
TATA	5.4	B.7.1 Tab 5.4	Warranty, Maintenance and Operations	30				25			24	22	27	24.5	24.5
TATA	8.16 Att Q	B.7.1 Tab 8	Attachment Q – Non-Functionals	40				30			32	26	36	31.0	31.0
Respondent's History, Experience, and Team															
Tab 6 - Company Profile and Experience												51.0			
TATA	6.2	B.7.1 Tab 6	Company Profile	50				32	28			32	32	31.0	31.0
TATA	8.8	B.7.1 Tab 8	Attachment G – Reference Questionnaire	30				20	18			18	24	20.0	20.0
Tab 7 - Personnel												31.8			
TATA	7.1	B.7.1 Tab 7	Resumes and Experience	40	36	30	28					33	31.8	31.8	
TATA	7.1	B.7.1 Tab 7	SB2386 - Local Preference	30	0	0	0					0	0.0	0.0	

Respondent	Management Summary and Solution														
Yang Enterprises	Tab 4 - Project Approach and Methodology												71.8		
Yang Enterprises	4.1	B.7.1 Tab 4.1	Approach	50	20	28	30					30	27.0	27.0	
Yang Enterprises	4.2	B.7.1 Tab 4.2	Project Management	30	15	19	18					21	18.3	18.3	
Yang Enterprises	4.3	B.7.1 Tab 4.3	Project Schedule	20	6	12	5					14	9.3	9.3	
Yang Enterprises	4.4	B.7.1 Tab 4.4	Project Management Plans	30	15	18	18					18	17.3	17.3	
Tab 5 - Proposed Solution												90.3			
Yang Enterprises	5.2	B.7.1 Tab 5.2	System Development	60				36			18	24	48	31.5	31.5
Yang Enterprises	5.3	B.7.1 Tab 5.3	Technical Description	60				30			18	24	30	25.5	25.5
Yang Enterprises	5.4	B.7.1 Tab 5.4	Warranty, Maintenance and Operations	30				25			12	10	21	17.0	17.0
Yang Enterprises	8.16 Att Q	B.7.1 Tab 8	Attachment Q – Non-Functionals	40				20			0	20	25	16.3	16.3
Respondent's History, Experience, and Team															
Tab 6 - Company Profile and Experience												36.8			
Yang Enterprises	6.2	B.7.1 Tab 6	Company Profile	50				24	18			16	20	19.5	19.5
Yang Enterprises	8.8	B.7.1 Tab 8	Attachment G – Reference Questionnaire	30				26	15			13	15	17.3	17.3
Tab 7 - Personnel												46.0			
Yang Enterprises	7.1	B.7.1 Tab 7	Resumes and Experience	40	16	17	12					20	16.3	16.3	
Yang Enterprises	7.1	B.7.1 Tab 7	SB2386 - Local Preference	30	30	29	30					30	29.8	29.8	

ITN Technical Proposal Summary Worksheet

Response Tab	ITN Section #	ITN Section Title	Max. Points	Tech1	Tech1	Tech1	Tech1	Tech1	Tech1	Tech1
				Accenture	CapGemini	Dellotote	HCL of America	IBM	TATA	Yang Enterprises
Management Summary and Solution										
Tab 4 - Project Approach and Methodology										
4.1	B.7.1 Tab 4.1	Approach	50	30	46	46	30	45	28	28
4.2	B.7.1 Tab 4.2	Project Management	30	28	29	28	24	24	26	19
4.3	B.7.1 Tab 4.3	Project Schedule	20	15	16	18	13	12	13	12
4.4	B.7.1 Tab 4.4	Project Management Plans	30	26	18	27	25	18	24	18
Respondent's History, Experience, and Team										
Tab 6 - Company Profile and Experience										
6.2	B.7.1 Tab 6	Company Profile	40	36	38	37	32	36	32	24
8.8	B.7.1 Tab 8	Attachment G – Reference Questionnaire	30	23	23	26	23	24	20	26
Tab 7 - Personnel										
7.1	B.7.1 Tab 7	Resumes and Experience	40	38	37	38	25	39	30	17
7.1	B.7.1 Tab 7	SB2386 - Local Preference	30	0	0	0	0	0	0	29

ITN Technical Proposal Summary Worksheet

Response Tab	ITN Section #	ITN Section Title	Max. Points	Tech 2	Tech 2	Tech 2	Tech 2	Tech 2	Tech 2	Tech 2
				Accenture	CapGemini	Deloitte	HCL of America	IBM	TATA	Yang Enterprises
Management Summary and Solution										
Tab 4 - Project Approach and Methodology										
4.1	B.7.1 Tab 4.1	Approach	50	30	32	45	29	40	25	30
4.2	B.7.1 Tab 4.2	Project Management	30	21	20	16	13	21	21	18
4.3	B.7.1 Tab 4.3	Project Schedule	20	16	16	16	12	16	6	5
4.4	B.7.1 Tab 4.4	Project Management Plans	30	24	24	18	24	24	21	18
Respondent's History, Experience, and Team										
Tab 6 - Company Profile and Experience										
6.2	B.7.1 Tab 6	Company Profile	40	36	21	32	16	36	28	18
8.8	B.7.1 Tab 8	Attachment G – Reference Questionnaire	30	24	15	27	15	27	18	15
Tab 7 - Personnel										
7.1	B.7.1 Tab 7	Resumes and Experience	40	40	20	33	16	40	28	12
7.1	B.7.1 Tab 7	SB2386 - Local Preference	30	0	0	0	0	0	0	30

ITN Technical Proposal Summary Worksheet

Response Tab	ITN Section #	ITN Section Title	Max. Points	Tech 3	Tech 3	Tech 3	Tech 3	Tech 3	Tech 3	Tech 3
				Accenture	CapGemini	Deloitte	HCL of America	IBM	TATA	Yang Enterprises
Management Summary and Solution										
Tab 5 - Proposed Solution										
5.2	B.7.1 Tab 5.2	System Development	60	51	40	38	52	48	47	36
5.3	B.7.1 Tab 5.3	Technical Description	60	55	40	50	45	45	50	30
5.4	B.7.1 Tab 5.4	Warranty, Maintenance and Operations	30	25	20	20	20	25	25	25
8.16 Att Q	B.7.1 Tab 8	Attachment Q – Non-Functionals	40	30	30	30	25	30	30	20

ITN Technical Proposal Summary Worksheet

Response Tab	ITN Section #	ITN Section Title	Max. Points	Tech4	Tech4	Tech4	Tech4	Tech4	Tech4	Tech4
				Accenture	CapGemeni	Deloitte	HCL of America	IBM	TATA	Yang Enterprises
Respondent's History, Experience, and Team										
Tab 6 - Company Profile and Experience										
6.2	B.7.1 Tab 6	Company Profile	40	34	32	33	32	36	32	16
8.8	B.7.1 Tab 8	Attachment G – Reference Questionnaire	30	21	19	24	15	25	18	13

ITN Technical Proposal Summary Worksheet

Response Tab	ITN Section #	ITN Section Title	Max. Points	Tech5	Tech5	Tech5	Tech5	Tech5	Tech5	Tech5
				Accenture	CapGemini	Deloitte	HCL of America	IBM	TATA	Yang Enterprises
Management Summary and Solution										
Tab 4 - Project Approach and Methodology										
4.1	B.7.1 Tab 4.1	Approach	50	40	35	45	35	38	40	20
4.2	B.7.1 Tab 4.2	Project Management	30	27	21	27	21	24	27	15
4.3	B.7.1 Tab 4.3	Project Schedule	20	14	10	16	14	14	12	6
4.4	B.7.1 Tab 4.4	Project Management Plans	30	27	21	27	21	27	27	15
Tab 5 - Proposed Solution										
5.2	B.7.1 Tab 5.2	System Development	60	51	42	54	39	57	42	18
5.3	B.7.1 Tab 5.3	Technical Description	60	48	36	48	36	51	48	18
5.4	B.7.1 Tab 5.4	Warranty, Maintenance and Operations	30	24	21	24	21	24	24	12
8.16 Att Q	B.7.1 Tab 8	Attachment Q – Non-Functionals	40	36	24	36	32	28	32	0
Respondent's History, Experience, and Team										
Tab 6 - Company Profile and Experience										
6.2	B.7.1 Tab 6	Company Profile	40	36	28	36	28	36	32	20
8.8	B.7.1 Tab 8	Attachment G – Reference Questionnaire	30	21	21	27	21	21	24	15
Tab 7 - Personnel										
7.1	B.7.1 Tab 7	Resumes and Experience	40	36	36	36	32	36	36	16
7.1	B.7.1 Tab 7	SB2386 - Local Preference	30	0	0	0	0	0	0	30

ITN Technical Proposal Summary Worksheet

Response Tab	ITN Section #	ITN Section Title	Max. Points	Tech6	Tech6	Tech6	Tech6	Tech6	Tech6	Tech6
				Accenture	CapGemini	Deloitte	HCL of America	IBM	TATA	Yang Enterprises
Management Summary and Solution										
Tab 5 - Proposed Solution										
5.2	B.7.1 Tab 5.2	System Development	60	45	40	40	24	40	50	24
5.3	B.7.1 Tab 5.3	Technical Description	60	50	36	50	30	45	40	24
5.4	B.7.1 Tab 5.4	Warranty, Maintenance and Operations	30	20	24	22	12	24	22	10
8.16 Att Q	B.7.1 Tab 8	Attachment Q – Non-Functionals	40	33	32	32	18	30	26	20

ITN Technical Proposal Summary Worksheet

Response Tab	ITN Section #	ITN Section Title	Max. Points	Tech7	Tech7	Tech7	Tech7	Tech7	Tech7	Tech7
				Accenture	CapGemini	Dellotie	HCL of America	IBM	TATA	Yang Enterprises
Management Summary and Solution										
Tab 4 - Project Approach and Methodology										
4.1	B.7.1 Tab 4.1	Approach	50	42	42	49	40	48	48	30
4.2	B.7.1 Tab 4.2	Project Management	30	26	27	29	24	29	28	21
4.3	B.7.1 Tab 4.3	Project Schedule	20	13	17	19	12	19	18	14
4.4	B.7.1 Tab 4.4	Project Management Plans	30	20	26	29	19	29	28	18
Management Summary and Solution										
Tab 5 - Proposed Solution										
5.2	B.7.1 Tab 5.2	System Development	60	50	53	59	50	57	56	48
5.3	B.7.1 Tab 5.3	Technical Description	60	49	51	59	42	55	54	30
5.4	B.7.1 Tab 5.4	Warranty, Maintenance and Operations	30	23	27	29	21	28	27	21
8.16 Att Q	B.7.1 Tab 8	Attachment Q – Non-Functionals	40	38	30	38	33	38	36	25
Tab 7 - Personnel										
7.1	B.7.1 Tab 7	Resumes and Experience	40	38	33	39	27	38	33	20
7.1	B.7.1 Tab 7	SB2386 - Local Preference	30	0	0	0	0	0	0	30