**SOLICITATION:** RFQ – Communications Consulting Services

**DATE:** November 1, 2022

Please be advised that the following changes are applicable to the original specification of the above referenced RFQ. Changes to the specifications are indicated by <a href="underscore">underscore</a>; deletions are indicated by a <a href="https://example.com/strikethrough">strikethrough</a>.:

#### 3.0 Deliverables, Tasks, Minimum Level of Service, and Financial Consequences

Deliverable 1 – Project Kick-Off Meeting			
Description	Minimum Level of Performance	Financial Consequences	
Contractor shall host a Project kick-off meeting in accordance with section 2.1.1.	At a minimum, Contractor must conduct a kick-off meeting in accordance with section 2.1.1, and as evidence provide DEO with the agenda and presentation materials, as approved by DEO within five (5) calendar days of Contract execution or by November 18, 2023 November 23, 2022, whichever is sooner.  Completion of this deliverable is based on review and approval by DEO.	Failure to conduct the kick-off meeting and provide the agenda and presentation materials, as approved by DEO within five (5) calendar days of Contract execution, or by November 18, 2023 November 23, 2022, whichever is sooner, shall result in a penalty of \$500 per day for every business day beyond the due date. Such reduction shall be made from the deliverable payment.	
Deliverable 2 – Project Management Plan			
Description	Minimum Level of Performance	Financial Consequences	
Contractor shall draft and submit a Project Management Plan in accordance with section 2.1.2.	At a minimum, Contractor must submit to DEO a Project Management Plan in accordance with section 2.1.2 within seven (7) calendar days following Contract execution or by November 18, 2023 November 23, 2022, whichever is sooner.  Completion of this deliverable is based on review and approval by DEO.	Failure to provide the Project Management Plan as specified in section 2.1.2 within seven (7) calendar days of Contract execution or by November 18, 2023 November 23, 2022, whichever is sooner, shall result in a penalty of \$1,000 per day for every business day beyond the due date. Such reduction shall be made from the deliverable payment.	
Deliverable 3 – Project Schedule			
Description	Minimum Level of Performance	Financial Consequences	
Contractor shall draft and submit a Project Schedule in accordance with section 2.1.3.	At a minimum, Contractor shall submit a Project Schedule in accordance with section 2.1.3 to DEO within seven (7) calendar days following Contract execution	Failure to provide a Project Schedule as specified in section 2.1.3 within seven (7) calendar days of Contract execution or by November 18, 2023  November 23, 2022, whichever is	

	or by November 18, 2023  November 23, 2022, whichever is sooner.  Completion of this deliverable is based on review and approval by DEO.	sooner, shall result in a penalty of \$500 per day for every business day beyond the due date. Such reduction shall be made from the deliverable payment.
Deliverable 4 – Screen Design Ses		
Description	Minimum Level of Performance	Financial Consequences
Contractor shall conduct design sessions with subject matter experts, as identified by DEO, in accordance with section 2.3.	At a minimum, Contractor shall conduct design sessions with DEO subject matter experts in accordance with section 2.3 on or before December 2, 2022 November 30, 2022.  Completion of this deliverable is based on review and approval by DEO.	Failure to conduct the design sessions in accordance with section 2.3 on or before December 2, 2022 November 30, 2022, shall result in a penalty of \$1,000 per day for every business day beyond the due date. Such reduction shall be made from the deliverable payment.
Deliverable 5 – Logo Developmen		
Description	Minimum Level of Performance	Financial Consequences
Contractor shall develop and provide DEO with a comprehensive Modernized System Brand Manual in accordance with section 2.4.	At a minimum, Contractor shall prepare and submit a Modernized System Brand Manual to DEO in accordance with section 2.4 by January 9, 2023.  Completion of this deliverable is based on review and approval by DEO.	Failure to submit the Modernized System Brand Manual in accordance with section 2.4 by January 9, 2023, shall result in a penalty of \$1,000 per day for every business day beyond the due date. Such reduction shall be made from the deliverable payment.
Deliverable 6 – Plain Language De	evelopment and Translation	
Description	Minimum Level of Performance	Financial Consequences
Contractor shall provide to DEO documents written in plain language and translated in accordance with section 2.5.	At a minimum, Contractor shall provide to DEO documents written in plain language and translated in accordance with section 2.5 by the due date specified for each document below:  System screens must be submitted on or before December 12, 2022.  External-facing messages must be submitted on or before December 16, 2022.	Failure to submit the documents written in plain language and translated in accordance with section 2.5 by the due dates specified shall result in a penalty of \$500 per day for every business day beyond the due date. Such reduction shall be made from the deliverable payment.

	Rationales and rationale		
	templates must be submitted on		
	or before January 16, 2023.		
	, , , , ,		
	Forms must be submitted on or		
	before January 23, 2023.		
	Handbooks, guides, and FAQs		
	must be submitted on or before		
	May 15, 2023.		
	Website content must be		
	submitted on or before May 22,		
	2023.		
	Completion of these deliverables		
	is based on review and approval by		
DEO.			
Deliverable 7 – Public Relations Materials  Description Minimum Level of Performance		Financial Consequences	
Contractor shall develop and	At a minimum, Contractor shall	Failure to submit public relations	
submit to DEO public relations	submit public relations materials	materials to DEO in accordance with	
materials in accordance with	to DEO in accordance with section	section 2.7 by May 15, 2023, shall	
section 2.7.	2.7 no later than May 15, 2023.	result in a penalty of \$500 per day for	
Section 2.7.	2.7 110 later than Way 13, 2023.	every business day beyond the due	
	Completion of this deliverable is	date. Such reduction shall be made	
	based on review and approval by	from the deliverable payment.	
	DEO.	The same demonstration payments	
Deliverable 8 – Outreach Campai	Deliverable 8 – Outreach Campaign		
Description	Minimum Level of Performance	Financial Consequences	
Contractor shall develop and	At a minimum, Contractor shall	Failure to submit to DEO an	
provide to DEO an Outreach	submit to DEO an Outreach	Outreach Campaign by June 5, 2023,	
Campaign in accordance with	Campaign in accordance with	shall result in a penalty of \$500 per	
section 2.7.	section 2.7 by June 5, 2023.	day for every business day beyond	
		the due date. Such reduction shall be	
	Completion of this deliverable is	made from the deliverable payment.	
	based on review and approval by		
	DEO.		

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### 4.4 – Responses are due according to the schedule below:

Important dates/times related to RFQ events are listed below. All times are Eastern Standard Time and are subject to change.

DATE	TIME	EVENT
10/25/2022	3:00 p.m.	Release of RFQ
10/28/2022	3:00 p.m.	Technical Questions due to DEO via
		MyFloridaMarketPlace (MFMP) Ariba On
		Demand (AOD)
11/1/2022	5:00 p.m.	DEO Responds to Technical Questions
		(Anticipated)
<del>11/4/2022</del>	3:00 p.m.	Quotes due via MFMP AOD
<b>11/7/2022</b>		
<del>11/7/2022</del>	5:00 p.m.	DEO selects Contractor for Services (anticipated)
11/10/2022		
11/14/2022		Anticipated Contract start date
<b>11/18/2022</b>		

### **Technical Questions and Answers:**

The Department's response to timely submitted questions are provided below:

Number	Page/Section	Question	Answer
1	Page 25 –	Would DEO please consider extending	Please see this Addendum (Addendum
	Schedule	the proposal due date to give	No. 1) for this RFQ.
		respondents additional time to	
		respond?	
2	Schedule	Would DEO consider an alternative	Please see this Addendum (Addendum
		timeline for deliverables? For example,	No. 1) for this RFQ.
		the schedule laid out for the plain	
		language development and translation	
		and the system screen designs may not	
		align well given the amount of content	
		(hundreds of templates and thousands	
		of notices) and screens that would	
		need to be analyzed, re-written and	
		designed?	D 45 6
3	Schedule	Are there any other dependent	· · · · · · · · · · · · · · · · · · ·
		milestones within this program that	Requested Services.
		are driving the scheduling and	
		sequencing of this work as outlined in	
4	Coope	the request?	Please see section 2.5 Language
4	Scope	Can simplification dictate a new	Please see section 2.5, Language
		information architecture?	Development and Translation, and
		- In addition to nomenclature and	section 2.6, System Content and
		plain-language, will the contractor be	

Number	Page/Section	Question	Answer
		able to consider re-arranging the navigation and structure on floridajobs.org?  - As part of the content simplification effort, can the contractor reconsider the navigation and structure of the CONNECT site, including account dashboard, claimant benefit application?	Specifications, which specifies requested services.
5	Scope	In the claim application, can the contractor reconsider order and wording to make the display of some questions conditional based on previous answers or previously collected information? If so, who will be responsible for establishing data availability and documenting those business rules?	See response to question 4.
6	Scope	We know that DEO is also focused on achieving the goals of the REACH act, including strategically aligning and coordinating education and workforce initiatives. With that in mind, are there plans to better integrate the experiences for monetary reemployment benefits application and other reemployment or job placement services? Should the reemployment benefit site content be assessed with EmployFlorida and CareerSource site content coordination in mind?	Please see section 2.2, Documentation Review, which specifies the documents and communications that are in-scope for this RFQ.
7	Pre- populating	With an eye toward simplification by pre-populating data, will there be any integration between IDme, EmployFlorida, and the CONNECT site to pass information to or from the reemployment account or benefit application?	Pre-population is not in-scope for this RFQ.
8	Rebranding	Can there be any expectation that new typography, color palette, and component design be extended to the entire floridajobs.org experience? What is the expected extent and differentiation of the rebranding, given the current close ties between the DEO and CONNECT logo and color schemes?	The Brand Guidelines will establish a new brand for the Modernized System that will be used to develop the materials specified in the Scope of Work and any other materials identified by DEO in the future.

Number	Page/Section	Question	Answer
9		Is US citizenship required to work on	Please see section 5.3, Employment
		this project? 2. What is the estimated	Verification.
		budget for this project/effort? 3. Is	
		there an incumbent for this contract? If	DEO is seeking services that provide best
		so, please provide the incumbent	value to the State.
		name, current contract number,	
		duration, historical level of effort and	DEO currently manages all
		value of the contract?	Reemployment Assistance
			communications.
10		Can the Government extend the	See response to question 1.
		deadline by a week? This will allow us	
		to prepare a response addressing all	
		the requirements specified in the RFQ?	
11		Would DEO please consider extending	See response to question 1.
		the due date for this proposal?	

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