



### 2019-2020 Florida Job Growth Grant Fund Public Infrastructure Grant Proposal

Proposal Instructions: The Florida Job Growth Grant Fund Proposal (this document) must be completed by the governmental entity applying for the grant and signed by either the chief elected official, the administrator for the governmental entity or their designee. Please read the proposal carefully as some questions may require a separate narrative to be completed. If additional space is needed, attach a word document with your entire answer.

### **Governmental Entity Information**

Name of Governmen	ital Entity: City of Winter Haven, Florida		
Government Federal	Employer Identification Number:		
Primary Contact Nan	ne: Mike Herr		
Title: City Manager			
Mailing Address:	451 Third Street NW		
	Winter Haven, Florida 33883		
Phone Number:	863-291-5600		
Email: mherr@mywinterhaven.com			
Secondary Contact N	lame: Eric Labbe, AICP		
Title: Department of	Economic Opportunity & Community Investment Director		
Phone Number:	863-291-5600		

### Public Infrastructure Grant Eligibility

Pursuant to section 288.101, F.S., the Florida Job Growth Grant Fund was created to promote economic opportunity by improving public infrastructure and enhancing workforce training. Eligible entities that wish to access this grant fund must submit public infrastructure proposals that:

- Promote economic recovery in specific regions of the state, economic diversification or economic enhancement in a targeted industry. (View Florida's Targeted Industries here.)
- · Are not for the exclusive benefit of any single company, corporation or business entity.
- Are for infrastructure that is owned by the public and is for public use or predominately benefits the Public.

### 2018-2019 FLORIDA JOB GROWTH GRANT FUND

### 1. Program Requirements:

(If additional space is needed, attach a word document with your entire answer.)

Each proposal must include the following information describing how the project satisfies eligibility requirements listed on page 1.

A.	Provide a detailed description of the public infrastructure improvements.  Please refer to the attached word document.
B.	Provide location of public infrastructure, including physical address and county of project.  Please refer to the attached word document
C.	Is this infrastructure currently owned by the public?  • Yes  • No
	If no, is there a current option to purchase or right of way provided to the County?  Please refer to attached word document
D.	Provide current property owner. Please refer to attached word document
E.	Is this infrastructure for public use or does it predominately benefit the public?  • Yes  • No
	Please refer to attached word document
F.	Will the public infrastructure improvements be for the exclusive benefit of any single company, corporation or business entity?
	O Yes • No
	Please refer to attached word document

### PUBLIC INFRASTRUCTURE GRANT PROPOSAL

- **G.** Provide a detailed description of, and quantitative evidence demonstrating, how the proposed public infrastructure project will promote:
  - · Economic recovery in specific regions of the state;
  - · Economic diversification; or
  - Economic enhancement of a Targeted Industry (View Florida's Targeted Industries here.)
    - o Describe how the project will promote specific job growth. Include the number of jobs that will be retained or created, and in which industry(ies) the new net jobs will be created using the North American Industry Classification System (NAICS) codes. Where applicable, you may list specific businesses that will retain or create jobs or make capital investment.
    - o Provide a detailed explanation of how the public infrastructure improvements will connect to a broader economic development vision for the community and benefit additional current or future businesses.

Please refer to attached attached word document

### 2. Additional Information:

(If additional space is needed, attach a word document with your entire answer.)

**A.** Provide the proposed commencement date and number of days required to complete construction of the public infrastructure project.

Please refer to attached word document

**B.** What permits are necessary for the public infrastructure project?

Please refer to attached word document

### 2018-2019 FLORIDA JOB GROWTH GRANT FUND

C.	Detail whether required permits have been secured, and if not, detail the timeline for securing these permits. Additionally, if any required permits are local permits, will these permits be prioritized?					
	Please refer to attached word document					
D.	What is the future land use and zoning designation on the proposed site of the infrastructure improvements, and will the improvements conform to those uses?  Please refer to attached word document					
E.	Will an amendment to the local comprehensive plan or a development order be required on the site of the proposed project or on adjacent property to accommodate the infrastructure and potential current or future job creation opportunities? If yes, please detail the timeline.					
	O Yes ● No					
	Please refer to attached word document					
F.	Is the project ready to commence upon grant fund approval and contract execution? If no, please explain.					
	● Yes No					
	The City of Winter Haven owns all property adjacent to the proposed roadway extension and improvement. Phase 1 is currently engineered and designed, with permitting expected to be completed within 45 days of the date of this application. Phase 1 design, permitting, and soft costs, detailed in Section 3 of this application, were completed by FCM, our private sector partner, and is a local contribution to the project. Please refer to attached word document for additional details.					
G.	Does this project have a local match amount?    Yes No					
	If yes, please describe the entity providing the match and the amount.					
	The City of Winter Haven and FCM have contributed \$1,014,637 of match in the form of land donation and in-kind engineering and permitting services. Please refer to attached word document					
Н.	Provide any additional information or attachments to be considered for this proposal. Maps and					
	other supporting documents are encouraged.					
	Please refer to attached word document					

### 3. Program Budget

(If additional space is needed, attach a word document with your entire answer.)

Estimated Costs and Sources of Funding: Include all applicable public infrastructure costs and other funding sources available to support the proposal.

1.)	Total Amount Requested Florida Job Growth Grant Fund	\$10,373,121	
Α.	Other Public Infrastructure Proj City/County Private Sources	ect Funding Sources:  \$525,187  \$489,450	
	Other (grants, etc.)  Total Other Funding	\$ \$1,014,637	Please Specify:
В.	Public Infrastructure Project Co Construction Reconstruction Design & Engineering Land Acquisition Land Improvement	\$9,497,888 \$1,364,684 \$525,187	
	Other  Total Project Costs	\$ \$11,387,759	Please Specify:

Note: The total amount requested must be calculated by subtracting the total other public infrastructure project funding sources in A. from the total public infrastructure project costs in B.

**Total Project Costs** 

#### 2018-2019 FLORIDA JOB GROWTH GRANT FUND

**C.** Provide a detailed budget narrative, including the timing and steps necessary to obtain the funding and any other pertinent budget-related information.

The grant proposal does not require additional budgeting or funding by the City of Winter Haven. Phase 1 of the roadway projects has been engineered and designed as an in-kind match by FCM. Phases 2 and 3 of the roadway extension project design, permitting and construction is proposed to be funded from grant proceeds with an in-kind match of land cost by the City of Winter Haven. Additionally the purchase and installation of fiber conduit within existing public rights-of-way is proposed to be funded with grant proceeds. Please refer to attached word document for additional details.

### 4. Approvals and Authority

(If additional space is needed, attach a word document with your entire answer.)

A. If the governmental entity is awarded grant funds based on this proposal, what approvals must be obtained before it can execute a grant agreement with the Florida Department of Economic Opportunity (e.g., approval of a board, commission or council)?

Please refer to attached word document

If board authorization is not required, who is authorized to sign?

Please refer to attached word document

- **B.** If approval of a board, commission, council or other group is needed prior to execution of an agreement between the governmental entity and the Florida Department of Economic Opportunity:
  - i. Provide the schedule of upcoming meetings for the group for a period of at least six months.
  - ii. State whether entity is willing and able to hold special meetings, and if so, upon how many days' notice.

Please refer to attached word document.

**C.** Attach evidence that the undersigned has all necessary authority to execute this proposal on behalf of the governmental entity. This evidence may take a variety of forms, including but not limited to: a delegation of authority, citation to relevant laws or codes, policy documents, etc.

Please refer to attached word document

### PUBLIC INFRASTRUCTURE GRANT PROPOSAL

I, the undersigned, do hereby certify that I have express authority to sign this proposal on behalf of the above-described entity and to the best of my knowledge, that all data and information submitted in

Proposal is truthful and accurate and no material fact has been omitted.

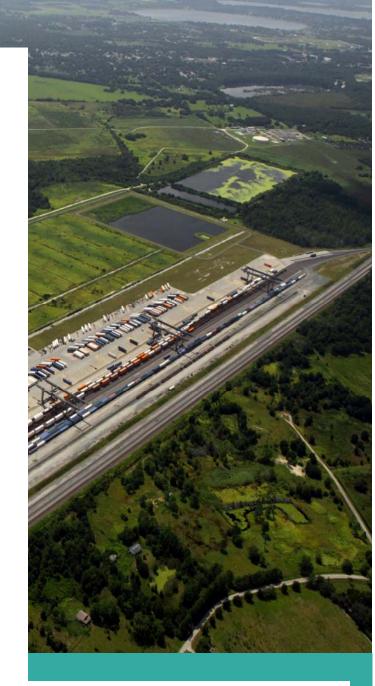
Name of Governmental Entity: City of Winter Haven, Florida

Mike Herr, City Manager, City of Winter Haven

Representative Signature: White Haven

Signature Date: 6 - 9 - 20

# Florida Job Growth Grant Fund Application



INTER HAVEN
The Chain of Lakes City

JUNE 9

City of Winter Haven
Authored by: Mike Herr, City Manager

### **COVER LETTER**



May 30, 2020

Mr. Jamal Sowell
President and CEO
Enterprise Florida Inc
101 North Monroe Street, Ste 100
Tallahassee, FL 32301

Mr. Ken Lawson Executive Director Florida Department of Economic Opportunity 107 E Madison St Tallahassee, FL 32399

Dear Messrs. Sowell and Lawson,

Enclosed please find the City of Winter Haven's application to the Florida Job Growth Grant Fund for up to \$10,373,121. I believe that you will find the application to be complete and thorough. Upon review, should you have any questions, please do not hesitate to contact me.

These funds will be used to extend Logistics Parkway and install resilient fiber connectivity to the Central Florida Intermodal Logistics Center (CFILC) to create hundreds of new jobs in the short term, and to kick start more than 10 million square feet of development and thousands of new jobs at buildout of the CFILC and CSX Terminal. The CSX terminal now manages nearly 1,000 containers daily, substantially along a single, two lane road (Logistics Parkway), with access only to State Road 60. Extension of Logistics Parkway to the north, to connect to Pollard Road, will provide important employee access to this employment center, minimize employee vehicle trips on State Road 60, provide access and activate an additional 203± acres for development, provide for critical fiber optic infrastructure, and improve the overall function and marketability of the site for new industrial investment.

P.O. Box 2277 ♦ 451 Third Street NW ♦ Winter Haven, Florida 33883-2277 Telephone: 863.291.5600 ♦ Fax: 863.297.3090 ♦ www.mywinterhaven.com

City of Winter Haven, founded 1911

# INTER HAVEN The Chain of Lakes City

Florida Can Manufacturing (FCM) is anticipated to be the first employer upon the lands described in this application. FCM is contemplating building a 300,000+ square foot advanced manufacturing facility that will initially employ more than 150 residents. Its long-term plan includes expansion to more than 1,000,000 square feet and 500+ jobs. FCM has contributed to this application with and in-kind donation of engineering and permitting services for the first phase of the Logistics Parkway extension.

This is an important project that aligns several state economic and transportation priorities by removing truck traffic from our highway system, diversifying our economy, creating advanced manufacturing jobs, and capitalizing on the locational attributes of the CFILC, an integral part of Florida's Strategic Intermodal System.

I believe you will find that the roadway and fiber infrastructure improvements requested in this application, and subsequent buildout of these properties, compliment many State and Federal strategic initiatives including the Comprehensive Economic Development Strategy (CEDS), the Hillsborough-Polk Freight Logistics Zone Strategic Plan, and the Federal Opportunity Zone incentives to name a few. Locally, this grant helps to secure hundreds and eventually thousands of new jobs, which will strengthen and diversify our workforce and economy, increase median income, spur economic recovery from the COVID-19 pandemic, and further enhance the quality of life in Winter Haven and the region.

As is evidenced by the attached letters of support, this project is endorsed by leaders across all sectors of our local economy, including Polk State College, a critical local partner for workforce development. I believe that the award of this grant and subsequent installation of critical infrastructure will support the creation of thousands of jobs across targeted industry sectors for generations to come.

Sincerely,

Mike Herr City Manager

City of Winter Haven, Florida

P.O. Box 2277 ♦ 451 Third Street NW ♦ Winter Haven, Florida 33883-2277 Telephone: 863.291.5600 ♦ Fax: 863.297.3090 ♦ www.mywinterhaven.com

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### **Section 1. Program Requirements**

### A. Provide a detailed description of the public infrastructure improvements

**Overview:** Winter Haven has a shovel-ready opportunity to immediately secure the commitment of a prospective advanced manufacturer that will invest \$130 million and create 160 new jobs while advancing the State's goal to diversify the economy and create high-paying manufacturing jobs while reducing costs for other Florida businesses and Florida consumers. In addition to securing this 'bird-in- hand,' the requested infrastructure grant, as described below, will also (a) create access to an additional 126± acres of City of Winter Haven owned and fully entitled industrial property, creating highly desirable job creating industrial space, and (b) create an alternate access route, that offers exceptional and efficient access for Winter Haven employees to 932± acres of privately owned and fully entitled industrial property as well as the 318± acre Winter Haven CSX Intermodal Terminal and (c) bring resilient broadband fiber optic connectivity to the area to support the needs of advanced manufacturers and large-scale distribution operations.

Specifically, the requested grant is to extend Logistics Parkway, a public roadway, through City owned industrial property to Pollard Road, a public roadway, and extend fiber infrastructure (publicly owned) to the site. Development of the requested public infrastructure will ensure that all necessary public infrastructure and zoning entitlements are in place to activate more than 1,100± acres of employment center and approximately 10 million square feet of advanced manufacturing, warehousing, distribution and related uses and thousands of local higher wage jobs. The public and private development sites listed above are located within a City designated Industrial Development Zone and a federally designated Opportunity Zone, further incentivizing private development provided the requested public infrastructure is constructed.

On the following pages are maps depicting the general project location (Figure 1), proposed public roadway extension (Figure 2), and fiber infrastructure extension (Figure 3).

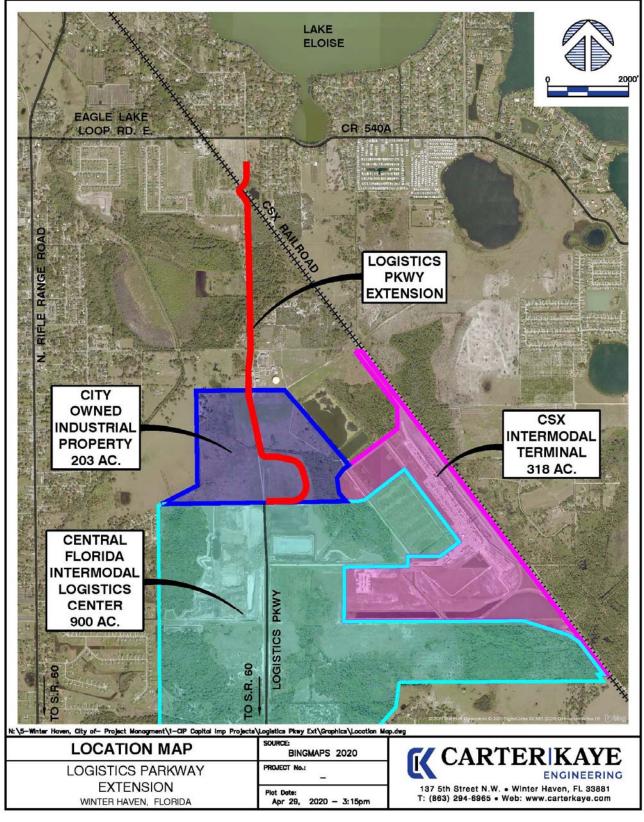


Figure 1 – General Project Location



Figure 2 – Proposed Logistics Parkway Extension

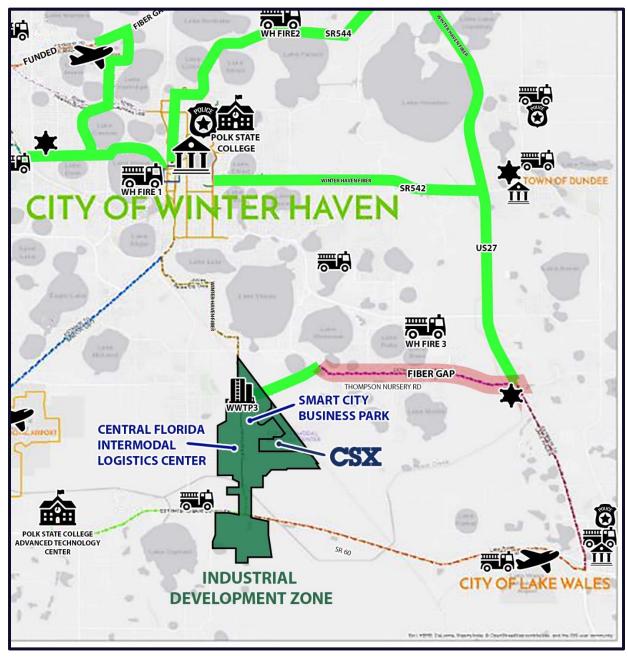


Figure 3 – Fiber Infrastructure Expansion

<u>Note:</u> The fiber expansion is depicted in pink. The expansion would extend from existing City of Winter Haven fiber located on US 27, along Thompson Nursery Road, to City of Winter Haven Fiber located east of the industrial properties discussed in this application, completing the missing fiber gap necessary to service these properties.

In response to business opportunities near the CSX Intermodal Terminal, the City of Winter Haven has designated and entitled 203± acres of vacant property, south of the City's Waste Water Treatment Plant #3 and north of the CSX Intermodal Terminal and the Central Florida Intermodal Logistics Center, for the development of a smart industrial park (See Figure 1 above). The concept of a smart industrial park includes elements of development centered on high-tech, energy efficiency, environmental responsibility, and colocation of compatible uses to gain industry efficiencies.

The first potential user is Florida Can Manufacturing (FCM), LLC, an advanced manufacturer of food-grade aluminum cans. FCM is currently in contract to acquire 77± acres of property (within the 203 acre park) for the construction of a \$130 million facility in 2020-2021. This will create 160 new permanent jobs and 250 constructions jobs.

To facilitate additional development on the remaining 126± acres, and to enable additional new high-wage advanced manufacturing investments that utilize high-skill workers, the City will need to extend an existing roadway, Logistics Parkway, northward from its existing terminus at the northern boundary of the Central Florida Intermodal Logistics Center, through the subject site to Pollard Road. Additional improvements to Pollard Road are requested with this grant funding opportunity to create a seamless connection to Eagle Lake Loop Road and the greater Winter Haven area workforce. However, the requested improvements to Pollard Road are not required to facilitate adequate access and connection. As such, the proposed Logistics Parkway roadway extension is divided into three phases. Please see roadway phasing (Figure 4) below.

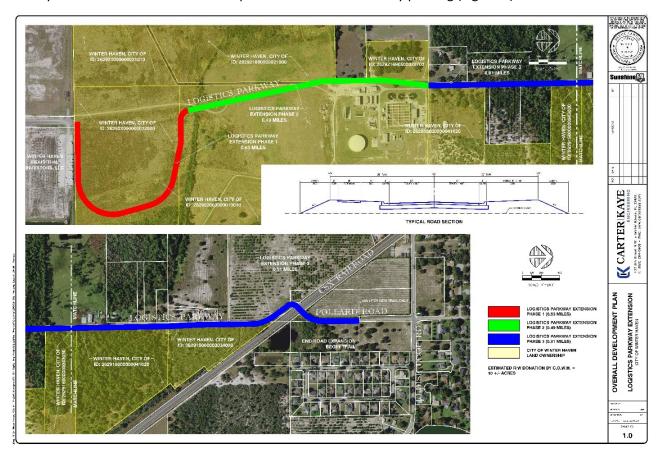


Figure 4 – Roadway Phasing Plan

Phase one of the Logistics Parkway Roadway extension will connect future phases of the above mentioned FCM advanced manufacturing project to existing Logistics Parkway and facilitate roadway access from the existing Logistics Parkway to the additional 126± acres of City owned, industrial zoned, property located north of the FCM project. Phase one of the roadway extension will provide access and activate approximately 2.2 million square feet of future development upon the aforementioned 126± acres of City owned property. Phase two of the Logistics Parkway Roadway extension will connect Logistics Parkway with Pollard Road. Pollard Road is an existing two-lane public roadway that traverses north from the City's Wastewater Treatment Plant #3 to Eagle Lake Loop Road. Extending Logistics Parkway to Pollard Road will provide access from the greater City of Winter Haven population and workforce, located almost exclusively north of the industrial development sites, to the 203± acre City Owned property (including the FCM project site), the 932± acres Central Florida Intermodal Logistics Center located adjacent and south of the City owned property, and the 318± acre CSX Intermodal Terminal.

Phase three of the Logistics Parkway Roadway extension will improve the existing Pollard Road, widening travel lanes to 12 feet, providing for adequate roadway shoulders, improving stormwater drainage, and adding a pedestrian trail to provide for alternative access for the workforce to the industrial development sites. While Phase three is not required to provide sufficient access and connection to Eagle Lake Loop Road and the City's workforce, if funded, the requested public infrastructure improvements would provide a seamless, multimodal connection from the workforce to the industrial development sites.

As contemplated, each phase provides specific benefits to the industrial development sites and the local economy in order of importance. Phase 1 being most immediate and critical. Phase one is fully designed and permitted. This "shovel ready" phase could begin construction immediately upon funding and completion of the bidding process. As proposed, should funding be awarded for phases 2 and 3, grant funds would be used for design, permitting and construction. Design and permitting of phases two and three would commence upon receipt of grant funds, during the construction of phase one.

Additionally, and equally critical to the successful and complete buildout of the industrial development sites, is the need to extend the City's publicly owned fiber infrastructure approximately 3 ½ miles from its current terminus to the subject site (Figure 3). The City of Winter Haven owns and operations a dark fiber enterprise. The City's fiber infrastructure is available for lease by private internet providers, government and non-profit entities, and private enterprise to facilitate affordable, secure, fast, and redundant internet services to our community. The existence of this critical public infrastructure at the identified development sites is critical for advanced manufacturing, research and development, and logistics employers.

In sum, to secure the current economic opportunity, and to position the development sites for new industry that frequently shows interest in the location, the city will utilize this infrastructure grant for:

- 1. the construction of a new section of Logistics Parkway and associated widening and improvement of Pollard Road; and,
- 2. the extension of conduit and fiber optic cable to the site to provide for the advanced manufacturing processes that require high-speed connectivity.

### B. Provide location of public infrastructure, including physical address and county of project.

The public roadway infrastructure improvements (Logistics Parkway Extension) will be located in the City of Winter Haven, in Polk County, and will be extended from the northern property line of the Central Florida Logistics Center (932± acres), located adjacent and south of the City owned industrial property (203± acres), to Pollard Road, located just north of the City's wastewater treatment plan, on parcels:

262921-000000-021010 262922-000000-012020 262921-690500-021000 and a portion of 262922-000000-013010.

Please see Figures 2 and 4 above.

A United States Postal Address has not yet been assigned to the subject property.

The public fiber optic infrastructure improvement will be located within existing public rights-of-way, extending approximately 3 ½ miles from its existing terminus to the parcels identified above.

Please see Figure 3 above.

### C. Is this infrastructure currently owned by the public? YES

Logistics Parkway is a City owned and maintained roadway connecting State Road 60 with the Central Florida Intermodal Logistics Center and the CSX Intermodal Terminal.

The proposed extension of Logistics Parkway, through the subject property identified above, would then connect to Pollard Road. Pollard Road is a County owned and maintained roadway.

The City of Winter Haven operates a Dark Fiber Enterprise. The proposed fiber infrastructure expansion is an expansion of the publicly owned Dark Fiber Enterprise.

### D. Provide current property owner.

The City of Winter Haven owns all of the property to accomplish Phase one and phase two of the Logistics Parkway extension. Phase three of the Logistics Parkway extension is an improvement to Pollard Road. Pollard Road is a County maintained public roadway.

The proposed fiber optic expansion will occur within public road rights-of-way maintained by either the City of Winter Haven or Polk County.

### E. Is this infrastructure for public use or does it predominantly benefit the public? YES

These critical infrastructure projects will be owned and maintained by the City of Winter Haven for public use. Both the proposed Logistics Parkway extension and the proposed fiber infrastructure extension are intended for public use and for the public's benefit, in large part to help stimulate economic activity and secure new manufacturing investments at the aforementioned development sites (Figure 1).

The infrastructure requests made in this application are critical to promote job growth and development on the City owned property (203± acres) and within the adjacent Central Florida Intermodal Logistics Center (932±

acres). The proposed Logistics Parkway extension will provide exclusive workforce access to these employment hubs from the north, which is the population center of Winter Haven.

### **Access and Safety**

The Logistics Parkway extension to the north will largely separate workforce access from distribution truck traffic, thereby eliminating conflicts between automobiles and the nearly 1,000 trucks/day that use Logistics Parkway. This new road will improve safety, increase capacity, and reduce workforce commutes from the residential neighborhoods of Winter Haven. The roadway includes a multi-purpose trail, further improving connectivity to the residential neighborhoods. It will also improve traffic safety by reducing traffic that currently passes through two elementary school zones between the residential neighborhoods of Winter Haven and the existing access route. This will improve the overall transportation functionality of the area.

#### Fiber

The proposed fiber infrastructure extension will provide a publicly owned and maintained telecommunications solution to facilitate high tech, high wage job growth and development on the subject site. Affordable, high speed, dependable, and resilient telecommunications infrastructure is a necessity for todays advanced manufacturing, distribution, and research and development operations. It is also becoming more critical throughout all industries and fields.

### F. Will the public infrastructure improvements be for the exclusive benefit of any single company, corporation or business entity? No

The City owned property is approximately 203± acres. Approximately 77± acres is subject to a purchase and sale agreement with FCM to construct a high-tech, food-grade aluminum can manufacturing facility. The remaining acreage is available for future development and could accommodate up to 3.2 million square feet of total industrial space. The entire property is zoned for advanced manufacturing, warehouse, distribution and similar job creating industrial uses. Additionally, the 932± acre Central Florida Intermodal Logistics Center is located immediately to the south of the City owned property and will be connected via the proposed Logistics Parkway extension providing much improved employee access. Currently, a 407,000 square foot warehouse is developed on 22 acres in the Central Florida Intermodal Logistics Center with 910± acres remaining for future development totaling approximately 7 million square feet of similar industrial uses and thousands of higher wage jobs.

In total, the proposed Logistics Parkway extension and proposed fiber infrastructure extension will serve nearly 1,500± (including the CSX Terminal) acres of property zoned for manufacturing, warehousing, distribution and similar light industrial uses and will benefit dozens of corporations and thousands of employees.

## G. Provide a detailed description of, and quantitative evidence demonstrating, how the proposed public infrastructure project will promote:

• Economic recovery in specific regions of the state:

The City owned 203± acre site and the adjacent 932± acre Central Florida Intermodal Logistics Center are identified as premier job creation centers in Central Florida and provide the opportunity to speed

economic recovery in Florida by creating jobs in both distribution and manufacturing sectors which will have multiple positive affects to the local, regional and statewide economy through (as examples):

- o job creation in high-skills sector and stable employment in diversified industry clusters that are identified by the Enterprise Florida as Targeted Industries
- o reduced shipping costs for Florida's businesses and consumers
- more timely shipping and distribution of goods to every industry sector in Florida
- improved and efficient freight flows to large retailers and online platforms including Amazon,
   Walmart, Publix, and Home Depot

During times of crisis, particularly in preparation for and following events such as hurricanes, this location is extremely well-suited to aid in disaster recovery and did so prior to and following Hurricane Irma when its location and operations enabled efficient distribution of critical goods to all of central and south Florida just hours after trains arrived at the Winter Haven terminal!

The proposed roadway infrastructure improvements are specifically designed to connect this economic hub with the adjacent workforce in and around Winter Haven. The proposed fiber optic infrastructure expansion is specifically designed to connect approximately 1,500 acres (including the CSX Intermodal Terminal) of industrial employment center to the world! High-speed, affordable, and resilient data and communications infrastructure is essential for today's high tech manufacturing, warehousing and distribution facilities.

Further, and in real time during this Covid-19 crisis, phase one of the FCM project, which is anticipated to start construction during summer 2020, if this infrastructure grant is approved, will create approximately 160 new permanent jobs with 110 paying over 115% of average area wage and all positions paying above 100% of average area wage. An estimated 250+ construction jobs will also be created. Two additional future phases will boost total job creation to approximately 500. This will immediately spur job recovery in Winter Haven, Polk County and central Florida!

### • Economic Diversification:

Traditionally, the Central Florida economy has been largely driven by tourism, new construction housing, and agriculture. The future development of the sites identified in this application could create approximately 10.2 million square feet of manufacturing, warehousing, distribution and associated uses and thousands of new jobs above the area's median income level. This economic diversification has been a singular focus for this targeted area. Additional details about this subject are included below.

### Economic enhancement of a Targeted Industry:

Investment into critical infrastructure, resulting in the rapid development of the subject sites identified in this application, will significantly enhance three Florida targeted industries: manufacturing, logistics and distribution, and cleantech.

### Background

The City of Winter Haven and the Winter Haven Economic Development Council are continually working to align the attributes of the CSX Intermodal Terminal, the Winter Haven ILC and now the 203± acre City of Winter Haven Smart Industrial Park with the needs of local, regional and national industrial and distribution businesses to secure long-term economically diversifying investments that align with the State of Florida, Department of Economic Opportunity, and Enterprise Florida as 'Target Industries.'

This industrial park is positioned primarily for companies in advanced manufacturing and distribution that will utilize the adjacent CSX Freight and Intermodal rail services for the inbound/outbound transport of raw and finished materials respectively, as well as the truck freight routes accessible from SR-60 and nearby US-27 and US-17. The area has cleared every major development hurdle and is widely considered a premier location to efficiently access the central and south Florida markets. It is also:

- Designated by Florida Department of Transportation as a Strategic Intermodal System vital asset to Florida's economic welfare and critical to Florida's ability to compete in the global marketplace.
- Identified within the Hillsborough-Polk Freight Logistics Zone Strategic Plan as a critical logistics asset and employment center for the region.
- Pre-screened and meets or exceeds all local community and environmental criteria for industrial development.
- Designated in the Winter Haven Comprehensive Plan for manufacturing, warehousing, and distribution uses.
- Designated by the City of Winter Haven as an Industrial Development Zone.
- Designated as an important logistics/distribution/industrial employment center in the 2017
  Comprehensive Economic Development Strategy (CEDS) for the Central Florida Economic
  Development District region. This CEDS is intentionally aligned with Florida Chamber's 2030
  Project, Florida Chamber's Six Pillars, and Florida Strategic Plan for Development with a focus
  on:
  - The need to diversify the region's economy for long term stability and prosperity;
  - The need to build a skilled workforce and increase average wages;
  - o The need for greater infrastructure planning and capital commitment; and
  - The need for sufficient resources, particularly for rural economic development.
- Located in Census Tract 145.01, which is designated as a Federal Opportunity Zone, and is also
  a low-income qualified census tract where Federal New Markets Tax Credits can be utilized by
  certain projects.
- Fully entitled with consistent and compatible zoning already approved that allows as much as 10.2 million square feet of manufacturing, warehousing, distribution and associated uses.

These attributes position the location as one of the best in Florida for advanced manufacturing and logistics with community support, economic development strategies, regulatory entitlements and federal tax incentives in place. However, two critical factors arise in most conversations with prospective companies, which in the past have included Walmart, Samsung and Pep Boys to name a few:

- 1) Employee availability and Employee access
- 2) Availability of resilient, high-speed internet and telecommunications infrastructure

## This infrastructure grant will address both remaining challenges simultaneously and the outcomes will be monstrous levels of economic impact!

As previously referenced, development of this road extension and connection to fiber will enable this smart park to proceed with technological enhancements in the forms of resilient, gigabit internet via fiber optic cable, 21<sup>st</sup> century safety and security systems, EV charging stations, and dark sky lighting to name a few. While also enabling the first potential user, FCM to move into construction with the assurance of employee access from Winter Haven.

As previously mentioned, FCM is currently in contract to acquire 77± acres of property within the 203± acre City owned property for the construction of a \$130 million facility in 2020-2021. This will create 160 new permanent jobs and 250+ constructions jobs. Upon completion, FCM will produce 1.6 billion recyclable aluminum cans annually for sale to other companies within Florida. Future expansion is anticipated to create an additional 250-350 new jobs and increase production to 6 billion cans annually.

This single project will immediately create an additional \$54 million in gross domestic product and \$25 million in disposable personal income annually. The economic impact of the \$130 million construction effort will create local economic stimulus in a matter of months. Planned expansion of this project will add over \$100 million to the gross domestic product and triple the annual disposable income generated to more than \$75 million - all this on just 77 acres of the available 1,100± acres. Based on the development opportunities ahead, we estimate that the economic impact of this roadway and fiber extension project, could result in 3-5 million square feet of new industrial and distribution development in the next 5 years alone. This would result in a rapidly strengthened and diversified Central Florida economy.

Thousands of industrial, warehousing, distribution and associated office jobs will be created. A partial list of NAICS codes for the identified industries includes:

- 23 Construction
- 31-33 Manufacturing
- 42 Wholesale Trade
- 48-49 Transportation & Warehousing
- 53 Real Estate & Leasing
- 54 Professional, Scientific, and Tech Services
- 55 Management of Companies and Enterprises
- 73 Accommodation & Food Services

### Section 2. Additional Information

### A. Please provide the proposed commencement date and number of days required to complete construction of the public infrastructure project.

Phase One of the proposed Logistics Parkway extension project, through the southern half of the City owned property, is fully designed and permitted. Construction bidding will occur upon receipt of award announcement and construction of the project can commence upon receipt of grant funds. Phases Two and Three of the Logistics Parkway extension project will be designed and permitted upon receipt of the grant fund award, with construction commencing upon final permit approval and construction bidding. It is anticipated that this would occur concurrent with the completion of construction of Phase One. It is estimated that each Phase of construction will take approximately 9 months to complete, if constructed separately. The construction timeline may be reduced if multiple phases are funded and constructed concurrently. To that end, the City of Winter Haven and/or Polk County own all necessary rights-of-way and/or adjacent property necessary to facilitate the entire project, and Phases Two and Three may be constructed concurrently. Please refer to Figure 4 for the roadway phasing plan.

The proposed fiber optic infrastructure expansion project is in preliminary design. It is anticipated that final design will be completed and construction will commence upon the receipt of a right-of-way use permit from Polk County and completion of construction bidding. It is anticipated that will may take 90 to 120 days from receipt of grant funds. It is anticipated that construction will take approximately 3 months to complete.

### B. What permits are necessary for the public infrastructure project?

**Phase one** of the Logistics Parkway extension project has been completely designed and has been issued a Southwest Florida Water Management District permit. City of Winter Haven Construction plans have been submitted and approval is expected within 30 days, and prior to the receipt of grant funds.

**Phases Two and Three** of the Logistics Parkway extension project will require the following permits/approvals:

- City of Winter Haven Engineering Site Plan approval
- Southwest Florida Water Management District drainage permit
- Polk County Level 2 Site Plan approval
- National Pollutant Discharge Elimination System (NPDES) stormwater permit

The **fiber optic** expansion project will require the following permits/approvals:

- City of Winter Haven Construction Plan approval
- Polk County right-of-way use permit

### C. Detail whether required permits have been secured, and if not, detail the timeline for securing these permits. Additionally, if any required permits are local permits, will these permits be prioritized?

All design has been completed for Phase One of the Logistics Parkway extension project. Additionally, the required Southwest Florida Water Management District permit has been obtained. Local jurisdiction construction plans have been submitted to the City of Winter Haven. Local permits will be prioritized, and approval is expected within 30 days, prior to the award of this requested grant. As stated previously, design

and permitting of Phases Two and Three of the Logistics Parkway extension project will commence upon receipt of the requested grant. The City of Winter Haven owns adequate land adjacent to Phases Two and Three of the Logistics Parkway extension project for the design and permitting of the roadway and associated stormwater management improvements. All necessary local permits will be prioritized.

Preliminary design of the proposed fiber optic infrastructure improvement project is complete. Final design and permitting will be completed upon receipt of the requested grant. All required permits for this project are local permits and will be prioritized. It is anticipated that all permits will be acquired within 60 days of the receipt of grant funds.

### D. What is the future land use and zoning designation on the proposed site of the infrastructure improvements, and will the improvements conform to those uses?

The proposed Logistics Parkway extension will initially traverse through City of Winter Haven owned land that has a future land use designation of Industrial and a Planned Unit Development (PUD) zoning designation. Both the future land use and zoning designations allow for light industrial uses such as manufacturing, warehousing, distribution, and associated uses. The roadway will connect to existing County rights-of-way for Pollard road, connecting two major employment hubs to the community workforce. The proposed roadway extension is critical to activate the permitted uses contemplated by the future land use and zoning designation. Workforce accessibility, improved transportation networks, and the separation of distribution trips from workforce trips substantially improve the function and marketability of the important job creating employment centers along Logistics Parkway and its proposed extension.

The proposed fiber optic extension will be installed within existing road rights-of-way and/or within easements already obtained by the City of Winter Haven. There are no future land use or zoning compatibility issues associated with the expansion of City owned fiber infrastructure. Fiber infrastructure is extremely important to attract high tech manufacturing, warehousing, and distribution employers as are permitted by the future land use and zoning designations of the City owned industrial property and adjacent Central Florida Intermodal Logistics Center.

E. Will an amendment to the local comprehensive plan or a development order be required on the site of the proposed project or on adjacent property to accommodate the infrastructure and potential current or future job creation opportunities? If yes, pleas detail timeline. No

All future land use and zoning entitlements have been completed for both the City owned property and the adjacent Central Florida Intermodal Logistics Center.

### F. Is the project ready to commence upon grant fund approval and contract execution? YES

Phase One of the Logistics Parkway roadway extension design is complete with only local engineering site plan approval required. Those plans have been submitted for review and local permitting will be expedited. Upon receipt of the requested grant, design and permitting of Phases Two and Three will commence. It is anticipated that construction of the future phases would commence immediately upon completion of Phase One.

Upon receipt of grant funds, final design and permitting will commence for the fiber extension project. With only local permitting required, an expedited approval process is expected.

### G. Does the project have a local match amount? YES (In-kind)

Phase One design and permitting of the Logistics Parkway expansion project has been completed by the project team associated with FCM, the advanced manufacturer of food grade aluminum cans who currently have 77± acres of the City owned industrial property under contract for purchase. FCM is anticipated to be the first user within the City owned property described in this application. The design and permitting was completed in-kind. Additionally, the City of Winter Haven will donate lands necessary to complete all three phases of the roadway expansion project including road rights-of-way and stormwater retentions/treatment areas. The value of these in-kind matches are approximately \$1,014,637 and are detailed in Section 3 of this application.

The fiber expansion project will be constructed within existing public road rights-of-way and easements previously obtained by the City of Winter Haven.

H. Provide any additional information or attachments to be considered for this proposal. Maps and other supporting documents are encouraged.



Figure 5 – General Location/Investment Map

Note: The proposed improvements associated with this grant application are located within a Federal Opportunity Zone (green area), within a locally designate Industrial Zone (grey area), will fully activate the City owned industrial property (blue area), and enhance the Central Florida Intermodal Logistic Center (dashed area).



Figure 6 - Polk Parkway Extension

Note: The extension of the Central Polk Parkway Phase 1 to US 17 is funded by FDOT. Phase 2 corridor has been identified and is design. The extension of the Central Polk Parkway to State Road 60 will further enhance the local and regional transportation network in the area of this project, aligning Federal, State, and local plans for job creating development of the properties discussed in this application.

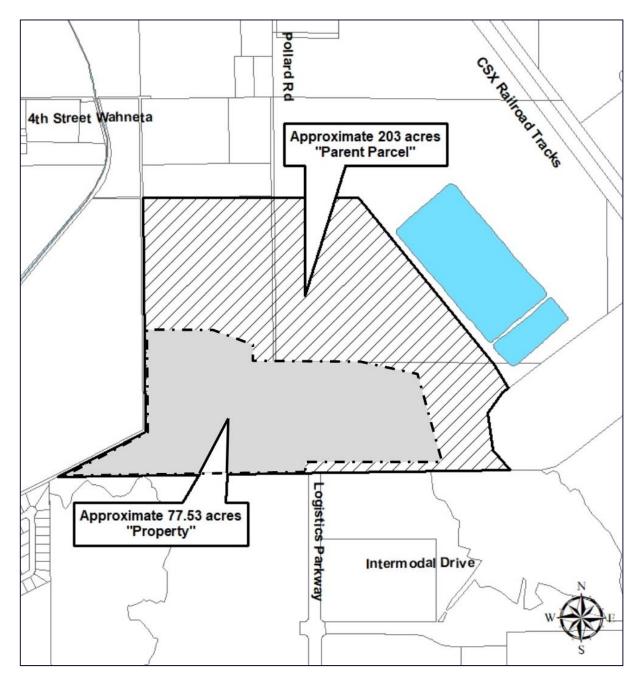


Figure 7 – FCM Property Subject to Purchase and Sale Agreement

Note: The approximate 77± acres identified above depict the area subject to a purchase and sale agreement with Florida Can Manufacturing (FCM), a high tech manufacturer of food grade aluminum cans, and the potential initial user within the properties discussed in this application. Phase 1 of the FCM development is expected to employ 160 full time employees with more than 500 full time employees at buildout. FCM has designed and permitted phase 1 of the Logistics Parkway extension as an in-kind donation in support of this application.

### **Letters of Support**

DARREN SOTO 9<sup>TH</sup> DISTRICT, FLORIDA



Washington Office 1507 Longworth HOB Washington, DC 20515 (202) 225-9889

KISSIMMEE DISTRICT OFFICE 804 BRYAN STREET KISSIMMEE, FL 34741 (407) 452-1171

### Congress of the United States House of Representatives Washington, DC 20515

May 26, 2020

Mr. Jamal Sowell President and CEO Enterprise Florida Inc 101 North Monroe Street, Ste 100 Tallahassee, FL 32301

Mr. Ken Lawson Executive Director Florida Department of Economic Opportunity 107 E Madison St Tallahassee, FL 32399

RE: c

Dear Mr. Lawson and Mr. Sowell:

I write to you today to urge your full and fair consideration of the Florida Job Growth Grant Fund application submitted by the city of Winter Haven for their Central Florida Intermodal Logistics Center (CFILC).

This grant would potentially fund \$10.3 million for the CFILC, extending Logistics Parkway and installing resilient fiber connectivity. The city informs me that this would create hundreds of jobs in the short term, spurring more than 10 million square feet of development at the CFILC and CSX terminal, leading to thousands more jobs in the long term.

This grant, using both state and federal funds, aligns several economic and transportation priorities of my district by removing truck traffic from our highway system, creating advanced manufacturing jobs, and capitalizing on the ideal location of the CFILC.

I am writing to express my support of this project and request your full and fair consideration of their application. Thank you both for your attention in this matter.

Sincerely,

Darren Soto

Member of Congress



Mr. Jamal Sowell President and CEO Enterprise Florida Inc 101 North Monroe Street, Ste 100 Tallahassee, FL 32301

Mr. Ken Lawson Executive Director Florida Department of Economic Opportunity 107 E Madison St Tallahassee, FL 32399

Dear Messrs. Sowell and Lawson,

I am writing to ask for your support for the City of Winter Haven's application to the Florida Job Growth Grant Fund for up to \$10,373,121. These funds will be used to extend Logistics Parkway and install resilient fiber connectivity to the Central Florida Intermodal Logistics Center (CFILC), which will create hundreds of new jobs in the short term, kick start more than 10 million square feet of development, and result in thousands of additional jobs at buildout of the CFILC and CSX Terminal. The CSX terminal now manages nearly 1,000 containers daily, substantially along a single, two-lane road (Logistics Parkway), with access only to State Road 60. Extension of Logistics Parkway to the north, to connect to Pollard Road, will provide important employee access to this employment center, activate an additional 203± acres for development, and improve the overall marketability of the site for new industrial investment.

Currently, Florida Can Manufacturing is contemplating building a 300,000+ square foot advanced manufacturing facility that will initially employ more than 150 residents and its long-term plan includes expansion to more than 1,000,000 square feet and 500+ jobs. This is an important project that aligns several state economic and transportation priorities by removing truck traffic from our highway system, diversifying our economy, creating advanced manufacturing jobs, and capitalizing on the locational attributes of the Central Florida Intermodal Logistics Center, an integral part of Florida's Strategic Intermodal System.

I encourage you to approve this grant. This shovel-ready project will help central Florida recover from the current recession as soon as possible and create jobs in diversified industry sectors for generations to come.

Sincerely.

Dr. Angela M. Garcia Falconetti, CFRE President, Polk State College

e fryk il. Talionetti

Polk State Office of the President

999 Avenue H, N.E. Winter Haven, FL 33881-4299 o 863.297.1098

We are Polk.

William D. Beasley County Manager

Deputy County Managers: Lea Ann Thomas Joe N. Halman, Jr. Ryan J. Taylor



### **Board of County Commissioners**

330 West Church Street PO Box 9005 • Drawer CA01 Bartow, Florida 33831-9005

> PHONE: 863-534-6444 FAX: 863-534-7069 www.polk-county.net

May 26, 2020

Mr. Ken Lawson Executive Director Florida Department of Economic Opportunity 107 E. Madison Street Tallahassee, FL 32399

Dear Mr. Lawson,

I am writing to ask for your support for the City of Winter Haven's application to the Florida Job Growth Grant Fund for up to \$10,373,121. These funds will be used to extend Logistics Parkway and install resilient fiber connectivity to the Central Florida Intermodal Logistics Center (CFILC) to create hundreds of new jobs in the short term, and to kick start more than 10 million square feet of development and thousands of new jobs at buildout of the CFILC and CSX Terminal. The CSX terminal now manages nearly 1,000 containers daily, substantially along a single, two lane road (Logistics Parkway), with access only to State Road 60. Extension of Logistics Parkway to the north, to connect to Pollard Road, will provide important employee access to this employment center, activate an additional 203± acres for development, and improve the overall marketability of the site for new industrial investment.

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I encourage you to approve this grant. This shovel-ready project will help central Florida recover from the current recession as soon as possible and create jobs in diversified industry sectors for generations to come.

Sincerely,

William D. Beasley County Manager

cc: Mr. Jamal Sowell, President & CEO Enterprise Florida Inc.

COMMISSIONERS: George Lindsey III • Rick Wilson, Vice Chairman • Bill Braswell, Chairman • Martha Santiago • John Hall



RICHARD E. STRAUGHN
MARK G. TURNER
\*DOUGLAS A. LOCKWOOD, III
MARK W. MANGEN

May 19, 2020

JACK STRAUGHN

\*BOARD CERTIFIED IN CIVIL TRIAL LAW

Mr. Jamal Sowell President and CEO Enterprise Florida Inc. 101 North Monroe Street, Ste. 100 Tallahassee, FL 32301

Mr. Ken Lawson Executive Director Florida Dept. of Economic Opportunity 107 East Madison Street Tallahassee, FL 32399

Dear Messrs. Sowell and Lawson.

I am a Winter Haven business and transactional attorney and the current Chairman of the Winter Haven Economic Development Council. I'm writing to ask for your support for the City of Winter Haven's application to the Florida Job Growth Grant Fund for up to \$10,373,121. These funds will be used to extend Logistics Parkway and install resilient fiber connectivity to the Central Florida Intermodal Logistics Center (CFILC) to create hundreds of new jobs in the short term, and to kick start more than 10 million square feet of development and thousands of new jobs at buildout of the CFILC and CSX Terminal. The CSX terminal now manages nearly 1,000 containers daily, substantially along a single, two lane road (Logistics Parkway), with access only to State Road 60. Extension of Logistics Parkway to the north, to connect to Pollard Road, will provide important employee access to this employment center, activate an additional  $203\pm$  acres for development, and improve the overall marketability of the site for new industrial investment.

Currently, Florida Can Manufacturing is contemplating building a 300,000+ square foot advanced manufacturing facility that will initially employ more than 150 residents and its long-term plan includes expansion to more than 1,000,000 square feet and 500+ jobs. This is an important project that aligns several state economic and transportation priorities by removing truck traffic from our highway system, diversifying our economy, creating advanced manufacturing jobs, and capitalizing on the locational attributes of the Central Florida Intermodal Logistics center, an integral part of Florida's Strategic Intermodal System.

I encourage you to approve this grant. This shovel-ready project will help central Florida recover from the current recession as soon as possible and create jobs in diversified industry sectors for generations to come. Thank you for your time and consideration in this regard.

Sincerely,

STRAUGHN & TURNER, P.A. Lok & J

MARK G. TURNER

f:\mark\whecondevcouncil\letter\sowell&larson.01

255 MAGNOLIA AVENUE SW \* WINTER HAVEN, FLORIDA 33880-2902 \* TELEPHONE: (863) 293-1184 \* FAX: (863) 293-3051

MAILING ADDRESS: POST OFFICE BOX 2295 \* WINTER HAVEN, FLORIDA 33883-2295

Established in 1950 http://www.straughnturner.com



Mr. Jamal Sowell President and CEO Enterprise Florida Inc 101 North Monroe Street, Ste 100 Tallahassee, FL 32301

Mr. Ken Lawson Executive Director Florida Department of Economic Opportunity 107 E Madison St Tallahassee, FL 32399

Dear Messrs. Sowell and Lawson,

I am writing to ask for your support for the City of Winter Haven's application to the Florida Job Growth Grant Fund for up to \$10,373,121. These funds will be used to extend Logistics Parkway and install resilient fiber connectivity to the Central Florida Intermodal (CFI) which will create hundreds of new jobs in the short term as well as help kick start more than 10 million square feet and hundreds of millions of dollars of investment in the project. This would ultimately create thousands of new long term jobs in the park in addition to all of the temporary construction jobs created for the development of the CFI and CSX Terminal. The CSX terminal now manages nearly 1,000 containers daily, substantially along a single, two lane road (Logistics Parkway), with access only to State Road 60. Extension of Logistics Parkway to the north, to connect to Pollard Road, will provide important employee access to this employment center, expand the employment base for the park and activate an additional 203± acres for development, and improve the overall marketability of the site for additional industrial investment as truck and employee traffic would be segregated making the trip to work safer for the employees of the park.

Currently, Florida Can Manufacturing is contemplating building a 300,000+ square foot advanced manufacturing facility that will initially employ more than 150 residents and its long-term plan includes expansion to more than 1,000,000 square feet and 500+ jobs. This is an important project that aligns several state economic and transportation priorities by shifting container movements off of the highway system by truck to rail, diversifying our economy, creating advanced manufacturing jobs, and capitalizing on the locational attributes of Central Florida Intermodal, an integral part of Florida's Strategic Intermodal System.

I encourage you to approve this grant. This shovel-ready project will help central Florida recover from the current recession as soon as possible and create jobs in diversified industry sectors for generations to come.

Sincerely,

Mike Fox

Mike Fox

Central Florida Intermodal



BayCare Health System

200 Ave. F, N.E. Winter Haven, FL 33881

May 19, 2020

Mr. Jamal Sowell President and CEO Enterprise Florida Inc 101 North Monroe Street, Ste 100 Tallahassee, FL 32301

Mr. Ken Lawson
Executive Director
Florida Department of Economic Opportunity
107 E Madison St
Tallahassee, FL 32399

Dear Messrs. Sowell and Lawson,

I am writing to ask for your support for the City of Winter Haven's application to the Florida Job Growth Grant Fund for up to \$10,373,121. These funds will be used to extend Logistics Parkway and install resilient fiber connectivity to the Central Florida Intermodal Logistics Center (CFILC) to create hundreds of new jobs in the short term, and to kick start more than 10 million square feet of development and thousands of new jobs at buildout of the CFILC and CSX Terminal. The CSX terminal now manages nearly 1,000 containers daily, substantially along a single, two lane road (Logistics Parkway), with access only to State Road 60. Extension of Logistics Parkway to the north, to connect to Pollard Road, will provide important employee access to this employment center, activate an additional 203± acres for development, and improve the overall marketability of the site for new industrial investment.

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I encourage you to approve this grant. This shovel-ready project will help central Florida recover from the current recession as soon as possible and create jobs in diversified industry sectors for generations to come.

Sincerely,

Stephen A. Nierman

President, Winter Haven Hospital

### **CASSIDY HOLDINGS GROUP**

May 22, 2020

Mr. Jamal Sowell President and CEO Enterprise Florida Inc 101 North Monroe Street, Ste 100 Tallahassee, FL 32301

Mr. Ken Lawson Executive Director Florida Department of Economic Opportunity 107 E Madison St Tallahassee, FL 32399

Dear Messrs. Sowell and Lawson,

I am writing to ask for your support for the City of Winter Haven's application to the Florida Job Growth Grant Fund for up to \$10,373,121. These funds will be used to extend Logistics Parkway and install resilient fiber connectivity to the Central Florida Intermodal Logistics Center (CFILC) to create hundreds of new jobs in the short term, and to kick start more than 10 million square feet of development and thousands of new jobs at buildout of the CFILC and CSX Terminal. The CSX terminal now manages nearly 1,000 containers daily, substantially along a single, two lane road (Logistics Parkway), with access only to State Road 60. Extension of Logistics Parkway to the north, to connect to Pollard Road, will provide important employee access to this employment center, activate an additional 203± acres for development, and improve the overall marketability of the site for new industrial investment.

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I encourage you to approve this grant. This shovel-ready project will help central Florida recover from the current recession as soon as possible and create jobs in diversified industry sectors for generations to come.

Sincerely,

Albert B. Cassidy

346 East Central Avenue, Winter Haven, FL 33880 • 863-324-3698



Polk County's Economic
Development Partnership

May 26, 2020

Mr. Ken Lawson Executive Director Florida Department of Economic Opportunity 107 E. Madison Street Tallahassee, FL 32399

Dear Mr. Lawson,

As you know, the Central Florida Development Council is Polk County's designated economic development organization responsible for promoting our community to encourage job growth and capital investment. We have many local partners who work tirelessly to create jobs in their communities and one such partner is the Winter Haven Economic Development Council and the City of Winter Haven.

I am writing to ask for your support for the City of Winter Haven's application to the Florida Job Growth Grant Fund for up to \$10,373,121. These funds will be used to extend Logistics Parkway and install resilient fiber connectivity to the Central Florida Intermodal Logistics Center (CFILC) to create hundreds of new jobs in the short term, and to kick start more than 10 million square feet of development and thousands of new jobs at buildout of the CFILC and CSX Terminal. The CSX terminal now manages nearly 1,000 containers daily, substantially along a single, two lane road (Logistics Parkway), with access only to State Road 60. Extension of Logistics Parkway to the north, to connect to Pollard Road, will provide important employee access to this employment center, activate an additional 203± acres for development, and improve the overall marketability of the site for new industrial investment.

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Mr. Lawson, I encourage you and your DEO team to approve this grant. This shovel-ready project will help central Florida recover from the current recession as soon as possible and create jobs in diversified industry sectors for generations to come. Thank you for your consideration.

Sincerely,

Sean Malott
President & CEO

Cc: Mr. Jamal Sowell, President & CEO Enterprise Florida Inc.

5908 Hillside Heights Drive | Lakeland, FL 33812 | 863.937.4430 | cfdc.org



Mr. Jamal Sowell President and CEO Enterprise Florida Inc 101 North Monroe Street, Ste 100 Tallahassee, FL 32301

Mr. Ken Lawson Executive Director Florida Department of Economic Opportunity 107 E Madison St Tallahassee, FL 32399

Dear Messrs. Sowell and Lawson,

I am writing to ask for your support for the City of Winter Haven's application to the Florida Job Growth Grant Fund for up to \$10,373,121. These funds will be used to extend Logistics Parkway and install resilient fiber connectivity to the Central Florida Intermodal Logistics Center (CFILC) to create hundreds of new jobs in the short term, and to kick start more than 10 million square feet of development and thousands of new jobs at buildout of the CFILC and CSX Terminal. The CSX terminal now manages nearly 1,000 containers daily, substantially along a single, two lane road (Logistics Parkway), with access only to State Road 60. Extension of Logistics Parkway to the north, to connect to Pollard Road, will provide important employee access to this employment center, activate an additional 203± acres for development, and improve the overall marketability of the site for new industrial investment.

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I encourage you to approve this grant. This shovel-ready project will help central Florida recover from the current recession as soon as possible and create jobs in diversified industry sectors for generations to come.

Sincerely,

Regional Manager Tampa Electric/Peoples Gas neplott@tecoenergy.com



Mr. Jamal Sowell President and CEO Enterprise Florida Inc 101 North Monroe Street, Ste 100 Tallahassee, FL 32301

Mr. Ken Lawson Executive Director Florida Department of Economic Opportunity 107 E Madison St Tallahassee, FL 32399

Dear Messrs. Sowell and Lawson,

I am writing to ask for your support for the City of Winter Haven's application to the Florida Job Growth Grant Fund for up to \$10,373,121. These funds will be used to extend Logistics Parkway and install resilient fiber connectivity to the Central Florida Intermodal Logistics Center (CFILC) to create hundreds of new jobs in the short term, and to kick start more than 10 million square feet of development and thousands of new jobs at buildout of the CFILC and CSX Terminal. The CSX terminal now manages nearly 1,000 containers daily, substantially along a single, two lane road (Logistics Parkway), with access only to State Road 60. Extension of Logistics Parkway to the north, to connect to Pollard Road, will provide important employee access to this employment center, activate an additional 203± acres for development, and improve the overall marketability of the site for new industrial investment.

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I encourage you to approve this grant. This shovel-ready project will help central Florida recover from the current recession as soon as possible and create jobs in diversified industry sectors for generations to come.

Sincerely,

Bruce Lyon President

401 Avenue B NW Winter Haven, FL 33881

863.837.5280 bruce@whedc.com June 1, 2020

Mr. Jamal Sowell President and CEO Enterprise Florida Inc. 101 North Monroe Street Ste 100 Tallahassee, FL 32301



Mr. Ken Lawson Executive Director Florida Department of Economic Opportunity 107 E Madison Street Tallahassee, FL 32399

Mr. Sowell and Mr. Lawson,

It is my honor to submit this letter of support for the City of Winter Haven's application to the Florida Job Growth Grant Fund for \$10,373,121. These funds will be used to extend Logistics Parkway and install resilient fiber connectivity to the Central Florida Intermodal Logistics Center which has the potential to add hundreds of new jobs in the short term and more than 10 million square feet in development and thousands of new jobs in the long-term. The extension of the road will allow for an alternate route for employees to enter the job site as well as activate an additional 203 acres for development. Currently Florida Can Manufacturing is contemplating building a 300,000+ square foot advanced manufacturing facility that will initially employ more than 150 people and its long-term expansion plans call for more than 1,000,000 square feet and 500+ jobs. They will distribute much of their product via rail, which will remove additional truck traffic from major roadways.

I encourage you to approve this grant. This funds for this project align several state economic and transportation priorities, helps to diversify our economy, creates advanced manufacturing jobs, capitalizes on the use of rail and will be an important catalyst to help the Central Florida region recover from this current economic recession.

Sincerely,

Katie Worthington Decker

Katin Wax Decker

President/CEO

Greater Winter Haven Chamber of Commerce

Below is a detailed breakdown of costs supporting the summary provided in Section 3 of the application, broken out by roadway phase. The summary includes local contribution in the form of engineering, design, and permitting for phase one and land cost for all phases. A private sector developer (FCM) is contributing the engineering, design, and permitting for Phase 1 of the roadway and the City of Winter Haven is contributing the land cost for all phases, making this request a true public/private partnership. Additionally, the fiber optic extension is estimated at a cost of \$400,000 and will connect existing City owned fiber located along US 27 to existing City owned fiber located just east of the project site identified in this application, filling a gap in service along Thompson Nursery Road. This will provide redundant, secure, and fast underground fiber service to the site.

SUMMARY		
Local	Grant	<u>To</u>
Contribution:	<b>Funding</b>	Co

LOGISTICS PARKWAY EXTENSION

Totals	s:	\$1,014,637	\$10,373,121	\$11,387,759	
Fiber Optic Extension		\$0	\$400,000	\$400,000	
Phase 3 Road Extension	(2)	\$151,200	\$4,517,308	\$4,668,508	
Phase 2 Road Extension	(2)	\$179,607	\$2,192,814	\$2,372,422	
Phase 1 Road Extension	(1)	\$683,830	\$3,262,999	\$3,946,829	
		<u>Local</u> <u>Contribution:</u>	<u>Grant</u> <u>Funding</u>	<u>Total</u> <u>Costs:</u>	

Figure 8 – Roadway Cost Summary

<sup>(1)</sup> Local contribution indicated above in column one is equal to the soft costs

<sup>(2)</sup> Local contribution indicated above in column one is equal to land acquistion costs

	ESTIMATED ROAD IMPROVEMENT COST TOTAL ROAD LENGTH =		LF or 0.53 f		5/13/2020
	TOTAL ROAD LENGTH -	- 2,800	LF 01 0.33 1	Average Weighted	7 13/2020 Total
Pay Item	Description	Quantities	<u>Unit</u>	Price Price	Amount
MISCELLANEO		_			
101-1	MOBILIZATION	1	LS	\$270,000	\$270,000
104-10-3 104-15	SEDIMENT BARRIER SOIL TRACKING PREVENTION DEVICE	5600 1	LF EA	\$1.70 \$2,500.00	\$9,520 \$2,500
110-1-1	CLEARING & GRUBBING	4	AC	\$2,500.00	\$2,500 \$42,424
120-1	REGULAR EXCAVATION	10267	CY	\$5.00	\$51,335
120-6	EMBANKMENT	46094	CY	\$8.00	\$368,752
2200			2000	ANEOUS TOTAL:	\$744,531
PAVING & DRA	<del></del>			***	
160-4	TYPE B STABILIZATION	8671	SY	\$3.80	\$32,949
285-709	OPTIONAL BASE,BASE GROUP 09	7467	SY	\$17.00	\$126,939
334-1-53	SUPERPAVE ASPH CONC, TRAF C, PG76-22	1053	TN	\$105.00	\$110,565
337-7-80	ASPH CONC FC,TRAFFIC B,FC9.5,PG 76-22	597	TN	\$105.00	\$62,685
425-1-351	INLETS, CURB, TYPE P-5,	16	EA	\$5,200.00	\$83,200
425-1-541 425-2-41	INLETS, DT BOT, TYPE D,	2	EA	\$3,900.00	\$7,800
	MANHOLES, P-7,	3 1220	EA	\$7,200.00	\$21,600
430-173-124 430-175-130	PIPE CULV OPT MATL, ROUND, 24",GD PIPE CULV, OPT MATL, ROUND, 30"S/CD		LE	\$92.00	\$112,240
		111	LE	\$110.00	\$12,210
520-1-10 522-1	CONCRETE CURB & GUTTER, TYPE F 8' CONCRETE SIDEWALK (ONE SIDE) AND	5600	LF	\$20.00	\$112,000
3221	DRIVEWAYS, 4"	2489	SY	\$40.00	\$99,556
550-10-220	FENCING, TYPE B, 5.1-6.0', STANDARD	626	LF	\$17.00	\$10,642
550-60-234	FENCE GATE, TYP B, SLIDE/CANT, 18.1-20 OPEN	1	EA	\$1,800.00	\$1,800
570-1-2	PERFORMANCE TURF, SOD	9650	SY	\$2.80	\$27,020
			PAVING & D	RAINAGE TOTAL:	\$821,205
UTILITIES		2222	2.2	****	****
	8" PVC FORCE MAIN	2800	LF	\$70.00	\$196,000
<del></del>	12" PVC WATER MAIN	2800	LF LF	\$105.00 \$105.00	\$294,000
	12" PVC RECLAIMED MAIN REMOVE 8" FORCE MAIN, DISPOSAL	2800 1200	LF	\$105.00	\$294,000 \$52,800
	REMOVE 12" RECLAIMED WATER, DISPOSAL	1200	LF	\$44.00	\$52,800
	REMOVE 12" WATER MAIN, DISPOSAL	1200	LF	\$44.00	\$52,800
	,			UTILITIES TOTAL:	\$942,400
SIGNING & MA	COMMUNICATION AND AND AND AND AND AND AND AND AND AN	2		447.000.40	447.000
700 THRU 711	SIGNING & MARKING	1	LS SIGNING 8. N	\$17,888.18 MARKING TOTAL:	\$17,888
			SIGINING & P	MARKING TOTAL:	\$17,000
<u>LIGHTING</u>					
715 SERIES	LIGHTING & CONDUIT	1	LS	\$193,141.00	\$193,141
			1	JGHTING TOTAL:	\$193,141
		CONSTRUCT	ION TOTALS		60 74 0 4 C C
				TION SUBTOTAL:	\$2,719,166
				TINGENCY (15%): ION ADMIN (5%):	\$407,875 \$135,958
				UCTION TOTALS:	\$3,262,999
			CONSTI	OCTION TOTALS.	\$3,202,333
		SOFTCOST T	OTALS:		
				JRVEYING (10%):	\$326,300
		Sittement Project		& TESTING (5%):	\$163,150
				ND ACQUISITION:	\$194,380
			SC	FT COST TOTALS:	\$683,830
		CONSTRUCT	ION/INFLATI	ON/SOFT COSTS TO	
				TOTAL:	\$3,946,829
		2	LIDDENT SS:	D COCT DED 5 4 11 =	
				D COST PER MILE ITIES, & INFLATION):	\$4,375,987
				COST PER MILE:	\$4,898,102
T28 128 17 21	ve obtained from FDOT cost per mile model dated July 2019				,,

Figure 9 – Roadway Phase 1 Detailed Costs

#### **LOGISTICS PARKWAY EXTENSION PHASE 2** ESTIMATED ROAD IMPROVEMENT COST FOR 2-LANE ROAD URBAN SECTION TOTAL ROAD LENGTH = 2,587 LF or 0.49 MILES 5/13/2020 <u>Average</u> Weighted Total Pay Item Description Quantities Unit Price **Amount MISCELLANEOUS** MOBILIZATION LS \$159,000 \$159,000 101-1 104-10-3 SEDIMENT BARRIER 5175 LF \$1.70 \$8,798 SOIL TRACKING PREVENTION DEVICE \$2,500.00 104-15 EΑ \$5,000 2 110-1-1 CLEARING & GRUBBING 4 AC \$11,000.00 \$39,200 \$5.00 \$47,435 120-1 REGULAR EXCAVATION 9487 CY 120-6 **EMBANKMENT** 42591 CY \$8.00 \$340,728 MISCELLANEOUS TOTAL: \$600,161 **PAVING & DRAINAGE** TYPE B STABILIZATION 8012 SY \$3.80 \$30,444 285-709 OPTIONAL BASE BASE GROUP 09 6899 SY \$17.00 \$117.287 334-1-53 SUPERPAVE ASPH CONC, TRAF C, PG76-22 973 TN \$105.00 \$102,139 337-7-80 ASPH CONC FC,TRAFFIC B,FC9.5,PG 76-22 552 TN \$105.00 \$57,960 18 \$5,200.00 425-1-351 INLETS, CURB, TYPE P-5, EΑ \$93,600 425-1-541 INLETS, DT BOT, TYPE D, 1 \$3,900.00 \$3,900 \$21,600 425-2-41 MANHOLES, P-7, 3 EΑ \$7,200.00 430-173-124 PIPE CULV OPT MATL, ROUND, 24",GD 1127 LF \$92.00 \$103,684 430-175-130 PIPE CULV, OPT MATL, ROUND, 30"S/CD 102 LF \$110.00 \$11,220 CONCRETE CURB & GUTTER, TYPE F 520-1-10 5175 1 F \$20.00 \$103,500 8' CONCRETE SIDEWALK (ONE SIDE) AND 522-1 DRIVEWAYS, 4" 2798 SY \$40.00 \$111,900 FENCING, TYPE B, 5.1-6.0', STANDARD 550-10-220 579 LF \$17.00 \$9,843 550-60-234 FENCE GATE, TYP B, SLIDE/CANT, 18.1-20'OPEN 1 \$1,800.00 \$1,800 570-1-2 PERFORMANCE TURF, SOD 8917 SY \$2.80 \$24,968 PAVING & DRAINAGE TOTAL: \$793,845 SIGNING & MARKING 700 THRU 711 SIGNING & MARKING \$16,528.68 \$16,529 SIGNING & MARKING TOTAL: \$16,529 LIGHTING 715 SERIES LIGHTING & CONDUIT LS \$178,462.00 \$178,462 LIGHTING TOTAL: \$178,462 CONSTRUCTION TOTAL: CONSTRUCTION SUBTOTAL: \$1.588.996 CONTINGENCY (15%): \$238,349 CONSTRUCTION ADMIN (5%): \$79,450 CONSTRUCTION TOTAL: \$1,906,795 SOFTCOST TOTAL: ENGINEERING & SURVEYING (10%): \$190,680 GEOTECH & TESTING (5%): \$95,340 \$179,607 LAND ACQUISITION: SOFTCOST TOTAL: \$465,627 CONSTRUCTION & SOFTCOSTS TOTAL: TOTAL: \$2,372,422 CURRENT ROAD COST PER MILE \$3,891,419 (LESS SOFTCOSTS, UTILITIES, & INFLATION): FDOT 2019 ROAD COST PER MILE: \$4,898,102 Source: Costs above obtained from FDOT cost per mile model dated July 2019 CarterKaye is not a professional cost estimator and has no control over the costs of labor, materials, equipment nor the mechanisms for obtaining prices (competitive bidding or market conditions); therefore CarterKaye's opinion of costs are simply an approximation based on experience and an assortment of unverified sources. CarterKaye does not guarantee actual costs will not vary from our opinion of costs. Any use of our opinion of costs is at no risk to CarterKaye. If there is a need for cost assurances, CarterKaye recommends the use of an independent expert cost estimator to obtain a

Figure 10 - Roadway Phase 2 Detailed Costs

more accurate estimate of project costs.

#### **LOGISTICS PARKWAY EXTENSION PHASE 3** ESTIMATED ROAD IMPROVEMENT COST FOR 2-LANE ROAD URBAN SECTION TOTAL ROAD LENGTH = 4,805 LF or 0.91 MILES 5/13/2020 Average Weighted Total Quantities Pay Item Description Unit **Price Amount** MISCELLANEOUS 102-1 MAINTENANCE OF TRAFFIC 1 LS \$131,191 \$131,191 101-1 MOBILIZATION 1 LS \$327,000 \$327,000 104-10-3 SEDIMENT BARRIER 9610 \$1.70 \$16,337 SOIL TRACKING PREVENTION DEVICE 104-15 \$2,500.00 \$5,000 2 FA 110-1-1 **CLEARING & GRUBBING** 7 AC \$11,000.00 \$72,800 120-1 REGULAR EXCAVATION 17618 \$5.00 \$88,090 CY 120-6 **EMBANKMENT** 79098 CY \$8.00 \$632,784 MISCELLANEOUS TOTAL: \$1,273,202 **PAVING & DRAINAGE** 160-4 TYPE B STABILIZATION 14879 SY \$3.80 \$56,538 285-709 OPTIONAL BASE, BASE GROUP 09 12813 \$17.00 \$217,821 334-1-53 SUPERPAVE ASPH CONC. TRAF C. PG76-22 \$105.00 1806 TN \$189,630 337-7-80 ASPH CONC FC,TRAFFIC B,FC9.5,PG 76-22 1025 \$105.00 \$107,573 425-1-351 INLETS, CURB, TYPE P-5, 33 \$5,200.00 \$171,600 EA 425-1-541 INLETS, DT BOT, TYPE D, 1 EA \$3,900.00 \$3,900 425-2-41 MANHOLES, P-7, \$7,200.00 \$36,000 EA PIPE CULV OPT MATL, ROUND, 24",GD 430-173-124 2093 LF \$92.00 \$192,556 PIPE CULV, OPT MATL, ROUND, 30"S/CD \$110.00 430-175-130 190 LF \$20,900 CONCRETE CURB & GUTTER, TYPE F 520-1-10 9610 LF \$20.00 \$192,200 8' CONCRETE SIDEWALK (ONE SIDE) AND 522-1 DRIVEWAYS, 4" 4769 SY \$40.00 \$190.748 550-10-220 FENCING, TYPE B, 5.1-6.0', STANDARD 1074 LF \$17.00 \$18,258 FENCE GATE, TYP B, SLIDE/CANT, 18.1-20'OPEN 550-60-234 \$1,800.00 \$1.800 1 EA 570-1-2 PERFORMANCE TURF, SOD 16560 SY \$2.80 \$46,368 PAVEMENT/BASE REMOVAL, HAUL 4805 LF \$40.00 \$192,192 **PAVING & DRAINAGE TOTAL:** \$1,638,084 SIGNING & MARKING 700 THRU 711 SIGNING & MARKING \$30,696.12 \$30,696 SIGNING & MARKING TOTAL: \$30,696 LIGHTING 715 SERIES LIGHTING & CONDUIT \$331,429.00 \$331,429 LIGHTING TOTAL: \$331,429 CONSTRUCTION TOTAL: CONSTRUCTION SUBTOTAL: \$3,273,412 CONTINGENCY (15%): \$491,012 CONSTRUCTION ADMIN (5%): \$163,671 CONSTRUCTION TOTAL: \$3,928,094 SOFTCOST TOTAL: ENGINEERING & SURVEYING (10%): \$392,809 GEOTECH & TESTING (5%): \$196,405 LAND ACQUISITION: \$151.200 SOFTCOST TOTAL: \$740,414 CONSTRUCTION & SOFTCOSTS TOTAL TOTAL: \$4,668,508 CURRENT ROAD COST PER MILE \$4,316,587 (LESS SOFTCOSTS, UTILITIES, & INFLATION): FDOT 2019 ROAD COST PER MILE: \$4,898,102 Source: Costs above obtained from FDOT cost per mile model dated July 2019 CarterKaye is not a professional cost estimator and has no control over the costs of labor, materials, equipment nor the mechanisms for obtaining prices (competitive bidding or market conditions); therefore CarterRaye's opinion of costs are simply an approximation based on experience and an assortment of unverified sources. CarterRaye does not guarantee actual costs will not vary from our opinion of costs. Any use of our opinion of costs is at no risk to CarterRaye. If there is a need for cost assurances, CarterRaye recommends the use of an independent expert cost estimator to obtain a more accurate estimate of project costs.

Figure 11 - Roadway Phase 3 Detailed Costs

### Section 4. Approvals and Authority

I. If the government entity is awarded grant funds based on this proposal, what approvals must be obtained before it can execute a grant agreement with the Florida Department of Economic Opportunity (e.g., approval of a board, commission or council)?

The City Commission of the City of Winter Haven will be required to approve the awarded grant. The City Commission is a five member board who will approve the acceptance of the awarded grant and authorize appropriate staff execute any and all necessary documents, contracts or agreements.

- J. If approval of a board, commission, council or other group is needed prior to execution of an agreement between the government entity and the Florida Department of Economic Opportunity:
  - i. Provide the schedule of upcoming meetings for the group for a period of at least six months.
    - The City Commission of the City of Winter Haven meets twice per month, on the second and forth Monday of each month.
  - ii. State whether entity is willing and able to hold special meeting, and if so, upon how many days' notice.
    - The City Commission has the ability to call a Special Meeting at any time, with six hours public notice, to accommodate extremely time sensitive matters.
- K. Attach evidence that the undersigned has all necessary authority to execute this proposal on behalf of the governmental entity. This evidence may take a variety of forms, including but not limited to: a delegation of authority, citation to relevant laws or codes, policy documents, etc.

A copy of Resolution R-20-34 approving this Grant Application and authorizing the City Manager to execute this grant application is included on the following pages.

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### **Resolution 20-34**

#### **RESOLUTION NO. R-20-34**

A RESOLUTION OF THE CITY COMMISSION OF THE CITY OF WINTER HAVEN, FLORIDA, APPROVING THAT CERTAIN 2019-2020 FLORIDA JOB GROWTH GRANT FUND PUBLIC INFRASTRUCTURE GRANT PROPOSAL/APPLICATION BETWEEN THE CITY OF WINTER HAVEN AND THE FLORIDA DEPARTMENT OF ECONOMIC OPPORTUNITY (DEO) FOR FUNDING FOR THE EXTENSION OF LOGISTICS PARKWAY AND FIBER TO INDUSTRIAL PROPERTY WITHIN THE CITY AND AUTHORIZING THE CITY MANAGER AND APPROPRIATE CITY OFFICIALS TO EXECUTE AND TO TAKE ALL OTHER ACTIONS REGARDING SAID GRANT **NECESSARY** APPLICATION; PROVIDING FOR SEVERABILITY, CONFLICTS AND AN EFFECTIVE DATE.

WHEREAS, it is in the best interests of the residents and citizens of the City of Winter Haven for the City to enter into a Florida Job Growth Grant Fund Public Infrastructure Grant Proposal/Application with the Florida Department of Economic Opportunity (DEO) for the extension of Logistics Parkway and fiber to property in the vicinity of the City's WWTP#3 and the Integrated Logistics Center within the City of Winter Haven, Florida in the form attached hereto as Exhibit "A" and incorporated herein by reference.

NOW, THEREFORE, BE IT RESOLVED BY THE CITY COMMISSION OF THE CITY OF WINTER HAVEN, FLORIDA:

- The above recitals are incorporated herein and form a factual basis for the passage of this Resolution.
- That the Florida Job Growth Grant Fund Public Infrastructure Grant Proposal/Application with the DEO for the extension of Logistics Parkway and fiber to the property more specifically identified and described in the application, a copy of which is attached hereto as Exhibit "A" and incorporated herein by reference, is approved.
- 3. That the City Manager, Mike Herr, or his designee, and all other appropriate City officials are authorized to execute on behalf of the City of Winter Haven, the Florida Job Growth Grant Fund Public Infrastructure Grant Proposal/Application with the DEO for the purposes set forth hereinabove and any necessary amendments and to take all other necessary actions relating to the referenced Florida Job Growth Grant Fund Public Infrastructure Grant Proposal/Application with the DEO and the related public infrastructure as described in the Application.
- 4. The provisions of this Resolution are severable. If any word, sentence, clause, phrase or provision of this Resolution for any reason is declared by any court of competent jurisdiction to be void, unconstitutional or unenforceable, then all remaining provisions and portions of this Resolution shall remain in full force and

effect.

- All Resolutions in conflict with this Resolution are repealed to the extent necessary to give this Resolution full force and effect.
- 6. This Resolution shall take effect immediately upon its passage.

INTRODUCED AND PASSED by the City Commission of the City of Winter Haven, Florida, in Regular Session, on this <u>8th</u> day of June, 2020.

CITY OF WINTER HAVEN, FLORIDA

SY: MANAGEMENT OF THE PARTY OF

ATTEST:

CITY CLERK

Approved as to form:

CITY ATTORNEY