



## Florida Job Growth Grant Fund Public Infrastructure Grant Proposal

Proposal Instructions: The Florida Job Growth Grant Fund Proposal (this document) must be completed by the governmental entity applying for the grant and signed by either the chief elected official, the administrator for the governmental entity or their designee. Please read the proposal carefully as some questions may require a separate narrative to be completed.

### Governmental Entity Information

Name of Governmental Entity: Orange County Government

Government Federal Employer Identification Number: [REDACTED]

### Contact Information:

Primary Contact Name: Eric Ushkowitz

Title: Economic Development Administrator

Mailing Address: 201 South Rosalind Ave., 5th Floor  
Orlando, FL 32802-1393

Phone Number: 407-836-7370

Email: eric.ushkowitz@ocfl.net

### Public Infrastructure Grant Eligibility

Pursuant to section 288.101, F.S., the Florida Job Growth Grant Fund was created to promote economic opportunity by improving public infrastructure and enhancing workforce training. Eligible governmental entities that wish to access this grant fund must submit public infrastructure proposals that:

- Promote economic recovery in specific regions of the state, economic diversification or economic enhancement in a targeted industry. (View Florida's [Targeted Industries here.](#))
- Are not for the exclusive benefit of any single company, corporation or business entity.
- Are for infrastructure that is owned by the public and is for public use or predominately benefits the public.



**1. Program Requirements:**

Each proposal must include the following information describing how the project satisfies eligibility requirements listed on page 1.

- A. Provide the title and a detailed description of the public infrastructure improvements.

National Entrepreneur Center Headquarters  
Pursuing a low-mortgage/no-mortgage facility to house the National Entrepreneur Center and the 14 non-profit business support organizations who reside there.

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- B. Is this infrastructure owned by the public?  Yes  No

- C. Is this infrastructure for public use or does it predominately benefit the public?  Yes  No

- D. Will the public infrastructure improvements be for the exclusive benefit of any single company, corporation or business entity?  Yes  No

- E. Provide a detailed explanation of how the public infrastructure improvements will connect to a broader economic development vision for the community and benefit additional current or future businesses.

The 14 resident non-profit business support organizations of the National Entrepreneur Center (NEC) coached and trained over 15,000 business people last year alone. Since inception in 2003, the NEC has accelerated the small business development of thousands of businesses in a variety of industries, primarily in Central Florida. As evidenced by the repeated recognition of Central Florida as a hub of innovation, job growth, and economic development, it is clear that this public-private partnership has established a model for economic development through small business development.  
...SEE ATTACHMENT

- F. Provide a detailed description of, and quantitative evidence demonstrating, how the proposed public infrastructure project will promote:
- Economic recovery in specific regions of the state;
  - Economic diversification; or
  - Economic enhancement of a Targeted Industry (View Florida's [Targeted Industries here.](#))
    - As part of this response, describe how the project will promote specific job growth. Include a description of the number of jobs that will be retained or created, the average wages of such jobs, and in which industry(ies) the jobs will be created using the North American Industry Classification System ([NAICS](#)) codes. Where applicable, you may list specific businesses that will retain or grow jobs or make capital investment.
    - Further, include the economic impact on the community, region, or state and the associated metrics used to measure the success of the proposed project.

Over the last 15 years, thousands of business people are coached and trained at the National Entrepreneur Center. This year alone over 15,000 business people, representing a multitude of industry sectors, were coached and trained. Many of these businesses were dealing with the effects of Hurricane Irma and Hurricane Maria. The NEC hosted the SBA Disaster Relief Training Team that trained hundreds of disaster relief responders... SEE ATTACHMENT

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If additional space is needed, attach a word document with your entire answer.



**2. Additional Information:**

A. Is this project an expansion of an existing infrastructure project?

Yes  No

B. Provide the proposed commencement date and number of days required to complete construction of the public infrastructure project.

Site location will begin immediately and construction completion by end of 2019.

C. What is the location of the public infrastructure? (Provide the road number, if applicable.)

TBD

D. Who is responsible for maintenance and upkeep? (Indicate if more than one are applicable.)

Federal  State  County  City  Other NEC

E. What permits are necessary for the public infrastructure project?

This project anticipates only required building/remodel permits to complete construction.

F. Detail whether required permits have been secured, and if not, detail the timeline for securing these permits. Additionally, if any required permits are local permits, will these permits be prioritized?

Once building purchase is complete we estimate a lead time of 180 days for A&E design plans and then 60 days to conduct the project bid process to select a contractor.

G. What is the future land use and zoning designation on the proposed site of the infrastructure improvements, and will the improvements conform to those uses?

Land use of potential sites pursued are for professional office.



H. Will an amendment to the local comprehensive plan or a development order be required on the site of the proposed project or on adjacent property to accommodate the infrastructure and potential current or future job creation opportunities? If yes, please detail the timeline.

Yes  No

If additional space is needed, attach a word document with your entire answer.

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I. Is the project ready to commence upon grant fund approval and contract execution? If no, please explain.

Yes  No

If additional space is needed, attach a word document with your entire answer.

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J. Does this project have a local match amount?

Yes  No

If yes, please describe the entity providing the match and the amount.

The NEC has been funded locally over the last 15 years by public, private, and municipal funders. Local support funding is expected to supplement State support.

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K. Provide any additional information or attachments to be considered for this proposal.

NEC proposal attached.



**3. Program Budget**

**Estimated Costs and Sources of Funding:** Include all applicable public infrastructure costs and other funding sources available to support the proposal.

**A. Public Infrastructure Project Costs:**

Construction	\$ 6,000,000.00		
Reconstruction	\$ 1,500,000.00		
Design & Engineering	\$ 700,000.00		
Land Acquisition	\$		
Land Improvement	\$ 300,000.00		
Other	\$ 500,000.00	Please Specify:	FF&E
<b>Total Project Costs</b>	<b>\$ 9,000,000.00</b>		

**B. Other Public Infrastructure Project Funding Sources:**

City/County	\$ 1,000,000.00		
Private Sources	\$ 2,000,000.00		
Other (grants, etc.)	\$ 1,500,000.00	Please Specify:	EDA
<b>Total Other Funding</b>	<b>\$</b>		
<b>Total Amount Requested</b>	<b>\$ 6,000,000.00</b>		

**Note:** The total amount requested must equal the difference between the public infrastructure project costs in 3.A. and the other public infrastructure project funding sources in 3.B.

**C. Provide a detailed budget narrative, including the timing and steps necessary to obtain the funding and any other pertinent budget-related information.**

The National Entrepreneur Center (NEC) currently leases approximately 22,000 at the Orlando Fashion Square Mall as a shared facility that is home to 14 non-profit business support organizations. Since inception in 2003, the NEC lease has been signed and managed by Orange County Government as part of the operating agreement of the NEC. Currently the facility is at capacity and the long term --- SEE ATTACHMENT



#### 4. Approvals and Authority

- A. If the governmental entity is awarded grant funds based on this proposal, what approvals must be obtained before it can execute a grant agreement with the Florida Department of Economic Opportunity (e.g., approval of a board, commission or council)?

Approval of the Orange County Real Estate Office and the Executive Board of National Entrepreneur Center.

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- B. If approval of a board, commission, council or other group is needed prior to execution of an agreement between the governmental entity and the Florida Department of Economic Opportunity:

- i. Provide the schedule of upcoming meetings for the group for a period of at least six months.

The Executive Board of the National Entrepreneur Center meets bi-monthly

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- ii. State whether that group can hold special meetings, and if so, upon how many days' notice.

Special meetings can be held with 48 hours notice.

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- C. Attach evidence that the undersigned has all necessary authority to execute this proposal on behalf of the governmental entity. This evidence may take a variety of forms, including but not limited to: a delegation of authority, citation to relevant laws or codes, policy documents, etc.



I, the undersigned, do hereby certify that I have express authority to sign this proposal on behalf of the above-described governmental entity.

Name of Governmental Entity: Orange County Government

Name and Title of Authorized Representative: Ajit Lalchandani, County Administrator

Representative Signature: *Ajit Lalchandani*

Signature Date: 11.29.17