



**Florida Job Growth Grant Fund  
Public Infrastructure Grant Proposal**

Proposal Instructions: The Florida Job Growth Grant Fund Proposal (this document) must be completed by the governmental entity applying for the grant and signed by either the chief elected official, the administrator for the governmental entity or their designee. Please read the proposal carefully as some questions may require a separate narrative to be completed.

**Governmental Entity Information**

Name of Governmental Entity: Orange County Government

Government Federal Employer Identification Number: [REDACTED]

Contact Information:

Primary Contact Name: Eric Ushkowitz

Title: Director, Office of Economic Development

Mailing Address: 201 S. Rosalind Avenue  
Orlando, FL 32802

Phone Number: 407-386-7370

Email: eric.ushkowitz@ocfl.net

**Public Infrastructure Grant Eligibility**

Pursuant to section 288.101, F.S., the Florida Job Growth Grant Fund was created to promote economic opportunity by improving public infrastructure and enhancing workforce training. Eligible governmental entities that wish to access this grant fund must submit public infrastructure proposals that:

- Promote economic recovery in specific regions of the state, economic diversification or economic enhancement in a targeted industry. (View Florida's [Targeted Industries here.](#))
- Are not for the exclusive benefit of any single company, corporation or business entity.
- Are for infrastructure that is owned by the public and is for public use or predominately benefits the public.



**1. Program Requirements:**

Each proposal must include the following information describing how the project satisfies eligibility requirements listed on page 1.

A. Provide the title and a detailed description of the public infrastructure improvements.

Team Orlando Advanced Research and Development (R&D)/Rapid Prototyping Laboratory

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B. Is this infrastructure owned by the public?

Yes       No

C. Is this infrastructure for public use or does it predominately benefit the public?

Yes       No

D. Will the public infrastructure improvements be for the exclusive benefit of any single company, corporation or business entity?

Yes       No

E. Provide a detailed explanation of how the public infrastructure improvements will connect to a broader economic development vision for the community and benefit additional current or future businesses.

The proposed Team Orlando Advanced Research & Development (R&D)/Rapid Prototyping Laboratory is a capability that does not exist in the Central Florida Research Park and will provide a shared R&D/rapid prototyping test bed for collaborative use by Industry, Academia and the Government Commands charged with defining requirements and contracting for solutions to meet the simulation and training requirements of America's war fighters. This facility is critical to support the implementation of multi-billion dollar U. S. Army Simulation programs to include the Synthetic Training Environment (STE) program, which over the next several decades will integrate the Army's live, virtual and constructive training and facilitate delivery of advanced training solutions to our war fighters at the point of need. In support of STE, the Army Research Lab-Orlando with embedded UCF researchers needs this additional laboratory space to bring all of the Army's STE Science & Technology (S&T) efforts together to integrate them and conduct yearly experimentation demonstrations (FY18 - 23) with a goal of reducing overall program risk. See Tab 1 for additional explanation.

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F. Provide a detailed description of, and quantitative evidence demonstrating, how the proposed public infrastructure project will promote:

- Economic recovery in specific regions of the state;
- Economic diversification; or
- Economic enhancement of a Targeted Industry (View Florida's [Targeted Industries here.](#))
  - As part of this response, describe how the project will promote specific job growth. Include a description of the number of jobs that will be retained or created, the average wages of such jobs, and in which industry(ies) the jobs will be created using the North American Industry Classification System ([NAICS](#)) codes. Where applicable, you may list specific businesses that will retain or grow jobs or make capital investment.
  - Further, include the economic impact on the community, region, or state and the associated metrics used to measure the success of the proposed project.

Economic Enhancement of the Modeling, Simulation and Training (MS&T) Industry in Florida (note--there are no dedicated NAICS codes for the MS&T Industry):  
This infrastructure project will provide a R&D capability not available in the Central Florida Research Park, the epicenter of the world's modeling & simulation industry. The host command at Naval Support Activity Orlando, the Naval Air Warfare Center, Training Systems Division (NAWC TSD), has been pushing for this laboratory capability for over a decade, but it has never received funding from the Department of the Navy. With the strategic investment by the state of Florida to acquire the Partnership IVa building, the Advanced R&D/Rapid Prototyping Laboratory is now within our reach.

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See Tab 1 for additional explanation.





**2. Additional Information:**

A. Is this project an expansion of an existing infrastructure project?

Yes       No

B. Provide the proposed commencement date and number of days required to complete construction of the public infrastructure project.

Commencement will take place within three months after receipt of Grant

C. What is the location of the public infrastructure? (Provide the road number, if applicable.)

12809 Science Drive, Orlando, FL 32826

D. Who is responsible for maintenance and upkeep? (Indicate if more than one are applicable.)

Federal     State     County     City     Other UCF Facilities

E. What permits are necessary for the public infrastructure project?

Building and Construction permits from Orange County, Florida

F. Detail whether required permits have been secured, and if not, detail the timeline for securing these permits. Additionally, if any required permits are local permits, will these permits be prioritized?

Permits have not been secured, but will be once funding is confirmed. We anticipate permits will be a priority for this Orange County project.

G. What is the future land use and zoning designation on the proposed site of the infrastructure improvements, and will the improvements conform to those uses?

Future Land Use: Industrial per Orange County Comprehensive Plan.  
Zoning: I-2/I-3 Industrial, by Orange County Code of Ordinances.  
Improvements conform to future land use and current zoning regulations.



H. Will an amendment to the local comprehensive plan or a development order be required on the site of the proposed project or on adjacent property to accommodate the infrastructure and potential current or future job creation opportunities? If yes, please detail the timeline.

Yes       No

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I. Is the project ready to commence upon grant fund approval and contract execution? If no, please explain.

Yes       No

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J. Does this project have a local match amount?

Yes       No

If yes, please describe the entity providing the match and the amount.

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K. Provide any additional information or attachments to be considered for this proposal.

See Tabs 2 - 5.

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### 3. Program Budget

**Estimated Costs and Sources of Funding:** Include all applicable public infrastructure costs and other funding sources available to support the proposal.

A. Public Infrastructure Project Costs:

Construction	\$ 1,800,000		
Reconstruction	\$ 0		
Design & Engineering	\$ 0		
Land Acquisition	\$ 0		
Land Improvement	\$ 0		
Other	\$ 1,460,000	Please Specify:	FF & E
<b>Total Project Costs</b>	<b>\$ 3,260,000</b>		

B. Other Public Infrastructure Project Funding Sources:

City/County	\$ 0		
Private Sources	\$ 0		
Other (grants, etc.)	\$ 0	Please Specify:	
<b>Total Other Funding</b>	<b>\$ 0</b>		
<b>Total Amount Requested</b>	<b>\$ 3,260,000</b>		

**Note:** The total amount requested must equal the difference between the public infrastructure project costs in 3.A. and the other public infrastructure project funding sources in 3.B.

C. Provide a detailed budget narrative, including the timing and steps necessary to obtain the funding and any other pertinent budget-related information.

The funds will be used to create a state of the art facility that will contain a Simulation Capability Demonstration Area, Collaboration Cell, Training & Readiness Accelerator (TRex) Consortium Offices, Video Teleconferencing Rooms, Technical Feedback Laboratories, Synthetic Training Laboratory, Soldier Virtual Training Laboratory and Team Orlando Demonstration areas. See Tabs 2 - 5 for additional explanation.



#### 4. Approvals and Authority

- A. If the governmental entity is awarded grant funds based on this proposal, what approvals must be obtained before it can execute a grant agreement with the Florida Department of Economic Opportunity (e.g., approval of a board, commission or council)?

Requires Orange County input in this space.

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- B. If approval of a board, commission, council or other group is needed prior to execution of an agreement between the governmental entity and the Florida Department of Economic Opportunity:

- i. Provide the schedule of upcoming meetings for the group for a period of at least six months.

Requires Orange County input in this space.

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- ii. State whether that group can hold special meetings, and if so, upon how many days' notice.

Requires Orange County input in this space.

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- C. Attach evidence that the undersigned has all necessary authority to execute this proposal on behalf of the governmental entity. This evidence may take a variety of forms, including but not limited to: a delegation of authority, citation to relevant laws or codes, policy documents, etc.



I, the undersigned, do hereby certify that I have express authority to sign this proposal on behalf of the above-described governmental entity.

Name of Governmental Entity: Orange County Government

Name and Title of Authorized Representative: Ajit Lalchandani, County Administrator

Representative Signature: *Ajit Lalchandani*

Signature Date: 11.29.17



## **TAB 1.**

### **Question 1, E. Continued**

**Provide a detailed explanation of how the public infrastructure improvements will connect to a broader economic development vision for the community and benefit additional current or future businesses.**

This R&D/rapid prototyping laboratory is also critical to the implementation of a new U.S. Army Program Executive Officer for Simulation Training & Instrumentation (PEO STRI) initiative approved in a prior year National Defense Authorization Act (NDAA) designed to streamline the acquisition process and the fielding of Defense Department requirements. Although initially a PEO STRI initiative, we expect that the Air Force; Navy; Marine Corps and other Team Orlando organizations will invest in the Other Transaction Authority (OTA) consortium to meet their urgent requirements. The OTA concept allows Government acquisition organizations to work outside the cumbersome Federal Acquisition Regulation (FAR) process to define and release contracts to Industry for advanced Research and Development (R&D), and the rapid development of prototypes to support new and emerging technology requirements.

Key to the success of the OTA concept is the inclusion of non-traditional defense contractors to leverage their technology offerings without requiring them to meet stringent FAR guidelines. This will allow Team Orlando acquisition commands to attract a larger and more diverse pool of small and large businesses, not normally involved in defense department contracting, into a Training & Readiness Accelerator (TReX) Consortium. The TReX Consortium will use the R&D/Rapid Prototyping facility to develop, integrate, and showcase their technologies as they compete for contracts to provide innovative solutions to urgent requirements.

In Orlando, the OTA concept will facilitate outreach to Orlando Tech Association (OTA) members for White Papers and technology offerings to meet specific requirements, which provides opportunities not currently available to technology startups under the more strict FAR regulations. If this concept is expanded across the U.S. and internationally, the pool of competitive technology companies becomes very large, and the quality of the technology made available to the Modeling, Simulation, and Training (MS&T) Industry increases substantially. This facility is a business development initiative that will result in additional high wage jobs in Central Florida.

## Question 1, F. Continued

Provide a detailed description of, and quantitative evidence demonstrating, how the proposed public infrastructure project will promote:

- Economic recovery in specific regions of the state;
- Economic diversification; or
- Economic enhancement of a Targeted Industry (View Florida's Targeted Industries here.)
  - As part of this response, describe how the project will promote specific job growth. Include a description of the number of jobs that will be retained or created, the average wages of such jobs, and in which industry(ies) the jobs will be created using the North American Industry Classification System (NAICS) codes. Where applicable, you may list specific businesses that will retain or grow jobs or make capital investment.
  - Further, include the economic impact on the community, region, or state and the associated metrics used to measure the success of the proposed project.

The Partnership IVa building purchase provides an opportunity to leverage the available high bay space to design and equip the laboratory at much lower cost. The Advanced R&D/Rapid Prototyping Laboratory, coupled with the establishment of the Training & Readiness Accelerator (TReX) Consortium in November 2017, will attract non-traditional industry partners to this area and position them to compete for Department of Defense (DoD) work.

This project will create a laboratory environment that will provide an unprecedented opportunity for collaboration, cooperation and partnership between Academia, Industry and Government in the Central Florida Research Park. The timing is perfect as U.S. Army Contracting Command-Orlando is now seeking an industry company to manage the TReX OTA Consortium, which will support a streamlined acquisition process and get contracts out to industry faster and more efficiently. The high bay space in PIVa is designated to support this new concept, which is heavily focused on collaborative research, rapid prototype development and recruitment of non-traditional defense contractors. By targeting non-traditional technology start-ups, we will expand the pool of companies involved in the MS&T industry in Florida, diversify their customer base and set the conditions to create additional high paying jobs.

The \$6.0 billion MS&T Industry in Florida already directly employs 30,000 Floridians, in more than 1,000 companies, with an annual average salary of \$78,341, and there is every indication this industry will continue to grow. Over the next four years, the overall world virtual training and simulation market is projected to grow at more than 14% Compound Annual Growth Rate (CAGR), and is expected to reach \$329 billion by 2022.<sup>1</sup> Further, technology almost exclusively aimed at the military is exploding into other sectors of the economy, which include education, life science and healthcare, manufacturing, transportation, energy, architecture, engineering and construction, entertainment, serious gaming, and others. Involving non-traditional defense contractors in the OTA Consortium will position them to refine their technologies in support of the military and war fighter, and then support their efforts to

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<sup>1</sup> <https://www.alliedmarketresearch.com/virtual-training-and-simulation-market?virtual-training-and-simulation-market>

transfer those technologies to other commercial applications. Companies that successfully transfer to commercial market sectors are the scalable, high-growth “gazelles and unicorns” that grow from producing tens of jobs to hundreds of jobs in a short amount of time.

Similarly, we expect the percentage growth of MS&T employment within five industry groups to change significantly from the current trend of Engineering Services, which currently accounts for more than one half of the total jobs, with projected increases in advanced manufacturing and advanced training.

**ESTIMATE OF MS&T JOBS IN FLORIDA FOR 2015**

MS&T Employment Within	2012 Jobs	2015 Jobs
Advanced Manufacturing	8,037	7,978
Engineering Services	15,532	18,105
R&D Physical, Engineering and Life Sciences	622	831
All Other		
Professional Scientific	541	1,001
Advanced Training	2,327	2,321
<b>Total</b>	<b>27,059</b>	<b>30,236</b>

**Estimate of number of jobs we will create?**

The ability to assist small business grow from startups to second stage companies locally is crucial to growing and retaining these opportunities in Florida. This shared facility will provide a resource for the companies interested in developing prototypes that lead to commercially viable products and can be manufactured in Florida.

Using similar projects that currently operate in the region such as the UCF Business Incubation Program (UCFBIP) for new venture startups and GrowFL for second-stage growth companies, the program can be expected to generate 2,000 to 5,000 net new jobs within five to seven years. Since the incubation program opened in 2000, through 2016, the program has created and sustained more than 4,700 net new jobs in the central Florida region alone with many additional jobs created across the US.

Given the type of companies that will use the facility, and the percentages of indirect and induced effects quantified in previous studies of the MS&T industry in Florida, an additional 4,000 (2.44x) indirect and induced jobs can also be expected.<sup>2</sup>

**Economic impact on community, region or state?**

The economic impact of this project to the community, region, and state is in the diversification of Florida’s economy, and an increase in the number of higher paying, wealth creation ventures in the region. This project will also allow Florida to capture a larger share of military spending as these companies will be working side-by-side with our military partners in the CFRP to develop solutions for

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<sup>2</sup> From The Corridor’s June 2016 report “Statewide Economic Impact Studies of Florida’s Target Industries”

today's' pressing military challenges. In the CFRP alone, there is more than \$5 billion annually spent on much of the same types of projects that this facility will enable.

**Metrics to measure success?**

Success metrics will include the number of high-wage jobs produced, the number of new company startups created, the level of salaries and wages of the new employment opportunities, sales, and Return on Investment (ROI) of public funding.

**Question 3, C. Continued**

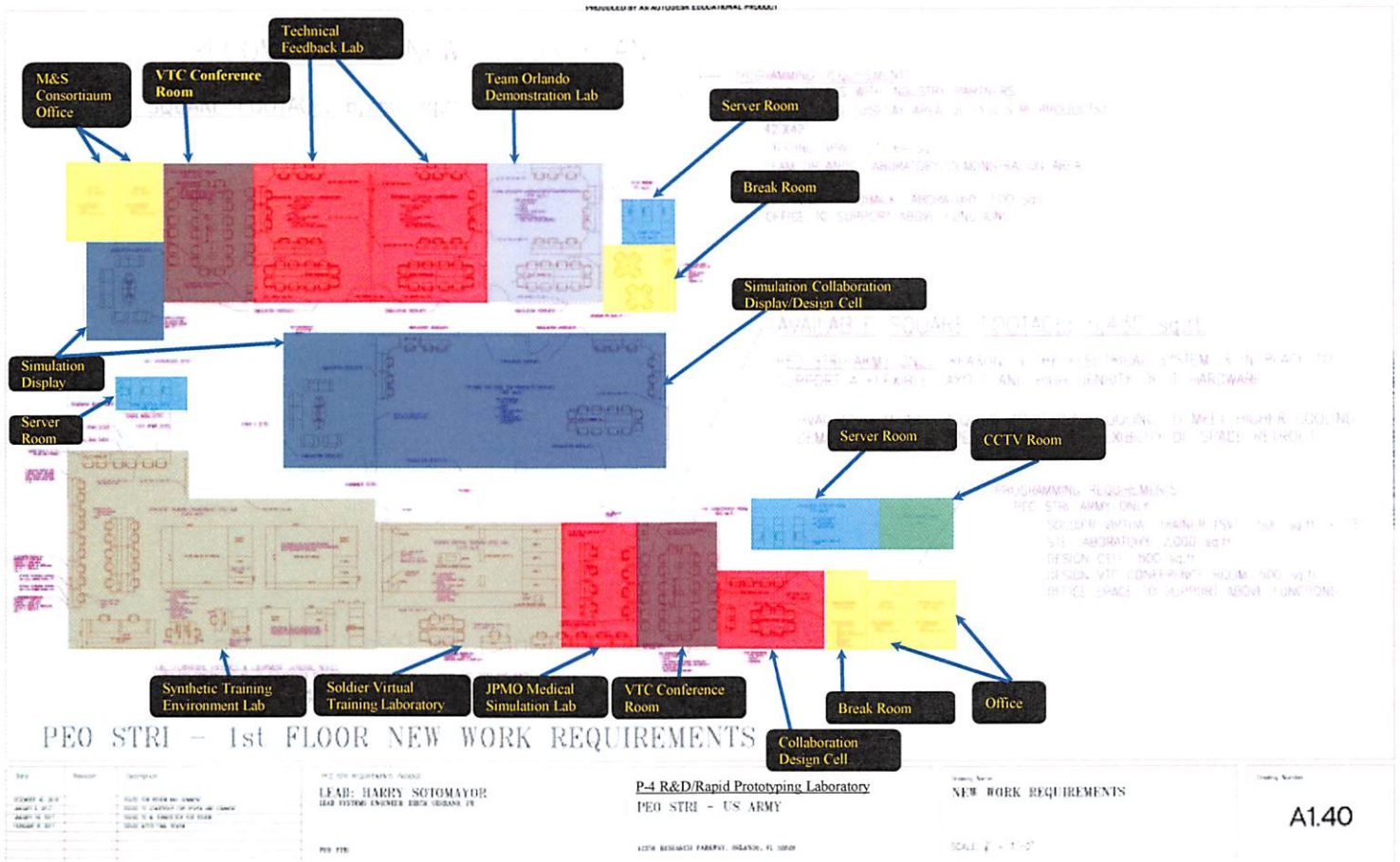
**Provide a detailed budget narrative, including the timing and steps necessary to obtain the funding and any other pertinent budget-related information.**

The high bay space in PIVa is currently set aside and ready for the physical improvements and installation of furniture, fixtures & equipment. In addition, a major HVAC upgrade has already been funded and placed on contract to meet the stringent environmental requirements to support the proposed laboratory. Upon receiving grant approval, UCF Facilities will work with PEO STRI and other Team Orlando acquisition organizations to finalize design, order equipment and begin construction and build out. The proposed project floorplan and budget are attached as Tabs 2 - 5.



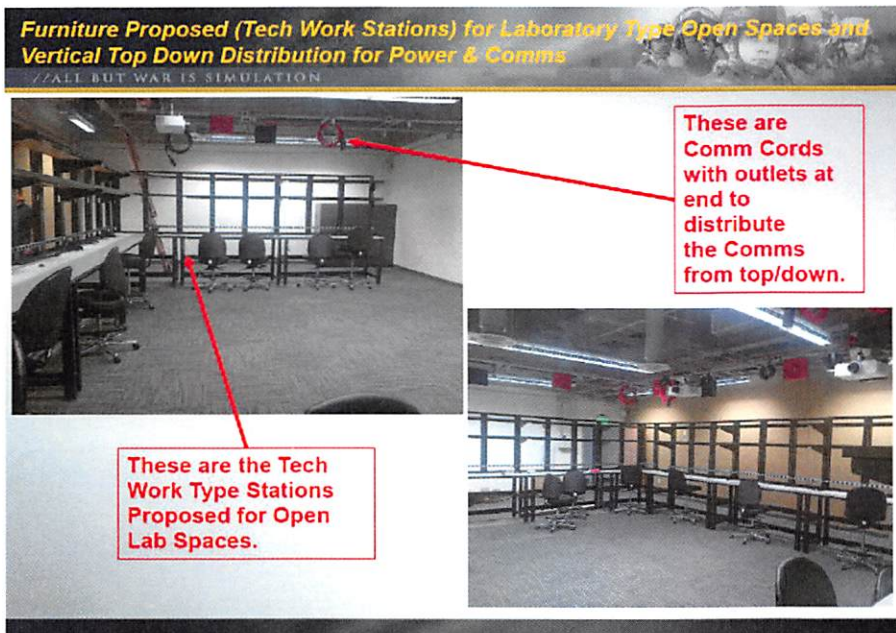


## P-4 R&D/Rapid Prototyping Laboratory



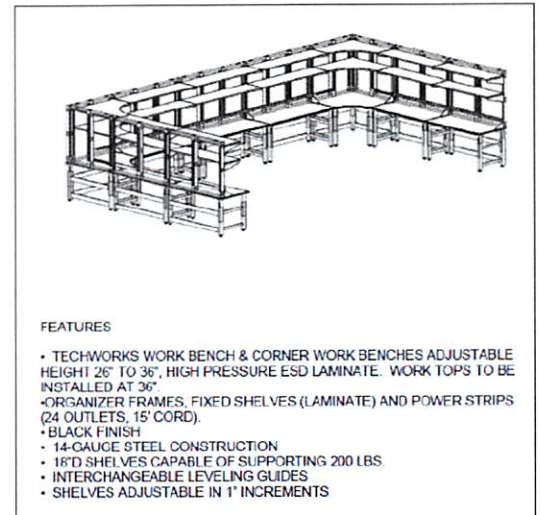
***Basis of Design Equipment Selections***

Note: This cost estimate was compiled using costing data and similar build-out for the BCTC-ES (Battle Command Training Capability - Equipment Support Program) for Mission Training Center recently completed through CONUS and OCONUS military posts.



2.3. Techwork Station TW-1. Basis of Design Manufacturer: Mayline. With keyboard slide trays ((1) for every 4' station, (2) for every 6' station).

2.3.1. Two foot wide floor platforms on wheels shall be provided to be able to place computer towers on lower level. (2) for 4' stations and (3) for 6' stations. These to be selected by Interior Designer.





**Furniture Proposed (Tech Work Stations) for Laboratory Type Open Spaces and Vertical Top Down Distribution for Power & Comms**  
// ALL BUT WAR IS SIMULATION

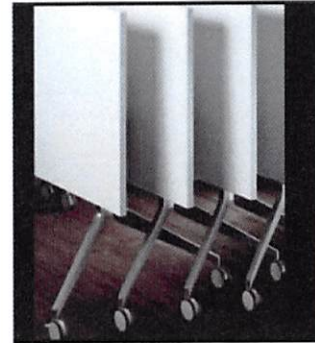


These are Power Cords to distribute the power from top/down.

**Typical Breakroom**  
// ALL BUT WAR IS SIMULATION



2.4 Training Tables T-1, Basis of Design Manufacturer: Haworth Planes Y-Leg Flip Top Tables



PLANES Y-LEG FLIP TOP RECT TABLE LAMINATE  
 • WITH WIDER BASE FOR INCREASED LEGROOM  
 • 4 LOCKING CASTERS NON-POWERED  
 • 30" X 72"

2.5 VTC Conference Room Tables T-2, Basis of Design Manufacturer: Haworth Planes Rectangular Perimeter Leg with Power Modules



NOTE: POWER UNIT SHOWN AS EXAMPLE ONLY. SEE DESCRIPTION BELOW FOR ACTUAL POWER/DATA CONFIGURATION



FEATURES  
 • PLANES PERIMETER LEG  
 • 60" X 180", 60" X 234", 60" X  
 • LAMINATE TOP  
 • PERIMETER LEGS PAINTED  
 • POWERED, W/ 2 CABLE RACES TO ROUTE POWER TO TABLE TOP  
 • 3 DOUBLE SIDED FLIP TOP POWER UNITS WITH 4 POWER OUTLETS ON EACH SIDE OF POWER UNIT  
 PROVIDE A/V PORTS AND CAT 6 PORTS



### Typical Breakroom

//ALL BUT WAR IS SIMULATION



T-2 Tables Break Room



### Typical VTC Conference Room

//ALL BUT WAR IS SIMULATION



### 2.6 VTC System for Conference Rooms, Basis of Design Manufacturer: Ultra Criticom

- 2.6.1. System Includes: VTC Cart (Furniture) that includes head-end equipment, Front Wall 70" LCD TV, Low Voltage Camera, (2) Side Wall 70" LCD TVs.
- 2.6.2. Capability as shown below EXCEPT NO CLASSIFIED/ISDN REQUIREMENTS.

- Centralized Control via 40" AMX Touch Panel with simplistic presets and user interface
- Classified or Unclassified Briefings
  - Large front-Projector- Front 70" LCD TV
  - Side 70" displays for additional viewing angles
  - Display video from video sources such as:
    - Table VGA or HDMI PC interface
    - Dedicated Unclassified Room PC
    - Dedicated Classified Room PC
    - VTC System
    - Blu Ray Player
    - DVD/VCR
    - CATV Tuner
    - RGB Spectrum Video Processor
- Classified or Unclassified VTC Calls
  - Unclassified NIPR IP calls
  - Unclassified ISDN Calls
  - Classified SIPR IP calls
  - Classified ISDN Calls (Via KIV7-Encryptor)
- Unclassified Telephone Calls utilizing ceiling microphone and speakers
- Virtual Video wall capabilities allowing multiple video sources to be displayed on a single screen

### WS-3 Private Office



**Pictures – Typical Private Office**

ALL BUT WAR IS SIMULATION



CH-1 Chair

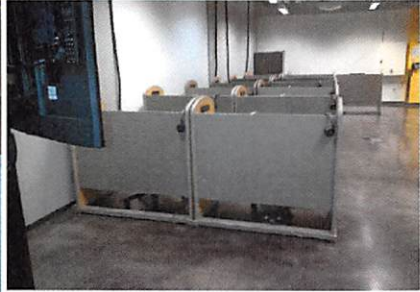


CH-2 Chair

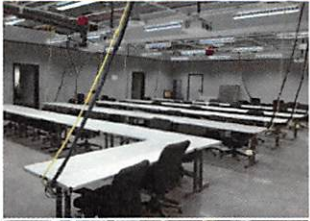


**Furniture Used for Gaming at Fort Bragg**

ALL BUT WAR IS SIMULATION



**Fort Bragg Large Workcells: Similar Top Down for Power and Comms**



**IT Racks with Power Outlets on Top**

Power outlets on top of IT Racks



TAB 4

**INDEPENDENT GOVERNMENT COST ESTIMATE (IGCE) - SIMPLIFIED**

<b>Requirement Description:</b>	R&D/Rapid Prototyping Laboratory
<b>Contract No.</b>	
<b>Option and Performance Period:</b>	
<b>Requestor (Name / Department):</b>	Jerry Sirmans, Technical Director
<b>Prepared By (Name/Date/Signature):</b>	Erick Serrano, PE

<u>Element</u>	<u>Rate</u>	<u>Amount</u>
Labor		\$178,126.91
Travel		\$0.00
Travel G&A	6.27%	\$0.00
Direct Material		\$2,528,250.47
Material Overhead	0.92%	\$23,259.90
Subcontractor Fee	7.00%	\$191,074.61
Other Direct Costs:		
Shipping		\$52,500.00
Subtotal		\$2,973,211.89
G&A Expenses	7.77%	\$231,018.56
Total Cost		\$3,204,230.45
Prime Contractor Profit	2.00%	\$64,084.61
<b>Total Price</b>		<b>\$3,268,315.06</b>



TAB 5

EQUIPMENT FOR R&D/RAPID PROTOTYPING LABORATORY

TYPE ROOM	SPECIFICATIONS	REQUIRED	UNIT PRICE	EXT'D PRICE
<b>JPMO Medical Simulation Lab</b>				
Book Case	BC-1, JBCC-0536, X SERIES, BOOKCASE, 5X36	1	242.00	242.00
Cabinet, Storage	ST-1, JSPY-0536-SJ XSERIES, STORAGE CABINET, 5X36, PTDFRT, TCHL, TCHONDRS	1	451.13	451.13
CD storage tower	Prepac Black Double Multimedia Storage Tower for CDs Sears Item# SPM1440725601   Model# PP-BMA-0320	2	13.00	26.00
Chair	CH-1, Z841-1741, LOOK, MID-HACK, FWD TILT, HGT ADJ, ARM, HARD CASTER, L.O.C	11	697.57	7,673.24
Table	T-1, SPLJ-5863 SP THL, A, REC, 30X60, L, J, S, N, Y, H, 4, 72 UNDERSTRUCTURE	4	532.60	2,130.40
Filing cabinet, Lateral	LAT-3, JLPD-0336-SJ XSERIES, L.F. PROUDFRT, JPULL, 3X36, PTDFRT, 3X12" L, F, DRAWERS, JFWA-36 X SERIES, CONTERWEIGHT, 36" FILE	1	467.00	467.00
Laser printer (color)	Color, multifunction, LEXMARK X952DTE CLR MFP LV TAA CAC	1	3,697.00	3,697.00
LCD TV	LC42SV50U SHARP AQUOS LC42SV50U 42" LCD TV	2	1,400.00	2,800.00
Shredder	3306501 FELLOWES HS-880 8-SHEET NSA HIGH SECURITY SHREDDER W/ AUTO-OIL FEATURE	1	5,084.15	5,084.15
Surge suppressor	TLM626TEL15 SURGE SUPPRESSOR, 6-OUTLET, RJ11	6	13.00	78.00
Telephone (VOIP)	Cisco 7960 with Speaker Phone, display and license	2	442.00	884.00
Trash receptacle	DTRB-1B JUMP STUFF WASTE BIN, BLACK	1	24.91	24.91
Whiteboard	PanaBoard UB-5815 Plain Paper Printing 2-Panel White Board	0	2,049.00	0.00
Workstation	TW-1 (10 W/S per unit)	3	10,230.00	30,690.00
<b>Collaboration Design Cell</b>				
Book Case	BC-1, JBCC-0536, X SERIES, BOOKCASE, 5X36	1	242.00	242.00
Cabinet, Storage	ST-1, JSPY-0536-SJ XSERIES, STORAGE CABINET, 5X36, PTDFRT, TCHL, TCHONDRS	1	451.13	451.13
CD storage tower	Prepac Black Double Multimedia Storage Tower for CDs Sears Item# SPM1440725601   Model# PP-BMA-0320	2	13.00	26.00
Chair	CH-1, Z841-1741, LOOK, MID-HACK, FWD TILT, HGT ADJ, ARM, HARD CASTER, L.O.C	14	697.57	9,765.94
Table	T-1, SPLJ-5863 SP THL, A, REC, 30X60, L, J, S, N, Y, H, 4, 72 UNDERSTRUCTURE	4	532.60	2,130.40
Filing cabinet, Lateral	LAT-3, JLPD-0336-SJ XSERIES, L.F. PROUDFRT, JPULL, 3X36, PTDFRT, 3X12" L, F, DRAWERS, JFWA-36 X SERIES, CONTERWEIGHT, 36" FILE	1	467.00	467.00
Laser printer (color)	Color, multifunction, LEXMARK X952DTE CLR MFP LV TAA CAC	1	3,697.00	3,697.00
LCD TV	LC42SV50U SHARP AQUOS LC42SV50U 42" LCD TV	1	1,400.00	1,400.00
Shredder	3306501 FELLOWES HS-880 8-SHEET NSA HIGH SECURITY SHREDDER W/ AUTO-OIL FEATURE	1	5,084.15	5,084.15
Surge suppressor	TLM626TEL15 SURGE SUPPRESSOR, 6-OUTLET, RJ11	6	13.00	78.00
Telephone (VOIP)	Cisco 7960 with Speaker Phone, display and license	2	442.00	884.00
Trash receptacle	DTRB-1B JUMP STUFF WASTE BIN, BLACK	1	24.91	24.91
Whiteboard	PanaBoard UB-5815 Plain Paper Printing 2-Panel White Board	2	2,049.00	4,098.00
Workstation	TW-1 (10 W/S per unit)	1	10,230.00	10,230.00
<b>Simulation Collaboration Display/Design Cell</b>				
Book Case	BC-1, JBCC-0536, X SERIES, BOOKCASE, 5X36	2	242.00	484.00
Cabinet, Storage	ST-1, JSPY-0536-SJ XSERIES, STORAGE CABINET, 5X36, PTDFRT, TCHL, TCHONDRS	2	451.13	902.27
CD storage tower	Prepac Black Double Multimedia Storage Tower for CDs Sears Item# SPM1440725601   Model# PP-BMA-0320	4	13.00	52.00
Chair	CH-1, Z841-1741, LOOK, MID-HACK, FWD TILT, HGT ADJ, ARM, HARD CASTER, L.O.C	24	697.57	16,741.61
Table	T-1, SPLJ-5863 SP THL, A, REC, 30X60, L, J, S, N, Y, H, 4, 72 UNDERSTRUCTURE	4	532.60	2,130.40
Filing cabinet, Lateral	LAT-3, JLPD-0336-SJ XSERIES, L.F. PROUDFRT, JPULL, 3X36, PTDFRT, 3X12" L, F, DRAWERS, JFWA-36 X SERIES, CONTERWEIGHT, 36" FILE	1	467.00	467.00
Laser printer (color)	Color, multifunction, LEXMARK X952DTE CLR MFP LV TAA CAC	1	3,697.00	3,697.00
LCD TV Video Wall	LC42SV50U SHARP AQUOS LC42SV50U 42" LCD TV - 12 TV Video Wall	12	1,400.00	16,800.00
Shredder	3306501 FELLOWES HS-880 8-SHEET NSA HIGH SECURITY SHREDDER W/ AUTO-OIL FEATURE	1	5,084.15	5,084.15
Surge suppressor	TLM626TEL15 SURGE SUPPRESSOR, 6-OUTLET, RJ11	6	13.00	78.00
Telephone (VOIP)	Cisco 7960 with Speaker Phone, display and license	5	442.00	2,210.00
Trash receptacle	DTRB-1B JUMP STUFF WASTE BIN, BLACK	2	24.91	49.82
Whiteboard	PanaBoard UB-5815 Plain Paper Printing 2-Panel White Board	4	2,049.00	8,196.00
Workstation	TW-1 (10 W/S per unit)	1	20,284.46	20,284.46
<b>TEAM ORLANDO DEMONSTRATION LAB</b>				
Book Case	BC-1, JBCC-0536, X SERIES, BOOKCASE, 5X36	2	242.00	484.00
Cabinet, Storage	ST-1, JSPY-0536-SJ XSERIES, STORAGE CABINET, 5X36, PTDFRT, TCHL, TCHONDRS	2	451.13	902.27
CD storage tower	Prepac Black Double Multimedia Storage Tower for CDs Sears Item# SPM1440725601   Model# PP-BMA-0320	4	13.00	52.00
Chair	CH-1, Z841-1741, LOOK, MID-HACK, FWD TILT, HGT ADJ, ARM, HARD CASTER, L.O.C	21	697.57	14,648.91
Table	T-1, SPLJ-5863 SP THL, A, REC, 30X60, L, J, S, N, Y, H, 4, 72 UNDERSTRUCTURE	4	532.60	2,130.40
Filing cabinet, Lateral	LAT-3, JLPD-0336-SJ XSERIES, L.F. PROUDFRT, JPULL, 3X36, PTDFRT, 3X12" L, F, DRAWERS, JFWA-36 X SERIES, CONTERWEIGHT, 36" FILE	1	467.00	467.00
Laser printer (color)	Color, multifunction, LEXMARK X952DTE CLR MFP LV TAA CAC	1	3,697.00	3,697.00
LCD TV	LC42SV50U SHARP AQUOS LC42SV50U 42" LCD TV	4	805.00	3,220.00
Shredder	3306501 FELLOWES HS-880 8-SHEET NSA HIGH SECURITY SHREDDER W/ AUTO-OIL FEATURE	1	5,084.15	5,084.15
Surge suppressor	TLM626TEL15 SURGE SUPPRESSOR, 6-OUTLET, RJ11	6	13.00	78.00
Telephone (VOIP)	Cisco 7960 with Speaker Phone, display and license	5	442.00	2,210.00
Trash receptacle	DTRB-1B JUMP STUFF WASTE BIN, BLACK	2	24.91	49.82
Whiteboard	PanaBoard UB-5815 Plain Paper Printing 2-Panel White Board	2	2,049.00	4,098.00
Workstation	TW-1 (10 W/S per unit)	1	20,284.46	20,284.46
<b>TECHNICAL FEEDBACK LAB #1</b>				
Book Case	BC-1, JBCC-0536, X SERIES, BOOKCASE, 5X36	2	242.00	484.00
Cabinet, Storage	ST-1, JSPY-0536-SJ XSERIES, STORAGE CABINET, 5X36, PTDFRT, TCHL, TCHONDRS	2	451.13	902.27
CD storage tower	Prepac Black Double Multimedia Storage Tower for CDs Sears Item# SPM1440725601   Model# PP-BMA-0320	4	13.00	52.00
Chair	CH-1, Z841-1741, LOOK, MID-HACK, FWD TILT, HGT ADJ, ARM, HARD CASTER, L.O.C	21	697.57	14,648.91
Table	T-1, SPLJ-5863 SP THL, A, REC, 30X60, L, J, S, N, Y, H, 4, 72 UNDERSTRUCTURE	4	532.60	2,130.40
Filing cabinet, Lateral	LAT-3, JLPD-0336-SJ XSERIES, L.F. PROUDFRT, JPULL, 3X36, PTDFRT, 3X12" L, F, DRAWERS, JFWA-36 X SERIES, CONTERWEIGHT, 36" FILE	1	467.00	467.00
Laser printer (color)	Color, multifunction, LEXMARK X952DTE CLR MFP LV TAA CAC	1	3,697.00	3,697.00
LCD TV	LC42SV50U SHARP AQUOS LC42SV50U 42" LCD TV	4	805.00	3,220.00
Shredder	3306501 FELLOWES HS-880 8-SHEET NSA HIGH SECURITY SHREDDER W/ AUTO-OIL FEATURE	1	5,084.15	5,084.15
Surge suppressor	TLM626TEL15 SURGE SUPPRESSOR, 6-OUTLET, RJ11	6	13.00	78.00
Telephone (VOIP)	Cisco 7960 with Speaker Phone, display and license	5	442.00	2,210.00

Trash receptacle	DTRB-1B JUMP STUFF WASTE BIN, BLACK	2	24.91	49.82
Whiteboard	PanaBoard UB-5815 Plain Paper Printing 2-Panel White Board	2	2,049.00	4,098.00
Workstation	TW-1 (10 W/S per unit)	1	20,284.46	20,284.46
<b>TECHNICAL FEEDBACK LAB #2</b>				
Book Case	BC-1, JB-CS-0536, X SERIES, BOOKCASE, 5X36	2	242.00	484.00
Cabinet, Storage	ST-1, JSPY-0536-SJ XSERIES, STORAGE CABINET, 5X36, PTD FRT, TCH, LCHONDERS	2	451.13	902.27
CD storage tower	Prepac Black Double Multimedia Storage Tower for CDs Sears Item# SPM1440725601 Model# PP-BMA-0320	4	13.00	52.00
Chair	CH-1, Z841-1741, LOOK, MID-BACK, FWD TILT, HGT ADJ ARM, HARD CASTER, L.O.C	21	697.57	14,648.91
Table	T-1, SPLJ-5863 SP TBL, A, REC, 30X60, L, J, S, N, Y, H, 4, 7, 2, UNDERSTRUCTURE	4	532.60	2,130.40
Filing cabinet, Lateral	LAT-3, JLPD-0336-SJ XSERIES, L.F. PROUDFRT, JPULL, 3X36, PTD FRT, 3X12" L, DRAWERS, JFWA-36 X SERIES, CONTERWEIGHT, 36" FILE	1	467.00	467.00
Laser printer (color)	Color, multifunction, LEXMARK X952DTE CLR MFP LV TAA CAC	1	3,697.00	3,697.00
LCD TV	LC42SV50U SHARP AQUOS LC42SV50U 42" LCD TV	4	805.00	3,220.00
Shredder	3306501 FELLOWES HS-880 8-SHEET NSA HIGH SECURITY SHREDDER W/ AUTO-OIL FEATURE	1	5,084.15	5,084.15
Surge suppressor	TLM626TEL15 SURGE SUPPRESSOR, 6-OUTLET, RJ11	6	13.00	78.00
Telephone (VOIP)	Cisco 7960 with Speaker Phone, display and license	5	442.00	2,210.00
Trash receptacle	DTRB-1B JUMP STUFF WASTE BIN, BLACK	2	24.91	49.82
Whiteboard	PanaBoard UB-5815 Plain Paper Printing 2-Panel White Board	2	2,049.00	4,098.00
Workstation	TW-1 (10 W/S per unit)	1	20,284.46	20,284.46
<b>VTC Conference Rooms (TOTAL OF 2)</b>				
Chair	CH-1, SZT-22-102MAI, ZODY TASK, FIXED ARMS, NO LUMBAR, FABRIC W/ BK UPH, PNEUM, ADJ FOAM SEAT, STD. BASE W/ HARD CASTERS	56	534.68	29,942.14
Table	T-2, TARA-36C0-LJMPGN PLANE, S, TABLE, RECT 60X234	2	5,245.00	10,490.00
Trash receptacle	DTRB-1B JUMP STUFF WASTE BIN, BLACK	2	24.91	49.82
VTC Fixed System	VTC Systems Package	2	235,675.00	471,350.00
Bundled	Digital cameras	1		
Bundled	Digital control center	1		
Bundled	DVD/VHS Record/play System	1		
Bundled	PA with recording capability	1		
Bundled	SAMSUNG D650000 65" LED TV SCE-UN65D8000XF, Included in package, Advised Critiom to step TV grade down	4		
Bundled	Sound system	1		
Whiteboard	PanaBoard UB-5815 Plain Paper Printing 2-Panel White Board	2	2,049.00	4,098.00
<b>Simulation Display (TOTAL OF 2)</b>				
Single Double Tripple Couches	Havorth Seating Couches	8	1,100.00	8,800.00
LCD TV	LC42SV50U SHARP AQUOS LC42SV50U 42" LCD TV	12	805.00	9,660.00
Table	TARA-36C0-LJMPGN PLANE, S, TABLE, RECT 60X60	2	1,658.64	3,317.28
Trash receptacle	DTRB-1B JUMP STUFF WASTE BIN, BLACK	2	24.91	49.82
<b>Soldier Virtual Training Laboratory</b>				
EST Simulator Recolon/Installation	Relocation/Installation	1	12,350.00	12,350.00
Book Case	BC-1, JB-CS-0536, X SERIES, BOOKCASE, 5X36	2	242.00	484.00
Cabinet, Storage	ST-1, JSPY-0536-SJ XSERIES, STORAGE CABINET, 5X36, PTD FRT, TCH, LCHONDERS	1	451.13	451.13
CD storage tower	Prepac Black Double Multimedia Storage Tower for CDs Sears Item# SPM1440725601 Model# PP-BMA-0320	2	13.00	26.00
Chair	CH-1, Z841-1741, LOOK, MID-BACK, FWD TILT, HGT ADJ ARM, HARD CASTER, L.O.C	11	697.57	7,673.24
Table	T-1, SPLJ-5863 SP TBL, A, REC, 30X60, L, J, S, N, Y, H, 4, 7, 2, UNDERSTRUCTURE	2	532.60	1,065.20
Filing cabinet, Lateral	LAT-3, JLPD-0336-SJ XSERIES, L.F. PROUDFRT, JPULL, 3X36, PTD FRT, 3X12" L, DRAWERS, JFWA-36 X SERIES, CONTERWEIGHT, 36" FILE	1	467.00	467.00
Laser printer (color)	Color, multifunction, LEXMARK X952DTE CLR MFP LV TAA CAC	1	3,697.00	3,697.00
LCD TV	LC42SV50U SHARP AQUOS LC42SV50U 42" LCD TV	2	1,400.00	2,800.00
Shredder	3306501 FELLOWES HS-880 8-SHEET NSA HIGH SECURITY SHREDDER W/ AUTO-OIL FEATURE	1	5,084.15	5,084.15
Surge suppressor	TLM626TEL15 SURGE SUPPRESSOR, 6-OUTLET, RJ11	6	13.00	78.00
Telephone (VOIP)	Cisco 7960 with Speaker Phone, display and license	2	442.00	884.00
Trash receptacle	DTRB-1B JUMP STUFF WASTE BIN, BLACK	1	24.91	24.91
Whiteboard	PanaBoard UB-5815 Plain Paper Printing 2-Panel White Board	0	2,049.00	0.00
Workstation	TW-1 (10 W/S per unit)	1	5,150.00	5,150.00
<b>Synthetic Training Environment Lab</b>				
CCTV & AVCAIT Simulator Recolon/Installation	Relocation/Installation	4	12,350.00	49,400.00
Book Case	BC-1, JB-CS-0536, X SERIES, BOOKCASE, 5X36	2	242.00	484.00
Cabinet, Storage	ST-1, JSPY-0536-SJ XSERIES, STORAGE CABINET, 5X36, PTD FRT, TCH, LCHONDERS	2	451.13	902.27
CD storage tower	Prepac Black Double Multimedia Storage Tower for CDs Sears Item# SPM1440725601 Model# PP-BMA-0320	2	13.00	26.00
Chair	CH-1, Z841-1741, LOOK, MID-BACK, FWD TILT, HGT ADJ ARM, HARD CASTER, L.O.C	30	697.57	20,927.01
Table	T-1, SPLJ-5863 SP TBL, A, REC, 30X60, L, J, S, N, Y, H, 4, 7, 2, UNDERSTRUCTURE	3	532.60	1,597.80
Filing cabinet, Lateral	LAT-3, JLPD-0336-SJ XSERIES, L.F. PROUDFRT, JPULL, 3X36, PTD FRT, 3X12" L, DRAWERS, JFWA-36 X SERIES, CONTERWEIGHT, 36" FILE	2	467.00	934.00
Laser printer (color)	Color, multifunction, LEXMARK X952DTE CLR MFP LV TAA CAC	1	3,697.00	3,697.00
LCD TV	LC42SV50U SHARP AQUOS LC42SV50U 42" LCD TV	6	1,400.00	8,400.00
Shredder	3306501 FELLOWES HS-880 8-SHEET NSA HIGH SECURITY SHREDDER W/ AUTO-OIL FEATURE	2	5,084.15	10,168.30
Surge suppressor	TLM626TEL15 SURGE SUPPRESSOR, 6-OUTLET, RJ11	12	13.00	156.00
Telephone (VOIP)	Cisco 7960 with Speaker Phone, display and license	4	442.00	1,768.00
Trash receptacle	DTRB-1B JUMP STUFF WASTE BIN, BLACK	2	24.91	49.82
Whiteboard	PanaBoard UB-5815 Plain Paper Printing 2-Panel White Board	4	2,049.00	8,196.00
Workstation	TW-1 (10 W/S per unit)	3	10,130.00	30,390.00
<b>CCTV Room</b>				
Chair	CH-1, Z841-1721, LOOK, MID-BACK, FWD TILT, HGT ADJ ARM, SOFT CASTER, L.O.C	2	338.82	677.63
Filing cabinet	4-drawer, JLPD-0430-S7, Four-High Lateral File --- Proud Style	1	760.15	760.15
Laser printer (color)	Wide format printer, Phaser 7500 DN Color Tabloid LED Printer	1	2,107.00	2,107.00
Shredder	3306501 FELLOWES HS-880 8-SHEET NSA HIGH SECURITY SHREDDER W/ AUTO-OIL FEATURE	1	5,084.15	5,084.15
Trash receptacle	DTRB-1B JUMP STUFF WASTE BIN, BLACK	1	24.91	24.91
Work Station	WS-3 Private Office Workstation	1	2,990.00	2,990.00
<b>Support Equipment for First Floor</b>				



Copier	Color, multifunction, LEXMARK X952DTE CLR MFPLV TAA CAC	8	13,970.00	111,760.00
Shredder	1306501 FELLOWES HS-880 8-SHEET NSA HIGH SECURITY SHREDDER W/ AUTO-OIL FEATURE	8	5,084.15	40,673.20
Trash Receptacle	Large, 699258 Rubbermaid Brute Twist-On/Oil Round Dolly, Black	8	80.50	644.00
<b>Office (Total of 4)</b>				
Chair	CH-1, SZT-22-102MA1, ZODY TASK, FIXED ARMS, NO LUMBAR, FABRIC W/ BK UPHL PNEUM, ADJ FOAM SEAT, STD. BASE W/ HARD CASTERS	4	534.68	2,138.72
Chair	CH-2, SAS-22-A1A, CANDOR, SIDE CHAIR	8	387.70	3,101.60
Trash receptacle	DTRB-1B JUMP STUFF WASTE BIN, BLACK	4	24.91	99.64
Work Station	WS-3 Private Office Workstation	4	2,990.00	11,960.00
Surge suppressor	TLM626TEL15 SURGE SUPPRESSOR, 6-OUTLET, RJ11	4	28.75	115.00
<b>BREAK ROOMS (TWO TOTAL)</b>				
Chair	CH-2, SCH-44-0S, VERY HD, SNON, BNON, NOA, PL, NO G.O, NON, NONE	8	87.98	703.80
LCD TV	LC42SV50U SHARP AQUOS LC42SV50U 42" LCD TV	2	805.00	1,610.00
Microwave Oven	Kenmore Elite 2.0 cu. ft. Countertop Microwave	2	345.00	690.00
Refrigerator	Kenmore GE 25.9 cu. ft. refrigerator, Plastic water/ice line	2	1,552.50	3,105.00
Table	T-2, TPPS-3636 SQUARE HYBRID TABLE 36" X 36"	2	266.19	532.38
Trash Receptacle	Large, 699276 Rubbermaid Brute round container, 44 gallons, Gray	2	80.50	161.00
<b>SUPPORT EQUIPMENT</b>				
Hand truck	DAYTON General Purpose Hand Truck, 650 lb, 2W179	1	190.33	190.33
Ladder	1CMF9 Stepladder, HD, 10 Step, Fg, Spread 64 5/8	1	299.90	299.90
Ladder	FW184 Extension Ladder, D6200-2, 11 20 Ft	2	307.40	614.79
Utility cart	Rubbermaid 4420-88 24 X 36 Duraform Heavy Duty Utility Cart	3	258.75	776.25
Vacuum cleaner	EL8502B Hoover upright vacuum cleaner, 12 amps, bag less	2	287.50	575.00
Vacuum, Shop Vac	867-429 Office Depot Shop-Vac 9625110, 18' cord, 2.5" hose diameter, stainless steel tank, lock-on hose.	2	287.50	575.00
<b>MISC IT HARDWARE AND EQUIPMENT</b>				
LCD TV	LC42SV50U SHARP AQUOS LC42SV50U 42" LCD TV	10	805.00	8,050.00
Computer Monitors	Dell 24" Ultra Sharp	250	340.00	85,000.00
PCs	Dell XPS Tower Desktop	100	775.00	77,500.00
Laptops	Dell Precision 7000 Series	150	1,599.00	239,850.00
Tablets	Dell Latitude 12" tablet	20	1,849.00	36,980.00
Ancillary mouse/keyboard	Mouse/Keyboard	200	22.00	4,400.00
IT Connectors/plates	IT Connectors/plates	450	23.00	10,350.00
UPS	APC SMART UPS 3000VA	32	1,575.00	50,400.00
Wifi Routers	Norton Wireless Routers	8	250.00	2,320.00
<b>IT EQUIPMENT FOR 3 SERVER ROOMS &amp; CCTV ROOM</b>				
<b>CISCO 2960S POE SWITCH</b>				
GLC-SX-MMD-	CISCO 1000BASE-SX SFP	6	341.00	2,046.00
CAB-STK-E-1M	CISCO DIRECT CAB-STK-E-1M-	6	150.70	904.20
WS-C2960S-48FPS-L	CISCO DIRECT WS-C2960S-48FPS-L	25	4,977.50	124,437.50
CAB-16AWG-AC	CISCO DIRECT CAB-16AWG-AC-	25	0.00	0.00
C2960S-ST-ACK	CISCO DIRECT C2960S-ST-ACK-	6	1,023.00	6,138.00
<b>3900 SERIES ROUTERS</b>				
C3925-VSEC-K9	CISCO DIRECT C3925-VSEC-K9	9	7,958.50	71,626.50
HWIC-2T	CISCO DIRECT HWIC-2T-	9	467.50	4,207.50
PWR-3900-AC-2	CISCO DIRECT PWR-3900-AC-2	9	341.00	3,069.00
<b>4507 SWITCHES</b>				
WS-X4548-GB-RJ45	Catalyst 4500 Enhanced 48-Port 10/100/1000 Base-T (RJ-45)	9	3,646.50	32,818.50
WS-C4507R-E	Catalyst 4500E 7 slot chassis for 48Gbps slot	9	4,642.00	41,778.00
MEM-C4K-FLD128M	Catalyst 4900M Compact Flash, 128MB Opton	18	484.00	8,712.00
WS-X4612-SFP-E	CISCO CATALYST 4500-E-SERIES 12PT	9	3,976.50	35,788.50
PWR-C45-1300ACV	CISCO DIRECT PWR-C45-1300ACV	18	676.50	12,177.00
S45EESK9-12254SG	CISCO DIRECT S45EESK9-12254SG	9	6,682.50	60,142.50
WS-X45-SUP6L-E	CISCO DIRECT WS-X45-SUP6L-E	9	7,865.00	70,785.00
CAB-L520P-C19-US-	CISCO NEMA L5-20 TO IEC-C19 6FT US	18	33.00	594.00
GLC-LH-SM-	GE SFP, LC connector LX1H transceiver	44	660.00	29,040.00
<b>CALL MANAGER</b>				
CCX-85-CMBUNDLE-K9	CCX 8.5.5 Seat CCX ENH CM Bundle - AVAILABLE ONLY FOR NEW CM	1	0.00	0.00
CP-7942G	CISCO 7942 VOIP PHONE W/ DISPLAY	120	225.00	27,000.00
LIC-CUCM-USR-A	CISCO DIRECT LIC-CUCM-USR-A	120	125.00	15,000.00
UCSS-UCM-I-1-A	CISCO DIRECT UCSS-UCM-I-1-A	120	7.00	840.00
CON-SMT-MCS78257	CISCO SMARTNET 8X5X8H CON-SMT-MCS78257	2	475.00	950.00
CON-SMT-CP7942	CISCO SMARTNET CON-SMT-CP7942	120	7.00	840.00
CON-ESW-EUSRA1	CISCO SMARTNET ESS SW SUPP	120	8.75	1,050.00
UCM-7825-NODE	CUCM 7825 Node	1	0.00	0.00
UCM-7825-86-KIT	CUCM Auto-Expansion Media Kit	1	0.00	0.00
CUCM-PAK	Include PAK Auto-expanding PAK for CUCM	1	0.00	0.00
UCSS-UCM-PAK	Include PAK Auto-expanding UCSS PAK for CUCM	1	0.00	0.00
CUCM-USR	Include PAK Auto-expanding User for CUCM	720	0.00	0.00
MCS7825I5-K9-CMD2	Unified CM 8.5 7825-I5 Appliance, 0 Seats	2	4,175.00	8,350.00
UCM-7825-86	Unified Communications Manager 8.6 Server Software	2	0.00	0.00
<b>ETHERNET CABLING</b>				
RFQ10648E	BELKIN CUST 15' CAT6 STP JUMPER GREY	120	10.89	1,306.80
RFQ10648F	BELKIN CUST 15' CAT6 STP JUMPER RED	300	15.73	4,719.00
RFQ10648C	BELKIN CUST 3' CAT6 STP JUMPER GREY	300	7.26	2,178.00
RFQ10648A	BELKIN CUST 3' CAT6 STP JUMPER RED	200	8.47	1,694.00





Shipping		Number of Trucks	LBS	Cost Per Hundred LBS	Total
	FF&E & IT Equipment Shipping SUBTOTAL	4	105,000	\$12.50	\$52,500.00

Contractor Installation Team Labor Rates	Role	Hourly Rate
	Principal Management	\$ 90.51
	Program Management	\$ 64.91
	IT Project Management	\$ 120.00
	Network Engineer (Senior)	\$ 96.68
	Furniture Design	\$ 46.88
	Project Data Management	\$ 90.00
	Project Coordination	\$ 39.68
	Fielding Manager	\$ 107.32
	Network Engineer (Senior)	\$ 96.68
	System Engineer (Senior)	\$ 111.99
	Network Engineer (Intermediate)	\$ 85.29