

## SECTOR PARTNERSHIP NEG OSMIS CATEGORIES

Add-up Cost Category	Min/Max	Definition
Career Services	N/A	<ul style="list-style-type: none"> <li>● Outreach, intake, eligibility determination</li> <li>● Worker profiling</li> <li>● Orientation to one-stop delivery system</li> <li>● Initial assessment of skills levels, aptitudes, abilities/skills gaps &amp; supportive service needs</li> <li>● Comprehensive and specialized assessments of skill levels and service needs</li> <li>● Development of an individual employment plan</li> <li>● Group and individual counseling</li> <li>● Job development, job search &amp; placement assistance</li> <li>● Career counseling/career planning, job coaching and job matching services</li> <li>● Provision of labor market information re: in-demand industry sectors and occupations and nontraditional employment, job vacancies, necessary job skills, etc.</li> <li>● Recruitment &amp; other business services on behalf of employers</li> <li>● Referrals to and coordination with other programs and services</li> <li>● Identification of appropriate training programs and provision of performance and cost information on eligible training providers, eligible youth providers, providers of adult education, post-secondary technical education, and vocational rehabilitation programs</li> <li>● Provision of information on local performance measures</li> <li>● Provision of assistance regarding the availability of supportive services, other assistance benefits, etc.</li> <li>● Provision of information and assistance regarding filing claims for reemployment assistance benefits</li> <li>● Assistance in establishing eligibility for financial aid</li> <li>● Short-term prevocational skills (job readiness/pre-employment skills</li> <li>● Internship experiences that are linked to careers</li> <li>● Financial literacy services</li> <li>● Out-of-area job search assistance</li> <li>● ESOL, basic skills training, GED prep</li> <li>● Follow-up services</li> </ul>

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<b>Training &amp; Work-Based Training</b>	At least 35% of expenditures	<ul style="list-style-type: none"> <li>• Occupational skills training, including training for nontraditional employment</li> <li>• On-the-job training</li> <li>• Incumbent worker training (employer eligibility and match required; participant eligibility criteria)</li> <li>• Programs that combine workplace training with related instruction, which may include cooperative education programs</li> <li>• Training programs operated by the private sector</li> <li>• Skill upgrading and retraining</li> <li>• Entrepreneurial training</li> <li>• Transitional jobs (participant eligibility and programmatic requirements)</li> <li>• Job readiness training in combination with preceding training activities</li> <li>• Adult education &amp; literacy activities provided concurrently or in combination with training activities</li> <li>• Customized training conducted with a commitment by an employer or group of employers to employ an individual upon successful completion of training</li> <li>• Registered Apprenticeships and pre-apprenticeship training</li> </ul>
<b>Local Admin</b>	No more than 10% of Expenditures	<ul style="list-style-type: none"> <li>• Includes those costs defined at 20 CFR 667.220.</li> </ul>
<b>Supportive Services</b>	N/A	<ul style="list-style-type: none"> <li>• Services that are necessary to enable an individual to participate in activities authorized under the grant</li> <li>• Examples: transportation, child care, etc.</li> </ul>
<b>Program Management and Oversight</b>	N/A	<ul style="list-style-type: none"> <li>• Non-administrative Costs associated with managing this program including fair share costs.</li> <li>• This cost category includes Regional Planning activities.</li> </ul>

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Non Add-up Cost Category	Min/Max	Definition
<b>Regional Planning</b>	No more than \$15,000	<ul style="list-style-type: none"> <li>● Subset of "Program Management &amp; Oversight"</li> <li>● Personnel, travel, and incidental expenses related to regional planning as defined in TEGL 31-14, page 5</li> </ul>
<b>OJT Employer Reimbursement</b>	N/A	<ul style="list-style-type: none"> <li>● Subset of "Training &amp; Work-Based Training"</li> <li>● Reimbursement of wages paid to a participant in OJT</li> <li>● Wage cap applies to allowable reimbursement</li> <li>● Wage rate limit of 50 to 75%</li> <li>● Duration of OJT limited to six (6) months</li> </ul>
<b>Transitional Job Opportunities</b>	No more than 10% of expenditures	<ul style="list-style-type: none"> <li>● Subset of "Training &amp; Work-Based Training"</li> <li>● Time-limited subsidized work experiences</li> <li>● In the public, private, or nonprofit sectors</li> <li>● For individuals with barriers to employment who are chronically unemployed or have an inconsistent work history</li> <li>● Combined with comprehensive employment and supportive services</li> <li>● Designed to assist the participant to establish a work history, demonstrate success in the workplace, and develop the skills that lead to entry into and retention in unsubsidized employment</li> </ul>
<b>Incumbent Worker Training</b>	No more than 10% of expenditures	<ul style="list-style-type: none"> <li>● Subset of "Training &amp; Work-Based Training"</li> <li>● Meets local/state eligibility requirements based on characteristics of participants in program, relationship of training to the competitiveness of a participant and the employer, other factors that may include number of employees participating in training, wage and benefit levels, existence of other training and advancement opportunities provided by the employer</li> <li>● Training activities for the purpose of assisting participating workers in obtaining the skills necessary to retain employment or avert layoffs</li> <li>● Employer match required based on local/state requirements with a minimum requirement of 10% of costs for employers with no more than 50 employees, 25% for employers with 51 to 100 employees, and 50% for employers with 101+ employees</li> </ul>
<b>Enhanced Career Services</b>	At least 25% of expenditures	<ul style="list-style-type: none"> <li>Sum of: <ul style="list-style-type: none"> <li>● "Career Services"</li> <li>● "Supportive Services"</li> <li>● "Transitional Job Opportunities"</li> </ul> </li> </ul>