2019-2020 Florida Job Growth Grant Fund
Workforce Training Grant Proposal

Proposal Instructions: The Florida Job Growth Grant Fund Proposal (this document) must be completed and signed by an authorized representative of the entity applying for the grant. Please read the proposal carefully as some questions may require a separate narrative to be completed. If additional space is needed, attach a word document with your entire answer.

Entity Information

Name of Entity: Collier County Public Schools
Federal Employer Identification Number (if applicable): ___________

Primary Contact Name: Dorin Oxender
Title: Director, Immokalee Technical College
Mailing Address: 508 North 9th Street
Immokalee, FL 34142
Phone Number: 239-377-9900
Email: OxendeDo@collierschools.com

Secondary Contact Name: Aaron Paquette
Title: Assistant Director, Immokalee Technical College
Phone Number: 239-377-9900

Workforce Training Grant Eligibility

Pursuant to 288.101, F.S., the Florida Job Growth Grant Fund was created to promote economic opportunity by improving public infrastructure and enhancing workforce training. This includes workforce training grants to support programs offered at state colleges and state technical centers.

Eligible entities must submit proposals that:

• Support programs and associated equipment at state colleges and state technical centers.
• Provide participants with transferable and sustainable workforce skills applicable to more than a single employer.
• Are offered to the public.
• Are based on criteria established by the state colleges and state technical centers.
• Prohibit the exclusion of applicants who are unemployed or underemployed.
1. Program Requirements:
(If additional space is needed, attach a word document with your entire answer.)

Each proposal must include the following information describing how the program satisfies the eligibility requirements listed on page 1.

A. Provide the title and a detailed description of the proposed workforce training.
   iTech Glades Technical College, a five-county initiative including Glades, Hendry, Highlands, Okeechobee, and Collier County School District. See attached description.

B. Describe how this proposal supports programs at state colleges or state technical centers.
   This branch campus operates under the direct supervision of the Dept. of Education. See attached description.

C. Describe how this proposal provides participants transferable, sustainable workforce skills applicable to more than a single employer.
   Programs offered at the new center are on the targeted occupations list of four surrounding workforce regions. See attached description.

D. Describe how this proposal supports a program(s) that is offered to the public?
   The branch campus brings twelve new post-secondary training opportunities to the public in the Heartland of Florida. See attached description.

E. Describe how this proposal is based on criteria established by the state colleges and state technical centers.
   Programming follows DOE frameworks offering state certificates and industry credentialing. See attached description.

F. Does this proposal support a program(s) that will not exclude unemployed or underemployed individuals?
   □ Yes    □ No

This is a public, open access, post-secondary institution.
G. Describe how this proposal will promote economic opportunity by enhancing workforce training. Please include the number of program completers anticipated to be created from the proposed training. Further, please include the economic impact on the community, region, or state and the associated metrics used to measure the success of the proposed training.

This initiative will effectively open Florida's 50th public technical college which will dramatically increase economic opportunities through new workforce training opportunities. Completion, placement, and licensure data will be used as a measure of success. See description for details.

2. Additional Information:
(If additional space is needed, attach a word document with your entire answer.)

A. Is this an expansion of an existing training program? ☐ Yes ☐ No

If yes, please provide an explanation for how the funds from this grant will be used to enhance the existing program.

See description for details.

B. Does the proposal align with Florida's Targeted Industries? (View Florida's Targeted Industries here.) ☐ Yes ☐ No

If yes, please indicate the specific targeted industries with which the proposal aligns. If no, with which industries does the proposal align?

Yes- Manufacturing and Professional Services. See description for details.

C. Does the proposal align with an occupation(s) on the Statewide Demand Occupations List and/or the Regional Demand Occupations List? (View Florida's Demand Occupations List here.) ☐ Yes ☐ No

If yes, please indicate the specific occupation(s) with which the proposal aligns. If no, with which occupation does the proposal align?

All 12 programs being proposed are on the state and local targeted occupations list. See description for details.
D. Indicate how the training will be delivered (e.g., classroom-based, computer-based, other). If in-person, identify the location(s) (e.g., city, campus, etc.) where the training will be available. If computer-based, identify the targeted location(s) (e.g., city, county, statewide where the training will be available.

iTECH Glades will be taught in a traditional classroom and lab-based delivery model housed at the Glades Regional Training facility.

E. Indicate the number of anticipated annual enrolled students and completers in the proposed program.

See attachment for description.

F. Indicate the length of program (e.g., quarters, semesters, weeks, etc.), including anticipated beginning and ending dates.

Begin Date: January 20

End Date: on-going

See attachment for description.

G. Describe the plan to support the sustainability of the program after grant completion.

Sustainability is based on continuing workforce funding to Collier County on instructional hours reported and the continued partnerships for use of space. See attached description.

H. Identify any certifications, degrees, etc. that will result from the completion of the program. Please include the Classification of Instructional Programs (CIP) code and the percent of completer in each code, corresponding with Section E.

All programs offered at iTECH Glades are eligible for a PSAV Diploma upon completion along with industry certification and state licensure. See attachment for description.

I. Does this project have a local match amount? circle

Yes  No

If yes, please describe the entity providing the match and the amount (Do not include in-kind).

We anticipate the collection of $1,750,00 in tuition and fees to help offset approximately 1/3 of the grant request and 1/4 of the total project cost. The greatest support for this award is Glades County Commissioners agreement for us to operate the 5.5 million dollar facility which has yet to be opened.
J. Provide any additional information or attachments to be considered for the proposal.

Please see the initial accreditation approval letter for the branch campus and the overwhelming response in letters of support for this project, attached.

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### 3. Program Budget

(If additional space is needed, attach a word document with your entire answer.)

**Estimated Costs and Sources of Funding:** Include all applicable workforce training costs and other funding sources available to support the proposal.

<table>
<thead>
<tr>
<th>1.) Total Amount Requested</th>
<th>$5,568,216</th>
</tr>
</thead>
<tbody>
<tr>
<td>Florida Job Growth Grant Fund</td>
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<table>
<thead>
<tr>
<th>2.) Other Workforce Training Project Funding Sources:</th>
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<tbody>
<tr>
<td>City/County</td>
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<tr>
<td>Private Sources</td>
<td>$</td>
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<tr>
<td>Other (grants, etc.)</td>
<td>$1,750,000</td>
</tr>
<tr>
<td>Total Other Funding</td>
<td>$</td>
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</table>

<table>
<thead>
<tr>
<th>3.) Workforce Training Project Costs:</th>
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<tbody>
<tr>
<td>Equipment</td>
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<td>Training Materials</td>
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<tr>
<td>Other</td>
<td>$1,750,000</td>
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<tr>
<td><strong>Total Project Costs</strong></td>
<td>$7,318,216</td>
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</table>

**Note:** The total amount of the project should equal the total amount requested plus the total other funding.
4.) Provide a detailed budget narrative, including the timing and steps necessary to obtain the funding, how equipment purchases will be associated with the training program, if applicable, and any other pertinent budget-related information.

Please see attached description.

4. Approvals and Authority

(If additional space is needed, attach a word document with your entire answer.)

A. If entity is awarded grant funds based on this proposal, what approvals must be obtained before it can execute a grant agreement with the Florida Department of Economic Opportunity (e.g., approval of a board, commission or council)?

This application and approval to open the branch campus has already been approved by the District School Board of Collier and the Glades County Commission.

B. If approval of a board, commission, council or other group is needed prior to execution of an agreement between the entity and the Florida Department of Economic Opportunity:

i. Provide the schedule of upcoming meetings for the group for a period of at least six months.

ii. State whether entity is willing and able to hold special meetings, and if so, upon how many days' notice.

N/A

C. Attach evidence that the undersigned has all necessary authority to execute this proposal on behalf of the entity. This evidence may take a variety of forms, including but not limited to: a delegation of authority, citation to relevant laws or codes, policy documents, etc.

Collier County Public Schools will operate the existing main campus and this branch campus through the Florida Department of Education.
I, the undersigned, do hereby certify that I have express authority to sign this proposal on behalf of the above-described entity and to the best of my knowledge, that all data and information submitted in proposal is truthful and accurate and no material fact has been omitted.

Name of Entity: Collier County Public Schools

Name and Title of Authorized Representative: Dr. Kamela Patton, Superintendent

Representative Signature: 

Signature Date: 8/20/19

Reviewed: [Signature]
2019-2020 Florida Job Growth Grant Fund Workforce Training Grant Proposal

iTECH Glades Technical College, a five-county initiative including Glades, Hendry, Highlands, Okeechobee, and Collier County School Districts.

CLICK ON PICTURE ABOVE FOR A LINK TO A VIRTUAL TOUR AND OVERVIEW OF THE PROJECT

Descriptions and Attachments
1. Program Requirements

A. iTECH Glades Technical College, a five-county initiative including Glades, Hendry, Highlands, Okeechobee, and Collier County School Districts, is requesting $5.568 million dollars to renovate, equip and staff the existing Glades County Regional Training Center located at 1030 Industrial Drive, Moore Haven, FL. to establish a Glades County branch campus of the Immokalee Technical College, maximizing the sustainability of an under-utilized facility and providing much needed post-secondary certified training for the surrounding region.

The Glades County Regional Training Center was constructed in 2014-2015, funded by legislative appropriation and matched by local funding. When funded it was expected to be operated via a consortium of three state colleges, Career Source Southwest Florida, and under the auspices of the Glades County Government. Despite nearly three years of focus groups which identified diesel mechanics, welding and machining, among others, as much needed training for existing manufacturing businesses in the six-county Heartland Region and transferrable skills for targeted industry recruitment in advanced manufacturing and global logistics, those involved ultimately concluded that operation of the facility needed to be transferred to an existing institution that has the knowledge and track record to open and run the center successfully.

In 2018, Glades County approached the Collier County School District to consider taking over and operating the center as a branch campus of the successful Immokalee Technical College (iTECH).

The initial offerings at iTECH Glades will include 12 locally targeted occupations from the 3 surrounding Workforce Regions. All program offerings will lead to Post-Secondary Adult Vocational (PSAV) Certificates in addition to preparing graduates for state and national credentials. Nine out of the twelve targeted training programs will be completed in a year or less, allowing iTECH Glades to produce skilled workers to enter the local workforce very quickly. The remaining three high-skilled, high-wage training programs will continue to support the need for regional Workforce Targeted Occupations in the areas of Diesel Technicians, HVAC Technicians, and Licensed Practical Nurses.

This multi-county collaborative venture will give iTECH Glades the ability to serve a population that has historically seen limited access to post-secondary training by providing transferable and sustainable technical skills necessary to excel in the regional workforce. iTECH Glades will become the first public technical college to be operated by a school board outside of its county borders in this exciting regional approach for workforce training. We believe that iTECH and Collier County Public Schools have a proven track record of providing successful post-secondary workforce training and have the capacity and expertise to fill the need for technical training for the south central rural area of opportunity.

B. iTECH Glades will be a branch of an established and accredited public technical college, Immokalee Technical College, providing career training for an underserved often transportation disadvantaged population in the Heartland of Florida, effectively becoming Florida’s 50th technical college. Currently, there are limited opportunities within a 50-mile radius of the Glades County Regional Training Center for adults to gain technical skills, employability traits and career
training. iTECH Glades will carry the same mission and vision of iTECH while adhering to all the local, state and federal guidelines and statutes. Additionally, PSAV programs can be articulated into college credit through the Gold Standard Career Pathways Articulation Agreements of Industry Certification to AAS/AS Degree and established statewide articulation agreements. These agreements on the local and state level will allow students to apply their technical certificates towards college credits and promote further education.

C. Immokalee Technical College currently has over 240 business partners actively advising our programs. We intend to expand our Heartland business partnerships in order to better address the needs of the region. Programs offered at iTECH Glades are all on the State and/or Regional Targeted Occupations Lists, and several support entry-level positions for targeted industries, including manufacturing and global logistics. These careers are in high demand and offer competitive wages for candidates who have completed technical training and possess the necessary skills. Since this proposal is built on the efforts of regional collaboration and partnerships, iTECH Glades will be able to assist the workforce and labor market by directly increasing the population of skilled workers in the region. With the addition of a technical college, businesses will be more likely to establish a footprint in the area because of the college’s proximity to train local talent. This facility is an enormous selling point for businesses looking to move to or start-up in the area. Immokalee Technical College already has a strong body of existing partnerships and strengthening this network with the addition of neighboring school districts, economic development professionals, county managers, and workforce boards will enable iTECH Glades to produce a sustainable skilled workforce to serve the unmet need for a number of regional and future regional employers.

D. All 12 programs offered at the iTECH Glades campus will be open to the public. Additionally, short-term and continuing education courses will be available to meet the needs of the workforce and business partners. As a branch campus of Immokalee Technical College, iTECH Glades will be able to offer Pell Grants for eligible students along with workforce training funds from local agencies such as Career Source and the Farm Worker Career Development Program. The new center will impact over 250 people annually increasing their chances to obtain high-skilled high-wage employment. The District School Board does not discriminate on the basis of sex or disability in the education programs and activities that it operates, pursuant to the requirements of Title IX of the Education Amendments of 1972, Section 504 of the Rehabilitation Act of 1973, and the Americans with Disabilities Act of 1990, respectively.

Potential Continuing Workforce and Community Education Short-term Programing:
- Microsoft Office Suite and QuickBooks
- OSHA Training
- IV Therapy
- First Aide Training
- Many Others

Potential Apprentice programs:
- Electrical
- Masonry
- Others
E. The programs that will be offered at iTech Glades are supported by the Florida Department of Education, and curriculum frameworks guide instructors and students through Occupational Completion Points established through a curriculum review team of educators and industry leaders. As students’ progress through courses within the programs, they will gain sustainable and transferable technical skills to support their entrance into the workforce. They will also, in many cases, earn industry and state or national certifications.

F. N/A

G. By offering 12 courses for targeted occupations in high demand regionally, iTech Glades will promote economic opportunity for approximately 250 students annually or 1250 un- or underemployed Heartland residents in the five years. This increased labor force will stimulate the sustainability and growth for the economic development of the surrounding regions.

Currently the main campus has a proven track record approaching 90% program completions and 90% job placement rates school wide. At this rate, iTech Glades graduates will fill approximately 13 percent of existing statewide vacancies in the 12 targeted occupations for which they will provide training, at a return on investment rate of (requested funding/5-year estimated completers) $4,500 p/completer.

In crafting the FHERO Strategic Framework, dated April 30, 2018, Gray Swoope, president and CEO of Vision First Advisors concluded, “The current labor pool and educational outcomes of the region are a challenge.” By using this Florida Jobs Growth Grant to effectively stand up the state’s 50th technical college, under a collaboration which enjoys the support of the Florida Heartland Economic Region of Opportunity (FHERO), Economic Development Councils of both Glades and Hendry Counties, the Heartland Education Consortium, four of the six Consortium member school districts (Hendry, Glades, Okeechobee, Highlands) plus the Collier County School District, Boards of County Commissioners in both Glades and Hendry Counties and four Workforce Development Boards and numerous private sector businesses, iTech Glades will go a long way toward addressing these deficiencies and will assist in correcting what Vision First perceived in 2018 as “a lack of leadership and coordination surrounding the education and workforce challenges in the region” taken from FHERO Strategic Framework.

2. Additional Information

A. This request is to open a brand new branch campus effectively creating the 50th Technical College in Florida. The building already exists and considerable state and local resources have been invested.

Glades County Regional Training Center (in-kind) total invested to date is $5,250,000:
- $4.5 million building (from two legislative appropriations)
- $250,000 for 5 acres
- $350,000 sewer (CDBG)
- $50,000 telecommunications –Southwest Florida Community Foundation
- $100k School Board and County

B. iTech Glades will provide entry level training for Florida’s targeted industries, most notably diesel technician, HVAC and welding for Advanced Manufacturing and Global Logistics (insofar as the
logistics industry is experiencing shortages in cold chain storage facilities) as well as truck drivers, both over the road and regional. Building on the core curriculum as outlined in this grant application, ITECH Glades expects to grow its programs to better serve existing and targeted industries in the FHERO region, while it grows the talent pipeline for those industries.

C. Proposed programs showing on statewide targeted occupation list with annual openings:
   - Diesel Technician -1,294
   - HVAC- 335
   - LPN-306
   - Accounting- 648
   - Welding- 1,812
   - Culinary Arts- 1,862
   - Medical Admin. Specialist-2,944
   - Legal Admin. Specialist-92
   - Commercial Vehicle Driving/ Commercial Class “B” Driving -2,035
   - Correctional Officer-115
   - CNA- 172

D. N/A

E. ITECH Glades anticipates the following enrollment and completers:
   - Diesel Technician -24 Students
   - HVAC- 24 Students
   - LPN-24 Students
   - Accounting- 12 Students
   - Welding- 24 Students
   - Culinary Arts- 24 Students
   - Medical Admin. Specialist-12 Students
   - Legal Admin. Specialist-12 Students
   - Commercial Vehicle Driving/ Commercial Class “B” Driving-48 Students
   - Correctional Officer-48
   - CNA-24
     - Yearly Enrollment: 250 adults (90% Completion Rate)
     - Yearly Completers: 250 (1250 over 5 years)

F. Many programs will begin quickly in existing training space in January 2020, dependent on the award date. The rest will begin as soon as capital improvements are completed. Since each PSAV program is based on clock hours starting and completion of each program will differ. Refer to the table below which shows the length of each program.
<table>
<thead>
<tr>
<th>Program Name</th>
<th>Program Hours</th>
<th>CIP Number</th>
<th>Florida Annual Openings</th>
</tr>
</thead>
<tbody>
<tr>
<td>Diesel Systems Technician</td>
<td>1800</td>
<td>647060501</td>
<td>1,294</td>
</tr>
<tr>
<td>Air-Conditioning, Refrigeration and Heating Technology</td>
<td>1350</td>
<td>351390101</td>
<td>335</td>
</tr>
<tr>
<td>LPN</td>
<td>1350</td>
<td>311014</td>
<td>306</td>
</tr>
<tr>
<td>Accounting Operation</td>
<td>900</td>
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<td>4,031</td>
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<td>3,383</td>
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<td>Commercial Vehicle Driving</td>
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<tr>
<td>Culinary</td>
<td>1200</td>
<td>0412050312</td>
<td>1,862</td>
</tr>
</tbody>
</table>

G. The sustainability of the plan for this proposal is based on the continuing workforce funding from the state of Florida to Collier County based on the instructional hours reported. Collier County Public Schools has entered into an agreement with Glades County Board of County Commissioners, who owns the Glades County Commission Training Center, for the in-kind use of the facility and its maintenance. The agreement to allow Collier County Public Schools to continue to operate the center as a branch campus will also be required for sustainability after the grant sunsets.

H. All programs offered at iTECH Glades are eligible for a PSAV Diploma upon completion along with industry certification and state licensure.
   - Diesel Technician- Diploma and Automotive Service Excellence (ASE) Certification(s)
   - Practical Nursing- Diploma and ability to sit for Board of Nursing Licensure
   - Nursing Assistant- Diploma and ability to sit for Board of Nursing Licensure
   - HVAC- Diploma and National Center for Construction Education & Research (NCCER) Certification
   - Accounting- Diploma, Microsoft Bundle and QuickBooks Certification
- Medical Admin- Diploma and Microsoft Bundle
- Legal Admin- Diploma and Microsoft Bundle
- Commercial Class “B”- Diploma and Driver’s License Endorsement
- Commercial Vehicle Driving- Diploma and Driver’s License Endorsement
- Corrections Office- Diploma and Florida Department of Corrections Certification
- Culinary Arts- Diploma and ServSafe Certification

See table below for CIP codes and anticipated number of completers.

<table>
<thead>
<tr>
<th>Program Name</th>
<th>Program Hours</th>
<th>Program Number</th>
<th>CIP Number</th>
<th>Soc Code</th>
<th>State Certificate Earned</th>
<th>Anticipated Annual Completions</th>
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<tbody>
<tr>
<td>Diesel Systems Technician</td>
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<td>647060501</td>
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<td>Air-Conditioning, Refrigeration and Heating Technology</td>
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<td>I470203</td>
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<td>Correctional Officer</td>
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<td>0648050805</td>
<td>514121</td>
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</table>

I. We have project collecting $1,750,000 in tuition and fees during the first 5 years of operation. After the capital improvements proposed in this request, we will have a zero cost lease agreement for the facility valued, prior to the new improvements, at $5,500,000.

J. Accreditation approval and letters of support are attached at the end of this document.
Collier County Public Schools is requesting a $5,568,216 Florida Job Growth Grant Fund Workforce Training grant to develop and open a new branch campus of the Immokalee Technical College to be located at the Glades County Board of Commissioners Training Center in Moore Haven.

The grant will cover the cost of internal facilities capital improvement, equipment, personnel, tuition, marketing, and operating costs for five years. See tables below for budget details:

### iTECH Glades Branch Campus Proposed Budget

#### Equipment

<table>
<thead>
<tr>
<th>Class</th>
<th>Description</th>
<th>Cost</th>
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<tbody>
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<td>HVAC Lab and Class</td>
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<td>Diesel Lab and Class</td>
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<td>Welding Lab and Class</td>
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<td>Culinary Lab and Class</td>
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<td>CDL Truck Driver Lab and Class</td>
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#### PERSONNEL

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<tr>
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<td>General Secretary</td>
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<td>$105</td>
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#### FACILITIES

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<tr>
<th>Building Capital Improvements</th>
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<tr>
<td>Facility Capital lab additions</td>
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<tr>
<td>Utilities (electric and Water, Trash, Internet)</td>
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<tr>
<td>Repairs and Maintenance</td>
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<tr>
<td>Marketing</td>
</tr>
<tr>
<td>Student Medical Liability &amp; Contents Insurance</td>
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</table>

#### TUITION

| Tuition Assistance | $30,000 |

#### TRAINING MATERIALS

| Supplies | $100,000 |
| Software | $50,000 |

Sub Total $7,318,216
Less Tuition Collected ($1,750,000)
Funding Requested $5,568,216
## Classroom and Lab FF&E Detail

### Health Science Detail
- 6 hospital beds: $18,000
- 6 human patient simulators: $90,000
- 3 head walls: $12,000
- Birthing simulator: $5,000
- 25 computers: $20,000
- 25 chairs: $4,000
- Lab Tables and chairs: $5,000
- Classroom tables/teacher Desk: $12,000
- Additional health lab equipment: $15,000
- **Total:** $181,000

### HVAC Detail
- 25 computers: $20,000
- 25 chairs: $4,000
- HVAC Training units: $60,000
- 6 tool cabinets w/tooling: $30,000
- Additional HVAC lab equipment: $7,500
- Classroom tables/teacher table: $12,000
- **Total:** $133,500

### Diesel Detail
- 25 computers: $20,000
- 25 chairs: $4,000
- 6 tool cabinets w/tooling: $42,000
- 10' gantry crane: $4,000
- 20' gantry crane: $10,000
- 4 diesel engine stands: $20,000
- Additional lab equipment: $10,000
- Classroom tables/teacher table: $12,000
- **Total:** $122,000

### Welding Detail
- 25 computers: $20,000
- 25 chairs: $4,000
- Classroom tables/teacher table: $12,000
- Welding equipment: $100,000
- Additional lab equipment: $15,000
- **Total:** $151,000

### Culinary Detail
- 25 computers: $20,000
- 25 chairs: $4,000
- Classroom tables/teacher table: $12,000
- Dining Room Furniture: $30,000
- 2 fryers: $1,500
- Double convection ovens: $7,500
- 3 foot grill: $3,000
- 3 foot flat top: $1,000
- Braising Pan: $5,000
- 5 small mixers: $2,500
- One large mixer: $10,000
- 3 stoves: $7,500
- Stainless tables: $10,000
- Ice machine: $5,000
- Pos: $2,500
- Dishwasher station with sink, disposal: $10,000
- Prep sink with disposal: $3,000
- Smallwares: $20,000
- Washer and dryer: $1,500
- Additional lab equipment: $15,000
- **Total:** $171,000

### Business Education Class Detail
- 25 computers w/ dual monitor: $26,000
- 25 chairs: $4,000
- Classroom tables/teacher table: $12,000
- Additional Lab Equipment: $5,000
- **Total:** $47,000

### CDL Truck Driver Detail
- Donated Diesel Truck Repair and Paint: $10,000
- Additional Lab Equipment: $2,000
- **Total:** $12,000

### Administrative Offices Detail
- 8 computer stations: $8,000
- 3 sets of administrative office furniture: $21,000
- Printers: $7,500
- Copier: $4,000
- 4 sets of support office furniture: $20,000
- Video conferencing unit: $1,500
- **Total:** $62,000

### Assessment Center Detail
- 13 computers: $11,000
- 12 cubical desks: $12,000
- Proctor workstation: $1,500
- **Total:** $24,500
EQUIPMENT:

- **Classroom and Lab FF & E:** $904,000 has been budgeted for equipment and furniture. Immokalee Technical College has researched and determined the cost of equipment to set up and operate in the existing facility. The detail of the equipment for all programing and administrative operations is listed in the table above. The equipment needed to provide this training has been determined based on past practices of the college and through business partner advisement. The purchase of this equipment is critical for both the creation of the branch campus and to the hands-on approach to career and technical training. We would begin purchasing equipment that will be located in existing training space upon the award of the grant. We will purchase the additional equipment for the new training classrooms and lab spaces as soon as that space is built out.

PERSONNEL:

- **Salaries:** $4,290,343 has been budgeted for personnel. We have determined that we will require 1 branch campus administrator, 1 full-time advisor, 6 full-time instructors, additional adjunct instructors, 2 teacher assistants, 1 office manager, and 3 additional clerical staff to support the identified programing and to effectively operate a full service branch campus. The detail of the cost for personnel is identified in the table above.
  - **Indirect Costs within Salaries Total:** $180,00 has been budgeted.

FACILITIES:

- **Facilities Capital Costs and Operating Costs:** $1,943,873 has been budgeted for addition training space within the shelled area of the center. There will remain substantial space under roof that will be left for future growth. The table and diagram on the following pages details the capital improvement plans.
- **Operating Costs within Facilities Total:**
  - **Utilities:** $245,000 has been identified as the cost for Internet service, electric, water and sewer, and is based on actual costs with projected increase of use of the facility.
  - **Repairs and Maintenance:** $50,000 has been identified as a contingency for possible needed maintenance and repairs.
  - **Student Medical and Liability & Contents Insurance:** $50,000 has been identified as for the cost of student medical liability and contents insurance based on current projections.
  - **Marketing:** $150,000 has been budgeted to allow for $30,000 annually to do effective outreach and marketing of the new branch campus.

TUITION:

- **Tuition:** $30,000 has been budgeted for gap funding for tuition. We anticipate over 85% of our students to receive Federal, State, and local scholarships. This is based on historic data from our main campus.

TRAINING MATERIALS:

- **Supplies:** $100,000 has been budgeted to allow for $20,000 annually for supplies for the operation of the facility.
- **Software:** $50,000 has been budgeted to allow for $10,000 annually for various software licenses need for operations and training.
### Capital Improvement Detail

**CCPS / ITECH COLLEGE - GLADES**  
Naples Florida 34109  
Health classroom & Lab / Diesel Classroom / Corridors  5110 SF  
Culinary  2644 SF

**Date:** August 15, 2019

<table>
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<th>DESCRIPTION</th>
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<th>Diesel</th>
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Impacted Area: 30 and 60 Mile Radius
2019-2020 Florida Job Growth Grant Fund Workforce Training Grant Proposal

iTECH Glades Technical College, a five-county initiative including Glades, Hendry, Highlands, Okeechobee, and Collier County School Districts.

CLICK ON PICTURE ABOVE FOR A LINK TO A VIRTUAL TOUR AND OVERVIEW OF THE PROJECT

Initial Accreditation and Letters of Support
November 20, 2018

Mr. Dorin Oxender, Principal
Immokalee Technical College (310100)
508 North 9th Street
Immokalee, FL 34142

Dear Mr. Oxender:

The Commission of the Council on Occupational Education met on November 6, 2018 to take action on accreditation matters. At this meeting, the Commission reviewed your institution’s application for the new branch campus in Moore Haven, FL.

The official action taken by the Commission was to grant INITIAL APPROVAL for the new branch campus Immokalee Technical College, 508 North 9th Street, Immokalee, FL 34142. The new branch campus is located at ITECH Technical College – Glades, 1030 Industrial Drive, Moore Haven, FL 33471, where the following approved programs will be offered:

<table>
<thead>
<tr>
<th>Branch Campus – at ITECH Technical College – Glades, 1030 Industrial Drive, Moore Haven, FL 33471</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Program Name</strong></td>
</tr>
<tr>
<td>Air Conditioning, Refrigeration, and Heating Technology</td>
</tr>
<tr>
<td>Diesel Systems Technician</td>
</tr>
<tr>
<td>Practical Nursing</td>
</tr>
<tr>
<td>Accounting Operations</td>
</tr>
<tr>
<td>Medical Administrative Specialist</td>
</tr>
<tr>
<td>Legal Administrative Specialist</td>
</tr>
<tr>
<td>Correctional Office</td>
</tr>
<tr>
<td>Commercial Vehicle Driving</td>
</tr>
<tr>
<td>Commercial Class “B” Driving</td>
</tr>
<tr>
<td>Nursing Assistant</td>
</tr>
</tbody>
</table>

*Hybrid program – less than 50% of required instructional hours are available via distance education
**Distance Education program – 50% or more of required instructional hours are available via distance education
An on-site visit must be conducted to your institution within 180 days from the effective date of initial approval. The Council will determine the date of the on-site visit and notify the school of preparations to be made prior to the visiting team’s arrival. Failure to implement approved substantive changes within 180 days of the effective date of approval will result in revocation of the initial approval. The Commission will review the application, the team report, and the institution’s response report, if required, and will make a **final** decision on extending accreditation to include the new branch campus at the next Commission meeting following the site visit.

The 2019 COE Summer Conference will be held on July 11-12, 2019 at the Golden Nugget Biloxi Resort, 151 Beach Boulevard, Biloxi, MS 39530. Attendance at this meeting is very important for the vitality of the Council and advancement of the mission of COE - “Assuring quality and integrity in career and technical education.” I would strongly encourage representatives of your institution to attend and participate in this meeting. The meeting program, online registration information, and housing information will be available on the Council’s website (www.council.org).

Please be assured that the Commission stands ready to assist you and your institution in your efforts to improve occupational education. Do not hesitate to call on us if we can be of service.

Sincerely,

Gary Puckett, Executive Director
Commission of the Council on Occupational Education

GP/le
June 5, 2019

The Honorable Ron DeSantis
Executive Office of the Governor
400 S Monroe St.
Tallahassee, FL 32399

Dear Governor DeSantis:

I write in support of the Job Growth Grant Application submitted by Immokalee Technical College in collaboration with the Glades County School District. This grant application stands out, as there is a five-county collaboration supporting application, including Glades, Hendry, Highlands, Okeechobee, and Collier County School Districts.

This grant would provide the necessary funding to establish and maintain a branch campus of the Immokalee Technical College to operate the existing Glades County Regional Training Center. This Center will provide training for jobs that are in high demand in the region and throughout the state.

Currently, there is limited post-secondary training opportunities for rural counties. With a facility that is already constructed and Immokalee Technical College having a proven record of accomplishment in providing these crucial training programs, this partnership is certain to provide a positive return on the state’s investment.

Thank you for your consideration.

Sincerely,

Kathleen C. Passidomo
State Senator, District 28

CC: Ken Lawson, Department of Economic Opportunity
June 4, 2019

Executive Office of Governor Ron DeSantis
400 South Monroe St.
Tallahassee, FL 32399

Honorable Governor DeSantis:

I support the attached application for a Florida Job Growth Grant Fund for opening iTECH GLADES Technical College, a five county initiative including Glades, Hendry, Highlands, Okeechobee, and Collier County School Districts.

There is currently limited post-secondary training opportunities for Glades and surrounding counties to provide a skilled labor force. It is vital to both retain and recruit employees with the necessary transferrable skill sets that enable them to be productive members of our team upon hire. Immokalee Technical College, iTECH, has a proven track record to provide training programs that provide graduates that are highly skilled and successful in the workforce and

The Florida Job Growth Grant would provide the necessary funding to establish a branch campus of the Immokalee Technical College to open operate the existing Glades County Regional Training Center providing training for jobs that are in high demand in the region.

This facility would be a great benefit to my district and I respectfully ask that you approve this request.

Thank you for your consideration.

Best regards,

Ben Albritton
State Senator
District 26
June 4, 2019

The Honorable Ron DeSantis
Governor of Florida
PL The Capitol
400 South Monroe St.
Tallahassee, FL 32399

Dear Governor DeSantis,

I am writing today in support of the Collier County Public School application for the Florida Job Growth Grant Fund for regional workforce training in Glades and surrounding counties.

The prior configuration of my district included Glades, so I am well aware of the challenges they face when it comes to providing a skilled labor workforce. My office was instrumental in securing funding for the existing Glades County Regional Training Center, and I encourage transforming it into a branch campus for Immokalee Technical College.

The Florida Job Growth Grant would significantly help in establishing this branch campus. There is limited post-secondary training opportunities for this area, and this support would be vital to retain and recruit skilled employees.

I ask for your favorable consideration of this grant application. Should you have any further questions please feel free to reach out to my office.

Sincerely,

Bill Galvano
Executive Office of Governor Ron DeSantis  
400 South Monroe St.  
Tallahassee, FL 32399

Honorable Governor DeSantis:

Glades County School District strongly supports the attached application for a Florida Job Growth Grant Fund for opening iTECH GLADES Technical College, a five county initiative including Glades, Hendry, Highlands, Okeechobee, and Collier County School Districts.

As a primary employer, Glades County School District generates significant revenue from outside of the county, region and state. This could not be accomplished without a well-trained and sustainable workforce.

There is currently limited post-secondary training opportunities for Glades and surrounding counties to provide a skilled labor force. It is vital to both retain and recruit employees with the necessary transferrable skill sets that enable them to be productive members of our team upon hire. Immokalee Technical College, iTECH, has a proven track record to provide training programs that provide graduates that are highly skilled and successful in the workforce and is perfectly poised to expand inland.

The willingness of the Collier, Hendry, Highlands, Okeechobee and Glades County School Districts to come together for this project is truly remarkable and all feel that this could be a model for the future to address the significant shortage that exists today for a skilled workforce.

The Florida Job Growth Grant would provide the necessary funding to establish a branch campus of the Immokalee Technical College to open operate the existing Glades County Regional Training Center providing training for jobs that are in high demand in the region. This type of training would allow Glades County School District to continue to grow our workforce and expand our footprint in the region and in Florida.

As a participating company committed to hiring these graduates and willing to provide financial and/or in-kind support for the programs, we respectfully ask that you approve this request.

Thank you for your consideration.

Best regards,

Scott Bass
Superintendent of Schools
Hendry County District School Board
Paul K. Puletti
Superintendent

August 15, 2019

Executive Office of Governor Ron DeSantis
400 South Monroe St.
Tallahassee, FL 32399

Honorable Governor DeSantis:

The Hendry County School Board strongly supports the attached application for a Florida Job Growth Grant Fund for opening iTech GLADES Technical College, a five county initiative including Glades, Hendry, Highlands, Okeechobee, and Collier County School Districts.

There is currently limited post-secondary training opportunities for Hendry and surrounding counties to provide a skilled labor force. The establishment of a technical college, which will be operated by Collier County’s Immokalee Technical College, will provide job training opportunities for us that are currently not available. Immokalee Technical College, iTech, has a proven track record to provide training programs that provide graduates that are highly skilled and successful in the workforce and is perfectly posed to expand inland. It is of vital importance that we train, recruit, and retain employees that will enable them to become productive members of our community and valuable team members for our employers.

The Florida Job Growth Grant would provide the necessary funding to establish a branch campus of the Immokalee Technical College to open operate the existing Glades County Regional Training Center providing training for jobs that are in high demand in the region.

As an educational institute committed to the success of our people, we ask that you approve this request.

Best regards,

Paul K. Puletti
Superintendent
August 6, 2019

Honorable Governor Desantis:

The School District of Okeechobee County strongly supports the attached application for a Florida Job Growth Grant Fund for opening iTECH GLADES Technical College, a five county initiative including Glades, Hendry, Highlands, Okeechobee, and Collier County School Districts.

As a primary employer and entity responsible for making training available at secondary level, the school district is the conduit to provide a well trained workforce so that local businesses can generate significant revenue from outside of the county, region and state.

There is currently limited post-secondary training opportunities for Glades and surrounding counties to provide a skilled labor force. It is vital to both retain and recruit employees with the necessary transferrable skill sets that enable them to be productive members of our team upon hire. Immokalee Technical College, iTECH, has a proven track record to provide training programs that provide graduates that are highly skilled and successful in the workforce and is perfectly posed to expand inland.

Last year, students in our district earned more than 387 industry certifications. Although that was a milestone for us, our mission is for every student to be college and career ready. That being said, we must increase access to high quality programs so that we become a primary source of well-trained, credentialed graduates. Unfortunately, Okeechobee County has an overall low percentage of citizens that have an industry credential or Associate’s degree. Awarding this grant would help us assist Florida in leading the nation by 2030 in workforce education.

The Florida Job Growth Grant would provide the necessary funding to establish a branch campus of the Immokalee Technical College to open operate the existing Glades County Regional Training Center providing training for jobs that are in high demand in the region. This type of training would allow The School District of Okeechobee County to continue to grow our workforce and expand our footprint in the region and in Florida.

As a participating company committed to hiring these graduates and willing to provide financial and/or in-kind support for the programs, we respectfully ask that you approve this request.

Thank you for your consideration.

Sincerely,

Ken Kenworthy
Superintendent of Schools
August 6, 2019

Executive Office of Governor Ron DeSantis
400 South Monroe St.
Tallahassee, FL 32399

Honorable Governor DeSantis:

The School Board of Highlands County (SBHC) strongly supports the attached application for a Florida Job Growth Grant Fund for opening iTECH GLADES Technical College, a five county initiative including Glades, Hendry, Highlands, Okeechobee, and Collier County School Districts.

As a primary employer, SBHC generates significant revenue from outside of the county, region and state. This could not be accomplished without a well-trained and sustainable workforce.

There is currently limited post-secondary training opportunities for Glades and surrounding counties to provide a skilled labor force. It is vital to both retain and recruit employees with the necessary transferrable skill sets that enable them to be productive members of our team upon hire. Immokalee Technical College, iTECH, has a proven record of accomplishments to provide training programs that provide graduates who are highly skilled and successful in the workforce and posed perfectly to expand inland.

The School Board of Highlands County currently employees approximately 1,600 people. In the last three years, there have been 121 retirees, mostly non-instructional. Retirements in our facilities department has posed a significant problem in hiring qualified replacements in the areas of HVAC, and automobile/diesel mechanics. This also represents a challenge to our local, rural employers, many of whom own construction, maintenance, and agricultural businesses. They rely on our schools to produce a viable workforce in these critical vocational areas. The opening of a technical college would help alleviate this problem. Students would take advantage of these programs our business community would be thrilled to know that we are cultivating competent employees to fill the vacancies in these fields.

The Florida Job Growth Grant would provide the necessary funding to establish a branch campus of the Immokalee Technical College to open operate the existing Glades County Regional Training Center providing training for jobs that are in high demand in the region. This type of training would allow SBHC to continue to grow our workforce and expand our footprint in the region and in Florida.

As a participating company committed to hiring these graduates and willing to provide financial and/or in-kind support for the programs, we respectfully ask that you approve this request.

Thank you for your consideration.

Best regards,

Dr. Brenda Longshore
Superintendent of Schools
August 16, 2019

Executive Office of Governor Ron DeSantis
400 South Monroe St.
Tallahassee, FL 32399

Honorable Governor DeSantis:

Glades County BOCC strongly supports the attached application for a Florida Job Growth Grant Fund for opening iTECH GLADES Technical College, a five county initiative including Glades, Hendry, Highlands, Okeechobee, and Collier County School Districts.

As a primary employer, Glades County, generates significant revenue from outside of the county, region and state. This could not be accomplished without a well-trained and sustainable workforce. There is currently limited post-secondary training opportunities for Glades and surrounding counties to provide a skilled labor force. It is vital to both retain and recruit employees with the necessary transferrable skill sets that enable them to be productive members of our team upon hire. Immokalee Technical College, iTech, has a proven track record to provide training programs that provide graduates that are highly skilled and successful in the workforce and is perfectly posed to expand inland.

The Florida Job Growth Grant would provide the necessary funding to establish a branch campus of the Immokalee Technical College to open operate the existing Glades County Regional Training Center providing training for jobs that are in high demand in the region. This type of training would allow Glades County to continue to grow our workforce and expand our footprint in the region and in Florida. As a participating company committed to hiring these graduates and willing to provide financial and/or in kind support for the programs, we respectfully ask that you approve this request. Thank you for your consideration.

Best regards,

Tim Stanley
Glades County BOCC Chair
August 21, 2019

Executive Office of Governor Ron DeSantis
400 South Monroe St.
Tallahassee, FL 32399

Honorable Governor DeSantis:

Hendry County strongly supports the attached application for a Florida Job Growth Grant Fund for opening iTECH GLADES Technical College, a five county initiative including Glades, Hendry, Highlands, Okeechobee, and Collier County School Districts.

We are pleased to hear that this program intends to provide much needed workforce education and training programs in our rural area. These job driven programs will increase the critical workforce skills needed by local businesses in a variety of industries. The creation of new workforce education and training programs will support and increase workforces skills needed by the regional partners. This important project will positively impact our communities by bringing partners together to improve critical skills of individuals while fulfilling the needs of our regional employers and industry leaders.

There is currently limited post-secondary training opportunities for Glades and surrounding counties to provide a skilled labor force. It is vital to both retain and recruit employees with the necessary transferrable skill sets that enable them to be productive members of our team upon hire. Immokalee Technical College, iTECH, has a proven track record to provide training programs that provide graduates that are highly skilled and successful in the workforce and is perfectly posed to expand inland.

The Florida Job Growth Grant would provide the necessary funding to establish a branch campus of the Immokalee Technical College to open operate the existing Glades County Regional Training Center providing training for jobs that are in high demand in the region. This type of training would allow Hendry County to continue to grow our workforce and expand our footprint in the region and in Florida.

As a participating organization committed to hiring these graduates and willing to provide financial and/or in-kind support for the programs, we respectfully ask that you approve this request.

Thank you for your consideration.
Best regards,

Jennifer Davis, Hendry County Administrator
June 7, 2019

Executive Office of Governor Ron DeSantis
400 South Monroe St.
Tallahassee, FL 32399

The Honorable Governor DeSantis:

CareerSource Southwest Florida strongly supports the attached application for a Florida Job Growth Grant Fund for workforce training in Glades and surrounding counties. Currently there are limited post-secondary training opportunities in this rural area of Southwest Florida. It is vital for our businesses to retain and recruit employees with the skill sets to be productive team members throughout employment.

The Florida Job Growth Grant will provide needed funding to establish a branch campus of the Immokalee Technical College (ITC) to operate at the existing Glades County Regional Training Center and provide training for high demand jobs. This training will allow continued growth of the workforce in our region and throughout Florida. Immokalee Technical College has a proven track record for providing training programs that produce highly-skilled graduates who are successful in the workplace. ITC is perfectly poised to expand inland providing greatly needed services and programs in this rural area.

CareerSource Southwest Florida provides workforce services to businesses and job seekers. Business specific services include recruitment and job matching for listed job vacancies, private interview facilities, On-the-Job Training (OJT) assistance, and funding for high skills workforce training. Job seeker services include job referrals, skill assessments, career development workshops and internet access to local employment opportunities.

As a participating partner, CareerSource Southwest Florida is committed to funding approved training for eligible individuals, providing career preparation and assisting with job placement. We are willing to provide financial and in-kind support for these new occupational programs.

We respectfully ask that you approve this request and thank you for your consideration. If any additional information is needed, please feel free to contact me at jpaterno@sfwdb.org.

Sincerely,

Joe Paterno
Executive Director
July 2, 2019

Executive Office of Governor Ron DeSantis
400 South Monroe St.
Tallahassee, FL 32399

Dear Honorable Governor DeSantis:

As the designated Local Workforce Development Area (LWDA) serving DeSoto, Hardee, Highlands, and Okeechobee Counties (LWDA 19), CareerSource Heartland strongly supports the attached Florida Job Growth Grant Fund application for the continued development and expansion of a regional Workforce Training Center, located in Glades County and serving surrounding counties.

Although post-secondary training opportunities for the provision of a skilled labor force do exist in LWDA 19, our rural area is geographically large (3275 sq. mi.). The travel time and distance to available classes/campuses present hardships for individuals residing in our outlying areas. The proposed Workforce Training Center will offer increased access to job training opportunities for them, as well as to all our residents/businesses.

Immokalee Technical College, perfectly posed to expand inland, has a history of providing students with the skills needed for success in the workplace. This new branch of the Immokalee Technical College has identified training programs that are on our regional demand occupational list, including Heating, Air-Conditioning and Refrigeration, Licensed Practical Nurse, Correctional Officer, Heavy and Tractor Trailer Driver, and Certified Nurse Assistant.

This grant will provide the funding needed for Immokalee Technical College to open a branch campus to operate the existing Glades County Regional Training Center, to provide training for high demand jobs. Again, this Center would increase access to job training opportunities for our residents and businesses, allowing for continued growth of our workforce and expansion of economic and workforce development, in our region and in the State of Florida.

Thank you for your consideration.

Sincerely,

Donna Doubleday
President/CEO

An equal opportunity employer/program

5901 US Hwy 27 South, Suite 1 • Sebring, Florida 33870-2117
863-385-3672 • Fax 863-382-9067
www.careersourceheartland.com
June 28, 2019

Executive Office of Governor Ron DeSantis
400 South Monroe Street
Tallahassee, Florida 32399

Honorable Governor DeSantis:

CareerSource Palm Beach County, Inc. strongly supports the attached application for a Florida Job Growth Grant Fund for opening iTECH GLADES Technical College, a five county initiative including Glades, Hendry, Highlands, Okeechobee, and Collier County School Districts.

There is currently limited post-secondary training opportunities for the Glades and surrounding counties to provide a skilled labor force. It is vital to both retain and recruit employees with the necessary transferrable skill sets that enable them to be productive members upon hire. The Florida Job Growth Grant would provide the necessary funding to establish a branch campus of the Immokalee Technical College to operate the existing Glades County Regional Training Center, providing training for jobs that are in high demand in the region. This type of training would allow the continued growth of the workforce and the expansion of Immokalee Technical College’s footprint in the region.

CareerSource Palm Beach County, Inc. can provide to eligible individuals at our career centers, as available as determined by CareerSource Palm Beach County, Inc., skills assessment, resume writing workshops, curriculum development to be provided for a fee, community career fairs and job placement services.

We respectfully ask that you approve the request for a Florida Job Growth Grant Fund for opening iTECH GLADES Technical College and thank you for your consideration.

Sincerely,

Steve Craig
President and Chief Executive Officer
Executive Office of Governor Ron DeSantis
400 South Monroe St.
Tallahassee, FL 32399

June 4, 2019

Honorable Governor DeSantis:

Lykes Bros. Inc. strongly supports the attached application for a Florida Job Growth Grant Fund for opening iTECH GLADES Technical College, a five-county initiative including Glades, Hendry, Highlands, Okeechobee, and Collier County School Districts.

As a primary employer, Lykes Bros. Inc., generates significant revenue from outside of the county, region and state. This could not be accomplished without a well-trained and sustainable workforce.

There is currently limited post-secondary training opportunities for Glades and surrounding counties to provide a skilled labor force. It is vital to both retain and recruit employees with the necessary transferrable skill sets that enable them to be productive members of our team upon hire. Immokalee Technical College, iTech, has a proven track record to provide training programs that provide graduates that are highly skilled and successful in the workforce and is perfectly posed to expand inland.

The Florida Job Growth Grant would provide the necessary funding to establish a branch campus of the Immokalee Technical College to open operate the existing Glades County Regional Training Center providing training for jobs that are in high demand in the region. This type of training would allow Lykes Bros. Inc. to continue to grow our workforce and expand our footprint in the region and in Florida.

As a participating company committed to hiring these graduates and willing to provide financial and/or in-kind support for the programs, we respectfully ask that you approve this request.

Thank you for your consideration.

Best regards,

Joe Collins
Senior Vice President

JC/cch
July 31, 2019

U.S. Sugar
111 Ponce de Leon
Clewiston, FL 33440

Executive Office of Governor Ron DeSantis
400 South Monroe St.
Tallahassee, FL 32399

Honorable Governor DeSantis:

U.S. Sugar strongly supports the attached application for a Florida Job Growth Grant Fund for opening iTech Glades Technical College, a five-county initiative including Glades, Hendry, Highlands, Okeechobee, and Collier County School Districts.

U.S. Sugar is South Florida’s oldest and largest sugarcane grower and processor. With state-of-the-art technology for both sugar manufacturing and citrus processing, U.S. Sugar practices the most efficient and progressive farming techniques available in the world. The goal of U.S. Sugar is to transform the workforce by increasing the number of Southwest Florida (Hendry, Glades, Charlotte, Lee, and Collier counties) residents with technical certificates and other high-quality credentials. U.S. Sugar is committed to creating a cradle-to-career pathway to ensure success for traditional students and adult learners. The iTech Glades Technician College’s mission aligns with U.S. Sugar and the opening of this training center will provide additional resources to help U.S. Sugar move closer to our goal of transforming the workforce throughout Southwest Florida.

There are currently limited post-secondary training opportunities in Glades and surrounding counties to provide a skilled labor force. It is vital to both retain and recruit employees with the necessary transferrable skill sets that will enable them to be productive members of our team upon hire. Immokalee Technical College, iTech, has a proven track record of developing and providing training programs that will produce graduates that are highly skilled and successful in the workforce. iTech is perfectly poised to expand inland.

The Florida Job Growth Grant would provide the necessary funding to establish a branch campus of the Immokalee Technical College to open and operate the existing Glades County Regional Training Center (that is currently being under-utilized) providing training for jobs that are in high demand in the region. This type of training would allow U.S. Sugar to continue to grow our workforce and expand our footprint in the region and in Florida.

Thank you for your consideration.

Best regards,

Natalia Bohorquez
Talent Acquisition Manager

U.S. Sugar
July 26, 2019

Executive Office of Governor Ron DeSantis
400 South Monroe St.
Tallahassee, FL 32399

Honorable Governor DeSantis:

The Florida Masonry Apprentice & Educational Foundation (FMAEF) strongly supports the attached application for a Florida Job Growth Grant Fund for opening iTech GLADES Technical College, a five-county initiative including Glades, Hendry, Highlands, Okeechobee, and Collier County School Districts.

As an employment support and training organization, the FMAEF, generates significant revenue from outside of the county, region and state. This could not be accomplished without a well-trained and sustainable workforce.

There is currently limited post-secondary training opportunities for Glades and surrounding counties to provide a skilled labor force. It is vital to both retain and recruit employees with the necessary transferrable skill sets that enable them to be productive members of our team upon hire. Immokalee Technical College, iTech, has a proven track record to provide training programs that provide graduates that are highly skilled and successful in the workforce and is perfectly posed to expand inland.

The FMAEF is the direct training representative for the Masonry Association of Florida. As such, we support 10 active apprentice programs, including at iTec, with 100+ active apprentices and 30+ employers, work in partnership with Florida Department of Corrections (FDC) to provide employment opportunities for re-entry in the workforce through training programs within the FDC.

The Florida Job Growth Grant would provide the necessary funding to establish a branch campus of the Immokalee Technical College to open operate the existing Glades County Regional Training Center providing training for jobs that are in high demand in the region. This type of training would allow FMAEF to continue to expand our footprint in the region and in Florida.

As a participating company committed to hiring these graduates and willing to provide financial and/or in-kind support for the programs, we respectfully ask that you approve this request.

Thank you for your consideration.

Best regards,

Bradley Kibbe II – Executive Director
Florida Masonry Apprentice & Educational Foundation

Building the future of Florida * One block at a time * since 2002
6353 Lee Vista Blvd * Orlando, Florida * 32822 * (407)895-9383 * www.masonryeducation.org
August 12, 2019

Dear Dorin:

The Glades County Economic Development Council strongly supports the Collier County School District’s Florida Jobs Growth Grant fund application for approximately $5.5 million to establish a branch campus of the Immokalee Technical College at the existing Glades County Regional Training Center, (ITECH Glades), effectively establishing the 50th technical education center in Florida.

There are currently limited post-secondary training opportunities for Glades and surrounding counties to provide a skilled labor force for existing businesses, including those who would like to expand, as well as new businesses locating in the region. It is vital that those businesses be able to both retain and recruit employees with the necessary transferrable skills.

Because Glades is a small, fiscally constrained county, we have formed a unique collaboration with neighboring counties and communities in Florida’s Heartland to devise a training program curriculum to meet the needs of four different regional workforce development boards, supported by five school districts and the Heartland Educational Consortium, two county commissions and two economic development councils and Florida’s Heartland Economic Region of Opportunity (FHERO), the six county regional economic development group for inland south Florida.

By providing training for occupations on the targeted occupations lists of four different workforce boards, ITECH Glades will be financially sustainable, even as additional target industry courses, including diesel technician, welding and HVAC training are developed to support advanced manufacturing and global logistics in the region.

Moreover, we believe that the Immokalee Technical College has a proven track record of providing training programs that produce highly skilled graduates who are successful in the workforce and is perfectly poised to expand inland.

Awarding the grant to Collier County Schools to effectively stand up ITECH Glades will allow an underutilized facility to become the regional training facility that was originally envisioned when Glades County and the Glades County Economic Development Council launched the effort to build the training center more than five years ago, and will allow Glades County to continue to grow our workforce, to retain existing businesses and recruit new ones not only to Glades County, but the larger Heartland region.

For all the reasons enumerated above, we respectfully ask that you approve this request.

Sincerely,

[Signature]

Tracy Whirls
Executive Director
June 4, 2019

Executive Office of Governor Ron DeSantis
400 South Monroe St.
Tallahassee, FL 32399

Honorable Governor DeSantis:

Heartland Educational Consortium strongly supports the attached application for a Florida Job Growth Grant Fund for opening iTECH GLADES Technical College, a five county initiative including Glades, Hendry, Highlands, Okeechobee, and Collier County School Districts.

As a primary employer, Heartland Educational Consortium, generates significant revenue from outside of the county, region and state. This could not be accomplished without a well-trained and sustainable workforce.

There is currently limited post-secondary training opportunities for Glades and surrounding counties to provide a skilled labor force. It is vital to both retain and recruit employees with the necessary transferrable skill sets that enable them to be productive members of our team upon hire. Immokalee Technical College, iTECH, has a proven track record to provide training programs that provide graduates that are highly skilled and successful in the workforce and is perfectly posed to expand inland.

Heartland Educational Consortium is a K-12 public school agency providing educational services to six small and rural school districts. As we provide resources and build collaboration among these districts, partnerships with outside agencies are invaluable. We work to support teachers and leaders through collaborative meetings and professional development opportunities. We are eager to expand our work into career and tech opportunities as we move into the 2019-2020 school year. This Glades/ITech project can be a significant resource in this work of improving student success across our region.

The Florida Job Growth Grant would provide the necessary funding to establish a branch campus of the Immokalee Technical College to open operate the existing Glades County Regional Training Center providing training for jobs that are in high demand in the region. This type of training would allow Heartland Educational Consortium to continue to grow our workforce and expand our footprint in the region and in Florida.

As a participating company committed to hiring these graduates and willing to provide financial and/or in-kind support for the programs, we respectfully ask that you approve this request.

Thank you for your consideration.

Best regards,

Donna Garcia, Executive Director
Heartland Educational Consortium
June 10, 2019

Executive Office of Governor Ron DeSantis
400 South Monroe St.
Tallahassee, FL 32399

Honorable Governor DeSantis:

City of Moore Haven strongly supports the attached application for a Florida Job Growth Grant Fund for opening iTECH GLADES Technical College, a five-county initiative including Glades, Hendry, Highlands, Okeechobee, and Collier County School Districts.

As a primary employer the City of Moore Haven generates significant revenue from outside of the county, region and state. This could not be accomplished without a well-trained and sustainable workforce.

There is currently limited post-secondary training opportunities for Glades and surrounding counties to provide a skilled labor force. It is vital to both retain and recruit employees with the necessary transferrable skill sets that enable them to be productive members of our team upon hire. Immokalee Technical College, iTECH, has a proven track record to provide training programs that provide graduates that are highly skilled and successful in the workforce and is perfectly posed to expand inland.

The City of Moore Haven employs approximately 25 to 30 Employees. We have a wide range of job opportunities which include, Administrative, Water Plant, Water Distribution, Sewer Plant, Street Maintenance, Electrical Distribution, Fleet Maintenance. The City of Moore Haven is in full support of having skilled graduates from iTECH Glades Technical College to support our workforce.

The Florida Job Growth Grant would provide the necessary funding to establish a branch campus of the Immokalee Technical College to open operate the existing Glades County Regional Training Center providing training for jobs that are in high demand in the region. This type of training would allow City of Moore Haven to continue to grow our workforce and expand our footprint in the region and in Florida.

As a participating company committed to hiring these graduates and willing to provide financial and/or in-kind support for the programs, we respectfully ask that you approve this request.

Thank you for your consideration.

Best regards,

David Miller, City Manager, City of Moore Haven.
June 17, 2019

Executive Office of Governor Ron DeSantis
400 South Monroe Street
Tallahassee, FL 32399

The Honorable Governor DeSantis:

The City of Clewiston strongly supports the attached application for a Florida Job Growth Grant Fund for opening iTECH GLADES Technical College, a five county initiative including Glades, Hendry, Highlands, Okeechobee and Collier County School Districts.

As a primary employer, the City of Clewiston generates significant revenue from outside of the county, region and state. This could not be accomplished without a well-trained and sustainable workforce.

There is currently limited post-secondary training opportunities for Glades and surrounding counties to provide a skilled labor force. It is vital to both retain and recruit employees with the necessary transferrable skill sets that enable them to be productive members of our team upon hire. Immokalee Technical College, iTECH, has a proven track record to provide training programs that provide graduates that are highly skilled and successful in the workforce and is perfectly posed to expand inland.

As a local government and a municipal owned utility providing electric, water, sewer and solid waste, the City of Clewiston employs approximately 96 full time employees and relies on a wide array of job positions with varying technical skills. Examples of staffing include positions in public works where employees maintain local infrastructure as well as the City’s various facilities; recreation which includes the upkeep of sports turf including an 18-hole championship golf course; and a police department relying on certified police and animal control officers. The City’s utilities staff is made up of power line workers, water and sewer plant operators. Many of these positions require technical skills and certifications which the City strives to encourage and schedule opportunities for employees to acquire the necessary skills needed in order to retain as well as excel in the respective positions.

The Florida Job Growth Grant would provide the necessary funding to establish a branch campus of the Immokalee Technical College to open and operate the existing Glades County Regional Training Center providing training for jobs that are in high demand in the region. This type of
training would allow the City of Clewiston to continue to grow our workforce and expand our footprint in the region and in Florida.

As a participating company committed to hiring these graduates and willing to provide financial and/or in-kind support for the programs, we respectfully ask that you approve this request.

Thank you for your consideration.

Best regards,
Mali Gardner
Mayor
June 4, 2019

Executive Office of Governor Ron DeSantis
400 South Monroe St.
Tallahassee, FL 32399

Honorable Governor DeSantis:
Florida Department of Health in Glades County supports the attached application for a Florida Job Growth Grant Fund for opening iTECH GLADES Technical College, a five-county initiative including Glades, Hendry, Highlands, Okeechobee, and Collier County School Districts.

There are currently limited post-secondary training opportunities for Glades and surrounding counties to provide a skilled labor force. It is vital to both retain and recruit employees with the necessary transferrable skill sets that enable them to be productive members of our team upon hire. Immokalee Technical College, iTECH, has a proven track record to provide training programs that provide graduates that are highly skilled and successful in the workforce and is perfectly poised to expand inland.

The Florida Department of Health in Glades County is partnered with the Veterans Administration and Florida Community Health Centers to provide comprehensive services to our community. Recruitment of skilled employees is a challenge in our rural community. A training center in our community will help maintain a skilled workforce in the region.

The Florida Job Growth Grant would provide the necessary funding to establish a branch campus of the Immokalee Technical College to operate the existing Glades County Regional Training Center providing training for jobs that are in high demand in the region. This type of training would allow Public Health, in collaboration with our partners, to continue to grow our workforce and expand our footprint in the region and in Florida.

As a participating agency committed to hiring these graduates and willing to provide financial and/or in-kind support for the programs, we respectfully ask that you approve this request.

Thank you for your consideration.

Best regards,

Joseph Pepe, Ed. D., MSA
Administrator
June 5, 2019

Office of Governor Ron DeSantis
State of Florida
The Capitol
400 South Monroe St.
Tallahassee, FL 32399-0001

Dear Governor DeSantis:

Glades Electric Cooperative strongly supports the attached application for a Florida Job Growth Grant Fund for opening iTech GLADES Technical College, a five county initiative including Glades, Hendry, Highlands, Okeechobee, and Collier County School Districts.

Glades Electric Cooperative relies upon a well-trained and sustainable workforce to provide safe, affordable, reliable electricity to over 16,000 accounts within our service area. There are currently limited post-secondary training opportunities for Glades and surrounding counties to provide a skilled labor force. It is vital to both retain and recruit employees with the necessary transferrable skill sets enabling them to be productive members of our team upon hire. Immokalee Technical College, iTech, is perfectly poised to expand inland and has a proven track record of offering training programs leading to graduates whom are highly skilled and successful in the workforce.

Glades Electric Cooperative currently employs 65 people from Glades, Highlands, Hendry, Lee, Okeechobee, and DeSoto counties. In the next 5 years, we see our workforce growing by 5-12% or more depending on anticipated growth in our area. Currently, we spend between $93,000 and $152,000 on training needs for our company for technical positions, such as Stakers and Linemen as well as training for Commercial Driver’s Licenses, Microsoft Office, Managers, and Member Services.

The Florida Job Growth Grant would provide the necessary funding to establish a branch campus of the Immokalee Technical College to operate as iTech GLADES Technical College. iTech GLADES would open at the existing Glades County Regional Training Center providing training for jobs in high demand. This type of training would allow Glades Electric Cooperative to grow our workforce to meet the demands as our region develops.

As a participating company committed to hiring these graduates and willing to provide financial and/or in-kind support for the programs, we respectfully ask that you approve this request. Thank you for your consideration.

Best regards,

Jeff Brewington
CEO
Glades Electric Cooperative, Inc.

PO Box 519, Moore Haven, FL 33471
Lake Placid · Moore Haven · Okeechobee
(863) 946-6200 · www.gladeselectric.com
June 11, 2019

Southwest Florida Community Foundation
The Backbone Organization for
FutureMakers Coalition
2031 Jackson Street, Suite 100
Fort Myers, FL 33901

Executive Office of Governor Ron DeSantis
400 South Monroe St.
Tallahassee, FL 32399

Honorable Governor DeSantis:

FutureMakers Coalition strongly supports the attached application for a Florida Job Growth Grant Fund for opening iTech GLADES Technical College, a five-county initiative including Glades, Hendry, Highlands, Okeechobee, and Collier County School Districts.

The FutureMakers Coalition is a regional collective impact initiative for which the Southwest Florida Community Foundation provides backbone/administrative support. Formed in 2015 around existing regional collaborations, the goal of the FutureMakers Coalition is to transform the workforce by increasing the number of Southwest Florida (Hendry, Glades, Charlotte, Lee, and Collier counties) residents with degrees, certificates and other high-quality credentials by 2025. The Coalition is committed to creating a cradle-to-career pathway to ensure success for traditional students and adult learners. The iTech Glades Technical College is mission-aligned with the FutureMakers Coalition and the opening of this training center will provide additional resources to help the Coalition move closer to our goal of transforming the workforce throughout Southwest Florida.

There are currently limited post-secondary training opportunities in Glades and surrounding counties to provide a skilled labor force. It is vital to both retain and recruit employees with the necessary transferrable skill sets that enable them to be productive members of our team upon hire. Immokalee Technical College, iTech, has a proven track record to provide training programs that provide graduates that are highly skilled and successful in the workforce and is perfectly posed to expand inland.

The Florida Job Growth Grant would provide the necessary funding to establish a branch campus of the Immokalee Technical College to open operate the existing Glades County Regional Training Center providing training for jobs that are in high demand in the region. This type of training would allow FutureMakers Coalition to continue to grow our workforce and expand our footprint in the region and in Florida.

Thank you for your consideration.

Best regards,

Tessa LeSage
FutureMakers Coalition
June 10, 2019

Executive Office of Governor Ron DeSantis
400 South Monroe St.
Tallahassee, FL 32399

Honorable Governor DeSantis:

The Collier Building Industry Association (CBIA) strongly supports the application requesting a Florida Job Growth Grant for opening iTECH GLADES Technical College, a five-county initiative including Glades, Hendry, Highlands, Okeechobee, and modeled and assisted through the exceptional leadership in workforce development initiatives offered through the Collier County School District.

The Florida Job Growth Grant would provide the necessary funding to establish a branch campus of the Immokalee Technical College to open operate the existing Glades County Regional Training Center providing training for jobs that are in high demand in the region. Through this unique collaboration our region has the capability to grow our workforce and expand our footprint in building a sustainable economic viability in the great State of Florida.

As a trade association representing over 450 construction-related companies, many of whom are doing business across this five-county region, our organization is extremely focused upon the need for a well-trained and sustainable workforce. CBIA and our Collier Building Industry Foundation have partnered with the Collier County Public Schools (CCPS) on numerous initiatives. Dr. Kamela Patton (CCPS superintendent) and her staff have worked diligently and effectively through the most collaborative means with our private sector in developing successful workforce initiatives in the most critical areas of need, of which construction is near the top of the list. We are confident that the best practices facilitated by CCPS will be an added beneficial model in the creation and success for the this five-county initiative.

On behalf of our leadership and members, we look forward to offering our support and assistance in this most potential opportunity to serve the needs of our industry, our citizens and our southwest Florida region with the assistance of a Florida Job Growth Grant. Thank you for your consideration.

Sincerely,

Kathleen Curatolo
Executive Officer
Collier Building Industry Association

C: Mr. Scott Bass, Superintendent, Glades County School District
   Dr. Kamela Patton, Superintendent, Collier County Public Schools