2019-2020 Florida Job Growth Grant Fund
Public Infrastructure Grant Proposal

Proposal Instructions: The Florida Job Growth Grant Fund Proposal (this document) must be completed by the governmental entity applying for the grant and signed by either the chief elected official, the administrator for the governmental entity or their designee. Please read the proposal carefully as some questions may require a separate narrative to be completed. If additional space is needed, attach a word document with your entire answer.

Governmental Entity Information

Name of Governmental Entity: Indian River County
Government Federal Employer Identification Number

Primary Contact Name: Phil Matson, AICP
Title: MPO Staff Director
Mailing Address: 1801 27th Avenue
Vero Beach FL 32960
Phone Number: (772)226-1455
Email: pmatson@ircgov.com

Secondary Contact Name: Richard Szpyrka, PE
Title: Public Works Director
Phone Number: (772)226-1234

Public Infrastructure Grant Eligibility

Pursuant to section 288.101, F.S., the Florida Job Growth Grant Fund was created to promote economic opportunity by improving public infrastructure and enhancing workforce training. Eligible entities that wish to access this grant fund must submit public infrastructure proposals that:

• Promote economic recovery in specific regions of the state, economic diversification or economic enhancement in a targeted industry (View Florida’s Targeted Industries here).
• Are not for the exclusive benefit of any single company, corporation or business entity.
• Are for infrastructure that is owned by the public and is for public use or predominately benefits the public.
1. Program Requirements:
(If additional space is needed, attach a word document with your entire answer.)

Each proposal must include the following information describing how the project satisfies eligibility requirements listed on page 1.

A. Provide a detailed description of the public infrastructure improvements.
   Capacity and access improvements to 2,600 ft. of road to accommodate expansion by existing & prospective employers. Improvements include construction/reconstruction to collector/arterial standards.

B. Provide location of public infrastructure, including physical address and county of project.
   98th Avenue from SR-60 to 1,200' south of 18th Street in Indian River County.

C. Is this infrastructure currently owned by the public? □ Yes □ No
   If no, is there a current option to purchase or right of way provided to the County?

D. Provide current property owner.
   Indian River County

E. Is this infrastructure for public use or does it predominately benefit the public?
   □ Yes □ No
   The project is on 98th Avenue, a public road, and will benefit the public by providing infrastructure needed for access and to attract businesses and support local economic development efforts.

F. Will the public infrastructure improvements be for the exclusive benefit of any single company, corporation or business entity?
   □ Yes □ No
   Although not an improvement that benefits a single employer, the proposed infrastructure improvement is necessary to accommodate the types of industry, existing and future, that have expressed an interest in expanding in Indian River County. The project is consistent with multiple goals of the Florida Transportation Plan, especially “Providing transportation infrastructure to Support Job Growth.” The project’s strategic location at the intersection of I-95 and SR 60 will benefit Florida by maximizing the state’s investment in those critical state economic corridors.
G. Provide a detailed description of, and quantitative evidence demonstrating, how the proposed public infrastructure project will promote:

- Economic recovery in specific regions of the state;
- Economic diversification; or
- Economic enhancement of a Targeted Industry (View Florida’s Targeted Industries here).

  o Describe how the project will promote specific job growth. Include the number of jobs that will be retained or created, and in which industry(ies) the new net jobs will be created using the North American Industry Classification System (NAICS) codes. Where applicable, you may list specific businesses that will retain or create jobs or make capital investment.

  o Provide a detailed explanation of how the public infrastructure improvements will connect to a broader economic development vision for the community and benefit additional current or future businesses.

See Attachment 1.

2. Additional Information:
(If additional space is needed, attach a word document with your entire answer.)

A. Provide the proposed commencement date and number of days required to complete construction of the public infrastructure project.

Construction of the project can begin within 6 months of receiving funding. It is anticipated that it will require 9 months to construct the required capacity and access improvements.

B. What permits are necessary for the public infrastructure project?

Since the project is a reconstruction and improvement to an existing facility, we anticipate permit exemptions will be issued for the project.
C. Detail whether required permits have been secured, and if not, detail the timeline for securing these permits. Additionally, if any required permits are local permits, will these permits be prioritized?

State permit exemptions will be applied for during the design phase of the project.

D. What is the future land use and zoning designation on the proposed site of the infrastructure improvements, and will the improvements conform to those uses?

The Future Land Use is Commercial/Industrial (C/I), and the zoning is Light Industrial and General Commercial. The proposed infrastructure is needed to attract and retain conforming businesses.

E. Will an amendment to the local comprehensive plan or a development order be required on the site of the proposed project or on adjacent property to accommodate the infrastructure and potential current or future job creation opportunities? If yes, please detail the timeline.

☐ Yes ☐ No

F. Is the project ready to commence upon grant fund approval and contract execution? If no, please explain.

☐ Yes ☐ No

G. Does this project have a local match amount?

☐ Yes ☐ No

If yes, please describe the entity providing the match and the amount.

The County will match the grant in-kind with labor, design and inspection services.

H. Provide any additional information or attachments to be considered for this proposal. Maps and other supporting documents are encouraged.

The project will support and encourage exactly the kind of development, in precisely the correct location, that will enhance Florida's competitiveness while providing employment in an area of critical economic concern (see location map, Attachment 2). The project enjoys widespread support by the Indian River County Board of County Commissioners, Indian River Chamber of Commerce, as well as local business and community leaders. Finally, the project is consistent with State and Local Comprehensive, Transportation, and Economic Development plans.
3. Program Budget
(If additional space is needed, attach a word document with your entire answer.)

**Estimated Costs and Sources of Funding:** Include all applicable public infrastructure costs and other funding sources available to support the proposal.

1.) **Total Amount Requested**

<table>
<thead>
<tr>
<th>Source</th>
<th>Amount</th>
</tr>
</thead>
<tbody>
<tr>
<td>Florida Job Growth Grant Fund</td>
<td>$750,000</td>
</tr>
</tbody>
</table>

2.) **Other Workforce Training Project Funding Sources:**

<table>
<thead>
<tr>
<th>Source</th>
<th>Amount</th>
</tr>
</thead>
<tbody>
<tr>
<td>City/County</td>
<td>$100,000</td>
</tr>
<tr>
<td>Private Sources</td>
<td>$</td>
</tr>
<tr>
<td>Other (grants, etc.)</td>
<td>$</td>
</tr>
<tr>
<td><strong>Total Other Funding</strong></td>
<td><strong>$100,000</strong></td>
</tr>
</tbody>
</table>

3.) **Public Infrastructure Project Funding Sources:**

<table>
<thead>
<tr>
<th>Source</th>
<th>Amount</th>
</tr>
</thead>
<tbody>
<tr>
<td>Construction</td>
<td>$250,000</td>
</tr>
<tr>
<td>Reconstruction</td>
<td>$500,000</td>
</tr>
<tr>
<td>Design &amp; Engineering</td>
<td>$100,000</td>
</tr>
<tr>
<td>Land Acquisition</td>
<td>$</td>
</tr>
<tr>
<td>Land Improvement</td>
<td>$</td>
</tr>
<tr>
<td>Other</td>
<td>$</td>
</tr>
<tr>
<td><strong>Total Project Costs</strong></td>
<td><strong>$850,000</strong></td>
</tr>
</tbody>
</table>

**Note:** The total amount requested must equal the difference between the workforce training project costs in 3. and the other Public infrastructure project funding sources in 2.
C. Provide a detailed budget narrative, including the timing and steps necessary to obtain the funding and any other pertinent budget-related information.

Once grant funding is obtained, the County will commence design and permitting which is expected to take 5 months to complete. The County will be using in-kind County services to supplement the design, permitting, and construction process. Once designed and permitted, the County anticipates 6 months to complete construction.

4. Approvals and Authority

(If additional space is needed, attach a word document with your entire answer.)

A. If the governmental entity is awarded grant funds based on this proposal, what approvals must be obtained before it can execute a grant agreement with the Florida Department of Economic Opportunity (e.g., approval of a board, commission or council)?

The grant funding agreement will be approved by the Board of County Commissioners, the sponsors of this application. This can be done at any regular weekly meeting.

If board authorization is not required, who is authorized to sign?

B. If approval of a board, commission, council or other group is needed prior to execution of an agreement between the governmental entity and the Florida Department of Economic Opportunity:

i. Provide the schedule of upcoming meetings for the group for a period of at least six months.
ii. State whether entity is willing and able to hold special meetings, and if so, upon how many days’ notice.

i. The Board of County Commissioners meets three times per month on Tuesday mornings throughout the year.
ii. The Board of County Commissioners is willing to hold a special call meeting with a week’s notice.

C. Attach evidence that the undersigned has all necessary authority to execute this proposal on behalf of the governmental entity. This evidence may take a variety of forms, including but not limited to: a delegation of authority, citation to relevant laws or codes, policy documents, etc.

The County Administrator has authority to execute proposals and apply for grant funds on behalf of the Board of County Commissioners of Indian River County.
I, the undersigned, do hereby certify that I have express authority to sign this proposal on behalf of the above-described entity and to the best of my knowledge, that all data and information submitted in proposal is truthful and accurate and no material fact has been omitted.

Name of Governmental Entity: ______________________

Name and Title of Authorized Representative: ______________________

Representative Signature: ______________________

Signature Date: 8/2/19
G. Provide a detailed description of, and quantitative evidence demonstrating, how the proposed public infrastructure project will promote:

- Economic recovery in specific regions of the state;
- Economic diversification; or
- Economic enhancement of a Targeted Industry

Describe how the project will promote specific job growth. Include the number of jobs that will be retained or created, and in which industry(ies) the new net jobs will be created using the NAICS codes. Where applicable, you may list specific businesses that will retain or create jobs or make capital investment.

Existing Business/Job Retention
Currently, there are four manufacturers located on 98th Ave., with a total employment base of 171 workers or 14% of our local manufacturing employment of 1,214 (not including Piper Aircraft's 1,000 employees). Most of these employers are in hiring mode.

<table>
<thead>
<tr>
<th>COMPANY NAME</th>
<th>WORKFORCE</th>
<th>NAICS CODE</th>
<th>PRODUCT DESCRIPTION</th>
</tr>
</thead>
<tbody>
<tr>
<td>Float-On Boat Trailers</td>
<td>20</td>
<td>336214</td>
<td>aluminum boat trailers; locally owned</td>
</tr>
<tr>
<td>M.A. Ford</td>
<td>50</td>
<td>333515</td>
<td>carbide cutting tools (drill bits); headquartered in Iowa</td>
</tr>
<tr>
<td>Nylacarb Corp.</td>
<td>40</td>
<td>326100</td>
<td>plastic injection molding; locally owned</td>
</tr>
<tr>
<td>Parker Hannifin</td>
<td>61</td>
<td>326220</td>
<td>industrial hoses; headquartered in Ohio</td>
</tr>
</tbody>
</table>

New Business/Job Creation
- On 98th Ave., south of the existing cluster of manufacturers, Florida Power & Light is planning a new Service Center. The project will include: 25,436-sf of office space, a 10,232-sf fleet services garage, 8,584-sf of warehouse space, a 1,100-sf storm shelter, and a 6,000 gallon AST fuel system.
- There are three prospective companies considering locations within the Vero Beach Business Park, totaling 185 workers:
  o Pre-cast concrete wall manufacturing – 150 new jobs, $16-million capital investment
  o Housing infrastructure assembly operations – 10 new jobs anticipated
  o Expansion of a local manufacturing operation – 10 new jobs added to the company's existing workforce of 15
Reconstruction of 98th Avenue, south of State Road 60, will bring the road up to industrial standards. This will improve transportation of raw material delivery and the shipping of finished products for the existing manufacturers on 98th Ave., while providing an enhanced travel route for the existing workforce.

The improvements will also provide a safer entrance into the Vero Beach Business Park for west-bound vehicles on SR60, including employees, vendors, and the empty trucks returning to their home base. The Business Park is located directly west of 98th Ave., on the south side of SR60, with secondary access from 98th Ave. via 18th Street, an east-west roadway. SR60 is a 4-lane divided road with no break for left turns into the Park’s main entrance on SR60 for vehicles travelling west. There is an existing traffic signal at the intersection of 98th Ave. and SR60, providing a much safer entry to the Business Park for commercial use and for future employees.
Provide a detailed explanation of how the public infrastructure improvements will connect to a broader economic development vision of the community and benefit additional current or future businesses.

Funds from the FL Jobs Growth Grant Fund will benefit Indian River County and the Treasure Coast region by providing the necessary road improvements for the Vero Beach Business Park, located on the south side of State Road 60, ½ mile west of I-95. This will open the Park for further development by employers within the manufacturing and wholesale/distribution industry sectors, both of which are included in the state’s targeted industries list.

The Business Park’s location, in close proximity to I-95, provides easy access for future employees throughout the region as well as shipments of raw materials and finished product for prospective employers.

In December 2017, President Trump signed The Federal Tax Cuts and Jobs Act, designed to encourage investment and economic growth in certain low-income communities. In Indian River County, all properties located west of I-95, including the Vero Beach Business Park, are designated as "qualified opportunity zones". This designation offers federal income tax incentives to a taxpayer who invests in a business located within these zones.

The pre-cast concrete manufacturing firm, with its anticipated employment of 150 new jobs, is pursuing investment funds via the Opportunity Zone initiative, solely seeking out properties with this designation.

In 2016, Indian River County was included in Governor Scott's 12-County Initiative, “Opportunities for Improved Economic Outcomes”. The designation was based on high unemployment, wages lower than the state average, and minimal labor force growth. Though the county has seen vast economic improvements since the recession, our unemployment rate of 4.2% is much higher than Florida’s rate of 3.5%.

With our local economy currently and historically dependent on tourism and agriculture (citrus), economic diversification is the key to better livelihoods for area residents.