Group 3: Cross-Sector Collaboration and Engagement
Monday, October 21
10:00 am – 11:00 am

Roll Call

Members Present:
Ken Lawson, Workgroup Chair
Bob Boyd
Emily Sikes
Bob Ward
Adriane Grant
Dehryl McCall

Others Present:
• Steven Birnholz
• Brandon Brown
• Robin Colson
• Warren Davis
• Eired Eddy
• Robin King
• Jessica Kummerle
• Tara McLarnon
• Mike Sfiropoulos
• Angela Shave
• Elizabeth Winslow
• Steve Collins
• Michelle Dennard
• Kathryn Hebda
• Carrie Henderson
• Art Hoelke
• Pam Johnson
• Carmen Mims
• Keantha Moore
• Allen Mortham
• Bill Mullowney
• Elisia Norton
• Robert O’Leary
• Representative Rene Plasencia
• Zachary Reddick
• Richard Reeves
Department of Economic Opportunity Support Staff Present:
- Katie Crofoot Liebert
- Nicole Duque
- Katherine Morrison
- Emilie Oglesby
- Monica Rutkowski
- Megan Moran

Introduction: Welcome and Opening Remarks
- Ken Lawson welcomed workgroup members and gave opening remarks.
- Joel Schleicher gave additional opening remarks.

Discussion
- Katie Crofoot Liebert reviewed a PowerPoint presentation outlining the purpose and expectations of the workgroups.
- Ken Lawson opened for discussion on cross-sector collaboration.
- Discussion topics among workgroup members included:
  - Data
    - Taking inventory of what each industry sector produces.
    - Available data from Independent Colleges and Universities of Florida (ICUF).
  - ‘Sector strategy’ (clarified as being industry sectors)
    - Dehryl McCall from CareerSource Florida discussed Florida’s Sector Strategy Toolkit as a valuable resource for states and workforce areas to focus on. The strategies align partners with select targeted industries. Dehryl McCall sent these documents to Katie Crofoot Liebert; Katie Crofoot Liebert will send these documents to workgroup members.
  - Examples of Cross Sector Collaboration
    - Embry-Riddle collaboration with Florida Technical College with the aim to lead the way in aerospace
    - CareerSource Florida collaborates with several statewide stakeholders such as FloridaMakes. CareerSource Florida worked with FloridaMakes to help create the FloridaMakes Advanced Manufacturing Workforce Leadership Council which discusses gaining talent and expanding apprenticeships and trainings.
    - CareerSource Florida has also invested in Industry Task Force Meetings to gather business intelligence/data on those industries.
- Ken Lawson posed three questions to the members to reflect on and come back to the group with:
  - Internally, how are you bringing government, academia and business together?
Is Florida’s Education system flexible and responsive in providing stackable credentials for students in order for them to be successful in the workforce?

What industry trends are you seeing?

- Next Steps
  - Invite someone from Embry-Riddle to speak on the next call.
  - Invite FloridaMakes to present to the workgroup about their current collaborative efforts and partnerships.
  - Consider Ken Lawson’s questions for the next call.

**Public Comment**
Katie Crofoot Liebert opened for comment.

**Closing**
Ken Lawson gave closing remarks.