

# 2021-2022 Florida Job Growth Grant Fund Workforce Training Grant Proposal

Proposal Instructions: Please read this document carefully and provide the information requested below. Some questions may request that a separate narrative be completed. If additional space is needed, attach a word document with your entire answer.

#### **Entity Information**

| Name of Entity: Chipo | la College                           |
|-----------------------|--------------------------------------|
| Federal Employer Ide  | entification Number (if applicable): |
|                       |                                      |
| Primary Contact Nam   | e: Dr. Sarah Clemmons                |
| Title: President      |                                      |
| Mailing Address:      | 3094 Indian Circle                   |
|                       | Marianna, FL 32446-2053              |
| Phone Number:         | 850-718-2201                         |
| Email: clemmonss@     | Dchipola.edu                         |
| -                     |                                      |
| Secondary Contact N   | ame: Dr. Matthew Hughes              |
| Title: Dean of Asse   | ssment, Compliance, and Grants       |
| Phone Number:         | 850-718-2344                         |

#### **Workforce Training Grant Eligibility**

Pursuant to 288.101, F.S., the Florida Job Growth Grant Fund was created to promote economic opportunity by improving public infrastructure and enhancing workforce training. This includes workforce training grants to support programs offered at state colleges and state technical centers.

Eligible entities must submit proposals that:

- · Support programs and associated equipment at state colleges and state technical centers.
- Provide participants with transferable and sustainable workforce skills applicable to more than a single employer.
- · Are offered to the public.
- Are based on criteria established by the state colleges and state technical centers.
- Prohibit the exclusion of applicants who are unemployed or underemployed.

| 1. Program Requirem |
|---------------------|
|---------------------|

(If additional space is needed, attach a word document with your entire answer.)

Each proposal must include the following information describing how the program satisfies the eligibility requirements listed on page 1.

A. Provide the title and a detailed description of the proposed workforce training.

Chipola College Automotive Technology Industry Certification Training System

B. Describe how this proposal supports programs at state colleges or state technical centers.

Proposed activities would update training in Chipola's automotive technology program. Graduates would exit with ASE industry certifications and in-demand skills made possible by state-of-the-art training. Employers would benefit by a better trained workforce, and the updated training would benefit college recruitment.

**C.** Describe how this proposal provides participants transferable, sustainable workforce skills applicable to more than a single employer.

Program updates are needed for students to attain current skills and certifications required across the entire industry. The grant would facilitate meeting ASE Education Foundation program standards requiring the purchase of equipment, curriculum development, diagnostic software, courseware upgrades, and maintenance.

D. Describe how this proposal supports a program(s) that is offered to the public?

The proposal provides current technology needed to provide updated training for students preparing to work as automotive technicians. Chipola's automotive students would earn additional industry certifications at a rate in which the program already exceeds the average. Chipola College is an open admissions public state college.

E. Describe how this proposal is based on criteria established by the state colleges and state technical centers.

The program follows the state curriculum frameworks and is certified by the Automotive Service Excellence Education (ASE) Foundation as having met its program standards. The curriculum is structured so that students earn industry-recognized ASE certifications as they progress through the program.

F. Does this proposal support a program(s) that will not exclude unemployed or underemployed individuals?

| <b>(•)</b> | Yes  | $\cap$ | No    |
|------------|------|--------|-------|
| ~          | 1 63 |        | 1 4 ~ |

Chipola College is a public state institution that does not exclude unemployed or underemployed individuals.

### WORKFORCE TRAINING GRANT PROPOSAL

| G. | Describe how this proposal will promote economic opportunity by enhancing workforce training. Please include the number of program completers anticipated to be created from the proposed training. Further, please include the economic impact on the community, region, or state and the associated metrics used to measure the success of the proposed training.   |  |                       |  |  |  |  |  |
|----|---|--|-----------------------|--|--|--|--|--|
|    | It is anticipated that 23 students will complete the training program in the project period. With upgraded skills training and ASE industry certifications, the estimated average wage of these completers will be \$20 per hour thereby having an annual regional economic impact provided through nearly \$1 million in earnings. Additionally, enhanced workforce training is generally recognized as a key factor in supporting industry recruitment and expansion efforts. |  |                       |  |  |  |  |  |
|    | l <b>itional Information:</b><br>ional space is needed, attach a word document with your en   | tire answer.)                                |                       |  |  |  |  |  |
| A. | Is this an expansion of an existing training program?  If yes, please provide an explanation for how the funds to enhance the existing program.  Funds will be used to replace outdated equipment by purchasing and in train students to diagnose and repair modern automotive systems: elect systems, engine, AC/heating, drive train, steering, suspension, and elections.  | nstalling current te<br>strical, sensors, fu | echnology needed to   |  |  |  |  |  |
| В. | Does the proposal align with Florida's Targeted Industries?   |  |                       |  |  |  |  |  |
|    | (View Florida's Targeted Industries here.)  | <ul><li>Yes</li></ul>                        | <b>○</b> No           |  |  |  |  |  |
|    | If yes, please indicate the specific targeted industries value of the proposal align?   | vith which the p                             | oroposal aligns.      |  |  |  |  |  |
|    | Transportation  |  |                       |  |  |  |  |  |
| C. | Does the proposal align with an occupation(s) on the States or the Regional Demand Occupations List?  | wide Demand (                                | Occupations List and/ |  |  |  |  |  |
|    | (View Florida's Demand Occupations Lists here.)   | Yes  | O No                  |  |  |  |  |  |
|    | If yes, please indicate the specific occupation(s) with water the specific occupation (s) with water the proposal align?  Automotive Service Technicians and Mechanics  | hich the propo                               | sal aligns.           |  |  |  |  |  |

#### 2021-2022 FLORIDA JOB GROWTH GRANT FUND

| D. | Indicate how the training will be delivered (e.g., classroom-based, computer-based, other).  If in-person, identify the location(s) (e.g., city, campus, etc.) where the training will be available.  If computer-based, identify the targeted location(s) (e.g. city, county, statewide, etc.) where the training will be available. |
|----|---|
|    | Instruction will be classroom- and laboratory-based in person on the Chipola College campus in Marianna, FL.  |
| E. | Indicate the number of anticipated annual enrolled students and completers in the proposed program.   |
|    | It is anticipated that 28 students will be enrolled and that 23 will complete the program during the project period (8/1/2022 through 6/30/2024).   |
| F. | Indicate the length of program (e.g., quarters, semesters, weeks, etc.), including anticipated beginning and ending dates.  |
|    | 8/1/2022 6/30/2024  |
|    | Begin Date: End Date:   |
|    | The automotive technology program is 1800 clock hours (four semesters for full-time students).  |
| G. | Describe the plan to support the sustainability of the program after grant completion.  |
|    | The program will be sustained through tuition, fees, and college operating funds provided through normal annual allocations.  |
| Н. | Identify any certifications, degrees, etc. that will result from the completion of the program.  Please include the Classification of Instructional Programs (CIP) code and the percent of completers in each code, corresponding with Section E.   |
|    | Academic award: Postsecondary Adult Vocational Certificate. ASE industry certifications: engine repair, transmission & transaxle, drivetrain & axles, steering & suspension, braking systems, electronic & electrical, AC & heating, engine performance. CIP code 0647060405 (100% of completers in this CIP code)                    |
| I. | Does this project have a local match amount?  O Yes  No   |
|    | If yes, please describe the entity providing the match and the amount. (Do not include in-kind.)  |
|    | Although there is no required local match, the college would continue to cover routine costs including salaries, benefits, overhead, etc.   |

#### WORKFORCE TRAINING GRANT PROPOSAL

| J.   | See attachment 2J.   | ation or attachments to | be considered for the propo | osai.           |
|------|--|-------------------------|-----------------------------|-----------------|
|      | ogram Budget<br>ional space is needed, attach              | a word document with    | your entire answer.)        |                 |
|      | timated Costs and Sources of other funding sources availal |                         |                             | g costs         |
| 1.)  | Total Amount Requested Florida Job Growth Grant Fu         | <b>\$</b> 441,170.00    |                             |                 |
| Α. ( | Other Workforce Training Proj                              | ect Funding Sources:    |                             |                 |
|      | City/County  | \$                      |                             |                 |
|      | Private Sources  | \$                      |                             |                 |
|      |  |                         |                             | College funds & |
|      | Other (grants, etc.)                                       | <b>\$413,400.00</b>     | Please Specify:             | Perkins grant   |
|      | Total Other Funding  | <b>\$</b> 413,400.00    |                             |                 |
| В.\  | Workforce Training Project Co                              | sts:                    |                             |                 |
|      | Equipment  | \$ 441,170.00           |                             |                 |
|      | Personnel  | \$ 260,000.00           |                             |                 |
|      | Facilities   | \$ 20,000.00            |                             |                 |
|      | Tuition  | \$ 113,400.00           |                             |                 |
|      | Training Materials   | \$ 20,000.00            |                             |                 |
|      | Other  | \$                      | Please Specify:             | BAAAAA          |
|      | Total Project Costs  | \$ 854,570.00           |                             |                 |
|      |  |                         |                             |                 |

Note: The total amount requested must be calculated by subtracting the total other workforce training project funding sources in A. from the total workforce training project costs in B.

| C. Provide a detailed budget narrative, including the timing and steps necessary to obtthe funding, how equipment purchases will be associated with the training program, applicable, and any other pertinent budget-related information. |   |  |  |  |  |  |
|---|---|--|--|--|--|--|
|   | See attachment 3C.  |  |  |  |  |  |
|   |   |  |  |  |  |  |
|   |   |  |  |  |  |  |
| 4. Ar   | provals and Authority   |  |  |  |  |  |
| •   | itional space is needed, attach a word document with your entire answer.)   |  |  |  |  |  |
| A.  | If entity is awarded grant funds based on this proposal, what approvals must be obtained before it can execute a grant agreement with the Florida Department of Economic Opportunity (e.g. approval of a board, commission or council)?   |  |  |  |  |  |
|   | No additional approval beyond that of the college president will be required per Chipola College Policy 5.260.  |  |  |  |  |  |
| В.  | If approval of a board, commission, council or other group is needed prior to execution of an agreement between the entity and the Florida Department of Economic Opportunity:  |  |  |  |  |  |
|   | i. Provide the schedule of upcoming meetings for the group for a period of at least six months.   |  |  |  |  |  |
|   | ii. State whether entity is willing and able to hold special meetings, and ifso, upon how many days' notice.  |  |  |  |  |  |
|   | NA  |  |  |  |  |  |
| C.  | Attach evidence that the undersigned has all necessary authority to execute this proposal on behalf of the entity. This evidence may take a variety of forms, including but not limited to: a delegation of authority, citation to relevant laws or codes, policy documents, etc. |  |  |  |  |  |
|   | See attached College Policy 5.260.  |  |  |  |  |  |

#### **WORKFORCE TRAINING GRANT PROPOSAL**

| Name of Entity: Chipola College  |  |  |  |  |  |
|--|--|--|--|--|--|
| Name and Title of Authorized Representative: Sarah Clemmons, President |  |  |  |  |  |
| Representative Signature: Saroh Clemmer, President                     |  |  |  |  |  |
| Signature Date: 3 17 2027  |  |  |  |  |  |

I, the undersigned, do hereby certify that I have express authority to sign this proposal on behalf

of the above-described entity and to the best of my knowledge, that all data and information

submitted in proposal is truthful and accurate and no material fact has been omitted.

#### CHIPOLA COLLEGE

| TITLE:  | NUMBER: |
|---|---------|
| 5.260 Authority to Apply for Financial Assistance | 5,260   |
| AUTHORITY:  | PAGE:   |
| 1001.65 FS  | 1 of 1  |
| DATE ADOPTED:                                     |         |
| 9/1997; 11/15/2016; 2/21/2017                     |         |

#### **POLICY:**

The Board delegates to the President the authority to apply for financial assistance and/or grants from the federal government or its agencies, from the state government or its agencies, and from private sources. The Board also delegates to the President the authority to enter into contracts with the above listed agencies and to receive and budget funds from same in accordance with State Board Regulations.

Personnel employed through special project funds should be paid based on the adopted College salary schedule. If project funds are not available, the President may use College funds to supplement individual salaries to meet the College pay scale. The Board's personnel agenda must reflect any use of College funds to supplement the grant funds.

Special project personnel whose grants have not been renewed, but whose grants are expected to be renewed, may be paid for one month through College funds.

#### Attachment 2J

Provide any additional information or attachments to be considered for the proposal.

Lead instructor John Gardner hosts the television show "Tech Garage" on Discovery Channel. The show is filmed in Chipola's automotive technology program facilities and showcases the best in training used by today's automotive technicians. The show is correlated with state performance standards and curriculum frameworks. Tech Garage is available statewide for schools to utilize and supplement their curriculum. Also, schools across the nation are granted free access to the show for use in their automotive technology programs. Updated training systems (some of the current systems are approaching 20 years old) will not only benefit Chipola, but will reflect positively on the entire state.

#### **Attachment 3C Budget Narrative**

**3C.** Provide a detailed budget narrative, including the timing and steps necessary to obtain the funding, how equipment purchases will be associated with training program, if applicable, and any other pertinent budget-related information.

| Item   | Qty. | In place<br>by date:* | Relation to Program                   | ASE Correlation** | Total Cost  |
|--|------|-----------------------|---------------------------------------|-------------------|-------------|
| Speed and position sensors trainer               | 1    | 3.1.23                | Sensors, diagnostics, safety          | A5, A6, A8        | \$3,955.00  |
| Courseware licenses                              | 6    | 10.1.22               | Total program - learning mgmt. system | A1-A8             | \$8,690.00  |
| Equipment stands, tables                         | 1    | 3.1.23                | Total program                         | A1-A8             | \$382.00    |
| Ignition system trainer                          | 1    | 3.1.23                | Ignition system                       | A6, A8            | \$4,203.00  |
| EVAP system trainer                              | 1    | 3.1.23                | Emissions control, environmental      | A6, A8            | \$3,184.00  |
| Fuel injection & engine mgmt. trainer            | 1    | 3.1.23                | Fuel and engine systems               | A6, A8            | \$14,723.00 |
| AC compressor scroll cutaway trainer             | 1    | 3.1.23                | AC & heating systems                  | A7                | \$2,844.00  |
| AC compressor variable disp. cutaway trainer     | 1    | 3.1.23                | AC & heating systems                  | A7                | \$2,530.00  |
| AC system trainer w H-block                      | 1    | 3.1.23                | AC & heating systems                  | A7                | \$15,950.00 |
| Dust cover for AC H-block<br>system trainer      | 1    | 3.1.23                | AC & heating systems                  | A7                | \$322.00    |
| AC system trainer w Orifice tube                 | 1    | 3.1.23                | AC & heating systems                  | A7                | \$13,893.00 |
| Dust cover for Orifice Tube<br>AC system trainer | 1    | 3.1.23                | AC & heating systems                  | A7                | \$322.00    |
| Cutaway automatic transmission                   | 1    | 3.1.23                | Drive train                           | A2                | \$16,570.00 |
| Cutaway brake booster & master cylinder          | 1    | 3.1.23                | Braking system                        | A5                | \$3,439.00  |
| ABS trainer                                      | 1    | 3.1.23                | Braking system                        | A5, A6            | \$13,411.00 |
| Dust Cover for ABS Trainer                       | 1    | 3.1.23                | Braking system                        | A5, A6            | \$292.00    |
| Driveshaft working angle trainer                 | 1    | 3.1.23                | Drive train                           | A3                | \$3,501.00  |
| Cutaway 4x4 drivetrain w/manual transmission     | 1    | 3.1.23                | Drive train                           | A3                | \$25,895.00 |
| CAN bus multipliex system trainer                | 1    | 3.1.23                | Electrical systems                    | A6, A8            | \$18,113.00 |
| Engine trainer w/ AC                             | 1    | 3.1.23                | Engine systems, AC & heating systems  | A1, A6, A7, A8    | \$33,789.00 |
| Sec. key for engine bench w/ programming         | 1    | 3.1.23                | Engine systems, AC & heating systems  | A1, A6, A7, A8    | \$324.00    |
| Dust cover for GM Ecotec                         | 1    | 3.1.23                | Engine systems                        | A6, A8            | \$425.00    |

| Cutaway Hybrid Engine<br>Trainer                 | 1 | 3.1.23 | Engine systems, Drive Train      | A2, A3, A6, A8 | \$38,562.00 |
|--|---|--------|----------------------------------|----------------|-------------|
| Dust Cover for Hybrid<br>Trainer                 | 1 | 3.1.23 | Engine systems, Drive Train      | A2, A3, A6, A8 | \$401.00    |
| Coolant flow sight glass                         | 1 | 3.1.23 | AC & heating systems             | A7, A8         | \$381.00    |
| Cutaway hydraulic clutch<br>trainer              | 1 | 3.1.23 | Drive train                      | A3             | \$5,048.00  |
| Planetary gear set trainer                       | 1 | 3.1.23 | Drive train                      | A2             | \$1,086.00  |
| Drive line trainer                               | 1 | 3.1.23 | Drive train                      | A3             | \$4,785.00  |
| Cooling fan trainer/<br>courseware               | 1 | 3.1.23 | Cooling system                   | A6, A7, A8     | \$4,695.00  |
| 23 amp power supply                              | 2 | 3.1.23 | Cooling system                   | A6, A7, A8     | \$218.00    |
| Blower motor trainer/<br>courseware              | 1 | 3.1.23 | Cooling system                   | A6, A7         | \$5,295.00  |
| EVAP trainer faulted and courseware              | 1 | 3.1.23 | Emissions control, environmental | A6, A8         | \$7,175.00  |
| Starting system trainer/<br>courseware           | 1 | 3.1.23 | Ignition system                  | A6, A8         | \$5,450.00  |
| Charging system trainer/courseware               | 1 | 3.1.23 | Ignition system                  | A6, A8         | \$7,185.00  |
| Lighting system<br>trainer/courseware            | 1 | 3.1.23 | Electrical systems               | A6, A8         | \$8,965.00  |
| 23 amp power supply                              | 5 | 3.1.23 | Electrical systems               | A6, A8         | \$560.00    |
| Wiper/washer trainer/<br>courseware              | 1 | 3.1.23 | Electrical systems               | A6, A8         | \$5,595.00  |
| Power windows trainer/<br>courseware             | 1 | 3.1.23 | Electrical systems               | A6, A8         | \$6,105.00  |
| Power locks trainer/<br>courseware               | 1 | 3.1.23 | Electrical systems               | A6, A8         | \$7,745.00  |
| Power seat trainer/<br>courseware                | 1 | 3.1.23 | Electrical systems               | A6, A8         | \$5,540.00  |
| ABS/TCS System/<br>courseware                    | 1 | 3.1.23 | Braking system                   | A5, A6, A8     | \$11,615.00 |
| GM inflatable restraint trainer/courseware       | 1 | 3.1.23 | Safety systems                   | A4, A6, A8     | \$6,860.00  |
| GM Electronic ignition trainer/courseware        | 1 | 3.1.23 | Ignition system                  | A6, A8         | \$6,585.00  |
| GM OBD II system trainer/courseware              | 1 | 3.1.23 | Ignition system                  | A6, A8         | \$14,290.00 |
| GM OBD II to electron. ignition interconn. cable | 1 | 3.1.23 | Ignition system                  | A6, A8         | \$62.00     |
| Network (CAN) trainer                            | 1 | 3.1.23 | Electronics systems              | A1-A8          | \$14,705.00 |
| Atech lab system 16 port<br>hub                  | 1 | 3.1.23 | Total program                    | A1-A8          | \$1,730.00  |
| Classroom management program                     | 1 | 3.1.23 | Total program                    | A1-A8          | \$995.00    |

| Freight - Atech                        | 1 | 3.1.23 | Total program                    | A1-A8 | \$1,695.00   |
|--|---|--------|----------------------------------|-------|--------------|
| Wheel alignment system                 | 1 | 3.1.23 | Wheel alignment                  | A4    | \$30,388.79  |
| Cordless remote indicator kit          | 1 | 3.1.23 | Wheel alignment                  | A4    | \$1,580.49   |
| Heavy duty 4 post rack                 | 1 | 3.1.23 | Total program                    | A1-A8 | \$33,876.30  |
| R134 Refrigerant handling system       | 1 | 3.1.23 | AC & heating systems             | A7    | \$7,369.99   |
| R1234yf Refrigerant<br>handling system | 1 | 3.1.23 | AC & heating systems             | A7    | \$5,259.99   |
| Five gas analyzer                      | 1 | 3.1.23 | Emissions control, environmental | A8    | \$2,609.40   |
| TOTAL                                  |   |        |                                  |       | \$441,169.96 |

<sup>\*</sup>Does not account for possible shipping delays. Equipment and materials to be put in place throughout grant period and completed by this date.

\*\*ASE correlation guide: A1 Engine Repair

A2 Automatic Transmissions and Transaxles

A3 Manual Drivetrains and Axles

A4 Suspension and Steering

A5 Brakes

A6 Electrical

A7 Heating, Air Conditioning, & Cooling Systems

**A8 Engine Performance** 



Quote

Submit to Snap-on Industrial

3011 IL RTE 176, Door 1 Crystal Lake, IL 60014

877-740-1900

Quote Number IMP-000906778
Quote Date 3/14/2022
Quote Expiration Date 5/13/2022

Customer Name CHIPOLA COLLEGE

RECEIVING DEPARTMENT

Customer BP 201004967
Contact Name Joshua Ellis

Email ellisj@chipola.edu

Phone Number -

Sales Rep Olson, Mark A

Mobile # 850-982-4535

Email Address Mark.A.Olson@snapon.com

Ship Via1 - UPS GROUNDPayment TermsP30 - NET 30 DAYS

**Ship to** 201004967

CHIPOLA COLLEGE RECEIVING

DEPARTMENT 3094 INDIAN CIRCLE MARIANNA FL 32446

**Bill to** 201004966

CHIPOLA COLLEGE BUSINESS OFFICE

3094 INDIAN CIRCLE MARIANNA FL 32446

| Part Number | Description                  | Quantity | List Price         | <b>Unit Net Price</b> | Line Total |
|-------------|------------------------------|----------|--------------------|-----------------------|------------|
| HHGA5CP     | HNDHLD 5 GAS ANLZR KIT W/PRT | 1        | \$3,995.00         | \$2,596.75            | \$2,596.75 |
|             |                              |          | Total Weight       | 7.50 lbs              |            |
|             |                              |          | Sub Total          | \$2,596.75            |            |
|             |                              |          | Shipping           | \$12.65               |            |
|             |                              |          | Тах                | \$0.00                |            |
|             |                              |          |                    |                       |            |
|             |                              |          | <b>Grand Total</b> | \$2,609.40            |            |

Tax and freight shown are estimates.

Applicable tax and freight will be charged to the Customer's account.

The sale of product is subject to Snap-on Industrial's standard terms and conditions of sale. Placement of an order is Customer's assent to these terms and conditions and Snap-on hereby objects to any additional and/or different terms which may be contained in any Customer forms or other documents. No such additional terms will be of any force or effect.

The sale of product is subject to Customer meeting Snap-on Industrial's credit approvals. Financing through Snap-on Credit LLC is available on most purchases. Ask your Sales Rep for more information.

<sup>\*</sup>Please provide vendor and pricing information to customer service on this part number.

Date: 2/22/2022



Quote Number:

Q22-91

#### **QUOTATION**

**Quoted By:** Patrick Bonfield

12290 Chandler Drive
Walton, KY 41094
Phone: (859) 485-7229 \* Fax: (859) 485-7299
TOII Free: 1-(888) 738-9924
Email: sales@atechtraining.com
Website: www.atechtraining.com

Sole Source Available Upon Request

**Customer Information** 

Name: Chipola College Address: 3094 Indian Circle City: Marianna

State: FL Zip Code: 32446 Attn: Joshua Ellis

Phone: Fax:

Email: ellisj@chipola.edu

| Qty. | Model #     | Description   | Price       | Extension    |
|------|-------------|---|-------------|--------------|
| 1    | 250         | Drive Line Trainer  | \$4,785.00  | \$4,785.00   |
| 1    | 310FJ       | Cooling Fan Trainer - J1850 Faulted / Courseware          | \$4,695.00  | \$4,695.00   |
| 1    | 030-013-017 | SEC-1223 23 Amp Power Supply (Optional)                   | \$109.00    | \$109.00     |
| 1    | 320FJ       | Blower Motor Trainer - J1850 Faulted / Courseware         | \$5,295.00  | \$5,295.00   |
| 1    | 030-013-017 | SEC-1223 23 Amp Power Supply (Optional)                   | \$109.00    | \$109.00     |
| 1    | 640         | EVAP Trainer Faulted / Courseware                         | \$7,175.00  | \$7,175.00   |
| 1    | 811C        | Starting System Trainer - (CAN) / Courseware              | \$5,450.00  | \$5,450.00   |
|      |             | Requires 12VDC Automotive Battery                         |             |              |
| 1    | 812C        | Charging System Trainer - (CAN) / Courseware              | \$7,185.00  | \$7,185.00   |
|      |             | Requires 12VDC Automotive Battery                         |             |              |
| 1    | 821C        | Lighting System Trainer - (CAN) / Courseware              | \$8,965.00  | \$8,965.00   |
| 1    | 030-013-017 | SEC-1223 23 Amp Power Supply (Optional)                   | \$112.00    | \$112.00     |
| 1    | 830C        | Wiper/Washer Trainer - (CAN) / Courseware                 | \$5,595.00  | \$5,595.00   |
| 1    | 030-013-017 | SEC-1223 23 Amp Power Supply (Optional)                   | \$112.00    | \$112.00     |
| 1    | 840C        | Power Windows Trainer - (CAN) / Courseware                | \$6,105.00  | \$6,105.00   |
| 1    | 030-013-017 | SEC-1223 23 Amp Power Supply (Optional)                   | \$112.00    | \$112.00     |
| 1    | 850C        | Power Door Locks Trainer - (CAN) / Courseware             | \$7,745.00  | \$7,745.00   |
| 1    | 030-013-017 | SEC-1223 23 Amp Power Supply (Optional)                   | \$112.00    | \$112.00     |
| 1    | 860C        | Power Seat Trainer (CAN) / Courseware                     | \$5,540.00  | \$5,540.00   |
| 1    | 030-013-017 | SEC-1223 23 Amp Power Supply (Optional)                   | \$112.00    | \$112.00     |
| 1    | 1432        | Delco DBC7 ABS/TCS System / Courseware                    | \$11,615.00 | \$11,615.00  |
| 1    | 1552        | GM Supplemental Inflatable Restraint Trainer / Courseware | \$6,860.00  | \$6,860.00   |
| 1    | 1772        | GM Electronic Ignition Trainer Faulted / Courseware       | \$6,585.00  | \$6,585.00   |
| 1    | 2652        | GM (J1850) OBD II System Trainer / Courseware             | \$14,290.00 | \$14,290.00  |
| 1    | 2657        | GM OBD II to Electronic Ignition Interconnect Cable       | \$62.00     | \$62.00      |
| 1    | 3802        | Network (CAN) Trainer                                     | \$14,705.00 | \$14,705.00  |
| 1    | ALS16       | ATech Lab System - 16 Port Hub                            | \$1,730.00  | \$1,730.00   |
| 1    | CMP         | Classroom Management Program                              | \$995.00    | \$995.00     |
|      |             |   |             |              |
|      |             |   |             |              |
|      |             | Sub-Total   |             | \$126,155.00 |
|      |             | Freight Charge  |             | \$1,695.00   |
|      |             |   |             |              |
|      |             | Total   |             | \$127,850.00 |

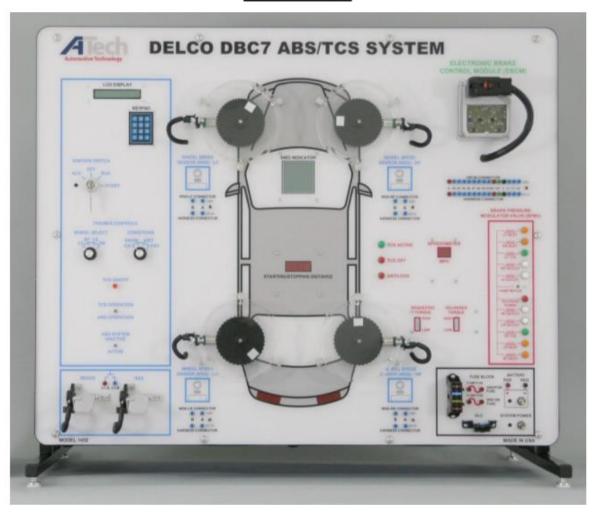
#### **Quote Terms & Conditions**

PAYMENT TERMS: NET 30 / WITH PURCHASE ORDER

- 1. Pricing held for 60 days (U.S. Dollars)
- 2. Delivery Time: 180-210 Days ARO
- 3. Freight Quote held 30 days
- 4. Buyer to pay all taxes, customs, duties, tariffs, etc.
- 5. Dimensions in inches

# **ABS/TCS System**

Model 1432



## **Blower Control System**

Model 320FJ



## **Charging System**

### Model 812C

This trainer is part of an electrical system program which presents the live operation and study of charging system.



## **Engine Cooling Fan System**

Model 310FJ



## **The Driveline Trainer**

Model 250



## **Evaporative Emissions System**

#### Model 640

This trainer demonstrates the live operation and study of a late-model General Motors enhanced evaporative emissions (EVAP) system. The trainer will run the GM Service Bay EVAP Test using either it's built- in scan tool or a Tech 2TM.



## **GMLAN Network System**

### Model 3802

This trainer offers a real-world look into the network operation of present day vehicles. The CAN Network System can be connected to local networks for remote fault insertion using the ATech Lab System (ALS).



## **GM Electronic Ignition System**

Model 1772

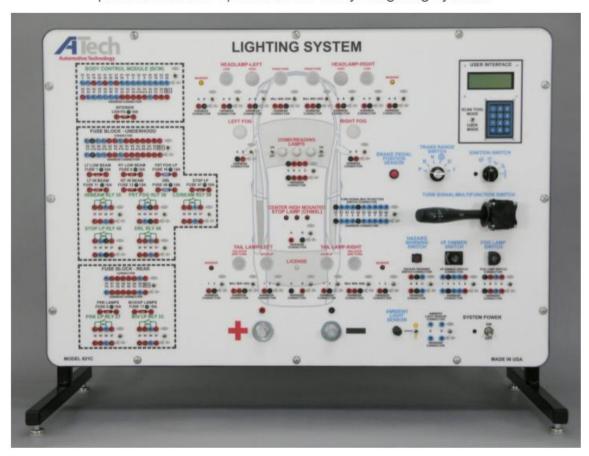
This trainer demonstrates the operation of a GM six-cylinder electronic ignition system



## **Lighting System**

## Model 821C

This trainer is part of an electrical system program which presents the live operation and study of lighting system.



## GM J1850 OBD II System

### Model 2652 & 2652 Dry

This trainer offers a hands-on study of OBD II technology with complete powertrain control, OBD II monitors, standard diagnostic features and performance of trip / drive cycles.



## **Power Door Lock System**

#### Model 850C

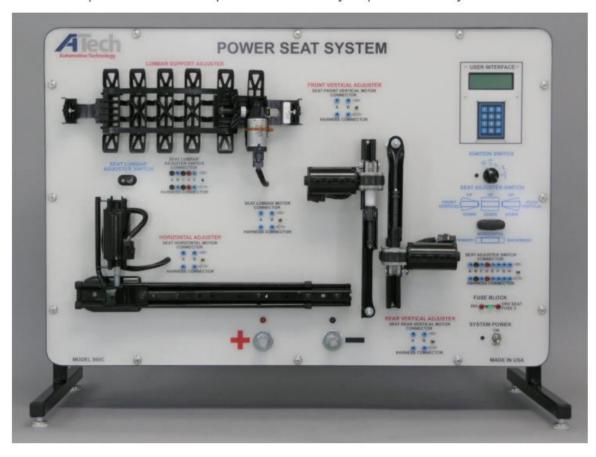
This trainer is part of an electrical system program which is designed to teach computer and network- controlled automotive door lock and theft deterrent system operation.



## **Power Seat System**

### Model 860C

This trainer is part of an electrical system program which presents the live operation and study of power seat systems.



## **Power Window System**

### Model 840C

This trainer is part of an electrical system program which presents the live operation and study of power window operation.



## **Starting System**

## Model 811C

This trainer is part of an electrical system program which presents the live operation and study of starter motor systems.



# Supplemental Inflatable Restraint System

Model 1552



## Wiper/Washer System

### Model 830C

This trainer is part of an electrical system program which presents the live operation and study of wiper/washer systems.





#### **Georgia Educational Solutions**

6246 Rosecommon Drive Peachtree Corners, GA 30092 Toll Free/Fax: 800-380-6814

Cell: 678-488-4954 EIN (Tax ID): 27-3528750



|      |                   | ConsuLab Training Aids   |                          |                          |
|------|-------------------|--|--------------------------|--------------------------|
|      |                   | Quotation  | 1                        |                          |
| To:  | Name:             | Mr. John Gardner   | Date                     | 3/15/2022                |
|      |                   | Automotive Technology Instructor   | Quotation Number         | 18889-R1                 |
|      | School Name       | Chipola College  | Quote valid for one full | year                     |
|      | Address           | 4410 Longhouse Court   | All prices are FOB Dest  | ination                  |
|      |                   | Marianna, FL 32446   | Terms Net 30 days        |                          |
|      | Email:            | gardnerj@chipola.edu   |                          |                          |
| Qty  | Item #            | Description  | Cost (US\$)              | Total (US                |
| 12 A | utomatic Transı   | nission/Transaxle  |                          |                          |
| 1    | EM-200-28         | Driveshaft Angle Trainer   | \$3,501.00               | \$3,501.                 |
| 1    | EM-1100           | Planetary Gearset Trainer  | \$1,086.00               | \$1,086.0                |
|      |                   | Operator's Manual  |                          |                          |
| 13 M | lanual Drive Tra  | in   |                          |                          |
| 1    | EC-1103M          | Cutaway 4x4 Drive Train w/ Manual Transmission                                 | \$25,895.00              | \$2 <mark>5,895.0</mark> |
|      |                   | Ford Ranger or Mazda B Series 2000+  |                          |                          |
|      |                   | Operator's Manual  |                          |                          |
| 1    | EC-1120           | Cutaway Hydraulic Clutch System Trainer  | \$5,048.00               | \$5,048.                 |
| 1    | EC-1106-1         | Cutaway Allison Transmission - 1000 Series (6-Speed 2WD)                       | \$16,570.00              | \$16,570.                |
|      |                   | Operator's Manual  |                          |                          |
| 45 B | rake Systems      |  |                          |                          |
| 1    | EM-122-HN02       | Disc & Drum ABS Brake Trainer w/ Faults  | \$13,411.00              | \$13,411.                |
| 1    | 24779             | Vinyl Dust Cover   | \$292.00                 | \$292.                   |
|      |                   | Student Manual   |                          |                          |
|      |                   | Instructor's Manual  |                          |                          |
|      |                   | Operator's Manual  |                          |                          |
| 1    | EC-122            | Cutaway Active Brake Booster & Master Cylinder<br>Operator's Manual            | \$3,439.00               | \$3,439.                 |
| 46 E | lectrical/Electro | onic Systems   |                          |                          |
| 1    | EM-200-14         | Coil-on-Plug Ignition System Trainer   | \$4,203.00               | \$4,203.                 |
| 1    | E-EM-200-14       | Electude Courseware Pack for EM-200-14 Coil-on-Plug Ignition<br>System Trainer | \$1,210.00               | \$1,210.                 |
| 1    | EM-200-22         | Evap Systems Trainer   | \$3,184.00               | \$3,184.                 |
| 1    | E-EM-200-22       | Electude Courseware Pack for EM-200-22 EVAP Systems Trainer                    | \$1,210.00               | \$1,210.                 |
| 1    | EM-200-25         | Speed & Position Sensors Trainer   | \$3,955.00               | \$3,955.                 |
| 1    | E-EM-200-25       | Electude Courseware Pack for Speed & Position Sensors Trainer                  | \$1,210.00               | \$1,210.                 |
| 2    | EM-200-09         | EM-200 Series Table Top Stand  | \$191.00                 | \$382.                   |
| 1    | MP-1918-1D        | Double Sided CAN Bus Multiplex Trainer   | \$18,113.00              | \$18,113.                |
| 1    | E-MP-1918         | Electude Courseware Pack for MP-1918 Multiplex System Trainer                  | \$2,420.00               | \$2,420.                 |
| 1    | E-MP-1918-AL      | Additional License (side two) for MP-1918 Multiplex System Trainer             | \$220.00                 | \$220.                   |
| 7 H  | IVAC              |  |                          |                          |
| 1    | EM-2000-YF        | A/C System Tainer w/ R1234YF Refrigerant and H-Block (TXV)                     | \$15,950.00              | \$15,950.                |
| 1    | 24586             | Vinyl Dust Cover for EM-2000   | \$322.00                 | \$322.                   |
| 1    | EC-2001-01        | Cutaway Variable Displacement A/C Compressor w/ Slipping Clutch                | \$2,530.00               | \$2,530.0                |

|      |                               | Operator's Manual   |                      |              |
|------|-------------------------------|---|----------------------|--------------|
| 1    | EC-2001-07                    | Cutaway Hybrid Scroll Type A/C Compressor w/ Slipping Clutch  | \$2,844.00           | \$2,844.00   |
|      |                               | Operator's Manual   |                      |              |
| 1    | EM-2000-OT                    | A/C System Trainer w/ Orifice Tube and vinyl dust cover   | \$13,893.00          | \$13,893.00  |
| 1    | 24586                         | Vinyl Dust Cover for EM-2000  | \$322.00             | \$322.00     |
|      |                               | Operator's Manual   |                      |              |
|      |                               | Student Manual  |                      |              |
|      |                               | Teacher's Guide Manual  |                      |              |
| Δ8 F | ngine Performano              | ra  |                      |              |
| 1    | EM-140S-GM04A                 | GM Chevy Cruz 1.4L Engine Bench w/ Consulink, Stop/Start and AC   | \$33,789.00          | \$33,789.00  |
| 1    | 52910                         | Coolant flow sight glass  | \$381.00             | \$381.00     |
| 1    | 53150                         | Secondary Key w/ programming  | \$324.00             | \$324.00     |
| 1    | 24082-18                      | Vinyl dust cover for EM-140   | \$425.00             | \$425.00     |
| 1    | 56099-5                       | Online product familiarization (1 hour)   | ψ <del>1</del> 23.00 | INC          |
| _    |                               | Student Manual  |                      | 2.10         |
|      |                               | Teacher's Guide Manual  |                      |              |
| 1    | EM-330-1                      | GM Fuel Injection and Engine Management System Trainer  | \$14,723.00          | \$14,723.00  |
|      |                               | Electude Courseware Pack for EM-330-1 GM Fuel Injection & Engine  |                      |              |
| 1    | E-EM-330-1                    | Management Trainer  | \$2,420.00           | \$2,420.00   |
|      |                               |   |                      |              |
| L3 H | ybrid /Electric Ve<br>EC-140H | Cutaway Toyota Prius Hybrid Drive Train - 3rd Generation  | \$38,562.00          | \$38,562.00  |
| _    | <u>LC 14011</u>               | Student Manual  | \$30,30 <b>2</b> .00 | \$30,302.00  |
|      |                               | Instructor's Manual   |                      |              |
|      |                               | Operator's Manual   |                      |              |
| 1    | 24674                         | Vinyl dust cover for EC-140H  | \$401.00             | \$401.00     |
| 1    | 56099-5                       | Online product familiarization (1 hour)   |                      | INC          |
|      |                               | All Itam Numbers are hyperlinked for additional information on each   |                      |              |
|      |                               | All Item Numbers are hyperlinked for additional information on each trainer, inclucing specifications.                          |                      |              |
|      |                               | All Consulab products have a one-year limited warranty covering   |                      |              |
|      |                               | materials and cost of repair. The warranty begins on original date of   |                      |              |
|      | Warranty:                     | delivery to the customer. The warranty does not cover component failure or damage resulting from abuse or misuse for other than |                      |              |
|      |                               | product design specifications.  |                      |              |
|      |                               |   |                      |              |
|      | Contact                       | Mark Jones  | Subtotal             | ¢222 225 00  |
|      | Contact.                      |   | Subtotal             | \$232,235.00 |
|      |                               | Georgia Educational Solutions   |                      | TALO         |
|      | _                             | mark@gaedsolutions.com  | Freight              | INC          |
|      |                               | (678) 488-4954  | <b>-</b>             | +222 22F 66  |
|      | I/F:                          | 1- 800-380-6814   | Total                | \$232,235.00 |

## **MOHAWK LIFTS**



For purchase of Hunter equipment using:

Sourcewell Contract # 013020-MRL

Valid: 04/14/2020 - 04/30/2026

Vendor: MOHAWK LIFTS LLC

PO Box 110, Amsterdam, NY 12010 HUNTER@MOHAWKLIFTS.COM

800-833-2006

All quoted equipment has been Competitively Bid and Competitively Awarded on Sourcewell Contract # 013020-MRL, and is Guaranteed Best government pricing. Freight, Installation, Training & Training Certificates Included @ No Charge.

Source**well** 🔀

Awarded Contract

Contract # 013020-MRL

| CUSTOMER                            |
|-------------------------------------|
| Chipola Junior College              |
| 3094 Indian Cir Marianna , FL 32446 |
|                                     |
| 850-718-2306                        |

| QUOTE NO               | QUOTE DATE               |
|------------------------|--------------------------|
| ChipolaCOL.WA674.01022 | 3/10/2022                |
| Freight Terms:         | FOB Destination, Prepaid |
| Payment Terms:         | Net 30                   |
| Lead Time:             | Model Dependent          |
| Good Through:          | March 30, 2022           |

| 030 710 2300   |  | Good Tillough. |              | Widi Cii 30, 2022 |    |           |
|--|--|----------------|--------------|-------------------|----|-----------|
| PART #   | DESCRIPTION  | QТY            | LIST PRICE   | CONTRACT<br>PRICE |    | TOTAL     |
| WA674-CM   | WinAlign Package including WA674 console with 27" Wide Screen LCD Display HE421CM sensors  | and 1          | \$ 38,913.44 | \$ 30,388.79      | \$ | 30,388.79 |
| 20-2882-1  | 20-2882-1 Cordless Remote Indicator Kit - Includes Cordless Remote Indicator and rechar bracketry for 6,7, & 8 Series Cabinets  4-Post, Open Front, 18,000lbs Capacity, 177" 2WA WB, (2) 9,000lbs Swing Jack Stainless turnplates, air line kit. |                | \$ 1,770.87  | \$ 1,580.49       | \$ | 1,580.49  |
| L451JT   |  |                | \$ 43,379.26 | \$ 33,876.30      | \$ | 33,876.30 |
| CERT COMBOLVL1   | 5-day class - This package streamlines the learning process by offering the Fundamental and Intermediate alignment courses. Understanding the primary alignment measurements and alignment adjustments are emphasized.                           | 2              | \$ -         | \$ -              |    | No Charge |
|  |  |                |              |                   |    |           |
|  |  |                |              |                   |    |           |
|  |  |                |              |                   |    |           |
|  |  |                |              |                   |    |           |
|  |  |                |              |                   |    |           |
|  |  |                |              |                   |    |           |
| Click here for Mohawk Lifts LLC Form W9: mohawklifts.com/w9 Subtotal |  |                |              |                   | \$ | 65,845.58 |
|  |  |                | Sales Tax (i | f applicable)     | \$ | -         |
| NOTES: Brian Cicoria - brian@cicoria.net  TOTAL                      |  |                | \$           | 65,845.58         |    |           |

This quotation is subject to the terms and conditions noted on the following page

#### **TERMS AND CONDITIONS**

- 1) This order is subject to the standard terms and conditions of the above named contract and the corresponding master agreement, which are hereby incorporated by reference and accessible at www.govlifts.com.
- 2) The quoted prices have been competitively bid and awarded and are guaranteed to be the lowest government prices.
- 3) Electrical and compressed air connections to equipment are not included on this quotation. Any required concrete or electrical work is to be supplied by an outside contractor or the buyer and is not included in this quote.
- 4) All software pre-installed on, or subsequently released by Hunter for, Hunter equipment is licensed pursuant to the Hunter Engineering Company End User License Agreement ("EULA") accompanying such software. By placing an order for, purchasing, or using Hunter equipment, you acknowledge and agree to be legally bound by the EULA, which is hereby incorporated by reference.
- 5) Each party will agree to defend, hold harmless, and indemnify the other from any cost, loss, or damages of any type, including attorney fees, to the extent that they arise from the breach of the Agreement and/or willful misconduct or negligence.
- 6) The buyer is responsible for inspecting all products at the time of delivery and before signing the delivery receipt, freight bill, or bill of lading. Should the buyer determine at the time of delivery that any items are damaged or missing the buyer must note the item, discrepancy, or condition on the delivery receipt, freight bill, or bill of lading. Mohawk is not responsible for missing or damaged products when the buyer has signed the delivery receipt, freight bill, or bill of lading in good condition.
- 7) A fork truck must be supplied at the offload site to unload the equipment from the freight carriers and, if applicable, for installation.
- 8) Price does not include sales tax (unless applicable), duties, brokerage, or any other fees.
- 9) Any and all permits, licenses, fees, etc. are the buyers responsibility

DUNS: 117797939 / CAGE CODE: 8VDK6 / FEIN: 85-3221959 / SMALL BUSINESS SAM REGISTERED

To place your order using this quotation, please fill in the following required information:

|             |                                |                          |                            | В        | me a<br>illing |
|-------------|--------------------------------|--------------------------|----------------------------|----------|----------------|
|             | BILLING INFORMATION            |                          | SHIPPING INFORMATIO        | <u>N</u> |                |
| Name:       |                                | Name:                    |                            |          |                |
| Address:    |                                | Address:                 |                            |          |                |
|             |                                | -                        |                            |          |                |
| Contact:    |                                | Contact:                 |                            |          |                |
| Phone:      |                                | Phone:                   |                            |          |                |
| Email:      |                                | Email:                   |                            |          |                |
| Delivery Ho | urs/Instructions:              |                          |                            |          |                |
|             |                                | wledged and Accepted by: |                            |          |                |
|             |                                |                          |                            |          |                |
|             | Authorized Buyers Name (PRINT) | Au                       | uthorized Buyers Signature |          |                |
|             | Title                          | ·                        | Date                       |          |                |
|             | Phone                          |                          | Fmail                      |          |                |

Remit orders to:

MOHAWK LIFTS LLC

PO Box 110, Amsterdam, NY 12010

HUNTER@MOHAWKLIFTS.COM