



2018-2019 Florida Job Growth Grant Fund Workforce Training Grant Proposal

Proposal Instructions: The Florida Job Growth Grant Fund Proposal (this document) must be completed and signed by an authorized representative of the entity applying for the grant. Please read the proposal carefully as some questions may require a separate narrative to be completed. If additional space is needed, attach a word document with your entire answer.

Entity Information

Name of Entity: Board of Trustees of St. Petersburg College

Federal Employer Identification Number (if applicable): [REDACTED]

Primary Contact Name: Brian Frank

Title: Dean, College of Public Safety

Mailing Address: 3200 34th Street S.

St. Petersburg, FL 33711

Phone Number: 727-341-4143

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Secondary Contact Name: Katie Shultz

Title: Executive Director, Grants

Phone Number: 727-341-3002

Workforce Training Grant Eligibility

Pursuant to 228.101, F.S., the Florida Job Growth Grant Fund was created to promote economic opportunity by improving public infrastructure and enhancing workforce training. This includes workforce training grants to support programs offered at state colleges and state technical centers.

Eligible entities must submit proposals that:

- Support programs and associated equipment at state colleges and state technical centers.
- Provide participants with transferable and sustainable workforce skills applicable to more than a single employer.
- Are offered to the public.
- Are based on criteria established by the state colleges and state technical centers.
- Prohibit the exclusion of applicants who are unemployed or underemployed.

1. Program Requirements:

(If additional space is needed, attach a word document with your entire answer.)

Each proposal must include the following information describing how the program satisfies the eligibility requirements listed on page 1.

A. Provide the title and a detailed description of the proposed workforce training.

See attached description.

B. Describe how this proposal supports programs at state colleges or state technical centers.

See attached description.

C. Describe how this proposal provides participants transferable, sustainable workforce skills applicable to more than a single employer.

See attached description.

D. Describe how this proposal supports a program(s) that is offered to the public?

See attached description.

E. Describe how this proposal is based on criteria established by the state colleges and state technical centers.

See attached description.

F. Does this proposal support a program(s) that will not exclude unemployed or underemployed individuals?

Yes

No

- G.** Describe how this proposal will promote economic opportunity by enhancing workforce training. Please include the number of program completers anticipated to be created from the proposed training. Further, please include the economic impact on the community, region, or state and the associated metrics used to measure the success of the proposed training.

See attached description.

2. Additional Information:

(If additional space is needed, attach a word document with your entire answer.)

- A.** Is this an expansion of an existing training program? Yes No
 If yes, please provide an explanation for how the funds from this grant will be used to enhance the existing program.

See attached description.

- B.** Does the proposal align with Florida's Targeted Industries? Yes No
 (View Florida's Targeted Industries here.)
 If yes, please indicate the specific targeted industries with which the proposal aligns.
 If no, with which industries does the proposal align?

See attached description.

- C.** Does the proposal align with an occupation(s) on the Statewide Demand Occupations List and/or the Regional Demand Occupations List? (View Florida's Demand Occupations List here.) Yes No

If yes, please indicate the specific occupation(s) with which the proposal aligns.
 If no, with which occupation does the proposal align?

See attached description.

- D. Indicate how the training will be delivered (e.g., classroom-based, computer-based, other).
If in-person, identify the location(s) (e.g., city, campus, etc.) where the training will be available.
If computer-based, identify the targeted location(s) (e.g. city, county, statewide) where the training will be available.

See attached description.

- E. Indicate the number of anticipated annual enrolled students and completers in the proposed program.

See attached description.

- F. Indicate the length of program (e.g., quarters, semesters, weeks, etc.), including anticipated beginning and ending dates.

Begin Date: 7/1/2019

End Date: 6/30/2022

See attached description.

- G. Describe the plan to support the sustainability of the program after grant completion.

See attached description.

- H. Identify any certifications, degrees, etc. that will result from the completion of the program. Please include the Classification of Instructional Programs (CIP) code and the percent of completer in each code, corresponding with Section E.

See attached description.

- I. Does this project have a local match amount?

Yes No

If yes, please describe the entity providing the match and the amount (Do not include in-kind).

n/a

- J. Provide any additional information or attachments to be considered for the proposal.
See attached letters of commitment.

3. Program Budget

(If additional space is needed, attach a word document with your entire answer.)

Estimated Costs and Sources of Funding: Include all applicable workforce training costs and other funding sources available to support the proposal.

1.) **Total Amount Requested** \$ 1,863,642
Florida Job Growth Grant Fund _____

2.) Other Workforce Training Project Funding Sources:

City/County \$ n/a _____
Private Sources \$ n/a _____

Other (grants, etc.) \$ n/a _____
Total Other Funding \$ n/a _____

Please Specify: _____

3.) Workforce Training Project Costs:

Equipment \$ 146,000 _____
Personnel \$ 562,960 _____
Facilities \$ 700,000 _____
Tuition \$ 276,150 _____
Training Materials \$ 28,450 _____

Other \$ 150,082 _____
Total Project Costs \$ 1,863,642 _____

Please Specify: see detail

Note: The total amount of the project should equal the total amount requested plus the total other funding.

- 4.) Provide a detailed budget narrative, including the timing and steps necessary to obtain the funding, how equipment purchases will be associated with the training program, if applicable, and any other pertinent budget-related information.

See attached budget narrative.

4. Approvals and Authority

(If additional space is needed, attach a word document with your entire answer.)

- A. If entity is awarded grant funds based on this proposal, what approvals must be obtained before it can execute a grant agreement with the Florida Department of Economic Opportunity (e.g., approval of a board, commission or council)?

See attached description.

- B. If approval of a board, commission, council or other group is needed prior to execution of an agreement between the entity and the Florida Department of Economic Opportunity:

- i. Provide the schedule of upcoming meetings for the group for a period of at least six months.
- ii. State whether entity is willing and able to hold special meetings, and if so, upon how many days' notice.

See attached description.

- C. Attach evidence that the undersigned has all necessary authority to execute this proposal on behalf of the entity. This evidence may take a variety of forms, including but not limited to: a delegation of authority, citation to relevant laws or codes, policy documents, etc.

See attached documented evidence of signing authority--Attachment B.

I, the undersigned, do hereby certify that I have express authority to sign this proposal on behalf of the above-described entity and to the best of my knowledge, that all data and information submitted in proposal is truthful and accurate and no material fact has been omitted.

Name of Entity: Board of Trustees of St. Petersburg College

Name and Title of Authorized Representative: Dr. Tonjua Williams, President

Representative Signature: Tonjua Williams

Signature Date: 9/14/18

App. SUGPA
9/14/18

A. Provide the title and a detailed description of the proposed workforce training.

Title: Prepared Pinellas—Homeland Security and First Response

State of the Workforce

St. Petersburg College (SPC) and law enforcement, fire, emergency service, and homeland security agencies have come together as a strong and experienced group to design the **Prepared Pinellas—Homeland Security and First Response Initiative** a direct response to the national, state, and local needs for professionals that support the homeland security and public safety industries. From first line responders to senior-level emergency command, these industries are growing exponentially and the need for well-trained personnel has become even more imperative to meet rising job demand and ensure ability to respond in the event of a disaster or threat. According to the Pinellas Economic Development Council, **more than 40,000 direct and indirect jobs are related to Pinellas’ defense sector employment.**¹ This project represents a coordinated effort to provide multiple avenues for accelerated job training—from short-term certificates to associate and baccalaureate degrees—that will strengthen the homeland security and first responder workforce pipeline in Pinellas County, Tampa Bay, and across Florida.

Background

Homeland Security and First Response are at the forefront of many minds due in part to the climbing number of active shootings in the United States each year. Although numbers vary, at least 30 active shooting events—defined by the FBI as someone actively killing or attempting to kill people in a populated area—occurred in the United States in 2017 alone.² This number does not account for single-person or targeted shootings at schools and other public venues, which some sources number in the hundreds.³ Sadly, Florida is not immune to these scenarios, as evidenced by the Marjory Stoneman Douglas High School shooting in Parkland that claimed the lives of 17 students earlier this year. Every municipality and county must have well-trained and coordinated personnel to respond in the event of an active shooting incident. The Tampa Bay region is also a target for manmade mass casualty events with a large tourism industry and four key military installations, including the largest and busiest U.S. Coast Guard Air Station base in the world in Pinellas.⁴ MacDill Air Force Base, which houses U.S. Central Command and U.S. Special Operations Command, is only a few miles away in Tampa. Any one of the military sites represents a base for security-related operations as well as a target for those seeking to do harm.

Pinellas County, and the Tampa Bay region, face a unique threat from natural disasters as well. With over 700 miles of coastline and a large number of ports, Tampa Bay is highly vulnerable to natural disasters such as hurricanes and flooding. A World Bank study on disaster response has called Tampa Bay one of the 10 most at-risk zones in the world. Should a category 4 or 5 hurricane hit, simulations predict at least 2 million residents would require medical treatment and death tolls could top those of Hurricane Katrina—desperately straining all emergency resources.⁵ The potential for this scenario became all too real when Hurricane Irma made landfall in Florida in September 2017, narrowly missing a direct hit on Tampa Bay and necessitating mobilization of hundreds of emergency personnel.

¹ Pinellas County Economic Development Council (June 2017). *Defense & Homeland Security*. Retrieved from www.pced.org/expansion

² Hayes, C. (23 May 2018). FBI: More Active Shooting Incidents in 2017. Retrieved from <https://www.usatoday.com/story/news/2018/05/04/fbi-active-shooter-increase-2017-high-death-toll/581198002/>

³ Retrieved from: www.gunviolencearchive.org

⁴ U.S. Coast Guard Atlantic Area. (n.d.) Air State Clearwater web page. Retrieved from atlanticarea.uscg.mil/Our-Organization/District-7/Units/Air-Station-Clearwater/

⁵ Fears, D. (2017, July 28). Tampa Bay’s coming storm. *The Washington Post*. Retrieved from washingtonpost.com/graphics/2017/health/environment/tampa-bay-climate-change/?utm_term=.0f132dce28da

In the face of these threats of natural and manmade disaster events, Pinellas poses an ongoing high workforce demand for adequate safety and defense services. Serving the most densely populated county in Florida with nearly one million residents,⁶ Pinellas County's multi-jurisdictional Emergency Medical Services (EMS) program is the third largest in the country.⁷ Use of EMS services has skyrocketed in the past few years, due in part to Pinellas' aging population.⁸ Aging personnel in all first response and security sectors also add to the workforce burden as employees retire and new recruits are needed. Pinellas County Sheriff's Office employs more than 2,700 personnel alone; St. Petersburg Police Department numbers law enforcement personnel at 562.⁹ Recent legislative changes in response to the Parkland school shooting have added School Resource Officers and Guardians to every elementary and secondary school. This mandate creates additional training needs for those officers and guardians, as well as openings for more police officers and sheriff's deputies as some move into the Resource Officer and Guardian roles.

St. Petersburg College (SPC) has long been the educational leader of choice to support local, regional, and federal agencies involved in homeland security and first response. SPC's Allstate Center in southern Pinellas County is a regional hub of training academies, including Police and Fire. In the past five years, these programs have graduated 625 Police Academy, 300 Corrections Officer, and 415 Fire Academy students, with rapid employment in all fields. School Resource Officer trainings, newly mandated by the state of Florida, have filled quickly and train an average of 40 students per cycle. The Allstate Center also hosts firearms and in-service trainings for more than 50 local and federal agencies including the U.S. Coast Guard, Bay Pines Veterans Association, Florida National Guard, Pinellas County Sheriff's Office, Department of Defense, U.S. Customs and Border Patrol, and all municipal police departments within the county. SPC is **one of only five training sites in Florida** providing Equivalency of Training certification for out-of-state police officers seeking employment in the state of Florida. This program alone has trained approximately 500 officers in the past five years, readying them for employment in Pinellas and throughout the state.

SPC's Emergency Medical Services (EMS) program fulfills a vital role for those seeking EMS career pathways and training as EMTs and Paramedics, including incumbent firefighters who are required to have Paramedic training. For nearly four decades, SPC has been the largest provider of EMS education in Pinellas County, training more than 1,300 students since 2013. In order to provide students with high-quality training that mimics a real-world environment, SPC utilizes both simulation training in the classroom and clinical internship experiences at local medical facilities and field sites. In 2017, SPC expanded its successful EMT program from the mid-county Health Education Center to its northern Tarpon Springs campus, doubling the number of students in the program and quickly filling classes to capacity. However, a training void remains in southern Pinellas, where the closest training opportunity may be in the next county. SPC has taken steps to expand its EMS programs to southern Pinellas on the college's Allstate Center campus; however, additional renovations are needed to ensure a vital program. In addition, training of EMS personnel is restricted by the number of clinical internship sites available within the county. A strong need exists for high-fidelity equipment that will simulate clinical internships while providing students more training options on-campus.

⁶ U.S. Census Bureau QuickFacts. American Community Survey Population Estimates, 2017.

⁷ Pinellas County Florida. (n.d.) Emergency Medical Services Authority web page. Retrieved from pinellascounty.org/boards/ems-authority

⁸ Varn, K. (2017, December 11). Reasons elusive as Pinellas EMS demand skyrockets. *The Tampa Bay Times*. Retrieved from https://www.tampabay.com/news/publicsafety/Reasons-elusive-as-Pinellas-EMS-demand-skyrockets_163338861

⁹ Letters of Commitment

Tampa Bay's prevalence of multiple military bases has also led to large number of current military personnel and veterans settling in the area; more than 90,000 veterans reside in Pinellas alone¹⁰. Both active military personnel and veterans seek additional educational opportunities for advancement in the military or credentialing for a civilian job. Their skills acquired during military service align well with opportunities in homeland security and defense; however, recognition of those skills and prior learning to articulate for credit can be difficult, leaving many veterans in a position of starting over to earn a degree¹¹. SPC currently has the second largest population of veterans utilizing their GI Bill benefits within Florida, which ranks second in the nation for GI education benefits. SPC is also ranked by the Military Times as one of the Top 30 "Best for Vets" in four-year colleges.¹² Still, administrators have noted a distinct need to have better articulations for military personnel and veterans, including security and defense-related degree pathways that directly align with their military-earned skills.

In sum, the demand in Pinellas and Florida for ongoing training and education in the Homeland Security and First Response sectors continues to rise exponentially, creating a need for new and expanded training opportunities that meet employer needs and lead to rapid and sustainable employment.

Program Design

In order to address the region's training and personnel needs aligned with the Homeland Security and First Response professions, *Prepared Pinellas* will focus on two key areas: 1) expansion of academic pathways to provide short-term certificate and long-term degree opportunities for advancement, including articulations for current military personnel and veterans; and 2) enhanced training in threat response and public safety through equipment upgrades. Specifically, the program will work with academic and industry partners as well as local, regional, and federal agencies to:

- ***Develop a NEW A.S. in Homeland Security Degree:*** As noted previously, Pinellas is home to more than 40,000 homeland security-related jobs, with a predicted increase in demand of 10-15% through 2024.¹³ Homeland security encompasses a wide range of professions, including military, emergency management and logistics, law enforcement and criminal justice, fire protection, public health, and information security. SPC previously offered an Associate of Sciences degree in Homeland Security with a criminal justice focus. However, the degree has not been offered in several years. Under the *Prepared Pinellas* program, SPC faculty and staff will work with representatives from entities such as the Florida National Guard and U.S. Coast Guard to revamp the degree curriculum, ensuring that it is contextualized and improved to meet Quality Matters and Accessibility standards through the Florida Department of Education. In offering an A.S. degree in Homeland Security, SPC will prepare new students seeking entry into the field for employment or assist incumbent workers in building upon previous education and employment skills. The program will introduce students to fundamental areas such as terrorism, the justice system, disaster response, epidemiology and cybersecurity.

In order to promote enrollment in the program and support engagement of special populations such as veterans, tuition assistance will be provided under this grant to new enrollees in the A.S. in Homeland Security degree.

¹⁰ Pinellas County Economic Development Council (June 2017). *Defense & Homeland Security*. Retrieved from www.pced.org/expansion

¹¹ U.S. Department of Labor (n.d.) *Licensing and Certification for Veterans: State Strategies for Successfully Removing Barriers*.

¹² Military Times. 2018 Best for Vets Colleges. Retrieved from <https://bestforvets.militarytimes.com/2018-11-20/colleges/4-year/>

¹³ Florida Department of Economic Opportunity Employment Projections Data - Statewide and WDA 14 Pinellas County

- **Develop NEW articulations for veterans:** According to the U.S. Department of Homeland Security, “With five distinct mission areas related to securing the homeland, the Department of Homeland Security is the ideal employer to maximize the skills and training veterans have acquired while serving our country, as well as the commitment to serve and protect our nation.”¹⁴ Active military personnel and veterans have skills that readily transfer to the homeland security and defense industry, but often need additional education to support the transition to civilian employment or to pursue promotion within their branch of service. By using a competency-based assessment model and stackable certifications, veterans will be able to translate skills and knowledge into a shorter time to a degree, such as the A.S. in Homeland Security.

SPC has created a “one stop” model of advising and dedicated support that addresses the educational needs of veterans and their families. Recognizing prior learning of vets and easing the transition to civilian life by shortening time to a degree and work will only serve to improve veteran success rates. Program staff will work with SPC’s Academic Services and Veterans Affairs departments to crosswalk articulation credits from military service to the A.S. in Homeland Security degree, providing options for accelerated time to a degree and career in homeland security and defense industries. Program staff will also work with Veterans Affairs to ensure compliance with and eligibility for financial aid and GI Bill benefits.

- **Expand the EMT and Paramedic Programs:** SPC’s EMT program serves students on two campuses located in mid and northern Pinellas County; the Paramedic program is currently only located at one campus. Full expansion of the EMT and Paramedic programs to the Allstate Center campus (south) and Paramedic program to Tarpon Springs (north) will increase training capacity, ensuring equitable educational access countywide and a pipeline of students to meet regional demand. Currently, SPC employs one EMS Program Coordinator to oversee student intake, clinical site placements, equipment procurement, and all program-related certifications. An additional Program Coordinator for the EMS program will provide critical support in these functions as the program expands to three campuses.

Short-term certificates like the EMT PSAV allow trainees to seek rapid, high-wage employment upon completion while continuing to build their skills toward a degree program, such as Public Safety Administration. Existing Career and Academic Advisors will work with students at each campus to develop a career and academic pathway plan, ensuring that students are aware of entry and exit points along the training pipeline as well as what credits are needed to continue their education and earn an associate or baccalaureate degree.

- **Provide Training Incentives for Firefighters:** Aspiring firefighters in Pinellas County are required to have Paramedic training in order to be employed at municipal fire departments. The current lack of training resources in southern Pinellas has led to migration of local firefighters to adjacent counties for training. In addition, education fees at those institutions are typically lower, but do not include the wrap-around support services that SPC provides students. Through *Prepared Pinellas*, SPC will offer incumbent firefighters and students in the fire academies tuition assistance to offset training cost differences for Paramedic certification and incentivize employers to remain local.
- **Enhance Training Equipment and Technology:** Critical to the training of homeland security, military, and public safety officers is the Allstate Center’s firing range, which provides a hands-on teaching and simulation experience in weapons use, target practice, and ammunition. According to reports, “one of the segments of public safety that is vital to a first responder’s success is training...firearms training is paramount to their surviving a critical incident” and protecting the lives

¹⁴ U.S. Department of Homeland Security (n.d.). *Homeland Security Careers and Veterans*. Retrieved from <https://www.dhs.gov/homeland-security-careers/veterans>

of others.¹⁵ More than 2,300 individuals representing students in multiple academic programs and incumbent workers in local, state, and federal agencies received firearms training at SPC in 2017 alone. As incidents like active shooter events continue to increase, the need for specialized training is acute. SPC's current facilities have aged and are rapidly showing decline in functionality. Through *Prepared Pinellas*, 30 lines of modular shooting stalls with interchangeable ballistic panels will be installed. Each stall will also contain an All-Wheel Drive Retriever with simulated training scenarios for all skill levels, advanced lighting, and turning functions for tactical training and qualification. These upgrades will ensure that students across a wide range of in-service, certificate, and degree programs receive state of the art training in a safe and secure environment.

Installation of the EMT/Paramedic programs on additional campuses will also require a refurbishment of equipment and facilities to ensure appropriate training. For example, paramedic students training on IV placement and body fluids require classrooms with washing stations and vinyl flooring for rapid cleanup. Facility refurbishment at both campuses will include sink installation, plumbing and electrical, and installation of new, easy to clean flooring. SPC employs a range of training simulators in its EMS curriculum, from low-fidelity, low-technology models that allow students to practice patient lifts and carries to high-fidelity models that can emulate high-level trauma, enabling students to be confident in the face of a range of emergency scenarios. To address the need for enhanced simulation experiences and competency verification for pre-hospital providers, SPC will purchase simulation manikins to expand training capabilities and capacity. The MegaCode Kelly Advanced SimPad Capable Wireless Adult Mannequin with a LLEAP SimPad Plus is a medium-fidelity simulator that offers portable, wireless, and realistic model-driven simulation mimicking true human responses. Realistic vital signs, tension pneumothorax training, simulated cardiac emergencies and rhythm interpretation training are just some of the exercises students can complete and master with this unit. Each unit is compliant with the 2009 EMS Educational Standards and U.S. Department of Education curriculum. Simulation will be used at SPC to mirror, anticipate, or amplify real situations as guided experiences, allowing for both initial learning and repetition of response to critical incidences for students to demonstrate mastery

Through these efforts, programs under *Prepared Pinellas* will meet local, state, and regional workforce demands in multiple occupation sectors while promoting the safety and well-being of its citizens.

B. Describe how this proposal supports programs at state colleges or state technical centers.

Designed in partnership with homeland security and first response-focused employers, SPC's *Prepared Pinellas* initiative supports an array of educational and training programming focused on helping individuals and agencies overcome the gaps in knowledge, technical skills, and credentials necessary to fulfill Florida's growing need for homeland security and defense professionals. Pathways from technical certificates to baccalaureate degrees and articulations to master's programs will be supported and explored through this project, potentially aligning multiple education institutions across the region. Through the alignment of public and private partnerships, the program will offer access to enhanced and new stackable, short-term certificates and pathways to degree programs to address the skilled workforce shortage and strengthen the current workforce in a field that is ever-evolving.

Founded in 1927, St. Petersburg College (SPC) was the first two-year institution of higher education in the state of Florida and was the first community college to become a baccalaureate degree-granting institution in 2001. SPC now serves approximately 50,000 credit and non-credit students, and offers more than 100 degree and certificate programs. Students represent a broad base of individuals--from

¹⁵ Action Target

those unemployed seeking quick training in order to enter the job market, to those who are pursuing an undergraduate degree prior to moving into a career, to those needed continuing education to maintain credentials or seek promotion. By offering multi-level options in a variety of fields, students are provided the flexibility to achieve their goals within their own self-paced timeframe, anywhere from a few weeks in an online environment to a two-year degree based in the classroom. Regardless of the track or delivery model, SPC will be focused on training that addresses the immediate needs of employers in the region.

The program will also draw from existing resources at SPC's nationally-recognized **Center for Public Safety Innovation (CPSI)**, which is one of only four specialized training centers of its' kind in the United States. CPSI is a continuing education leader for personnel already employed with multiple public safety agencies across the U.S., including emergency management, law enforcement, firefighters, military, and the public sector. CPSI has developed one-day trainings, videos, and materials in areas such as active shooter training, human trafficking, firefighter suicide prevention, terrorism, hate crimes, and transnational crime. CPSI's experience partnering with and delivering trainings and presentations for the U.S. Departments of Justice, Defense, State, Homeland Security, FEMA, the U.S. Attorney's Office, and the Florida Attorney General's Office will help to inform the academic training models and curriculum, particularly for the A.S. in Homeland Security degree.

C. Describe how this proposal provides participants transferable, sustainable workforce skills applicable to more than a single employer.

As a state college, St. Petersburg College (SPC) is in the unique position to support the development and strengthening of Florida's workforce through the provision of a holistic educational and training model. The structure of SPC and *Prepared Pinellas* allows for rapid employment into high-wage, high-demand jobs through the attainment of a wide range of pertinent skills. The extensive list of occupations included in this project (see Table 1) reflects the growing need for workers skilled in handling emergency situations with a multi-disciplinary, systems-thinking perspective.

The design ultimately offers a series of interconnected, transferrable educational and training programs all along the pathway that result in industry recognized workforce certificates and certifications, Postsecondary Advanced Vocational (PSAV) Certificates, Associate degrees (AS), and Bachelor Degrees (BAS), as identified in Figure 1. The goal for students is to receive both college credit and industry recognized credentials, which can be used to build upon as they advance up the career ladder. For example, a student may enter the EMT training certificate program and, upon graduation, seek employment as an EMT. That certificate will then allow them to pursue the A.S. degree in Emergency Administration and Management while still employed, which could lead to an eventual Public Safety Administration Baccalaureate Degree. Training opportunities can also cross sectors. Firefighters trained by SPC's fire academy can then access required EMT or Paramedic training through SPC's Emergency Medical Services programs, allowing them to be employed either as firefighters or paramedics.

Multiple local homeland security and first response employers across diverse sectors have pledged their support of and commitment to the *Prepared Pinellas* program, as noted in the attached Letters of Commitment. These employers include the Pinellas County Sheriff's Office; police departments from St. Petersburg, Pinellas Park, and Clearwater; the Pinellas County Fire Chief's Association, which encompasses 18 fire departments within the county; Sunstar Paramedics; and Pinellas County Safety and Emergency Management. Each employer has indicated a distinct need for ongoing new hires and incumbent trainings in their respective fields, and the ability for activities proposed under *Prepared Pinellas* to sufficiently meet that need.

D. Does this proposal supports a program(s) that is offered to the public? Yes No

All certificate and degree programs are open to the public, with eligibility for certain programs determined by completion of prerequisite courses or equivalency of training in another state.

E. Describe how this proposal is based on criteria established by the state colleges and state technical centers.

The Florida State College system is responsive to the needs of both the public and private sectors in the state of Florida, and strives to align programs with industry-recognized certifications and credentials. The Florida Department of Education coordinates all industry certification alignment and provides oversight on federal or state regulatory agency, industry, proprietary, and third-party developed assessments leading to certification. SPC follows these regulatory guidelines to ensure that academic programs are responsive to employer needs and demand, resulting in students appropriately trained for high-wage, high-demand employment. Based on employer demand and advisory board feedback, SPC integrates industry-driven competencies into college curricula to ensure that students can obtain credentials valued by the labor market.

Each of the PSAV, certificate, and associate degree programs supported and developed under the *Prepared Pinellas* initiative are aligned to state curriculum frameworks determined by the Florida Department of Education and supported by the Florida College System. These frameworks define the content to be learned, clear standards and benchmarks for achievement, and assessments tied to those standards. Frameworks are assessed every three years to maintain compliance with industry standards and labor market needs. All programs of study within these frameworks must also include a pathway leading to a postsecondary credential (i.e. certificate, diploma, associate, or baccalaureate degree, industry certification, or licensure).

F. Does this proposal support a program(s) that will not exclude unemployed or underemployed individuals?

Yes No

Prepared Pinellas supports individuals at all stages of employment, from incumbent workers needing additional certificates or degrees to advance in their career to unemployed individuals seeking training for job eligibility to new students seeking a first career path.

G. Describe how this proposal will promote economic opportunity by enhancing workforce training. Please include the number of program completers anticipated to be created from the proposed training. Further, please include the economic impact on the community, region, or state and the associated metrics used to measure the success of the proposed training.

Promoting Economic Opportunity

Homeland security, defense, and safety are top priorities and top business for Florida and the Tampa Bay region – and for good reason. By the year 2030, Florida is expected to add six million more residents and attract more than 150 million annual visitors¹⁶; Pinellas County accounts for upwards of 50,000 new residents each year. Pinellas and Tampa Bay are also major hubs for tourism, commerce,

¹⁶ Lamback, S. (2017). Florida Jobs 2030: A Cornerstone Series Report for the Florida 2030 Initiative. Tallahassee, FL: Florida Chamber Foundation. Retrieved from flchamber.com/wp-content/uploads/2017/01/Florida-Jobs-2030-Report-012617_website.pdf

maritime activities, and defense centers. All of these additional residents, visitors, activities, and expanding employer infrastructure needs will require additional personnel in order to be adequately prepared in the event of a disaster, as well for day to day security and safety of residents. *Prepared Pinellas* will help to ensure a steady pipeline of workforce-ready individuals at all levels of economic entry, boosting individual and regional financial gains.

According to a 2013 survey of Florida employers sent out by SPC and Valencia College, more than 80% of incumbent workers in law enforcement, corrections, and fire-fighting will require continuing education and skills upgrade training to remain employed or advance in their field. For many of these sectors, two or four year degrees are required for promotional advancement. This program will allow incumbent workers to acquire certificates that stack toward an associate or baccalaureate degree in a flexible, responsive setting. Workers are able to sustain their employment while growing their expertise. As these workers move up, entry-level personnel will be able to fill those vacancies, creating an even stronger economic impact.

Based on partner response as detailed in the attached letters of support, advisory board input, and job growth in targeted occupations, it is anticipated that programs in the *Prepared Pinellas* initiative will graduate approximately **1,305** individuals across multiple targeted sectors for employment over the three-year grant period, creating both a well-employed and well-prepared region. This is based on the program's ability to help businesses address their workforce shortage and support industry growth. Finally, the training program will have potential for an immediate economic impact on Pinellas County training and services.

Success Metrics

The overarching mission of *Prepared Pinellas* is to support economic development and prosperity in Florida by enhancing regional infrastructure and training opportunities to ensure a prepared and ready workforce in the event of a homeland security event or natural disaster. In order to determine program efficacy and success of the proposed training, the following metrics will be tracked and analyzed:

Goal: Increase workforce opportunities and employment in first response, homeland security, and defense across all targeted occupations.

- Objective 1.1: Increase educational offerings through the development and enhancement of short-term certifications, PSAV, and degree programs.
- Objective 1.2: Increase student preparedness through hands-on experiential learning, providing transferable and sustainable workforce skills.
- Objective 1.3: Increase educational pathways and skills transfer for military veterans.
- Objective 1.4: Increase student enrollment, retention, and persistence in targeted programs.
- Objective 1.5: Support employment in targeted sectors through industry connections and job placement assistance.

2. Additional Information:

A. Is this an expansion of an existing training program? Yes No

If yes, provide an explanation for how the funds from this grant will be used to enhance the existing program.

The *Prepared Pinellas* initiative represents expansion and enhancement of curriculum, facilities, and equipment affect multiple existing security, defense, and public health and safety training programs at St. Petersburg College. The certificates and degrees included in *Prepared Pinellas* are part of an academic pathway that leads from short-term training certificates to B.A.S. degrees. Figure 1 demonstrates how each sector will be enhanced through grant funding. Those items in starred categories represent certificates and degrees directly impacted by proposed funding and tracked for

student outcomes. In addition, funding will be used to support a project coordinator and administrative support that will oversee grant activities, data collection on student enrollment/completion, and fiscal reporting, ensuring that deliverables are met and compliant with all state reporting requirements.

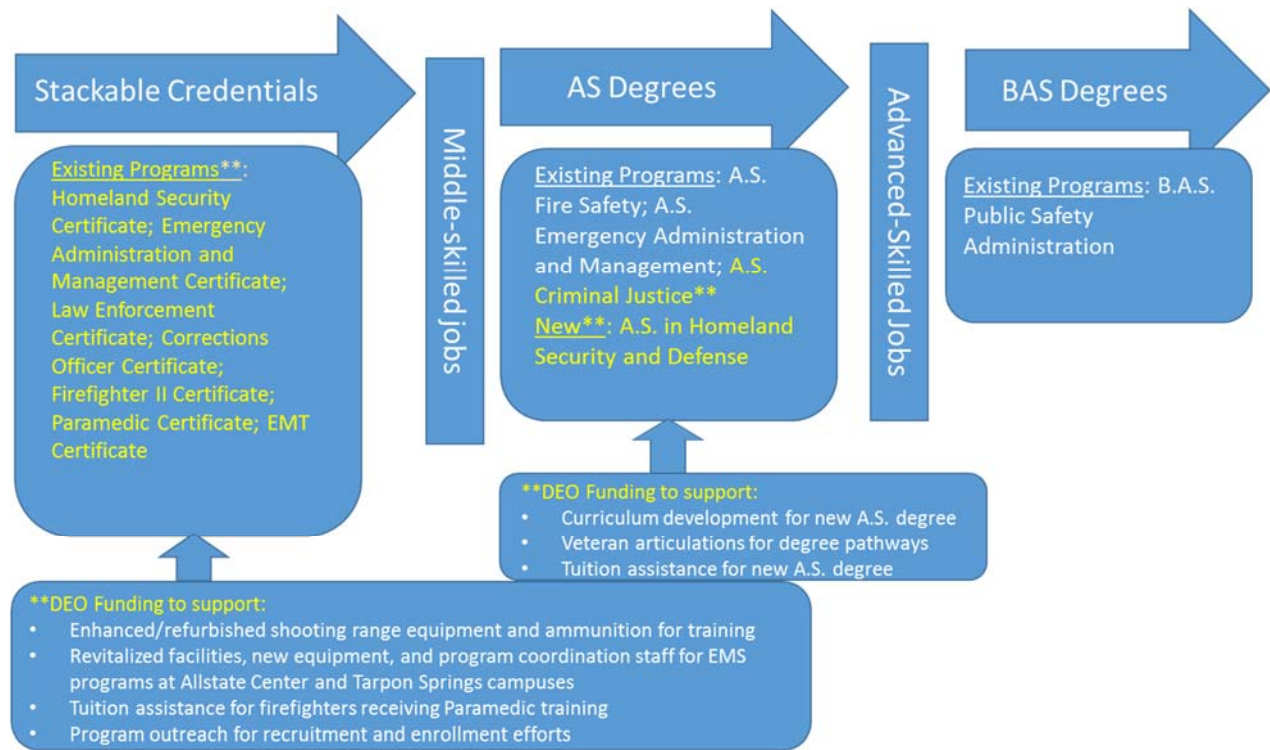


Figure 1: Prepared Pinellas Certificate and Degree Pathway

B. Does the proposal align with Florida’s Targeted Industries? (View Florida’s Targeted Industries here.)

Yes No

If yes, please indicate the targeted industries with which the proposal aligns. If no, with which industries does this proposal align?

The *Prepared Pinellas* proposal aligns directly with the identified targeted industry of *Homeland Security and Defense*. In addition, the proposal also aligns with the Health and Safety industries, a key component of Homeland Security and Defense, as noted by the 2017 Florida Economic Opportunity report.

C. Does the proposal align with an occupation(s) on the Statewide Demand Occupations List and/or the Regional Demand Occupations List? (View Florida’s Demand Occupation Lists here.)

Yes No

If yes, please indicate the occupation(s) with which the proposal aligns. If no, with which occupation does the proposal align?

Prepared Pinellas will strengthen a seamless talent supply chain that encapsulates a wide number of occupations related to homeland security, public safety, and first response. Table 1 demonstrates the

targeted occupations on the Statewide Demand Occupations and/or the Regional Demand Occupations Lists that will be served through the program, including projected demand over the next six years. In addition, the program targets in-demand occupations of Emergency Medical Technicians and Paramedics. While not included on the State or Regional TOL, local data indicates a distinct need for EMS personnel in Pinellas County. The industry has grown by more than 27% in the last six years alone.¹⁷

Table 1. Target Industries and Occupations; Current and Future Demand		Total Job Openings 2016-2024		% Growth 2016-2024	
		Pinellas	State	Pinellas	State
SOC Code	SOC Occupational Title				
29	Healthcare Practitioners and Technical Occupations	11,496	180,466	17.8%	16.9%
29-2041	Emergency Medical Technicians and Paramedics	324	2,973	23.2%	16.4%
29-2099	Health Technologists and Technicians, All Other*	124	2,468	16.6%	18.5%
33	Protective Service Occupations	2,603	64,316	8.6%	8.6%
33-1011	First-Line Supervisors of Correctional Officers	9	518	6.7%	2.3%
33-1012	First-Line Supervisors of Police and Detectives	50	1,467	6.9%	6.5%
33-1021	First-Line Superv. of Fire Fighting and Prevention Workers	83	1,439	8.1%	9.3%
33-1099	First-Line Supervisors of Protective Service Workers, All Other	64	1,629	8.6%	10.1%
33-2011	Firefighters*^	390	7,944	8.2%	9.3%
33-3012	Correctional Officers and Jailers*	648	8,985	5.7%	3.4%
33-3051	Police and Sheriff's Patrol Officers*^	683	14,693	8.0%	8.7%
33-9032	Security Guards	638	19,539	11.0%	11.5%
33-9093	Screeners, Transportation Security Administration	32	681	5.0%	1.2%
43	Office and Administrative Support Occupations	20,718	374,004	8.8%	7.9%
43-5031	Police, Fire, and Ambulance Dispatchers	67	1,351	2.4%	1.1%

Source: Florida Department of Economic Opportunity Employment Projections Data - Statewide and WDA 14 Pinellas County
 * Denotes a Florida Department of Economic Opportunity 2018-2019 Regional Demand Occupation - Statewide and/or WDA 14 Pinellas County
 ^Denotes a High Skill, High Wage Job in Florida Department of Economic Opportunity 2018-2019 Regional Demand Occupation - Statewide and/or WDA 14 Pinellas County

D. Indicate how the training will be delivered (e.g., classroom-based, computer-based, other).

If in-person, identify the location(s) (e.g., city, campus, etc.) where the training will be available.

If computer-based, identify the targeted location(s) (e.g., city, county, statewide) where the training will be available.

In-person training and classes will occur on multiple St. Petersburg College campus sites throughout Pinellas County. These sites include the Allstate Campus in St. Petersburg (south Pinellas County), Health Education Center in Pinellas Park (central Pinellas County), and Tarpon Springs Campus in Tarpon Springs (north Pinellas County). These campuses provide regional coverage and easy access for potential students and trainees.

¹⁷ Varn, K. (2017, December 11). Reasons elusive as Pinellas EMS demand skyrockets. *The Tampa Bay Times*. Retrieved from https://www.tampabay.com/news/publicsafety/Reasons-elusive-as-Pinellas-EMS-demand-skyrockets_163338861.

Select courses, certificates, and degree programs will also be available online. Programming will primarily target Pinellas County residents, but will be able to service the entire state through online access. SPC has the largest online education program in the state of Florida, serving more than 20,000 students per year.

E. Indicate the number of anticipated annual enrolled students and completers in the proposed program.

SPC anticipates enrolling an estimated **1,880** students in *Prepared Pinellas*-related programs, of which approximately **1,305 (69%)** will complete during the three-year grant period. These students will be served in a range of degree, PSAV, certificate courses identified in Table 2, which will prepare students for the targeted occupations included in Table 1.

F. Indicate the length of program (e.g., quarters, semesters, weeks, etc.), including anticipated beginning and ending dates.

The length of individual programs under the *Prepared Pinellas* model vary depending on certificate or degree type. Program length ranges from one semester for certificates to two or more years for A.S. and B.A.S. degree programs.

Begin Date: July 1, 2019

End Date: June 30, 2022

G. Describe the plan to support the sustainability of the proposal.

The *Prepared Pinellas* initiative is intended to be a long-term effort at St. Petersburg College and for Pinellas County. Project funding allows for the investment in restoring and improving key capital equipment like the shooting range to best implement the proposed training programs. This equipment will be productive for many years, and ongoing maintenance and upkeep will be integrated into the College's regular operating budget. As an innovative program meeting the needs of a wide range of local, regional, and state employers, *Prepared Pinellas* will attract broad base of new trainees and incumbent personnel, ultimately increasing enrollment and providing ongoing financial support through tuition and program fees. In addition, enhanced training capabilities at the Allstate Center Firing Range will ensure ongoing financial support from tuition and fees for in-service trainings with local, state, and federal agencies.

H. Identify any certifications, degrees, etc. that will result from the completion of the program. Please include the Classification of Instructional Program (CIP) code and the percent of completer in each code, corresponding with Section E.

Prepared Pinellas targets occupations requiring credentials from entry level certifications, state licensure, and continuing education to college certificates and degrees. Table 2 outlines the relevant certificate and degree programs that participants will be eligible to complete by participating in this initiative, along with the anticipated percent of completers. The A.S. in Homeland Security degree has a lower completion rate due to its development during course of the grant period.

CIP Code	Certificates and Degrees	# of Students Enrolled	# of Students Completing	% of Students Completing
43	Public Safety/First Responder/Homeland Security			
43.0301	Homeland Security Certificate	175	45	25.71%
43.0103	Emergency Administration and Management Certificate	240	45	18.75%
43.0114	Law Enforcement Certificate	300	280	93.33%
43.0102	Corrections Officer Certificate	300	280	93.33%
43.0203	Firefighter II Certificate	330	300	90.91%
43.01	A.S. Criminal Justice	200	85	42.50%
43.0301	A.S. in Homeland Security**	45	12	26.67%
51	Healthcare Practitioners and Technical Occupations			
51.0904	Emergency Medical Technician Certificate	182	162	89.01%
51.0904	Paramedic Certificate	54	48	88.89%
51.0904	A.S. Emergency Medical Services	54	48	88.89%
	TOTAL	1880	1305	69.41%
<i>**Enrollment and completion numbers may not align to the same students due to varying program lengths and completion times for state college students; i.e. students who enroll in an A.S. degree typically complete degree in 4 years.</i>				

I. Does this program have a local match amount? Yes No

J. Provide any additional information or attachments to be considered for the proposal.

Please see Attachment A—Letters of Commitment, which demonstrate a broad base of support for Prepared Pinellas from community partners, industry, and government agencies, including:

- Sunstar Paramedics
- Pinellas County Safety & Emergency Services
- St. Petersburg Police Department
- Clearwater Police Department
- Pinellas Park Police Department
- Pinellas County Sheriff's Office
- Pinellas County Fire Chiefs' Association

3. Program Budget

SPC is requesting a total of \$1,863,642 in grant funding over a three-year period. With an anticipated 1,305 completers over three years, the estimated ROI for students that successfully complete related programs during the grant is \$1,428.

	2019-2020 YEAR 1	2020-2021 YEAR 2	2021-2022 YEAR 3	TOTAL
EQUIPMENT - \$5,000+ unit cost				
Estimating equipment for Paramedic Training Program expansion for Allstate Center and Tarpon Springs @ \$73,000 each , including multiple full body manikins and stretchers to conduct emergency simulation scenarios and high-fidelity simulators to enhance clinical experience training. Total = \$146,000 . Equipment costs are estimated based on initial quotes that were sought from industry suppliers along with institutional faculty feedback, and include all units costing \$5,000 and above.	\$ 146,000	\$ -	\$ -	\$ 146,000
TOTAL EQUIPMENT	\$ 146,000	\$ -	\$ -	\$ 146,000
PERSONNEL				
Salaries/Stipends				
Full time Personnel: Prepared Pinellas Project Coordinator (New Hire) – Assists program faculty and staff in oversight of day-to-day project implementation, responsible for monitoring program objectives and deliverables to ensure goals are met, collection of student data and metrics, equipment purchase, and reporting. Estimating full time @ \$46,226.34 for Yr 1-3; EMS Program Coordinator (New Hire) -- Responsible for overseeing EMS training program at Allstate campus, including student enrollment, clinical site placement, and some classroom instruction. Estimating full time @ \$49,409.85 for 6 months in Yr 1, 12 months in Y2-Y3; Grants Accountant (New Hire) -- Assists in financial reporting, invoicing, and reconciliations related to program expenditures, including payroll, equipment purchase, and contracts. Ensures program expenditures follow all state and institutional fiscal requirements. Estimating 25 hours per week @ \$28,900 (\$22.23 per hour) in Yrs 1-3.	\$ 99,831	\$ 124,536	\$ 124,536	\$ 348,904
Other Personnel: Faculty Deliverables – Stipends for faculty to assist in development of career pathways, veteran articulation agreements, and curriculum for new and enhanced homeland security and defense degree program. Estimating 10 deliverables per year @ \$1,306 per year in Yr 1-2 = \$13,060 ; Part-Time Senior Administrative Services Specialist to assist in project deliverables and reporting. Estimating 20 hour per week @ \$14.87/hour x 48 weeks = \$14,275.20 in Yr 1-3.	\$ 27,335	\$ 27,335	\$ 14,275	\$ 68,946
Fringe Benefits				
Fulltime Personnel: Estimated at 37% in Y1, 38% in Y2, and 39% in Y3 for health insurance, retirement, FICA/SSA for fulltime personnel	\$ 36,938	\$ 47,324	\$ 48,569	\$ 132,831
Other Personnel: Estimated at 17% in Y1, 18% in Y2, and 19% in Y3 covering retirement and FICA/SS for other personnel	\$ 4,647	\$ 4,920	\$ 2,712	\$ 12,280
TOTAL PERSONNEL	\$ 168,751	\$ 204,116	\$ 190,093	\$ 562,960

FACILITIES				
Estimated facility renovation costs to outfit Allstate Campus for new EMT and Paramedic program, and Tarpon Springs campus for Paramedic Program @ \$50,000 each. This expansion requires facility renovation costs to repurpose classroom space to meet state standards. Renovation includes sink installation, plumbing, electrical, and floor restoration. Total = \$100,000. Estimated refurbishment for the Allstate Center Shooting Range, including new equipment and floor refurbishment on 30 stalls @ \$20,000 each. Total = \$600,000. Renovations will support increased access and program capacity to meet regional training demands. Renovations and installation of purchased equipment will take place in Yr 1. Renovation estimates are based on price quotes and previous renovation costs at SPC.	\$ 700,000	\$ -	\$ -	\$ 700,000
TOTAL FACILITIES	\$ 700,000	\$ -	\$ -	\$ 700,000
TUITION				
SPC is requesting funding to support tuition assistance for fire academy students and incumbent firefighters pursuing Paramedic training. Estimated at \$1,500 for 25 students in Yrs 2-3. Tuition assistance is also requested to support new students in the A.S. in Homeland Security degree to promote program enrollment and veteran outreach. Estimated at \$3352.50 (30 credit hours x \$111.75/hour) for 15 students in Yr 2, 45 students in Y3.	\$ -	\$ 87,788	\$188,363	\$ 276,150
TOTAL TUITION	\$ -	\$ 87,788	\$188,363	\$ 276,150
TRAINING MATERIALS				
SPC is requesting funds to support supplies, training and educational materials related to the associated public safety, and degree programs included under this proposal. Educational supplies for EMT and Paramedic training and classroom demonstrations at Allstate Center such as oxygen system, immobilization and extraction, splints, bandages, etc. estimated @ \$14,450 in Y1, \$7,000 in Y2-Y3.	\$ 14,450	\$ 7,000	\$ 7,000	\$ 28,450
TOTAL TRAINING MATERIALS	\$ 14,450	\$ 7,000	\$ 7,000	\$ 28,450
OTHER DIRECT COSTS				
Other-Travel: Estimated for anticipated in-district and out-of-district mileage for program staff to travel between campuses and to meetings and trainings. Based on State of Florida mileage reimbursement rate of \$.445/mile. Estimated @ \$500 per year.	\$ 500	\$ 500	\$ 500	\$ 1,500
Other-Printing: Estimated costs for design, publication, and distribution of printed materials related to program outreach for new A.S. degree, expanded EMS program, and scholarships/tuition. Estimated @ \$5,000 in Yr 1 to include design, \$2,500 in Yr 2-3.	\$ 5,000	\$ 2,500	\$ 2,500	\$ 10,000
Other-Outreach: Estimated costs for marketing related to new certificate and degree programs. Program marketing will increase public awareness and enrollment in programs. Estimated @ \$5,000 per year for Yr 1-3.	\$ 5,000	\$ 5,000	\$ 5,000	\$ 15,000
TOTAL OTHER	\$ 10,500	\$ 8,000	\$ 8,000	\$ 26,500
Indirect Costs				
Requesting 20% of Modified Total Direct Costs for onsite direct costs less equipment, facilities, tuition and contracts >\$25k for indirect and administrative costs associated with the grant.	\$ 38,740	\$ 43,823	\$ 41,019	\$ 123,582
TOTAL PROJECT COSTS	\$ 1,078,441	\$ 350,727	\$434,474	\$ 1,863,642

4. Approvals and Authority

A. If entity is awarded grant funds based on this proposal, what approvals must be obtained before it can execute a grant agreement with the Florida Department of Economic Opportunity (e.g., approval of a board, commission or council)?

All grant funds St. Petersburg College applies for are submitted for pre-approval by the President and the Board of Trustees (BOT). Therefore, they are pre-approved even before the College receives notification of an award or rejection. This approval affords the College to accept the funding, enter into any amendments, extensions or agreements as necessary, within the original intent and purpose of the grant. Applications also are reviewed by the College's General Counsel Office. A second or follow-up approval by the BOT is not needed if and when an award is made. These measures, part of the College's grant policy, will be followed for a Florida Department of Economic Opportunity agreement, should the agency fund the College's proposal.

B. If approval of a board, commission, council or other group is needed prior to execution of an agreement between the entity and the Florida Department of Economic Opportunity:

i. Provide the schedule of upcoming meetings for the group for a period of at least six months

The Board of Trustees meets every third Tuesday of the month. Upcoming meetings will be: October 16, 2018; November 20, 2018; January 15, 2019; February 19, 2019; March 19, 2019; and April 16, 2019.

ii. State whether that group can hold special meetings, and if so, upon how many days' notice.

The Board of Trustees can hold special meetings, but they are approved at the board's annual Organizational Meeting, held in August. All meetings require a seven-day notice.

C. Attach evidence that the undersigned has all necessary authority to execute this proposal on behalf of the entity. This evidence may take a variety of forms, including but not limited to: delegation of authority, citation to relevant laws or codes, policy documents, etc.

Please see attached documented evidence of signing authority, Attachment B.

ATTACHMENT A: LETTERS OF SUPPORT

1. Sunstar Paramedics
2. Pinellas County Safety & Emergency Services
3. St. Petersburg Police Department
4. Clearwater Police Department
5. Pinellas Park Police Department
6. Pinellas County Sheriff's Office
7. Pinellas County Fire Chiefs' Association



August 27, 2018

Cissy Proctor
Executive Director
Florida Department of Economic Opportunity
107 East Madison Street
Caldwell Building
Tallahassee, FL 32399-4120

Re: Letter of Commitment for Florida Job Growth Grant Fund Workforce Training Grant Proposal

Dear Ms. Proctor:

Sunstar Paramedics extends its full support to St. Petersburg College (SPC) and the College's Florida Job Growth Grant Fund proposal to expand training opportunities for those seeking a high-demand career in the key industries of first response, homeland security and defense. SPC's proposed *Prepared Pinellas: Homeland Security and First Response Program* will greatly bolster our region's emergency and disaster preparedness capabilities. It also will help agencies like Sunstar find new hires that have the critical skills needed to protect citizens and visitors of the Tampa Bay region.

Since 2004, Paramedics Plus has been proudly serving the Pinellas County community operating Sunstar. We have been recognized, both locally and nationally, dozens of times for the outstanding level of care our highly skilled team of emergency medical technicians (EMTs) and Paramedics provide. We are pleased to see SPC include EMT and Paramedic as a targeted occupation for the program. We have partnered with the College previously on successful training initiatives. We also are engaged on SPC's EMS Advisory Committee and are excited about this new opportunity. Those who successfully complete training through *Prepared Pinellas* will be more than ready to enter the workforce. Sunstar will consider hiring these graduates to join our highly skilled team.

Thank you for reviewing this letter and SPC's proposal for this important program to support growth and employment in Florida's diverse industries. Sunstar Paramedics works hard to provide compassionate quality care and service built around the needs of the patients and communities we serve through effective partnerships. *Prepared Pinellas* is an exciting new partnership opportunity to expand EMT training and training in similar disciplines for our area.

Sincerely,

A handwritten signature in blue ink, appearing to read "J. J. [unclear], COO".

12490 Ulmerton Road

Largo, FL 33774-2700

727-582-2090

**BOARD OF COUNTY
COMMISSIONERS**

Jay J. Beyrouti
Dave Eggers
Pat Gerard
Charlie Justice
Janet C. Long
Karen Williams Seel
Kenneth T. Welch



August 31, 2018

Cissy Proctor
Executive Director
Florida Department of Economic Opportunity
107 East Madison Street
Caldwell Building
Tallahassee, FL 32399-4120

Re: Letter of Commitment for Florida Job Growth Grant Fund Workforce Training Grant Proposal

Dear Ms. Proctor:

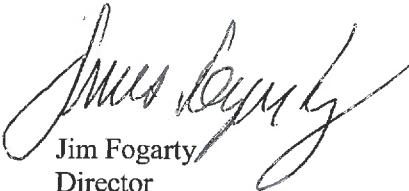
It is my pleasure, on behalf of **Pinellas County Safety & Emergency Services**, to support St. Petersburg College's (SPC) Florida Job Growth Grant Fund proposal to increase training opportunities for job seekers in first response, homeland security and defense – industries that are vital in growing the state's economy. SPC's proposed *Prepared Pinellas: Homeland Security and First Response Program* will help individuals gain the transferable and sustainable workforce skills needed for all those who protect our communities and assess and prevent threats.

The Safety & Emergency Services Department coordinates a diverse set of programs geared towards ensuring effective and efficient public safety for residents and visitors within Pinellas County. Our staff works to provide significant support – operational, technology and funding – to fire, EMS and law enforcement agencies. The Department manages these functions through various divisions, each with a specific role. Safety & Emergency Services works closely with public safety agencies to ensure successful collaboration throughout the county.

We commend SPC in focusing on training and education in these areas critical to our region's safety. We understand that *Prepared Pinellas* will give participants the education, training and/or credentials needed to start a career in first response, homeland security and defense, or receive further training to advance in their career. We are particularly excited about SPC's planned expansion of their EMS training services to provide services countywide.

Thank you for reviewing this letter and SPC's proposal for this important program to support growth and employment in Florida's diverse industries. Homeland security and defense has been identified as a leading industry cluster for Florida, largely contributing to our state's economic competitiveness and success. We are excited to support SPC and its efforts to expand this training in our county and beyond.

Sincerely,


Jim Fogarty
Director

Safety and Emergency Services
10750 Ulmerton Road
Building 1 • Suite 343
Largo, FL 33778
Main Office: (727) 582-6623
www.pinellascounty.org



ST. PETERSBURG POLICE DEPARTMENT

Anthony Holloway, Chief of Police

1300 First Avenue North, St. Petersburg, Florida 33705

Telephone: (727) 893-7780

www.stpete.org/police

September 4, 2018

Cissy Proctor, Executive Director
Florida Department of Economic Opportunity
107 East Madison Street
Tallahassee, FL 32399-4120

Re: Letter of Commitment for Florida Job Growth Grant Fund Workforce Training Grant Proposal

Dear Ms. Proctor:

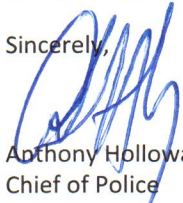
On behalf of the **St. Petersburg Police Department** (SPD), it is my pleasure to offer this letter of support for St. Petersburg College (SPC) and its proposal for the Florida Job Growth Grant Fund Workforce Training program. SPC has proposed implementing the *Prepared Pinellas: Homeland Security and First Response Program*, which will have a positive impact on economic development in our region by preparing a workforce of individuals with the skills, degrees, and/or credentials needed for employment in the critical industries of public safety, homeland security and defense.

The mission of the St. Petersburg Police Department is to deliver professional police services, to protect and ensure the safety of the community, to enforce laws and preserve the peace, and to protect the rights of all citizens by policing with the tenets of loyalty, integrity, and honor. We work tirelessly with other community organizations and other local, state and national partners on public safety, police education and outreach and career enhancement projects. Our department currently employs 562 law enforcement personnel.

We have a long standing relationship with SPC, which has several campuses within the city limits of St. Petersburg, including its Center for Public Safety Innovation and Allstate Center. We consistently use the shooting range at Allstate in the training of new officers and recertification of existing law enforcement. Our command staff serves or have served on SPC's Florida Regional Community Policing Institute Advisory Committee. Therefore, we know first-hand that the College offers top notch training to those individuals seeking a career and/or advancement with the fields of law enforcement and public safety. Quality training opportunities and cutting edge equipment like those proposed in *Prepared Pinellas* are needed to meet the growing demand for public safety.

Thank you for your careful review of this letter and of SPC's proposal for the Florida Job Growth Grant program. I commend SPC for its proposal and its efforts already to engage multiple community partners to support new training and employment opportunities in homeland security and defense through the *Prepared Pinellas*.

Sincerely,



Anthony Holloway
Chief of Police



A NATIONAL AND STATE ACCREDITED LAW ENFORCEMENT AGENCY



CITY OF CLEARWATER

POST OFFICE BOX 4748, CLEARWATER, FLORIDA 33758-4748
CLEARWATER POLICE DEPARTMENT, 645 PIERCE STREET, CLEARWATER, FLORIDA 33756
TELEPHONE (727) 562-4336

OFFICE OF THE CHIEF
OF POLICE

August 31, 2018

Cissy Proctor
Executive Director
Florida Department of Economic Opportunity
Caldwell Building
107 East Madison Street
Tallahassee, FL 32399-4120

Re: Letter of Commitment for Florida Job Growth Grant Fund Workforce Training Grant Proposal

Dear Ms. Proctor:

On behalf of the Clearwater Police Department (CPD), it is my pleasure to pledge our support for St. Petersburg College's (SPC) proposal for the Florida Job Growth Grant Fund Workforce Training program for the *Prepared Pinellas: Homeland Security and First Response Program*. This project will have a positive impact on economic development in our region by preparing a workforce of individuals with the skills, degrees and/or credentials needed for employment in the critical industries of homeland security and defense.

The mission of CPD is to consistently provide effective, professional and dependable law enforcement services to every citizen, visitor and business within the city of Clearwater. We currently employ more than 242 law enforcement personnel. We have a longstanding history of working closely together with SPC on police education and career enhancement projects, including frequent use of the Allstate Center firing range for training and certification. Our command staff serves or have served on SPC's Florida Regional Community Policing Institute Advisory Committee. We know first-hand that the college offers top notch training to those individuals seeking a career and/or advancement with the fields of law enforcement and public safety.

Our department is always actively looking for new opportunities to expand the capabilities of Clearwater's brave men and women on the force, improve the skills of the regional public safety workforce and provide enhanced services for our citizens and visitors. We strongly believe *Prepared Pinellas* has the potential to do all three in addition to meeting the growing demand for public safety and homeland security personnel.

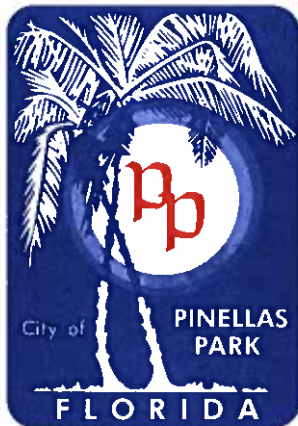
Thank you for your careful review of this letter and of SPC's proposal for the Florida Job Growth Grant program. Please know that SPC has many engaged partners that will support it to grow training and employment opportunities in the Tampa Bay area in homeland security and defense.

Sincerely,

A handwritten signature in blue ink, appearing to read "Daniel W. Slaughter".

Daniel W. Slaughter
Chief of Police





September 11, 2018

Cissy Proctor
Executive Director
Florida Department of Economic Opportunity
107 East Madison Street
Caldwell Building
Tallahassee, FL 32399-4120

Re: Letter of Commitment for Florida Job Growth Grant Fund Workforce Training Grant Proposal

Dear Ms. Proctor:

On behalf of the dedicated officers and civilian staff of the Pinellas Park Police Department, I am pleased to support St. Petersburg College (SPC) and its Florida Job Growth Grant Fund Workforce Training proposal for the *Prepared Pinellas: Homeland Security and First Response Program*. This project will provide job seekers with transferable, sustainable skills in the critical industries of homeland security and public safety, allowing them to be prepared to enter the workforce and fill job openings across the region and state. It will also support continued training for our officers, a critical component of maintaining a prepared police force.

The brave men and women of the Pinellas Park Police Department are highly trained and skilled, allowing them to provide exceptional service, ensure public safety and enhance the quality of life in our community. We have worked with SPC on numerous community and training initiatives, and our command staff serves or has served in an advisory capacity with the College's Center for Public Safety Innovation. Therefore, we can attest that SPC has the vision, personnel and commitment to successfully implement *Prepared Pinellas*.

We understand that this program will boost training opportunities for individuals seeking a career in criminal justice and police service, homeland security and defense, and various interconnected industries. The skills offered in the program are in high demand from first responder agencies like ours as well as private businesses and companies in the security and defense industries. As a police department, we currently employ more than 107 law enforcement officials serving residents in Pinellas Park.

In closing, I would like to extend my gratitude to the Florida Department of Economic Opportunity for considering SPC for this important program to support growth and employment in Florida's diverse industries. Homeland security and defense has been identified as a leading industry cluster for Florida, largely contributing to our state's economic competitiveness and success. The Pinellas Park Police Department is proud to support SPC and its efforts to expand this training in the Tampa Bay area and beyond.

Sincerely,

A handwritten signature in black ink, appearing to read 'Chief M. L. Haworth', is written over a white background.

Chief Michael L. Haworth
Pinellas Park Police Department



Sheriff Bob Gualtieri
Pinellas County Sheriff's Office
"Leading The Way For A Safer Pinellas"

September 5, 2018

Cissy Proctor,
Executive Director
Florida Department of Economic Opportunity
107 East Madison Street
Caldwell Building
Tallahassee, FL 32399-4120

Re: Letter of Commitment for Florida Job Growth Grant Fund Workforce Training Grant
Proposal

Dear Ms. Proctor:

On behalf of the Pinellas County Sheriff's Office, I am pleased to support St. Petersburg College (SPC) and its Florida Job Growth Grant Fund Workforce Training proposal for the *Prepared Pinellas: Homeland Security and First Response Program*. This proposal will help job seekers gain transferable, sustainable workforce skills in the key industries of homeland security, defense, and public safety. As the Sheriff of an agency with more than 2,700 employees, I am fully aware of the impact a highly trained staff has in carrying out our sworn duty to protect and serve our communities.

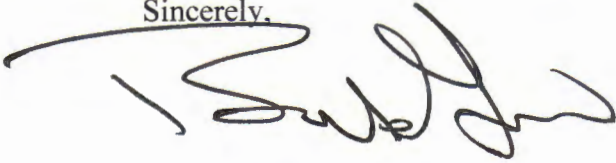
The Pinellas County Sheriff's Office has long partnered with SPC on public safety initiatives. We currently use the Allstate Center Shooting Range in the training and certification of numerous deputies each year. Our executive and command staff serve in an advisory capacity on committees at the College's Community Policing Institute and work with SPC staff to ensure college employees and students are cognizant of the social services and resources we offer. We also have hired graduates of, and helped our employees attain continuing education and training at, the college's Center for Public Safety Innovation.

We are confident SPC has the vision, personnel and ability to successfully implement *Prepared Pinellas*, which will boost dynamic, real world training to participants seeking a career in public safety, security and defense and various interconnected industries.

September 5, 2018
Page 2

I would like to thank you for considering SPC for this important program to support growth and employment in Florida's diverse industries. Homeland security and defense has been identified as a leading industry cluster for Florida, largely contributing to our state's economic competitiveness and success. The Pinellas County Sheriff's Office is proud to support SPC and its efforts to expand this training in the Tampa Bay area and beyond.

Sincerely,

A handwritten signature in black ink, appearing to read 'Bob Gualtieri', with a long horizontal flourish extending to the left.

Bob Gualtieri, Sheriff
Pinellas County, Florida

BG/ri



FIRE CHIEF'S ASSOCIATION

PINELLAS COUNTY FLORIDA

Cissy Proctor
Executive Director
Florida Department of Economic Opportunity
107 East Madison Street
Caldwell Building
Tallahassee, FL 32399-4120

September 10, 2018

Re: Letter of Commitment for Florida Job Growth Grant Fund Workforce Training Grant Proposal

Dear Ms. Proctor:

The Pinellas County Fire Chiefs' Association is pleased to offer its full support for St. Petersburg College's (SPC) Florida Job Growth Grant Fund proposal to boost training opportunities for job seekers in the key industries of first response, homeland security and defense. SPC's proposed *Prepared Pinellas: Homeland Security and First Response Program* will add tremendous strength to our region in emergency and disaster preparedness and will help our agencies protect citizens and visitors of the Tampa Bay region.

The mission of the Pinellas County Fire Chiefs' Association is to protect the lives and property of people from fires, natural disasters and hazardous materials incidents, to save lives by providing emergency medical services and to prevent fires through prevention and education programs. Our membership comprises 18 different fire departments throughout our heavily-populated and visited county.

Our agencies will consider hiring those who successfully complete the programs supported through Prepared Pinellas, specifically the Fire Academy and EMS students. Our departments, like others across the state and country, want to be able to fill vacancies or openings caused by retirements with skilled and trained personnel. We are pleased that this Florida Job Growth Grant program will support our efforts to hire and maintain a highly trained team.

Thank you for reviewing this letter and SPC's proposal for this important program to support growth and employment in Florida's diverse industries. Homeland security and defense has been identified as a leading industry cluster for Florida, largely contributing to our state's economic competitiveness and success. The Pinellas County Fire Chiefs' Association is proud to support SPC and its efforts to expand this training in the Tampa Bay area and beyond.

Sincerely,

Tom Jamison
President, Pinellas County Fire Chiefs' Association

ATTACHMENT B: 4.C. Evidence of Authority to Execute Proposal

1. Board of Trustees of St. Petersburg College Rules and College Procedures: 6Hx23-1.06 – Responsibility and Authority of the President

RULE

SUBJECT	RESPONSIBILITY AND AUTHORITY OF THE PRESIDENT	PAGE
		1.06-1
LEGAL AUTHORITY	6Hx23-1.06	10/13/15 Revision #15-10

6Hx23-1.06 RESPONSIBILITY AND AUTHORITY OF THE PRESIDENT

- I. The Board of Trustees delegates to the President administrative authority over the College and holds the President responsible for the efficient direction and operation of the College pursuant to federal and state law, the rules of the State Board of Education, and the rules adopted by the Board of Trustees.
- II. The President may delegate authority to the staff to perform administrative functions necessary to the efficient operation of the College. The responsibility for the performance of these functions shall remain with the President.
- III. The President shall provide to the Board each year, for their review and approval, a legislative package with all attending materials and information in support of the College's written plan and requests for the upcoming Florida legislative session at least 120 days prior to the beginning of the session.
- IV. The President is hereby authorized to sign, on behalf of the Board, all contracts and other documents reflecting action previously approved or authorized by the Board. In addition, all contracts including those involving expenditures not exceeding the amount as specified in Section 287.017, Florida Statutes, for Category Five may be approved and signed by the President or designee. Contracts involving expenditures will be listed in an informational report to the Board quarterly.
- V. Alternatively, at the discretion of the President, a Request for Contract may be:
 - A. Considered by the President's Executive Committee prior to final approval; or
 - B. Considered by the President in consultation with the Board Chair prior to final approval; or
 - C. Presented to the Board for approval.

RULE

SUBJECT	RESPONSIBILITY AND AUTHORITY OF THE PRESIDENT	PAGE
LEGAL AUTHORITY	6Hx23-1.06	1.06-2 10/13/15 Revision #15-10

- VI. The President is hereby authorized to designate an individual to serve in place of the President during his or her temporary absence, incapacity or in emergencies when the President is unavailable. In the event that the President has not so designated, the chief academic officer, and if the chief academic officer is not available to serve, the chief administrative officer, shall temporarily serve in the President's place until such time as the Board can designate an acting president, if necessary.
- VII. It shall be the responsibility of the President or a committee appointed by the President, where he deems such to be necessary, to ensure that all elections held within the College, except those held pursuant to Chapter 447, Florida Statutes, which are supervised by the public employees relations commission, are carried out in a fair and equitable manner.

Specific Authority: 1001.64(2) & (4), F.S.

Law Implemented: 1001.64, 1001.65, F.S.; Rule 6A-14.026, F.A.C.

History: This history reflects changes to the rule and procedure which were formerly combined. Formerly - 6Hx23-2.201; Adopted - 7/2/68; Readopted - 7/15/71, 10/25/77; Amended - 9/25/73, 2/27/77, 5/17/79, 11/20/79, 9/17/81, 3/3/82, 8/19/82; Filed - 8/19/82; Effective - 10/1/82; 11/21/00. Filed – 11/21/00. Proposed Date To Become Effective – January 1, 2001; 8/16/11. Filed – 8/16/11. Effective – 8/16/11; 10/13/15. Filed – 10/13/15. Effective – 10/13/15.