



## **Florida Job Growth Grant Fund Public Infrastructure Grant Proposal**

Proposal Instructions: The Florida Job Growth Grant Fund Proposal (this document) must be completed by the governmental entity applying for the grant and signed by either the chief elected official, the administrator for the governmental entity or their designee. Please read the proposal carefully as some questions may require a separate narrative to be completed.

### **Governmental Entity Information**

Name of Governmental Entity: City of Gretna, Florida

Government Federal Employer Identification Number: ██████████

#### Contact Information:

Primary Contact Name: Antonio Jefferson

Title: City Manager

Mailing Address: Post Office Drawer 220  
Gretna, Florida 32332

Phone Number: 850-856-5257

Email: ajefferson@mygretna.com

### **Public Infrastructure Grant Eligibility**

Pursuant to section 288.101, F.S., the Florida Job Growth Grant Fund was created to promote economic opportunity by improving public infrastructure and enhancing workforce training. Eligible governmental entities that wish to access this grant fund must submit public infrastructure proposals that:

- Promote economic recovery in specific regions of the state, economic diversification or economic enhancement in a targeted industry. (View Florida's [Targeted Industries here.](#))
- Are not for the exclusive benefit of any single company, corporation or business entity.
- Are for infrastructure that is owned by the public and is for public use or predominately benefits the public.



## 1. Program Requirements:

Each proposal must include the following information describing how the project satisfies eligibility requirements listed on page 1.

- A. Provide the title and a detailed description of the public infrastructure improvements.

City of Gretna Intermodal Logistics Center

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- B. Is this infrastructure owned by the public?

Yes       No

- C. Is this infrastructure for public use or does it predominately benefit the public?

Yes       No

- D. Will the public infrastructure improvements be for the exclusive benefit of any single company, corporation or business entity?

Yes       No

- E. Provide a detailed explanation of how the public infrastructure improvements will connect to a broader economic development vision for the community and benefit additional current or future businesses.

See attached supplemental documentation. Parts A and B can be done simultaneously.

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F. Provide a detailed description of, and quantitative evidence demonstrating, how the proposed public infrastructure project will promote:

- Economic recovery in specific regions of the state;
- Economic diversification; or
- Economic enhancement of a Targeted Industry (View Florida's [Targeted Industries here.](#))
  - As part of this response, describe how the project will promote specific job growth. Include a description of the number of jobs that will be retained or created, the average wages of such jobs, and in which industry(ies) the jobs will be created using the North American Industry Classification System ([NAICS](#)) codes. Where applicable, you may list specific businesses that will retain or grow jobs or make capital investment.
  - Further, include the economic impact on the community, region, or state and the associated metrics used to measure the success of the proposed project.

Reviewers may access the Gulf to Gadsden Freight Logistics Zone study below (over 70 MB) which details the plan for economic recovery in the four counties of Gadsden, Liberty, Franklin and Gulf which are part of the Opportunity Florida Rural Area of Opportunity.

[http://www.gadsdenfldev.com/2017/09/gulf-to-gadsden-freight-logistics-zone-strategic-pl  
an](http://www.gadsdenfldev.com/2017/09/gulf-to-gadsden-freight-logistics-zone-strategic-plan)

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If additional space is needed, attach a word document with your entire answer.



**2. Additional Information:**

A. Is this project an expansion of an existing infrastructure project?

Yes       No

B. Provide the proposed commencement date and number of days required to complete construction of the public infrastructure project.

Part A: 15 mo from grant award; Part B: 9 mo from grant award; Simultaneously

C. What is the location of the public infrastructure? (Provide the road number, if applicable.)

SW Interstate 10 Gretna/Greensboro interchange in Gadsden west to AN Railroad

D. Who is responsible for maintenance and upkeep? (Indicate if more than one are applicable.)

Federal     State     County     City     Other\_\_\_\_\_

E. What permits are necessary for the public infrastructure project?

FDEP, FDOT and NWFLWD permits are necessary

F. Detail whether required permits have been secured, and if not, detail the timeline for securing these permits. Additionally, if any required permits are local permits, will these permits be prioritized?

Please see attached supplemental documentation file.

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G. What is the future land use and zoning designation on the proposed site of the infrastructure improvements, and will the improvements conform to those uses?

A comp plan amendment will take place to change current FLU of mixed use/commercial to industrial. The infrastructure improvements will conform to the updated FLU.



H. Will an amendment to the local comprehensive plan or a development order be required on the site of the proposed project or on adjacent property to accommodate the infrastructure and potential current or future job creation opportunities? If yes, please detail the timeline.

Yes       No

Please see attached supplemental documentation.

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I. Is the project ready to commence upon grant fund approval and contract execution? If no, please explain.

Yes       No

If additional space is needed, attach a word document with your entire answer.

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J. Does this project have a local match amount?

Yes       No

If yes, please describe the entity providing the match and the amount.

Part A match provided by the City of Gretna is \$111,250. Part B match provided by completed DEO TA grants is \$105,000. Part B match provided by GCDC is \$5,000.

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K. Provide any additional information or attachments to be considered for this proposal.

Attached in the supplemental documentation file is a copy of the Option Agreements on the proposed ILC site as recorded with the Gadsden County Clerks office.

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### 3. Program Budget

**Estimated Costs and Sources of Funding:** Include all applicable public infrastructure costs and other funding sources available to support the proposal.

**A. Public Infrastructure Project Costs:**

Construction	\$ 2,550,000	
Reconstruction	\$	
Design & Engineering	\$ 190,250	
Land Acquisition	\$ 5,000	
Land Improvement	\$ 391,225	
Other	\$	Please Specify: _____
<b>Total Project Costs</b>	<b>\$ 3,136,475</b>	

**B. Other Public Infrastructure Project Funding Sources:**

City/County	\$ 111,250	
Private Sources	\$ 5,000	
Other (grants, etc.)	\$ 105,000	Please Specify: <u>DEO TA</u>
<b>Total Other Funding</b>	<b>\$ 221,250</b>	

**Total Amount Requested**      \$ 2,915,225

**Note:** The total amount requested must equal the difference between the public infrastructure project costs in 3.A. and the other public infrastructure project funding sources in 3.B.

**C. Provide a detailed budget narrative, including the timing and steps necessary to obtain the funding and any other pertinent budget-related information.**

Please see attached supplemental documentation.

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#### 4. Approvals and Authority

- A. If the governmental entity is awarded grant funds based on this proposal, what approvals must be obtained before it can execute a grant agreement with the Florida Department of Economic Opportunity (e.g., approval of a board, commission or council)?

Upon notice of award, the City of Greta Commission will convene to authorize approval of the grant agreement.

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- B. If approval of a board, commission, council or other group is needed prior to execution of an agreement between the governmental entity and the Florida Department of Economic Opportunity:

- i. Provide the schedule of upcoming meetings for the group for a period of at least six months.

The Greta City Commission meetings are held the first Tuesday of each month.

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- ii. State whether that group can hold special meetings, and if so, upon how many days' notice.

By charter, special meetings require a 24 hour notice.

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- C. Attach evidence that the undersigned has all necessary authority to execute this proposal on behalf of the governmental entity. This evidence may take a variety of forms, including but not limited to: a delegation of authority, citation to relevant laws or codes, policy documents, etc.



I, the undersigned, do hereby certify that I have express authority to sign this proposal on behalf of the above-described governmental entity.

Name of Governmental Entity: City of Gretna

Name and Title of Authorized Representative: Antonio Jefferson, City Manager

Representative Signature: SEE ATTACHED SIGNATURE PAGE

Signature Date: \_\_\_\_\_



1. E. Program requirements. Explanation of how public infrastructure improvements connect to the broader economic development vision for the community.

The Gadsden County Development Council (GCDC) is a 501c3 partnership of the county, the six municipalities in Gadsden County - Gretna, Chattahoochee, Greensboro, Quincy, Havana, Midway, Talquin Electric Cooperative, CareerSource Capital Region and a number of higher education and industry representatives. The following public infrastructure improvements are part of a much larger GCDC strategic plan and a regional transportation strategy titled Gulf to Gadsden Freight Logistics Zone (FLZ).

The GCDC has a 620 acre site located in the FLZ under option to purchase from the two landowners that make up the site. The larger parcel is 567 acres and is located in the City of Gretna. The smaller adjacent parcel is 53 acres and is located in the unincorporated area of the county. The site is also part of the Enterprise Florida Rural Strategic Sites Initiative and has completed Phases I, II, III of the SSI process. The 620 acre proposed Intermodal Logistic Center is bordered on the north by Interstate 10, on the west by the Apalachicola Northern Railroad and on the east by Highway 12 at the Gretna/Greensboro Interstate 10 interchange in Gadsden County. The site has completed three phases of the Enterprise Florida Strategic Sites Initiative and is part of the Gulf to Gadsden Freight Logistics Zone (FLZ) - a DEO funded strategic plan linking the Port of Port St. Joe in Gulf Co, the Franklin Co Apalachicola Regional Airport, the AN Railroad and Interstate 10 as transportation assets serving a four county Freight Logistics Zone where companies can locate and easily move people and goods domestically and internationally.

As required in an FLZ strategy, one or more sites must be suitable for an Intermodal Logistics Center. Through the EFI Strategic Sites program and with support from the FLZ Study and Genesee & Wyoming Rail Services, this site has been positioned as a future ILC. The City of Gretna will serve the site with water and wastewater. **Part A** of this proposal is to construct infrastructure that has previously been engineered and designed by the City of Gretna. The following construction elements will take place outside of the optioned property to serve the I-10 interchange and the optioned property:

- PVC Forcemain
- Master Lift Station
- Access Road
- Waterline Extension
- Water Storage Facility
- Gravity Sewer

**Part B** of this grant proposal is to prepare for a Phase I environmental permit application on the 620 acre proposed ILC site that is under option to purchase to the GCDC. This effort will include:

- Comprehensive Plan Amendment Industrial
- Environmental Phase I
- Wetland Evaluation
- Geotechnical Investigation
- Surveys
- Preliminary Engineering Report (PER) & conceptual design
- Preliminary Site Master Plan

The work outlined in Parts A and B will be done simultaneously, thus the max time to completion is 15 months.

**City of Gretna Proposal: Part A**

**Budget - Match - Timeline**

ITEM	DESCRIPTION	UNIT	GRANT FUNDED	CITY FUNDED	SCHEDULE (MONTH)
<b>Wetland Evaluation</b>					
	Wetlands Delineation & UMAM Determination	LS	\$3,500.00		1-2
<b>Geotechnical Investigation</b>					
	Preliminary Geotechnical Report - limited (8 borings)	LS	\$3,500.00		2-3
<b>Survey</b>					
	Forcemain Route Survey	LS		\$3,500.00	COMPLETED
	Lift Station Boundary Survey	LS		\$1,500.00	COMPLETED
	Roadway Route Survey	LS	\$5,500.00		2-3
<b>Design &amp; Permitting</b>					
	Forcemain Design and Permitting	LS		\$12,500.00	COMPLETED
	Lift Station Design and Permitting	LS		\$28,750.00	COMPLETED
	Water Storage Facility Design	LS		\$65,000.00	COMPLETED
	Access Road Design and Permitting	LS	\$57,500.00		3-8
	Waterline Design and Permitting	LS	\$4,500.00		3-8
	Gravity Sewer Design	LS	\$4,500.00		3-8
<b>Construction</b>					
	PVC Forcemain	LS	\$160,000.00		3-8
	Master Lift Station	LS	\$300,000.00		3-8
	Access Road	LS	\$450,000.00		10-15
	Waterline Extension	LS	\$190,000.00		10-12
	Water Storage Facility	LS	\$1,200,000.00		3-8
	Gravity Sewer	LS	\$250,000.00		10-15
	<b>TOTAL ESTIMATE OF INFRASTRUCTURE STUDY</b>		<b>\$2,629,000.00</b>	<b>\$111,250.00</b>	<b>15 MONTHES</b>

96%

4%

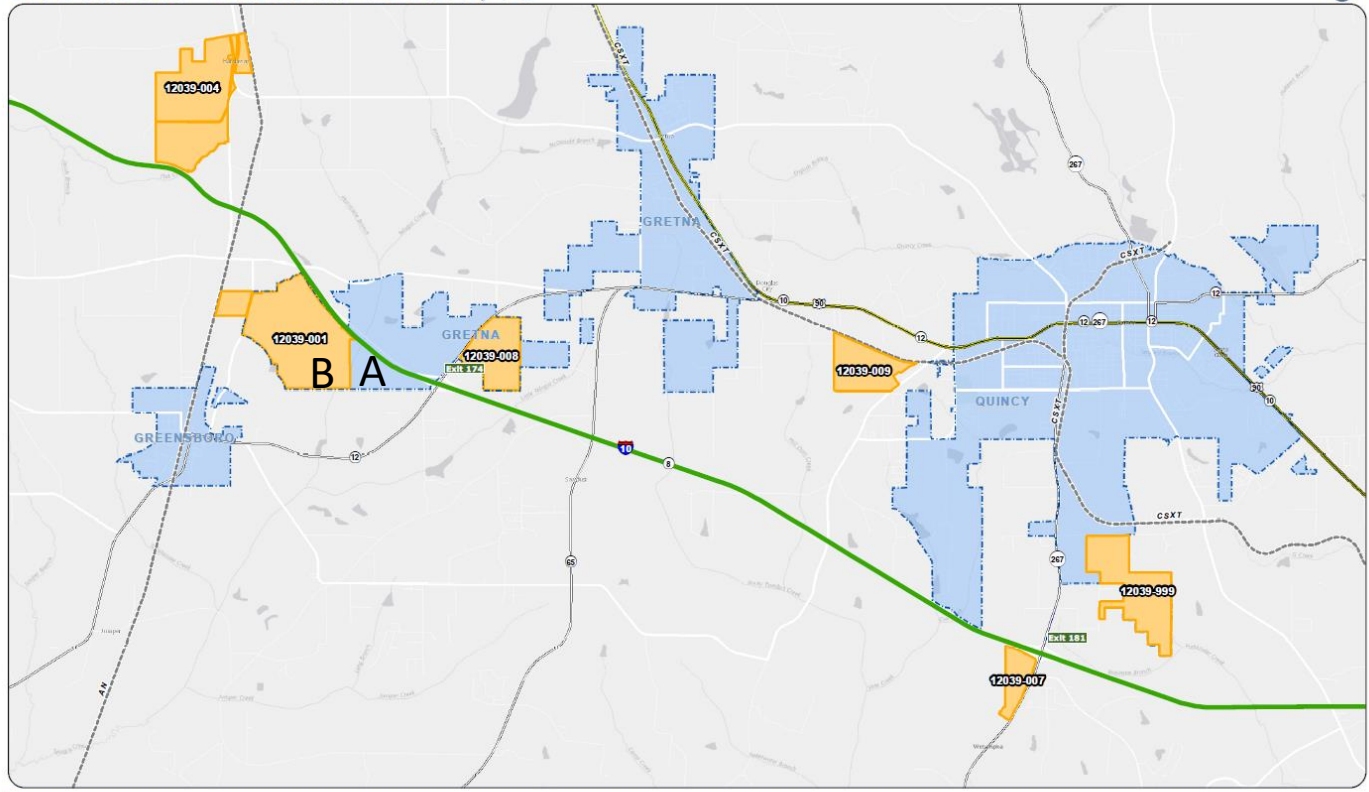
**City of Gretna Proposal: PART B  
Budget and Timeline**

Site: 620 acres located in along I-10

Schedule for task completion *estimated* in days from execution of funding contract.

<b>Item</b>	<b>Description</b>	<b>Unit</b>	<b>Grant Funded</b>	<b>DEO TA funded</b>	<b>GCDC funded</b>	<b>Days</b>
<b>Land Use</b>						
	EFI Strategic Sites Program approved site			\$40,000.00		
	Proposed ILC Site in Gulf to Gadsden Strategic Plan			\$65,000.00		
	Proposed ILC Site Under Option to Purchase by GCDC				\$5,000.00	
	Comprehensive Plan Amendment Industrial	LS	\$17,425.00			270
<b>Environmental Phase I</b>						
	Phase I Report	LS	\$16,500.00			180
	Cultural Clearance (SHPO)	LS	\$22,500.00			
	Site Ecological Report	LS	\$4,125.00			
<b>Wetland Evaluation</b>						
	Wetlands Delineation & UMAM Determination	LS	\$23,175.00			270
<b>Geotechnical Investigation</b>						
	Preliminary Geotechnical Report - limited (8 borings)	LS	\$11,500.00			90
<b>Survey</b>						
	Boundary survey		\$8,000.00			90
	Topographic survey and Wetlands line	LS	\$29,000.00			
<b>Preliminary Engineering Report (PER) &amp; conceptual design</b>						
	Public Sanitary Sewer Provision	LS	\$24,750.00			270
	Public Potable Water Provision	LS	\$16,650.00			
	State Road Access Connection	LS	\$22,500.00			
	Railroad Service Connection	LS	\$23,500.00			
	Natural Gas Provision	LS	\$18,000.00			
	Telecommunications	LS	\$2,725.00			
	Electrical Power (3 phase Industrial)	LS	\$4,725.00			
<b>Preliminary Site Master Plan</b>						
	Preliminary Layout lots/stormwater/utility corridor/25 ac pad	LS	\$22,500.00			180
	Grading & Stormwater plan		\$13,500.00			
	Estimate of Permitting & Development Schedule	LS	\$1,750.00			
	Transportation Impact Analysis	LS	\$3,400.00			
<b>TOTAL ESTIMATE OF INFRASTRUCTURE STUDY</b>			<b>\$286,225.00</b>	<b>\$105,000.00</b>	<b>\$5,000.00</b>	<b>270 +/-</b>

SITE INDEX: GADSDEN COUNTY, FL



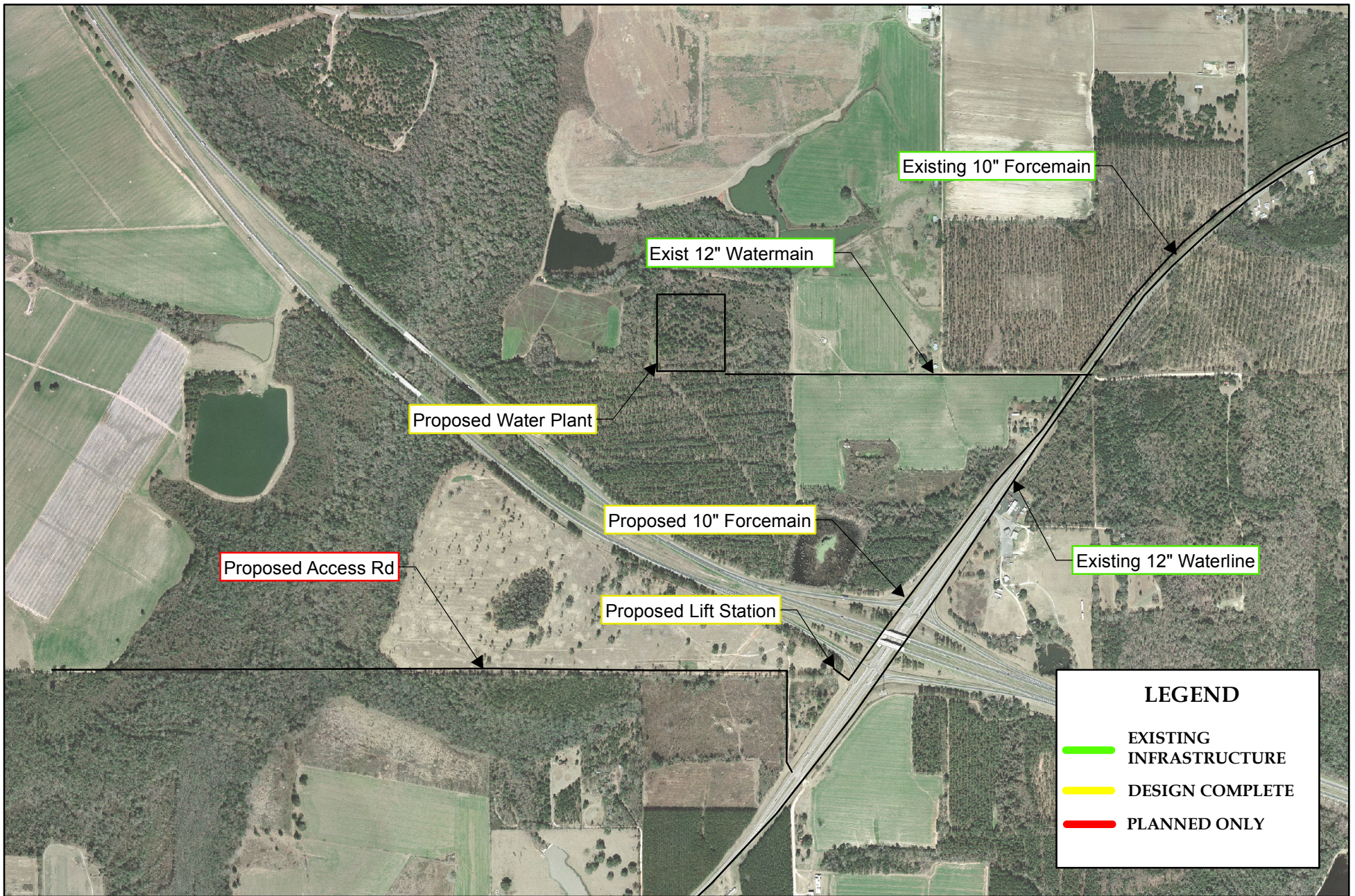
- Site
- City Limits FDOT
- Interstate
- State Highway
- US Highway
- Railroad

(Interpretation Date) US Highway: US Census Bureau; US Road FDOT; OpenStreetMap; Interstate Interchange: USDOT/FDOT; Railroad: FDOT; Post Route: USDOT; Energy Infrastructure/Parcel: GIS; US & State Aerial: GIS; Community Boundary: Population Profile; US Census Bureau; Schools: Charters; Cemeteries: MapInfo; The United States Geological Survey; Environmental Data; Environmental Data; National Wetlands Inventory Database (NWI); Aerial Imagery (Aerial) Road Closure; Other National Road Closure Data

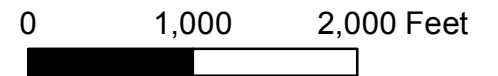


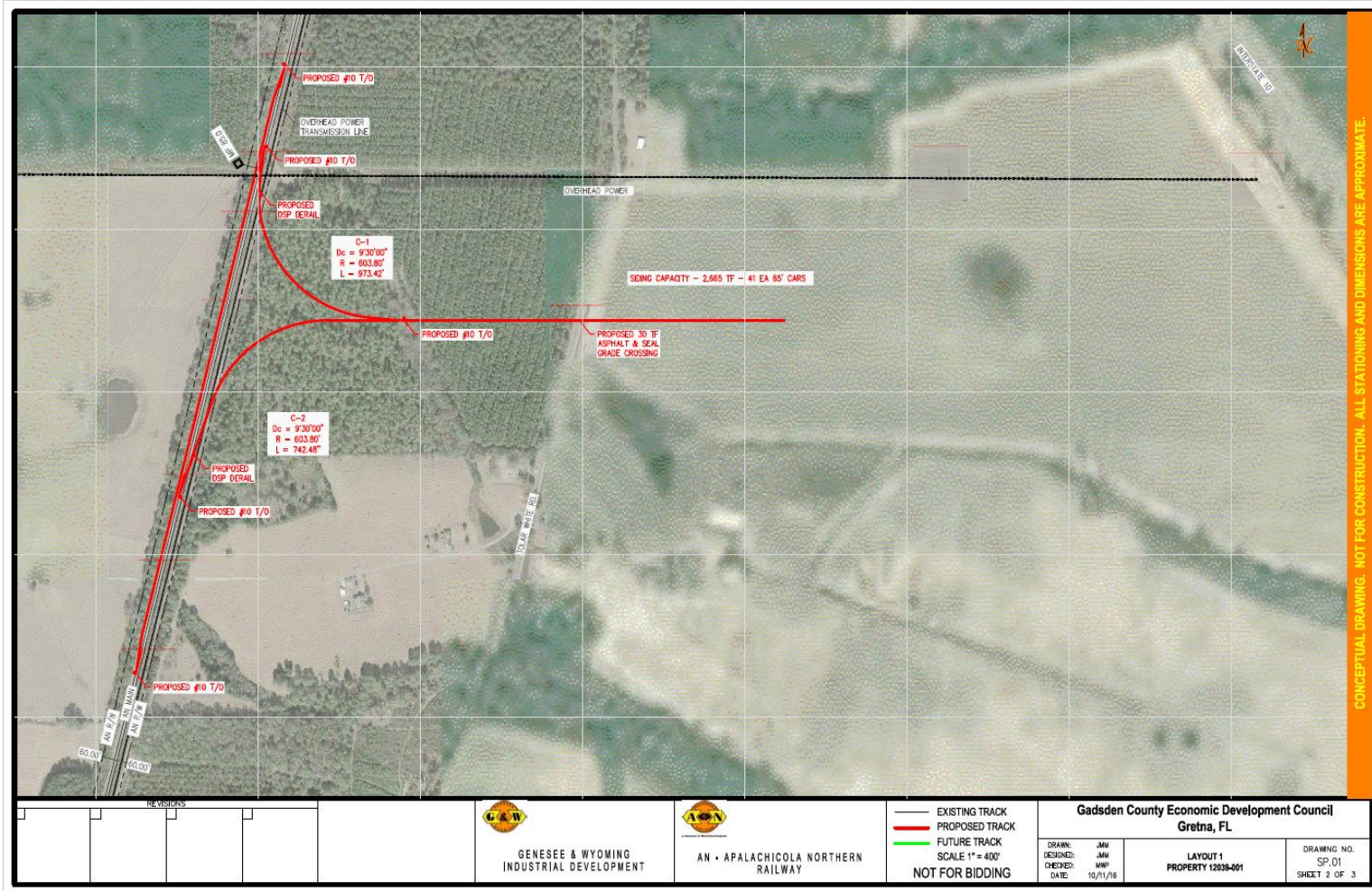
[www.GadsdenFLDev.com](http://www.GadsdenFLDev.com)





**Gretna, FL Intermodal Logistics Center Infrastructure  
Part A: Existing, Designed, Planned Only**





CONCEPTUAL DRAWING. NOT FOR CONSTRUCTION. ALL STATIONING AND DIMENSIONS ARE APPROXIMATE.



[www.GadsdenFLDev.com](http://www.GadsdenFLDev.com)

## 2. F. Permits

The following permits will be necessary and will take the indicated number of days to receive upon permit application submittal.

- Sewer System Components (Gravity Sewer/Forcemain/Lift Station)
  - FDEP Application for Constructing a Domestic Wastewater Collection Transmission System – **30 days**
  - FDOT Utility Permit – **45 days**
- Access Road
  - FDOT Driveway Permit – **45 days**
  - NFWMD/FDEP Environmental Resource Permit (Stormwater) – **60 days**
- Waterline Extension
  - FDEP General Permit for Construction of Water Main Extensions for PWS's – **30 days**
- Ground Storage Tank
  - FDEP General Permit for Construction of Water Main Extensions for PWS's – **30 days**

This instrument prepared by  
Beth Kirkland, CEO  
Executive Director  
Gadsden Co Development Council

2140 W. Jefferson St  
Quincy, FL 32351  
850-212-1056

**OPTION TO PURCHASE REAL PROPERTY**

THIS OPTION TO PURCHASE REAL PROPERTY ("Option") is given this 28th day of July, 2017, by **CLARA FARM, INC** whose address is PO Box 130, Greensboro, Florida 32330 ("Optionor"), to **GADSDEN COUNTY DEVELOPMENT COUNCIL.**, the address of which is 2140 West Jefferson Street, Quincy FL 32351 ("Optionee").

Section 1. Grant of Option. Optionor, in consideration of One Hundred (\$100.00) Dollars paid by Optionee to Optionor, receipt of which is acknowledged by Optionor, grants to Optionee the exclusive right and option to purchase, on the following terms and conditions, the real property located in Gadsden County, Florida, described on Exhibit "A" attached hereto and by this reference made a part hereof (the "Property").

Section 2. Option Period. The term of this Option shall commence on the date hereof and continue for a period of sixty (60) months from the date set forth above, unless extended or terminated as set forth below.

Section 3. Purchase Price of Property. The full purchase price of the Property is \$15,000 per acre (if exercised during the first twenty-four months); \$18,000 per acre (if exercised during the second twenty-four months); or \$21,000 per acre (if exercised during the last twelve months); which amount shall be payable as herein provided if Optionee elects to exercise this Option. The total acreage ( 53 acres more or less) shall be determined by a survey performed at Optionee's cost by a surveyor licensed by the State of Florida. The survey shall be subject to Optionor's review and approval.

GADSDEN COUNTY NICHOLAS THOMAS

Instrument: 170006146 Recorded: 08/25/2017 3:01 PM

OFFICIAL RECORDS: 1 of 8  
Book: 836 Page: 1093

Recording Fee: \$69.50  
Doc Stamps: \$0.70  
Intangible Tax: \$0.00



Section 4. Application of Consideration to Purchase Price. If Optionee purchases the Property described in the Option, and under the terms and conditions hereof, the consideration paid for this Option shall be applied to the purchase price.

Section 5. Exercise of Option. Optionee may exercise this Option by giving Optionor written notice thereof, signed by Optionee, before the time herein set for expiration. Within ninety (90) days after receipt of such notice, Optionor shall deliver to Optionee, against payment of the purchase price, a Special Warranty Deed to the Property. The purchase price for the Property shall be paid at closing, less any amount already paid by Optionee and to be credited to Optionee, by wire transfer of immediately good funds. The Special Warranty Deed and purchase price shall be exchanged through Optionee's title insurance company acting as the escrow agent for closing.

Section 6. Proof of Title. Optionee shall, at its expense, obtain a policy of title insurance, written by a title insurer acceptable to Optionee, insuring the title to the Property to be free and clear of all defects except those specifically mentioned herein. Title to the Property shall be conveyed free and clear of all liens, reservations, restrictions, easements, leases, tenancies and other encumbrances, except for those that are acceptable in the opinion of Optionee and do not impair the marketability of the title to the property.

Section 7. Prorations; Costs. The real property taxes on the Property, whether a lien or not, assessed or to be assessed for the year in which this transaction is finally consummated shall be prorated between the parties to the date of delivery of the deed of conveyance; if such taxes are not ascertainable at the time of delivery of the deed of conveyance, the amount of the prior year's taxes shall then be used as a basis of proration. All special assessments and special ad valorem levies currently due, if any, shall be paid by Optionor whether the same be payable in

a lump sum, in installments, or otherwise. Documentary stamp taxes shall be divided evenly between Optionor and Optionee. Optionee shall pay the cost of recording the Special Warranty Deed. Any escrow charges by the title insurance company shall be divided evenly between Optionor and Optionee.

Section 8. Optionee's Limited Right to Enter Land for Specified Purposes. Optionee shall have the right to enter on the Property upon 48 hours prior written notice to Optionor. Optionee may have prepared, at Optionee's own expense, a soil test, soil analysis, survey, environmental site assessment and other reasonable types of due diligence investigations. Optionee and Optionee's agents and employees are granted the right of ingress and egress upon and across the Property for the purpose of performing the above acts. Optionee agrees to indemnify Optionor from liability resulting from ingress and egress and to reimburse Optionor for any damage to the Property caused by the acts performed under the terms of this agreement. This includes damage to merchantable pines and merchantable hardwood in unplanted areas and all pines in set out areas.

Section 9. Optionee to Have Limited Right to Assign Option. This Option is personal to Optionee, but may be assigned to a funding agency of the State of Florida, the Town of Greensboro, and/or Gadsden County, but not otherwise.

Section 10. Termination Rights. If at any time before the consummation of the purchase and sale under this Option it appears from laws, regulations and/or ordinances, either national, state, or local, or for any other reason, that Optionee is unable to obtain necessary consents and permits to construct, install, and maintain buildings, driveways, approaches, and equipment in accordance with Optionee's plans and to operate and carry on its business on or at

the Property, or that the Property cannot for any reason be used for Optionee's business, then Optionee may terminate this Option and be under no obligation to complete the purchase.

Section 11. Failure to Exercise Option. If Optionee does not exercise this Option in accordance with its terms and within the option period, this Option and the rights of Optionee shall automatically and immediately terminate without notice. The term of this Option may only be extended in writing signed by Optionor. In the event Optionee fails to exercise this Option, Optionor shall retain the sum paid as consideration for this Option.

Section 12. Reservation of Rights. Optionor reserves all rights to use the Property during the term of this Option for any lawful purpose, including, without limitation, harvesting timber and leasing the Property for hunting or other recreational purposes. Optionee acknowledges that the purchase price for the Property set forth above does not include any value for the timber or located on the Property. Notwithstanding the foregoing, Optionor shall have six (6) months from the date it receives notice of Optionee's exercise of the option to harvest and remove any or all timber from the Property (even if such date extends after the closing) and any timber not so removed shall remain with the Property and become the Property of Optionee. Within fifteen (15) days after the notice of Optionee's exercise of this Option, Optionee shall notify Optionor if Optionee desires to purchase all or a portion of the timber on the Property. If Optionee sends such notice, the parties shall, within fifteen (15) days thereafter, mutually determine the timber to be acquired and the price to be paid for such timber. The closing of the sale of the timber shall occur within thirty (30) days after the parties mutually agree upon the price. If the parties do not mutually agree to the foregoing within the fifteen (15) day period, Optionor shall have the right to sell the timber on the open market to any party. Optionor shall

be free to remove any timber not acquired by Optionee. If Optionee fails to close on the acquisition of the Property for reasons other than a default by Optionor, all right and title to any timber previously acquired shall automatically revert to Optionor. Optionee shall reimburse Optionor for losses due to premature harvesting of planted pines. Reimbursement will be determined by a forester picked by Optionee. In case of disagreement, Optionor can pick a second registered forester and a third will be picked by the two foresters chosen as aforesaid. The average of the three assessments will be binding on the parties hereto.

Section 13. Termination. In the event this Option is recorded in the public records, upon the termination of this Option, Optionee and Optionor shall both execute a termination of this Option in recordable form. If Optionee fails to execute and deliver such termination within fifteen (15) days after request, Optionor may unilaterally file a termination of this Option in the public records, and such termination shall be binding upon the Optionee.

Section 14. Notices. All notices provided for herein shall be deemed to have been duly given if and when deposited in the United States mail with proper and sufficient postage affixed, properly addressed to the party for whom intended at the party's above listed address, or when delivered personally to such party.

Section 15. Time of Essence. Time is of the essence of this Option.

Section 16. Binding Effect. This Option shall be binding upon and shall inure to the benefit of the parties to it, and to their respective heirs, successors, or assigns.

In witness whereof, Optionor and Optionee have executed this Option as of the day and year first above written.

**OPTIONOR**  
**CLARA FARM, INC**

Executed in the Presence of:

Harold Emrich

By: H. Maxwell Fletcher, President

Print Witness Name: HAROLD EMRICH

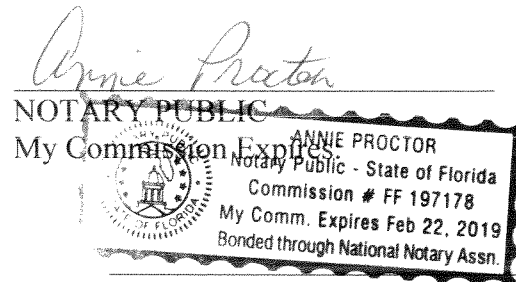
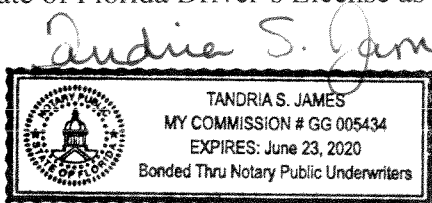
Annie Proctor

Print Witness Name: Annie Proctor

STATE OF FLORIDA

COUNTY OF GADSDEN

The foregoing instrument was acknowledged before me on this 25<sup>th</sup> day of July, 2017, by Max Fletcher, who () is personally known to me or () produced his State of Florida Driver's License as identification.



Executed in the Presence of:

**OPTIONEE**  
**GADSDEN COUNTY DEVELOPMENT**  
**COUNCIL**

Z. Johnson

By: James H. McShane III

Print Witness Name: ZENOVIA JOHNSON

Name: JAMES H. McSHANE III

Derrick O. Sykes

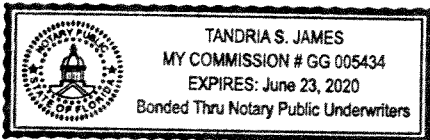
Title: CHAIRMAN

Print Witness Name: Derrick O. Sykes

STATE OF FLORIDA

COUNTY OF GADSDEN

The foregoing instrument was acknowledged before me on this 1<sup>st</sup> day of August, 2017, by Jim Mcbane in his capacity as the Chair of the Gadsden County Development Council, who () is personally known to me or () produced his State of Florida Driver's License as identification.



Tandria S. James  
NOTARY PUBLIC  
My Commission Expires: 6/23/2020

**EXHIBIT A**  
**PROPERTY**

Parcel #            3-09-2N-5W-0000-00112-0000

**Legal Description of Property**

**Legal Description**

TOLAR-WHITE RD QUINCY 09-2N-5W 5500/ 53.00 Acres OR 703 P 1723-1730 OR 615 P 1835 PROGRESS ENERGY OR 59, P. 486; DB 104, P. 451; N1/2 OF NE1/4 LYING W. OF STATE RD. NO. 270 AND E. OF A. & N. R. R. IN SECTION 9-2N-5W. OR 685 P 1395.

This instrument prepared by:  
Beth Kirkland, CECD  
Executive Director  
Gadsden Co Development Council

2140 W. Jefferson St.  
Quincy FL 32351  
850-212-1052

OPTION TO PURCHASE REAL PROPERTY

THIS OPTION TO PURCHASE REAL PROPERTY ("Option") is given this 15<sup>th</sup> day of July, 2017, by **NEW MOON FARM, LLC** whose address is 308 Scotland Rd, Havana, Florida 32333 ("Optionor"), to **GADSDEN COUNTY DEVELOPMENT COUNCIL**, the address of which is 2140 West Jefferson Street, Quincy FL 32351 ("Optionee").

Section 1. Grant of Option. Optionor, in consideration of One Hundred (\$100.00) Dollars paid by Optionee to Optionor, receipt of which is acknowledged by Optionor, grants to Optionee the exclusive right and option to purchase, on the following terms and conditions, the real property located in Gadsden County, Florida, described on Exhibit "A" attached hereto and by this reference made a part hereof (the "Property").

Section 2. Option Period. The term of this Option shall commence on the date hereof and continue for a period of sixty (60) months from the date set forth above, unless extended or terminated as set forth below. Optionee must provide not less than one hundred eighty (180) days written notice prior to exercise of option.

Section 3. Purchase Price of Property. The full purchase price of the Property is \$15,000 per acre (if exercised during the first twenty-four months); \$18,000 per acre (if exercised during the second twenty-four months); or \$21,000 per acre (if exercised during the last twelve months); which amount shall be payable as herein provided if Optionee elects to exercise this Option. The total acreage ( 567 acres more or less) shall be determined by a survey performed at Optionee's cost by a surveyor licensed by the State of Florida. The survey shall be subject to Optionor's review and approval.

GADSDEN COUNTY NICHOLAS THOMAS  
Instrument: 170006147 Recorded: 08/25/2017 3:05 PM

OFFICIAL RECORDS: 1 of 9  
Book: 836 Page: 1101

Recording Fee: \$78.00  
Doc Stamps: \$0.70  
Intangible Tax: \$0.00



Section 4. Application of Consideration to Purchase Price. If Optionee purchases the Property described in the Option, and under the terms and conditions hereof, the consideration paid for this Option shall be applied to the purchase price.

Section 5. Exercise of Option. Optionee may exercise this Option by giving Optionor one hundred eighty (180) days written notice thereof, signed by Optionee, before the time herein set for expiration. Within one hundred eighty (180) days after receipt of such notice, Optionor shall deliver to Optionee, against payment of the purchase price, a Special Warranty Deed to the Property. The purchase price for the Property shall be paid at closing, less any amount already paid by Optionee and to be credited to Optionee, by wire transfer of immediately good funds. The Special Warranty Deed and purchase price shall be exchanged through Optionee's title insurance company acting as the escrow agent for closing.

Section 6. Proof of Title. Optionee shall, at its expense, obtain a policy of title insurance, written by a title insurer acceptable to Optionee, insuring the title to the Property to be free and clear of all defects except those specifically mentioned herein. Title to the Property shall be conveyed free and clear of all liens, reservations, restrictions, easements, leases, tenancies and other encumbrances, except for those that are acceptable in the opinion of Optionee and do not impair the marketability of the title to the property.

Section 7. Prorations; Costs. The real property taxes on the Property, whether a lien or not, assessed or to be assessed for the year in which this transaction is finally consummated shall be prorated between the parties to the date of delivery of the deed of conveyance; if such taxes are not ascertainable at the time of delivery of the deed of conveyance, the amount of the prior year's taxes shall then be used as a basis of proration. All special assessments and special ad valorem levies currently due, if any, shall be paid by Optionor whether the same be payable in

a lump sum, in installments, or otherwise. Documentary stamp taxes shall be divided evenly between Optionor and Optionee. Optionee shall pay the cost of recording the Special Warranty Deed. Any escrow charges by the title insurance company shall be divided evenly between Optionor and Optionee.

Section 8. Optionee's Limited Right to Enter Land for Specified Purposes. Optionee shall have the right to enter on the Property upon 48 hours prior written notice to Optionor. Optionee may have prepared, at Optionee's own expense, a soil test, soil analysis, survey, environmental site assessment and other reasonable types of due diligence investigations. Optionee and Optionee's agents and employees are granted the right of ingress and egress upon and across the Property for the purpose of performing the above acts. However, to the extent permitted by law, Optionee agrees to indemnify Optionor from liability resulting from ingress and egress and to reimburse Optionor for any damage to the Property caused by the acts performed under the terms of this agreement.

Section 9. Optionee to Have Limited Right to Assign Option. This Option is personal to Optionee, but may be assigned to a funding agency of the State of Florida, the City of Gretna, and/or Gadsden County, but not otherwise.

Section 10. Termination Rights. If at any time before the consummation of the purchase and sale under this Option it appears from laws, regulations and/or ordinances, either national, state, or local, or for any other reason, that Optionee is unable to obtain necessary consents and permits to construct, install, and maintain buildings, driveways, approaches, and equipment in accordance with Optionee's plans and to operate and carry on its business on or at the Property, or that the Property cannot for any reason be used for Optionee's business, then Optionee may terminate this Option and be under no obligation to complete the purchase.

Section 11. Failure to Exercise Option. If Optionee does not exercise this Option in accordance with its terms and within the option period, this Option and the rights of Optionee shall automatically and immediately terminate without notice. The term of this Option may only be extended in writing signed by Optionor. In the event Optionee fails to exercise this Option, Optionor shall retain the sum paid as consideration for this Option.

Section 12. Reservation of Rights. Optionor reserves all rights to use the Property during the term of this Option for any lawful purpose, including, without limitation, harvesting timber and leasing the Property for hunting or other recreational purposes. Optionee acknowledges that the purchase price for the Property set forth above does not include any value for the timber or located on the Property. Notwithstanding the foregoing, Optionor shall have six (6) months from the date it receives notice of Optionee's exercise of the option to harvest and remove any or all timber from the Property (even if such date extends after the closing) and any timber not so removed shall remain with the Property and become the Property of Optionee. Within fifteen (15) days after the notice of Optionee's exercise of this Option, Optionee shall notify Optionor if Optionee desires to purchase all or a portion of the timber on the Property. If Optionee sends such notice, the parties shall, within fifteen (15) days thereafter, mutually determine the timber to be acquired and the price to be paid for such timber. The closing of the sale of the timber shall occur within thirty (30) days after the parties mutually agree upon the price. If the parties do not mutually agree to the foregoing within the fifteen (15) day period, Optionor shall have the right to sell the timber on the open market to any party. Optionor shall be free to remove any timber not acquired by Optionee. If Optionee fails to close on the

acquisition of the Property for reasons other than a default by Optionor, all right and title to any timber previously acquired shall automatically revert to Optionor.

Section 13. Termination. In the event this Option is recorded in the public records, upon the termination of this Option, Optionee and Optionor shall both execute a termination of this Option in recordable form. If Optionee fails to execute and deliver such termination within fifteen (15) days after request, Optionor may unilaterally file a termination of this Option in the public records, and such termination shall be binding upon the Optionee.

Section 14. Notices. All notices provided for herein shall be deemed to have been duly given if and when deposited in the United States mail with proper and sufficient postage affixed, properly addressed to the party for whom intended at the party's above listed address, or when delivered personally to such party.


Section 15. Time of Essence. Time is of the essence of this Option.

Section 16. Binding Effect. This Option shall be binding upon and shall inure to the benefit of the parties to it, and to their respective heirs, successors, or assigns.

In witness whereof, Optionor and Optionee have executed this Option as of the day and year first above written.

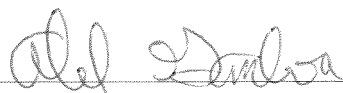
Executed in the Presence of:

**OPTIONOR**  
**NEW MOON FARMS, LLC**



---

Print Witness Name: Sam McMichael

By: 



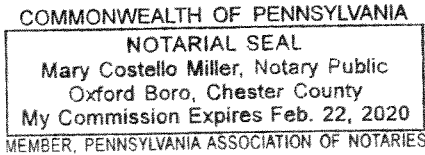
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Print Witness Name: Terri L. Kukoda

COMMONWEALTH OF PENNSYLVANIA

COUNTY OF CHESTER

The foregoing instrument was acknowledged before me on this 12<sup>th</sup> day of July, 2017, by Abel Gamboa, Member of New Moon Farm, LLC known to me or satisfactorily proven to be the person described in the foregoing instrument and acknowledge that he executed same for the purposes therein contained.



Mary Costello Miller  
NOTARY PUBLIC

Executed in the Presence of:

**OPTIONEE**  
**GADSDEN COUNTY DEVELOPMENT COUNCIL**

\_\_\_\_\_  
Print Witness Name: \_\_\_\_\_

By: \_\_\_\_\_

\_\_\_\_\_  
Print Witness Name: \_\_\_\_\_

Name: \_\_\_\_\_

Title: \_\_\_\_\_

STATE OF FLORIDA

COUNTY OF GADSDEN

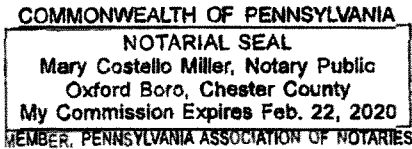
The foregoing instrument was acknowledged before me on this \_\_\_\_\_ day of \_\_\_\_\_, 2017, by \_\_\_\_\_, in his capacity as the \_\_\_\_\_ of the Gadsden County Development Council, who ( ) is personally known to me or ( ) produced his State of Florida Driver's License as identification.

\_\_\_\_\_  
NOTARY PUBLIC  
My Commission Expires:

COMMONWEALTH OF PENNSYLVANIA

COUNTY OF CHESTER

The foregoing instrument was acknowledged before me on this 12<sup>th</sup> day of July, 2017, by Abel Gamboa, Member of New Moon Farm, LLC known to me or satisfactorily proven to be the person described in the foregoing instrument and acknowledge that he executed same for the purposes therein contained.



Mary Costello Miller  
NOTARY PUBLIC

Executed in the Presence of:

**Co-OPTIONOR**  
**NEW MOON**  
**FARMS LLC**

Sandra W. Thompson

Print Witness Name: Sandra W. Thompson By: [Signature]

[Signature]

Name: Alvaro Gamboa

Title: Pres.

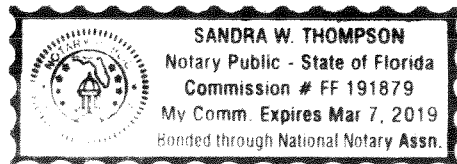
Print Witness Name: Susan H. Bowman

STATE OF FLORIDA

COUNTY OF GADSDEN

The foregoing instrument was acknowledged before me on this 8<sup>th</sup> day of August, 2017, by Alvaro Gamboa, in his capacity as the cooptioner of the Gadsden County Development Council, who () is personally known to me or () produced his State of Florida Driver's License as identification.

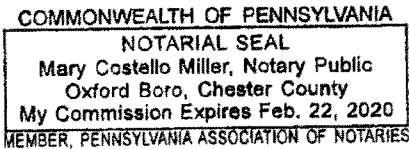
Sandra W. Thompson  
NOTARY PUBLIC  
My Commission Expires:



COMMONWEALTH OF PENNSYLVANIA

COUNTY OF CHESTER

The foregoing instrument was acknowledged before me on this 12<sup>th</sup> day of July, 2017, by Abel Gamboa, Member of New Moon Farm, LLC known to me or satisfactorily proven to be the person described in the foregoing instrument and acknowledge that he executed same for the purposes therein contained.



Mary Costello Miller  
NOTARY PUBLIC

Executed in the Presence of:

[Signature]

Print Witness Name: Beth Kirkland

Print Witness Name: \_\_\_\_\_

OPTIONEE  
GADSDEN COUNTY DEVELOPMENT COUNCIL

By: [Signature]

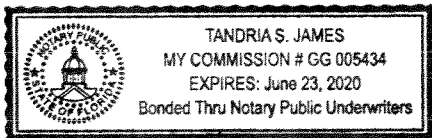
Name: JAMES H. McSWANE III

Title: CHAIRMAN

STATE OF FLORIDA

COUNTY OF GADSDEN

The foregoing instrument was acknowledged before me on this 19<sup>th</sup> day of July, 2017, by Jim McShane in his capacity as the Chairman of the Gadsden County Development Council, who (✓) is personally known to me or ( ) produced his State of Florida Driver's License as identification.



Tandria S. James  
Tandria S. James  
NOTARY PUBLIC  
My Commission Expires: 6/23/2020

**EXHIBIT A**  
**PROPERTY**

Parcel # 3-09-2N-5W-0000-00110-0000

**Legal Description of Property**

Legal Description

{2009 GRETNA ANNEXATION} OR 784 P 876 OR 672 P 485 OR 441 P 1412 SOUTH SIDE OF I-10 COMBINING 3-2N-5W-344 AND 9-2N-5W-110-01 HERE FOR 2014 NEW DESCRIPTION DESCRIBED AS FOLLOWS: A PARCEL OF LAND LYING IN SECTIONS 3,9,10 AND 11-2N-5W AND DESC'D AS FOLLOWS: BEGIN AT THE SEC OF SECTION 10-2N-5W; THENCE RUN NORTH 89°53'47" W 1316.96 FT; NORTH 89°59'35" W 1336.30 FT; SOUTH 89°38'37" W 813.38 FT TO CENTER OF GILBOURNE BRANCH; THENCE RUN NW/LY ALONG SAID CENTER OF GILBOURNE BRANCH 1095 FT, THENCE RUN NORTH 00°28'33" W 610.05 FT; SOUTH 89°27'45" W 160.43 FT TO THE GILBOURNE BRANCH; THENCE RUN NW/LY ALONG CENTER OF GILBOURNE BRANCH 2698 FT TO A POINT LYING ON THE E/LY R/W OF SR 270, SAID POINT BEING LOCATED NORTH 49°09'08" W 2375.36 FT FROM THE LAST MENTIONED POINT, SAID POINT ALSO LYING ON A CURVE CONCAVE TO THE NW/LY; THENCE ALONG E/LY R/W AND ALONG SAID CURVE HAVING A RADIUS OF 1426.91 FT, THROUGH A CENTRAL ANGLE OF 00°33'41" FOR AN ARC DIST OF 13.98 FT (CHORD OF SAID ARC BEING NORTH 17°54'47" E 13.98 FT); THENCE CONTINUE ALONG E/LY R/W BOUNDARY AND ALONG SAID CURVE HAVING A RADIUS OF 1426.91 FT, THROUGH A CENTRAL ANGLE OF 04°57'57" FOR AN ARC DISTANCE OF 123.67 FT (THE CHORD OF SAID ARC BEING NORTH 15°08'57" E 123.63 FT); NORTH 12°39'59" E ALONG E/LY R/W BOUNDARY A DISTANCE OF 904.07 FT; THENCE RUN NORTH 14°57'09" E ALONG E/LY R/W BOUNDARY 1305.53 FT TO THE POINT OF CURVE CONCAVE TO THE NW/LY; THENCE ALONG SAID R/W BOUNDARY AND CURVE HAVING A RADIUS OF 930.45 FT, THROUGH A CENTRAL ANGLE 02°42'13" FOR AN ARC DISTANCE OF 43.90 FT (THE CHORD OF SAID ARC BEING NORTH 13°36'03" E 43.90 FT) MARKING THE SWC OF LANDS DESCR'D IN OR 703 P 823 NORTH 89°51'43" E 450.62 FT MARKING THE SEC OF SAID LANDS; NORTH 00°08'17" W 98.63 FT TO THE NEC OF SAID LANDS, SAID POINT ALSO LYING ON THE NORTH BOUNDARY OF SECT 10-2-5; NORTH 89°51'43" E ALONG SAID SECTION LINE A DISTANCE OF 863.60 FT TO THE SEC OF LANDS DESC'D IN OR 331 P 1184; NORTH 00°23'02" W ALONG THE EAST BOUNDARY OF SAID LANDS A DISTANCE OF 438.39 FT TO A POINT LYING IN THE CENTER OF A CREEK; THENCE RUN NE/LY ALONG THE CENTER OF CREEK 1533 FT TO A POINT LYING ON THE SW/LY R/W BOUNDARY OF STATE ROAD 8, SAID POINT LYING NORTH 69°31'27" E 1457.75 FT FROM THE LAST MENTIONED POINT; THENCE RUN SE/LY ALONG SAID SW/LY R/W BOUNDARY AS FOLLOWS: SOUTH 35°25'06" E 194.37 FT; SOUTH 29°43'15" E 502.62 FT; SOUTH 35°23'46" E 427.73 FT; LYING ON THE AFFORSAID NORTH BOUNDARY OF SECTION 10; THENCE CONTINUE SOUTH 35°23'46" E 1203.21 FT; SOUTH 44°02'21" E 507.73 FT TO A POINT OF CURVE CONCAVE TO THE NE/LY; THENCE ALONG SAID CURVE WITH A RADIUS OF 11587.16 FT, THROUGH A CENTRAL ANGLE OF 06°17'08" FOR AN ARC DISTANCE OF 1271.17 FT (CHORD OF SAID ARC BEING SOUTH 41°01'24" E 1270.53 FT) TO THE MOST N/LY CORNER OF LANDS DESC'D IN OR 730 P 1464 THENCE LEAVING SAID SW/LY R/W BOUNDARY OF SR NO 8 AND RUN SOUTH 45°42'37" W 100.03 FT MARKING THE MOST W/LY CORNER OF SAID LANDS; THENCE RUN NORTH 44°17'23" E 50 FT TO S/LY CORNER OF SAID LANDS; NORTH 45°42'37" E ALONG THE SOUTHEASTERLY BOUNDARY OF SAID LANDS A DISTANCE OF 100.03 FT TO THE SW/LY R/W BOUNDARY OF SR NO 8, SAID POINT ALSO LYING ON A CURVE CONCAVE TO THE NE/LY; THENCE ALONG SW/LY R/W BOUNDARY ALONG SAID CURVE WITH A RADIUS OF 11587.16 FT, THROUGH A CENTRAL ANGLE OF 02°45'49" FOR AN ARC DISTANCE OF 558.91 FT (CHORD OF SAID ARC BEING SOUTH 45°47'43" E 558.85 FT) THENCE CONTINUE ALONG SAID R/W BOUNDARY AND ALONG SAID CURVE WITH A RADIUS OF 11587.16 FT, THROUGH A CENTRAL ANGLE OF 02°09'27" FOR AN ARC DISTANCE OF 436.30 FT (CHORD OF SAID ARC BEING SOUTH 48°15'21" E 436.28 FT); SOUTH 89°40'22" W 325.83 FT; SOUTH 00°03'38" W 2629.84 FT TO THE POINT OF BEGINNING. SUBJECT TO A 60 FT INGRESS, EGRESS, UTILITY AND MAINTENANCE EASEMENT AS REC'D IN OR 730 P 1466



# Gadsden County

Florida's 43rd most populous county  
with 0.2% of Florida's population



## Population

Census Population	Gadsden County	Florida
1980 Census	41,674	9,746,961
1990 Census	41,116	12,938,071
% change 1980-90	-1.3%	32.7%
2000 Census	45,087	15,982,824
% change 1990-00	9.7%	23.5%
2010 Census	46,389	18,801,332
% change 2000-10	2.9%	17.6%
Age		
% Under 18 years of age	24.2%	21.3%
% 65 years of age and over	13.6%	17.3%
Race & Ethnicity		
% White alone	35.9%	75.0%
% Black or African American alone	56.0%	16.0%
% Hispanic or Latino (of any race)	9.5%	22.5%
<b>Estimates and Projections</b>		
2016 Estimate	48,486	20,148,654
% change 2010-16	4.5%	7.2%
2020 Projection based on 2016 estimate	49,158	21,438,743
% change 2016-20	1.4%	6.4%
2025 Projection based on 2016 estimate	49,917	22,943,880
% change 2020-25	1.5%	7.0%
2016 Median Age	40.1	41.6

## Density

Persons per square mile	Gadsden County	Florida
2000	87.4	296.4
2010	89.8	350.6
2016	93.9	375.7

## Households and Family Households

Households	Gadsden County	Florida
Total households, 2000 Census	15,867	6,338,075
Family households, 2000 Census	11,429	4,210,760
% with own children under 18	45.3%	42.3%
Total households, 2010 Census	16,952	7,420,802
Family households, 2010 Census	11,895	4,835,475
% with own children under 18	38.7%	40.0%
Average Household Size, 2010 Census	2.61	2.48
Average Family Size, 2010 Census	3.12	3.01

According to Census definitions, a household includes all of the people who occupy a housing unit. The occupants may be a single family, one person living alone, two or more families living together, or any other group of related or unrelated people who share living quarters. A family includes a householder and one or more other people living in the same household who are related to the householder by birth, marriage, or adoption. Census counts may be corrected for Census Count Question Resolution (CQR).

## Housing

Housing Counts	Gadsden County	Florida
Housing units, 2000 Census	17,703	7,302,947
Occupied	15,867	6,337,929
Owner-occupied	12,372	4,441,799
Renter-occupied	3,495	1,896,130
Vacant	1,836	965,018
Housing units, 2010 Census	19,506	8,989,580
Occupied	16,952	7,420,802
Owner-occupied	12,437	4,998,979
Renter-occupied	4,515	2,421,823
Vacant	2,554	1,568,778
<b>Units Permitted</b>		
1990	160	126,384
2000	80	155,269
2010	89	38,679
2011	81	42,360
2012	65	64,810
2013	44	86,752
2014	23	84,075
2015	38	109,924
2016	41	116,240

## Population Characteristics

Language spoken at home other than English	Gadsden County	Florida
Persons aged 5 and over	10.1% +/- 1.1%	28.1% +/- 0.1%
Place of birth		
Foreign born	5.9% +/- 0.8%	19.7% +/- 0.1%
Veteran status		
Civilian population 18 and over	9.7% +/- 1.0%	9.7% +/- 0.1%
<b>Residence 1 Year Ago</b>		
<b>Persons aged 1 and over</b>		
Same house	88.9% +/- 1.9%	83.8% +/- 0.1%
Different house in the U.S.	10.7% +/- 1.9%	15.2% +/- 0.1%
Same county in Florida	3.5% +/- 1.0%	9.4% +/- 0.1%
Different county in Florida	6.4% +/- 1.3%	3.1% +/- 0.1%
Different county in another state	0.8% +/- 0.4%	2.8% +/- 0.1%
Abroad	0.4% +/- 0.2%	0.9% +/- 0.1%

+/- = margin of error based on a 90% confidence level.

## Employment by Industry

Number of Establishments	Gadsden County	Florida	Percent of All Establishments	Gadsden County	Florida
<b>2016 preliminary</b>			<b>2016 preliminary</b>		
All industries	825	670,061	All industries	825	670,061
Natural Resource & Mining	33	5,368	Natural Resource & Mining	4.0%	0.8%
Construction	131	66,377	Construction	15.9%	9.9%
Manufacturing	23	20,584	Manufacturing	2.8%	3.1%
Trade, Transportation and Utilities	210	141,643	Trade, Transportation and Utilities	25.5%	21.1%
Information	9	10,923	Information	1.1%	1.6%
Financial Activities	45	71,938	Financial Activities	5.5%	10.7%
Professional & Business Services	97	154,679	Professional & Business Services	11.8%	23.1%
Education & Health Services	84	71,153	Education & Health Services	10.2%	10.6%
Leisure and Hospitality	60	55,437	Leisure and Hospitality	7.3%	8.3%
Other Services	79	54,912	Other Services	9.6%	8.2%
Government	52	6,137	Government	6.3%	0.9%

Industries may not add to the total due to confidentiality and unclassified.

**Employment by Industry**

Average Annual Employment, % of All Industries, 2016 preliminary	Gadsden County	Florida	Average Annual Wage 2016 preliminary	Gadsden County	Florida
All industries	12,760	8,309,088	All industries	\$33,748	\$47,060
Natural Resource & Mining	11.1%	0.9%	Natural Resource & Mining	\$29,159	\$31,501
Construction	7.3%	5.7%	Construction	\$42,118	\$47,342
Manufacturing	6.8%	4.3%	Manufacturing	\$44,887	\$57,824
Trade, Transportation and Utilities	17.0%	20.6%	Trade, Transportation and Utilities	\$34,170	\$41,939
Information	0.8%	1.6%	Information	\$45,333	\$77,256
Financial Activities	1.3%	6.5%	Financial Activities	\$34,391	\$69,701
Professional & Business Services	8.5%	15.5%	Professional & Business Services	\$33,320	\$56,930
Education & Health Services	5.6%	14.8%	Education & Health Services	\$29,299	\$48,616
Leisure and Hospitality	5.5%	14.1%	Leisure and Hospitality	\$15,719	\$24,399
Other Services	1.7%	3.3%	Other Services	\$24,027	\$33,996
Government	34.4%	12.6%	Government	\$34,951	\$52,022

Industries may not add to the total due to confidentiality and unclassified.

**Labor Force**

Labor Force as Percent of Population Aged 18 and Older	Gadsden County	Florida	Unemployment Rate	Gadsden County	Florida
1990	62.8%	64.3%	1990	5.0%	6.1%
2000	60.1%	63.7%	2000	4.0%	3.7%
2010	57.1%	62.2%	2010	11.8%	11.1%
2016	48.7%	61.4%	2016	6.3%	4.9%

**Income and Financial Health**

Personal Income (\$000s)	Gadsden County	Florida	Per Capita Personal Income	Gadsden County	Florida
1990	\$523,698	\$260,093,568	1990	\$12,690	\$19,956
2000	\$912,705	\$477,315,998	2000	\$20,305	\$29,744
% change 1990-2000	74.3%	83.5%	% change 1990-00	60.0%	49.0%
2010	\$1,309,544	\$728,063,852	2010	\$27,401	\$38,624
% change 2000-10	43.5%	52.5%	% change 2000-10	34.9%	29.9%
2011	\$1,374,044	\$773,315,948	2011	\$29,034	\$40,476
% change 2010-11	4.9%	6.2%	% change 2010-11	6.0%	4.8%
2012	\$1,319,278	\$793,103,892	2012	\$28,335	\$40,983
% change 2011-12	-4.0%	2.6%	% change 2011-12	-2.4%	1.3%
2013	\$1,285,593	\$798,885,890	2013	\$27,916	\$40,771
% change 2012-13	-2.6%	0.7%	% change 2012-13	-1.5%	-0.5%
2014	\$1,345,281	\$853,317,759	2014	\$29,152	\$42,868
% change 2013-14	4.6%	6.8%	% change 2013-14	4.4%	5.1%
2015	\$1,396,470	\$900,636,248	2015	\$30,334	\$44,429
% change 2014-15	3.8%	5.5%	% change 2014-15	4.1%	3.6%

Earnings by Place of Work (\$000s)	Gadsden County	Florida	Median Income	Gadsden County	Florida
1990	\$333,981	\$161,317,329	Median Household Income	\$35,567 +/- \$2,295	\$47,507 +/- \$202
2000	\$510,827	\$313,054,047	Median Family Income	\$44,278 +/- \$2,668	\$57,504 +/- \$300
% change 1990-2000	53.0%	94.1%	+/- = margin of error based on a 90% confidence level.		
2010	\$654,169	\$437,064,465	<b>Percent in Poverty, 2015</b>		
% change 2000-10	28.1%	39.6%	All ages in poverty	24.5%	15.8%
2011	\$651,812	\$447,731,548	Under age 18 in poverty	38.4%	23.4%
% change 2010-11	-0.4%	2.4%	Ages 5-17 in families in poverty	37.2%	22.0%
2012	\$657,610	\$465,347,164			
% change 2011-12	0.9%	3.9%			
2013	\$640,294	\$479,490,070			
% change 2012-13	-2.6%	3.0%			
2014	\$655,466	\$508,051,449			
% change 2013-14	2.4%	6.0%			
2015	\$669,939	\$544,852,833			
% change 2014-15	2.2%	7.2%			

Personal Bankruptcy Filing Rate (per 1,000 population)	Gadsden County	Florida	Public Education Schools Traditional Setting (2016-17)	Gadsden County School District	Florida
12-Month Period Ending March 31, 2016	1.92	2.55	Total (state total includes special districts)	18	3,245
12-Month Period Ending March 31, 2017	1.89	2.10	Elementary	9	1,931
State Rank	18	NA	Middle	1	591
Chapter 7 & Chapter 13			Senior High	4	723
			Combination	4	472

**Quality of Life**

Crime	Gadsden County	Florida	Educational attainment Persons aged 25 and older	Gadsden County	Florida
Crime rate, 2016 (index crimes per 100,000 population)	NA	3,181.4	% HS graduate or higher	78.0% +/- 1.9%	86.9% +/- 0.1%
Admissions to prison FY 2015-16	97	30,289	% bachelor's degree or higher	17.0% +/- 1.6%	27.3% +/- 0.2%
Admissions to prison per 100,000 population FY 2015-16	201.7	155.3	+/- = margin of error based on a 90% confidence level.		

Workers Aged 16 and Over	Gadsden County	Florida
Place of Work in Florida		
Worked outside county of residence	54.9% +/- 3.1%	17.5% +/- 0.1%
Travel Time to Work		
Mean travel time to work (minutes)	28.5 +/- 1.1	26.4 +/- 0.1
+/- = margin of error based on a 90% confidence level.		

Reported County Government Revenues and Expenditures

Revenue 2014-15	Gadsden County	Florida*	Expenditures 2014-15	Gadsden County	Florida*
Total - All Revenue Account Codes (\$000s)	\$68,034.0	\$39,173,950.7	Total - All Expenditure Account Codes (\$000s)	\$61,324.13	\$37,648,543.60
Per Capita \$	\$1,408.13	\$2,071.64	Per Capita \$	\$1,269.26	\$1,990.97
% of Total	100.0%	100.0%	% of Total	90.1%	96.1%
Taxes (\$000s)	\$17,570.6	\$12,048,064.2	General Government Services** (\$000s)	\$7,902.60	\$6,826,642.19
Per Capita \$	\$363.67	\$637.14	Per Capita \$	\$163.56	\$361.01
% of Total	25.8%	30.8%	% of Total	11.6%	17.4%
Permits, Fee, and Special Assessments (\$000s)	\$343.1	\$1,603,417.1	Public Safety (\$000s)	\$12,510.69	\$8,691,656.62
Per Capita \$	\$7.10	\$84.79	Per Capita \$	\$258.94	\$459.64
% of Total	0.5%	4.1%	% of Total	18.4%	22.2%
Intergovernmental Revenues (\$000s)	\$10,917.8	\$3,997,485.2	Physical Environment (\$000s)	\$426.35	\$4,201,869.90
Per Capita \$	\$225.97	\$211.40	Per Capita \$	\$8.82	\$222.21
% of Total	16.0%	10.2%	% of Total	0.6%	10.7%
Charges for Services (\$000s)	\$4,508.8	\$12,014,816.2	Transportation (\$000s)	\$8,062.00	\$4,472,600.28
Per Capita \$	\$93.32	\$635.38	Per Capita \$	\$166.86	\$236.53
% of Total	6.6%	30.7%	% of Total	11.8%	11.4%
Judgments, Fines, and Forfeits (\$000s)	\$287.1	\$213,460.3	Economic Environment (\$000s)	\$946.03	\$1,274,070.27
Per Capita \$	\$5.94	\$11.29	Per Capita \$	\$19.58	\$67.38
% of Total	0.4%	0.5%	% of Total	1.4%	3.3%
Miscellaneous Revenues (\$000s)	\$363.7	\$924,478.7	Human Services (\$000s)	\$3,224.61	\$3,046,122.82
Per Capita \$	\$7.53	\$48.89	Per Capita \$	\$66.74	\$161.09
% of Total	0.5%	2.4%	% of Total	4.7%	7.8%
Other Sources (\$000s)	\$34,042.9	\$8,372,229.2	Culture / Recreation (\$000s)	\$1,389.10	\$1,462,898.42
Per Capita \$	\$704.60	\$442.75	Per Capita \$	\$28.75	\$77.36
% of Total	50.0%	21.4%	% of Total	2.0%	3.7%
			Other Uses and Non-Operating (\$000s)	\$24,757.77	\$6,734,703.84
			Per Capita \$	\$512.42	\$356.15
			% of Total	36.4%	17.2%
			Court-Related Expenditures (\$000s)	\$2,104.99	\$937,979.28
			Per Capita \$	\$43.57	\$49.60
			% of Total	3.1%	2.4%

\* All County Governments Except Duval - The consolidated City of Jacksonville / Duval County figures are included in municipal totals rather than county government totals.

\*\* (Not Court-Related)

State Infrastructure

	Gadsden County	Florida
<b>Transportation</b>		
State Highway		
Centerline Miles	139.6	12,109.9
Lane Miles	417.1	43,819.1
State Bridges		
Number	69	6,783
<b>State Facilities</b>		
Buildings/Facilities (min. 300 Square Feet)		
Number	313	9,319
Square Footage	2,853,915	63,971,860
State Owned Lands		
<b>State Lands</b>		
Conservation Lands		
Parcels	236	38,326
Acreage	20,315.5	3,140,422.9
Non-Conservation Lands		
Parcels	78	5,880
Acreage	4,496.9	160,353.7

State and Local Taxation

2016 Ad Valorem Millage Rates	Gadsden County	
	County-Wide	Not County-Wide*
County	8.9064	
School	6.7790	
Municipal		1.3945
Special Districts	0.0366	

\*MSTU included in Not County-Wide "County" category



Prepared by:  
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 Tallahassee, FL 32399-6588  
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July 2017

## Gadsden County Development Council FY 2016-17 Annual Report

Jim McShane, MPA, Chair, CEO CareerSource Capital Region

Beth Kirkland, CEcD, Executive Director

Economic development is about taking a long term approach to the wealth-being of a community. It is not a short term fix to local issues, but instead facilitates transformational initiatives that position the region for capital investment resulting in job creation. The underlying principles to this approach are good public policy, quality – ready sites, targeted workforce training solutions and a robust, progressive marketing campaign. The Gadsden County Development Council reiterated this foundational truth in a stakeholder retreat in February of 2017.



# DESIGN THINKING WORKSHOP

## GADSDEN COUNTY DEVELOPMENT COUNCIL

REVIEW OF GADSDEN COUNTY'S ECONOMIC DEVELOPMENT STRATEGY TO IDENTIFY SUCCESSES AND OPPORTUNITIES FOR IMPROVEMENT. FEBRUARY 10, 2017

The GDCD Board of Directors is comprised of the essential partners from industry, education and government to facilitate economic development. Public-private partnerships like ours are the basis for successful economic development organizations. These organizations re-invest public funds into a proven strategy for economic development guided by a balanced board of private industry, higher education and local governments. The secret sauce to success at the local level is creating, growing and leveraging statewide partners such as DEO, Enterprise Florida, CareerSource Florida, Opportunity Florida, the Apalachee Regional Planning Council, GrowFL, the Florida SBDC Network, FloridaMakes and many others. And the GDCD has done that very well. These partnerships have brought effective programs and much needed funding to help with -

- Developing economic, community & tourism strategic plans
- Supporting Chattahoochee, Quincy and Havana Mainstreet applications and programs
- Identifying and preparing quality sites
- Helping second stage companies find new markets or develop new products

### Gadsden County Development Council Mission Statement

To facilitate economic development, job creation, and capital investment in Gadsden County through sound policy, prepared product and effective marketing.

[www.GadsdenFLDev.com](http://www.GadsdenFLDev.com)

- Helping small businesses develop business plans or expand internationally
- Giving high wage industry sectors, like manufacturing, a voice in the legislative process to shape job creating and workforce training policy
- Increasing business-to-business economic activity within a nine county region by evaluating supply chains
- Expanding marketing of local competitive assets to corporation decision makers across the globe

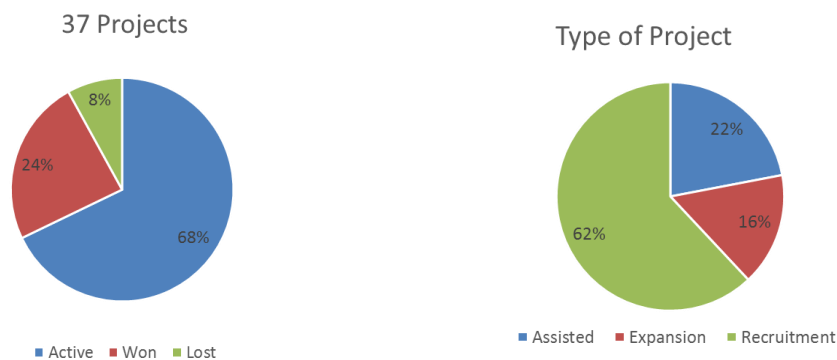
As a result of these partnerships, between 2014 and 2017, the GCDC secured matching funds in the amount of \$701,705 to support these initiatives. These funds, coupled with investments made by the Board, yield an average economic development budget of \$310,000 per year – slightly below the recommended average of \$400,000 for a county our size. For example, a partnership with FloridaMakes, the federal manufacturing extension partnership (MEP), and CareerSource Florida, facilitated several well attended focus groups with area manufacturers. The input provided by the employers was communicated early and often to the legislature during their deliberations 2017. The end result is what you see here – a much broader set of resources and less regulation on businesses.

- \$85 million Jobs Growth Grant Fund focused on talent and infrastructure development
- Quick Response Training Grant increase from \$12M to \$15M
- Research and Development Tax Credit from \$9M in 2017 to \$16.5M in 2018
- Business Rent Tax decreased by .2 percent resulting in over \$61M in savings for Florida businesses

The GCDC will be among the first to apply to these funds to continue investment in Gadsden sites and talent development for businesses who are here and those to come.

In another example, a partnership with Florida’s Department of Economic Opportunity allowed Gadsden County to develop and act upon a three year strategic plan as well as implement a signature product development project. During the last three years, we have remained laser focused on our mission statement tenants of sound policy, prepared product and effective marketing in carrying out the strategic plan. This has resulted in a number of project announcements such as, Safelite AutoGlass, Capital Hydraulics, Rental Inc and Four Star Freightliner.

GCDC project activity has remained steady over the last 3 years establishing approximately 12 new projects per year. 62% are recruitment efforts, 16% are expansion efforts and 22% were instances where we were able to offer assistance or direction to businesses or entities seeking direction. 68% of these projects remain open and active while 8% either did not proceed with their plans or chose another solution. 24% of projects worked have established in Gadsden County.



In April 2017 the GCDC launched a new targeted marketing email campaign designed to showcase each of our four growth industry sectors over a six month period:

- Manufacturing
- Distribution
- Food & Fiber
- Tourism & Retail

The campaign is designed to drive traffic to our website – [www.GadsdenFLDev.com](http://www.GadsdenFLDev.com) - and to generate additional exposure through social media. We also track project lead generation.

Employer and career seeker support has also been a focus in 2016-17. The GCDC helped coordinate and sponsored the 2017 CareerSource Capital Region hiring fair that took place on August 3, 2017 at the UF/IFAS Center. 27 employers and 100 career seekers connected with each other as well as workforce training opportunities at Gadsden Technical Institute and Tallahassee Community College.

<b>EMPLOYER LIST</b>		Aerotek Allstate Insurance Applied Fiber Armada Ammunition Big Bend Transit Cal-Maine Foods Capital Regional Medical Center Coca-Cola United Department of Children and Families Dewberry Four Star Freightliner Gadsden County Board of County Commissioners Gadsden County Times Gadsden Technical Institute GT Technologies	
 <b>Manufacturing and Construction Hiring Fair</b> August 3, 2017, 9:30am-12:30pm UF/IFAS North Florida Research and Education Center, Quincy, FL <i>Employers attending are subject to change</i>		<b>Event Sponsor</b>  <b>Media Sponsors</b>  	<b>Event Partners</b>   <b>Transportation Partner</b> 
Kelly Services MTC Gadsden Correctional Facility River Chase Care Center Residential Elevators St. Marks Powder Streamline Roofing and Construction SuperValu Syntech Systems		Tallahassee Builders Association Tallahassee Community College (Human Resources) Tallahassee Community College (Workforce Development) Trulieve United States Postal Service <b>CareerSource Capital Region will also be on-site to answer questions about our solutions.</b>	
<small>Auxiliary aids and services are available upon request to individuals with disabilities. All voice telephone numbers on this document may be reached by person using TTY/TTD equipment via the Florida Relay Service. A proud partner of the American Job Center network.</small>		<small>Revised 7/27/17</small>	

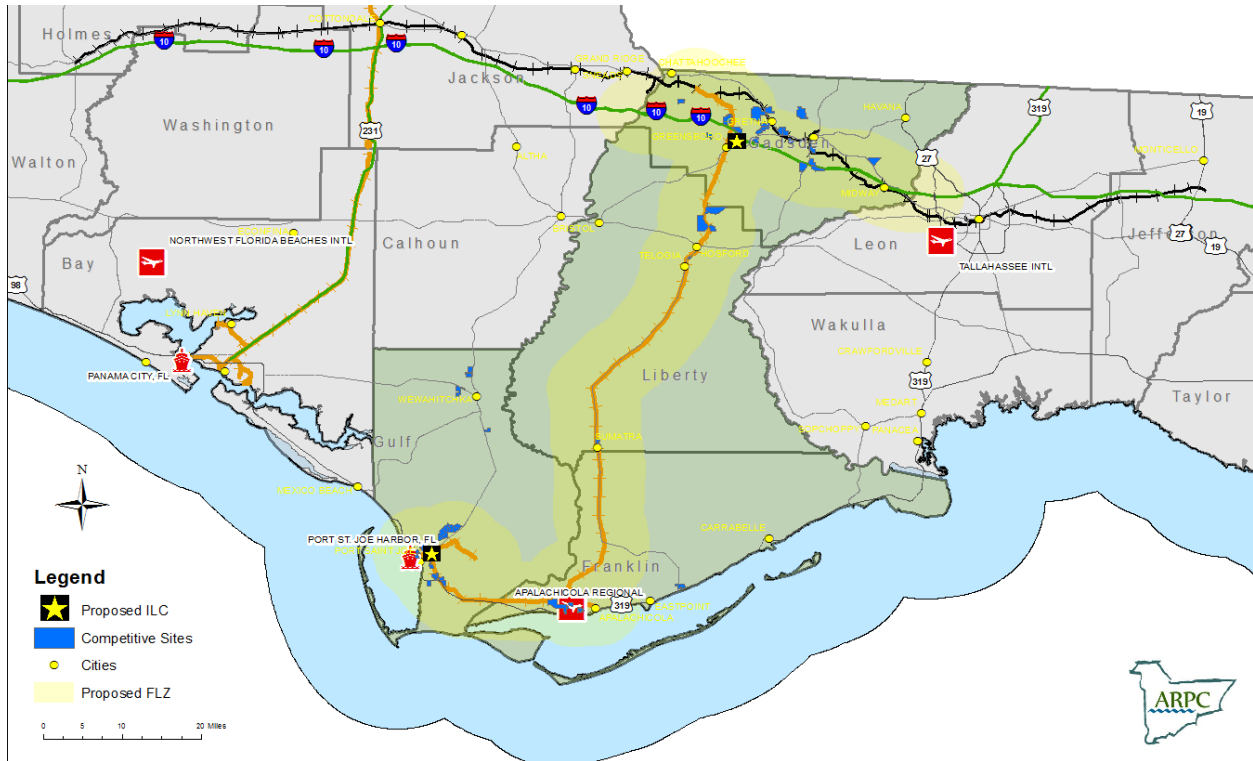
In addition to the announcement of Four Star Freightliner, which opens an additional 40 acres for development in Gadsden County, we are proud to announce the new Gulf to Gadsden Freight Logistics Zone (FLZ) – a coalition of Gulf, Gadsden, Liberty, and Franklin Counties. A FLZ is a grouping of activities and infrastructure associated with freight transportation and related services that can become a platform for broader economic development.

Establishment of the FLZ can provide the counties with priority for funding and incentives from the State when pursuing certain projects within the FLZ. The four counties created a strategic plan for the attraction of business to the zone that was accepted by the Florida Department of Economic Opportunity and adopted by the Board of County Commissioners in each county.

Gadsden, Liberty Franklin and Gulf counties share a common transportation asset in the Apalachicola Northern Railroad, owned by St. Joe Company and operated by the Genesee & Wyoming Railroad. The railroad connects the Port of Port St. Joe in Gulf County with the CSX Class I Railroad in Gadsden County, thereby providing for the movement of goods across the nation. A number of industrial sites have been identified and qualified by Enterprise Florida’s Strategic Sites program along the railroad and proximate to additional transportation assets. Interstate 10 and major arterial roads like Highways 65, 71 and US 98 together with the



Apalachicola Regional Airport in Franklin County comprise a transportation network that is valuable to the growing industries of transportation, logistics, manufacturing and distribution.



So how do we measure success and stay accountable to our partners?

As your economic development partner we are constantly benchmarking our progress against a number of metrics. As a member of Opportunity Florida, Gadsden County had the largest contingent on a May 2017 trip to the Golden Triangle in Mississippi (Columbus, Starkville and West Point) to learn directly from a rural regional economic transformation featured on 60 Minutes. Attendees saw first-hand the coordination of industry, education and government around good policy and product development resulting in the creation of 6000 new jobs.



Earlier this year we hosted the Florida Chamber Foundation so that our community could provide input to the Florida 2030 project – a comprehensive review of what needs to occur as the population and economy of Florida expands. Gadsden County has become a model for other rural counties. As shown on [www.TheFloridaScorecard.com](http://www.TheFloridaScorecard.com) our metrics continue to improve – We have gained almost 750 jobs over July 2016. Sales tax revenues are steadily increasing. Our GDP is improving and income migration to the county is growing.

As we approach 2017-18, the GCDC remains committed to helping existing industry expand, helping career seekers find the training for in demand jobs and making Gadsden a welcoming, business friendly environment for new employers.

# Gulf, Gadsden, Liberty, and Franklin Counties Announce the Establishment of the Gulf to Gadsden Freight Logistics Zone

## Contact:

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[fern@moorecommgroup.com](mailto:fern@moorecommgroup.com)

**Hosford, FL-August 15, 2017.** Gulf, Gadsden, Liberty, and Franklin Counties announce the establishment of the Gulf to Gadsden Freight Logistics Zone (FLZ). A FLZ is a grouping of activities and infrastructure associated with freight transportation and related services that can become a platform for broader economic development. Establishment of the FLZ can provide the counties with priority for funding and incentives from the State when pursuing certain projects within the FLZ. The four counties created a strategic plan for the attraction of business to the zone that was accepted by the Florida Department of Economic Opportunity and adopted by the Board of County Commissioners in each county.

“The new Freight Logistics Zone will connect communities, improve infrastructure for freight transportation and strongly impact the local economies,” said Florida Department of Economic Opportunity Executive Director Cissy Proctor. “We are proud to work with this team to create a positive effect on economic development and job growth across these counties.”

Gadsden, Liberty Franklin and Gulf counties share a common transportation asset in the Apalachicola Northern Railway, owned by St. Joe Company and operated by a subsidiary of Genesee & Wyoming Inc. The railroad connects the Port of Port St. Joe in Gulf County with the CSX Class I railroad in Gadsden County, thereby providing for the movement of goods across the nation. A number of industrial sites have been identified and qualified by Enterprise Florida’s Strategic Sites program along the railroad and proximate to additional transportation assets. Interstate 10 and major arterial roads like Highways 65, 71 and US 98 together with the Apalachicola Regional Airport in Franklin County comprise a transportation network that is valuable to the growing industries of transportation, logistics, manufacturing and distribution.

“We are delighted about this partnership between several counties in North Florida to establish the Gulf to Gadsden Freight Logistics Zone,” said Senator Bill Montford. “It will provide a much-needed boost for our rural counties and with our local leadership, I am confident we will be successful in providing more job opportunities and a better local economy.”

“When we see leaders at the city, county and state levels join forces with the private sector, the greatness that can be accomplished becomes evident,” said State Representative Halsey Beshears. “What this partnership and naming of this new zone means to this area is immeasurable and I look forward to seeing the positive impacts for years to come.”

“Working together to find ways to stimulate our local economies is a priority across the board,” said State Representative Ramon Alexander. “Partnerships such as these lead to new jobs and opportunities for the hard-working citizens of this region and position us as a key player in industry growth.”

"Enhancing transportation infrastructure is important to promoting economic development," Gretna Mayor Anthony J. Baker said. "The FLZ strategic plan describes areas where infrastructure investment is essential. I look forward to working with the State of Florida to facilitate economic development and job growth by way of the FLZ in Gretna and throughout the zone."

“Enterprise Florida’s Rural Area of Opportunity Strategic Sites program is an important component for Liberty County as we prepare our sites to take advantage of the AN Railroad,” emphasized Dexter Barber, Liberty County Board of County Commissioners Chairman.

Joseph "Smokey" Parrish, Chairman of the Franklin County Board of County Commissioners stated, "We are happy to be working with the other counties to create a transportation and logistics hub that will facilitate growth and economic development in our region. We are working to position the Apalachicola Regional Airport as a strategic asset in the FLZ."



Gulf County Board of County Commissioners Chairman Ward McDaniel said, "We are proud to see this effort come to fruition. The alignment of sea, air, rail and interstate around a common strategy will prepare this region for the much-anticipated economic growth."

"The four counties in the FLZ have tremendous potential for economic development and job growth" said Jorge Gonzalez, CEO of The St. Joe Company. "With the proper infrastructure in place, the Port of Port St. Joe can leverage the benefit of its proximity to rail, air, and interstate transportation assets. We are committed to working with the counties to improve transportation connectivity and propelling growth throughout the FLZ."

Kevin Phillips, AVP Industrial Development for Genesee & Wyoming explained, "The FLZ region has natural transportation and logistics advantages that we need to maximize and use to attract additional jobs and prosperity to the region. The FLZ is one way to accomplish this."

Craig Swilley, CEO of International Wood Group, said, "We fully support the development of a FLZ in Gulf, Franklin, Liberty, and Gadsden Counties. Improved logistics capability will benefit all companies in the region and will enhance economic development and employment opportunities."

*About the Four County Coalition*

*Gulf, Franklin, Liberty and Gadsden counties are part of Opportunity Florida, a Rural Area of Opportunity in northwest Florida. These counties work together throughout the region and with the Apalachee Regional Planning Council to align and promote their competitive assets to help existing businesses grow and to attract new employers to the region.*

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## **Media Hits Following Gulf to Gadsden Freight Logistics Zone Press Event**

News Service of Florida: On Tap in the Capital e-Newsletter  
Tuesday, August 15, 2017

ECONOMIC DEVELOPMENT INITIATIVE ANNOUNCED: Northwest Florida political and business leaders will announce an economic-development initiative dubbed the Gulf to Gadsden Freight Logistics Zone. Among the leaders taking part in the announcement will be Sen. Bill Montford, D-Tallahassee; Rep. Halsey Beshears, R-Monticello; and Rep. Ramon Alexander, D-Tallahassee. (10:45 a.m., Georgia-Pacific, 12995 Florida 65, Hosford.)

Gulf to Gadsden Freight Logistics Zone to Boost Local Economy  
WCTV-TV  
August 15, 2017

<http://www.wctv.tv/content/news/Gulf-to-Gadsden-Freight-Logistics-Zone-to-boost-local-economy-440625633.html>

New Freight Zone Coming to North Florida Counties  
WTXL-TV  
August 15, 2017

[http://www.wtxl.com/news/new-freight-zone-coming-to-north-florida-counties/article\\_f789f7be-81fd-11e7-be96-e32ae5250fab.html](http://www.wtxl.com/news/new-freight-zone-coming-to-north-florida-counties/article_f789f7be-81fd-11e7-be96-e32ae5250fab.html)

Gulf to Gadsden Freight Logistics Zone Creates Railway Advantage  
Tallahassee Democrat  
August 15, 2017

<http://www.tallahassee.com/story/news/money/2017/08/15/gulf-gadsden-freight-logistics-zone-creates-railway-advantage/569267001/>

Leaders Seek Economic Boost from New Gulf to Gadsden Freight Zone  
WMBB  
August 15, 2017

<http://www.mypanhandle.com/news/leaders-seek-economic-boost-from-new-gulf-to-gadsden-freight-zone/789756701>

Panhandle Counties Partner in Freight Logistics Zone  
WFSU-FM  
August 15, 2017

<http://news.wfsu.org/post/panhandle-counties-partner-freight-logistics-zone>

The Florida Channel  
August 15, 2017

<http://thefloridachannel.org/videos/81517/> (Minute 2:25)

Panhandle Counties Applaud Transportation Network

Panama City News Herald

August 16, 2017

<http://www.newsherald.com/news/20170817/panhandle-counties-applaud-transportation-network>

County Port Authority Finalize Agreement

The Star

August 16, 2017

<http://www.starfl.com/news/20170817/county-port-authority-finalize-agreement>

# Gulf, Gadsden, Liberty, and Franklin Counties Announce the Establishment of the Gulf to Gadsden Freight Logistics Zone

English

Story Number: FL65093 Clear Time Aug 15, 2017 11:00 AM ET

## Overview

TOTAL PICKUP

**230**

TOTAL POTENTIAL AUDIENCE

**87.2M**

Exact Match

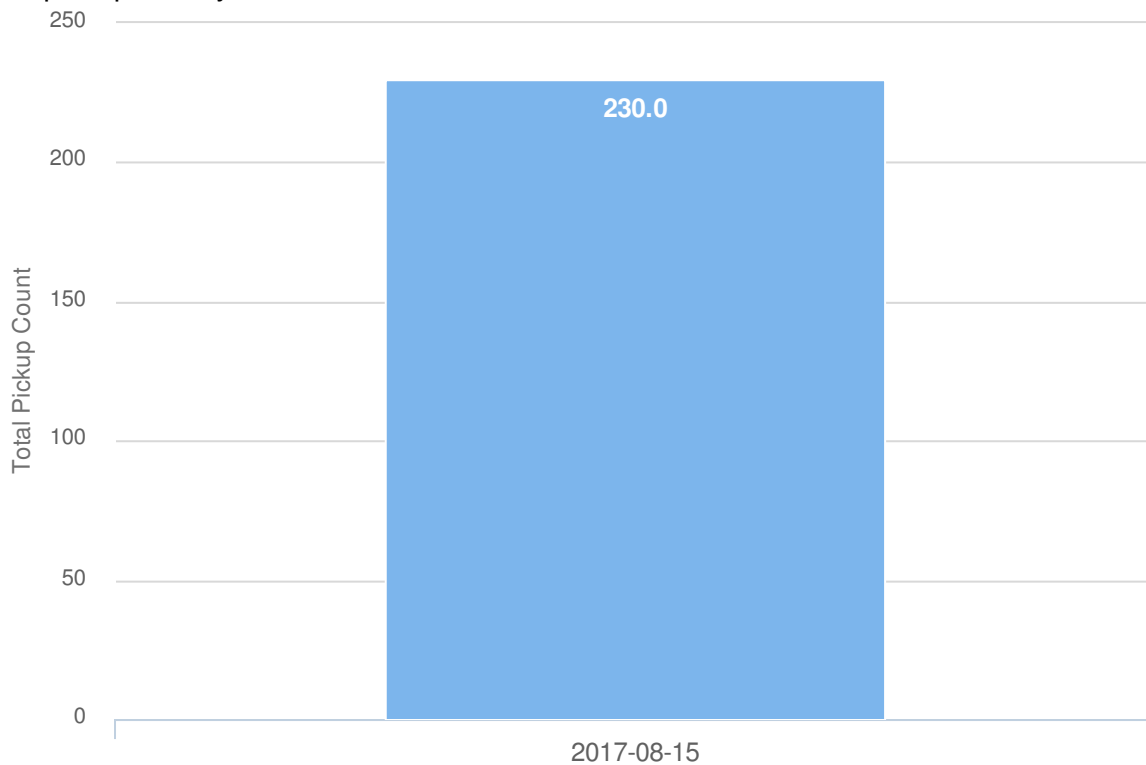
**230** Postings

Exact Match

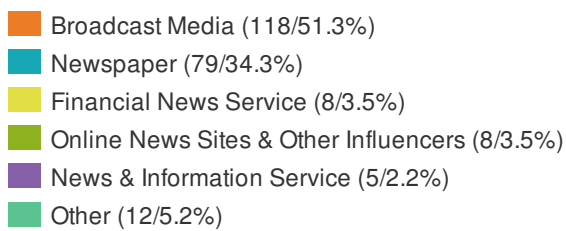
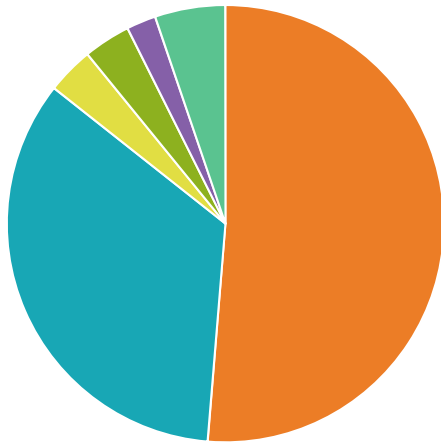
**87.2M** Visitors/Day

## Total Pickup Over Time

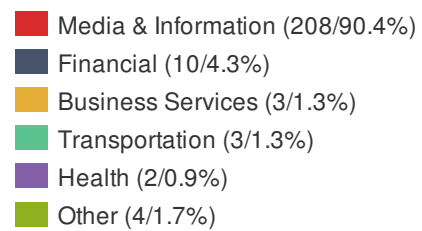
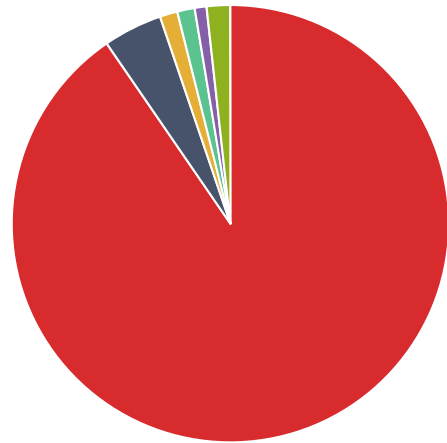
Total pickup since your content was distributed



## Total Pickup by Source Type









## Total Pickup by Industry



## Exact Match Pickup

Exact matches are full text postings of your content which we have found in the online and social media that we monitor. Understand how it is calculated. Your release has generated **230** exact matches with a total potential audience of **87,194,985**.

Logo	Outlet Name	Location	Source Type	Industry	Potential Audience
	Yahoo! Online  <a href="#">View Release</a>	Global	Portal	Media & Information	69,766,000 visitors/day
	Seeking Alpha Online  <a href="#">View Release</a>	United States	Financial News Service	Financial	395,000 visitors/day
	Wichita Business Journal Online  <a href="#">View Release</a>	United States	Newspaper	Media & Information	341,000 visitors/day
	Washington Business Journal Online  <a href="#">View Release</a>	United States	Newspaper	Media & Information	341,000 visitors/day
	Minneapolis / St. Paul Business Journal Online  <a href="#">View Release</a>	United States	Newspaper	Media & Information	341,000 visitors/day



I, the undersigned, do hereby certify that I have express authority to sign this proposal on behalf of the above-described governmental entity.

Name of Governmental Entity: City of Gretna

Name and Title of Authorized Representative: Antonio Jefferson, City Manager

Representative Signature: *Antonio Jefferson*

Signature Date: September 14, 2017